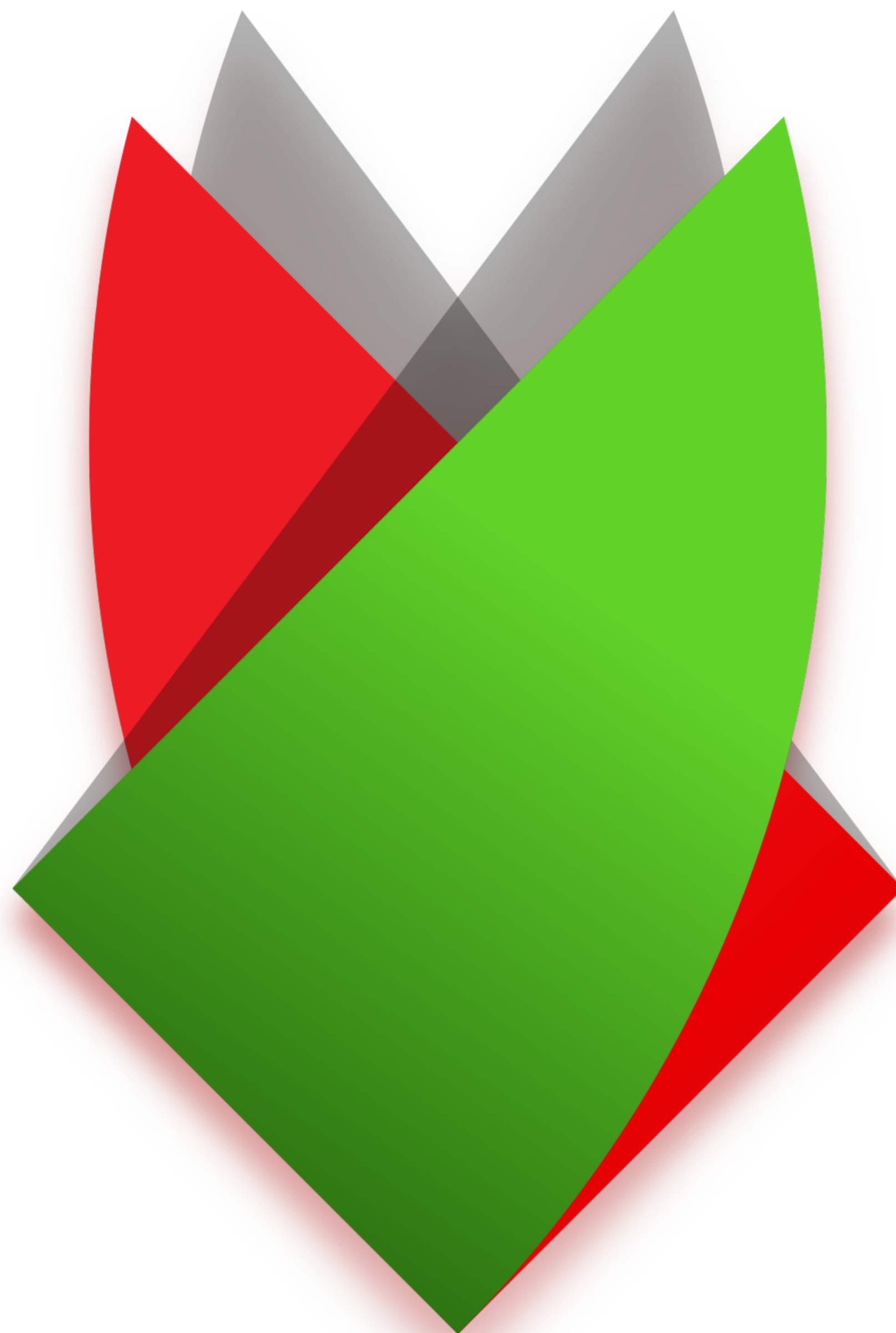


## INTRODUCTION

Through **International Pepper Conference 2019 (IPC)** at **Pullman Vung Tau, Viet Nam** from **12th and 14th November 2019**, we have received informations sharing from Pepper Producing and Exporting countries from leading farmers, pepper producers, exporters in the world. We would like to summarize the reports and share overview pepper situation in 2019 & **forecasts** the crop size in 2020. In addition, our pleasure to send you again **VIET NAM PEPPER CROP SURVEY 2019 & 2020** under PTEXIM CORP's perspective for reference.

Sincerely thank you!



# PTEXIM CORP

( PTEXIM CORP applied and use new brand identity from now onward)

*Source; This report has been compiled based on information and data at IPC conference*

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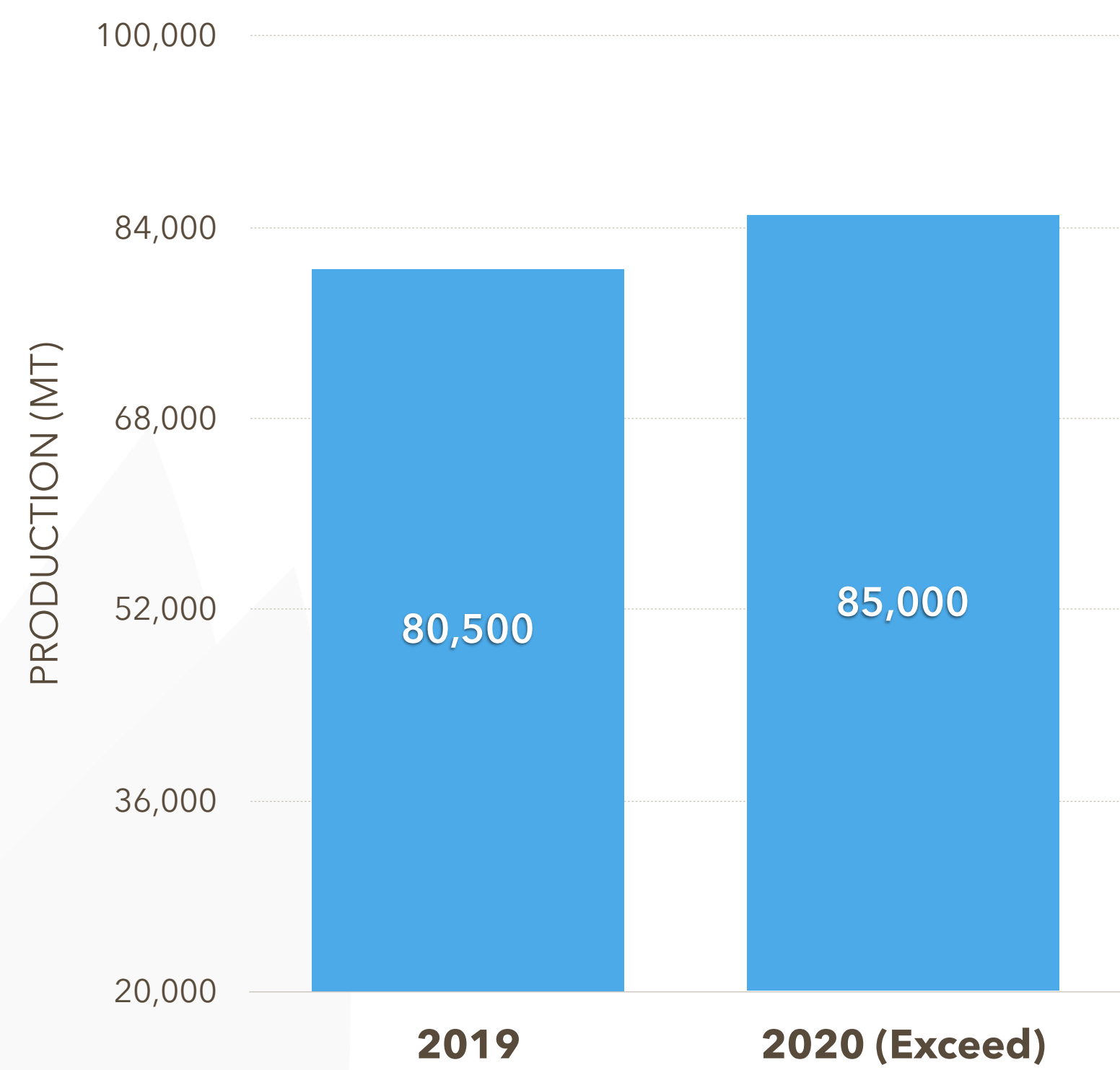
COUNTRY	PAGE N°
<b>BRAZIL</b> 🇧🇷	<b>3-4</b>
<b>INDONESIA</b> 🇮🇩	<b>5-7</b>
<b>Malaysia</b> 🇲🇾	<b>8-9</b>
<b>Sri Lanka</b> 🇱🇰	<b>10-11</b>
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# BRAZIL AT A GLANCE

## PRODUCTION QUANTITY

\* According **Royal Golden's report** in IPC MEETING 2019, Vung Tau, Viet nam

Year	Production (MT)
2019	80,500
2020 (Exceed)	85,000



**CHANGE**

**4,500 ↑**

**% CHANGE**

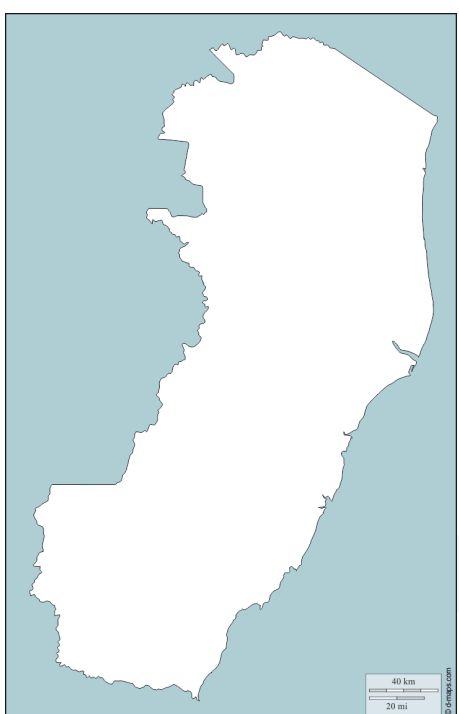
**5.59% ↑**

## PRODUCTION AREA

The black pepper harvest in Brazil occurs from August to September in Para and from January to June in Espirito Santo, and may vary in cases of climate change

### PRODUCTION AREA

### Espirito Santos (ES) Production



- Usual production used to be **10,000-15,000** tons.
- High prices in 2014-2015 encouraged farmers to plant new trees. As a result, production has increased substantially.
- 2019 production is close to **40-42,000** tons
- 2020 production to exceed **40,000** tons (40,000-45,000 tons).

### PARA (PA) Production



- Usual production used to be **20,000 - 25,000** tons.
- Number of new plants have increased production.
- 2018 Aug/Sept production was **45,000** tons.
- 2019 Aug/Sept production is somewhat lower to **37,000-40,000** tons due to poor care by farmers and less usage of fertilization.

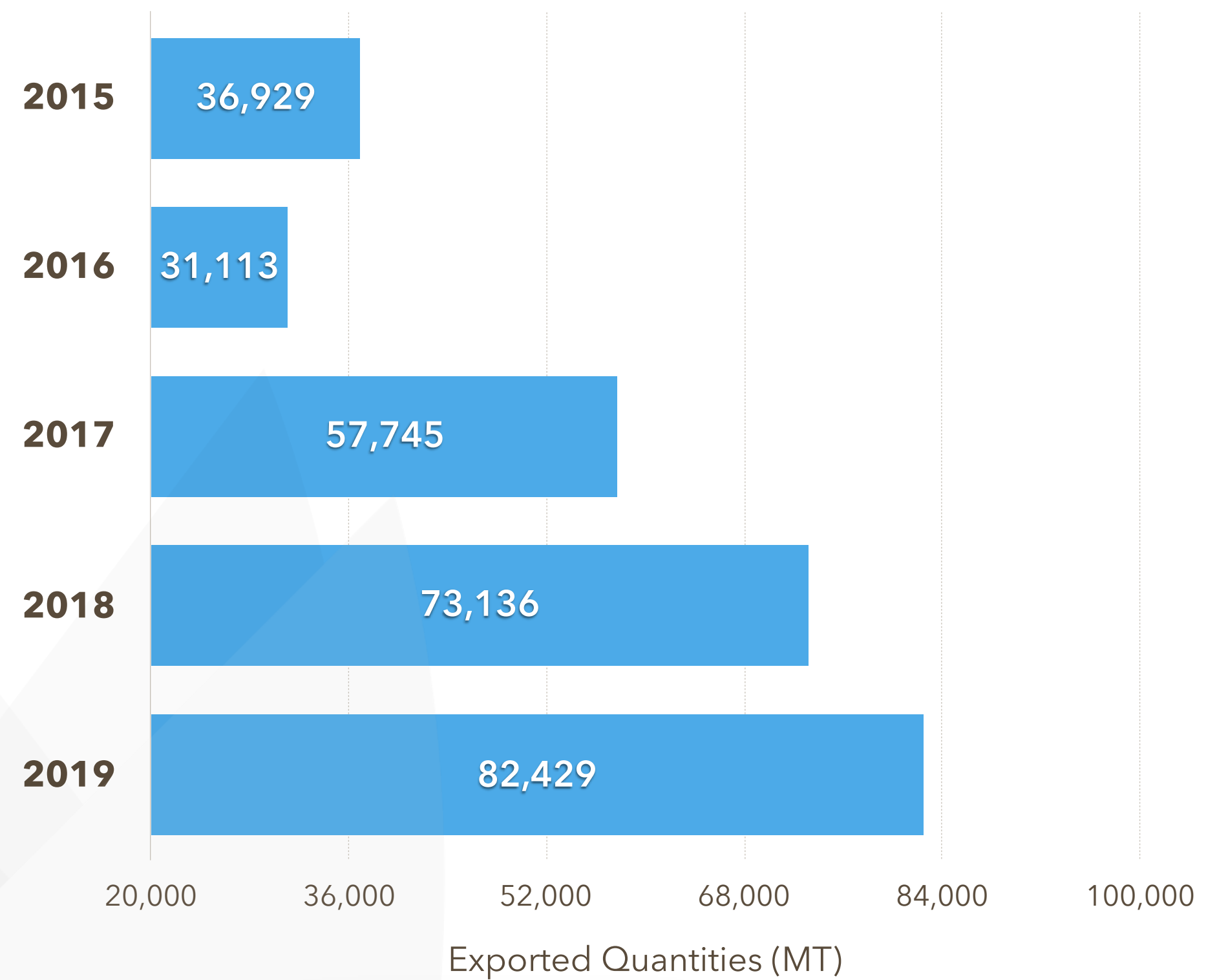
## BRAZIL AT A GLANCE

### Exported Quantities in MT for 2015-2019

\* According **Royal Golden's report** in IPC MEETING 2019, Vung Tau, Viet nam

Month	2015	2016	2017	2018	2019
Jan	3,563	4,035	3,710	6,491	7,847
Feb	3,057	4,021	3,350	5,627	9,970
Mar	1,991	3,947	4,137	6,622	8,723
Apr	2,387	1,857	3,373	5,364	7,092
May	1,526	1,205	3,572	2,843	5,360
Jun	1,393	937	2,312	4,393	3,572
Jul	1,556	803	2,975	877	2,838
Aug	2,647	555	5,127	1,448	4,689
Sep	2,927	2,417	8,189	4,856	7,338
Oct	4,969	2,498	7,000	9,963	9,000
Nov	5,305	5,061	7,000	12,896	9,000
Dec	5,608	3,777	7,000	11,752	7,000
<b>Total</b>	<b>36,929</b>	<b>31,113</b>	<b>57,745</b>	<b>73,136</b>	<b>82,429</b>

\*expected volume



### FACT SHEET ABOUT BRAZIL PEPPER



- Cost of production **1500-1800** USD per MT small farmers incur less cost.
- Local Demand of 5,000-6,000 tons is usually fulfilled from Vitoria(ES) due to short distance to industries based in Sao Paulo.
- **Cleaning** is done through old traditional method with **de-stoning** and magnets. However, few exporters have installed spiraled cleaning machines. Some are even considering to install steam sterilized plant .
- **70%** of farmers would like to sell their crop in the beginning of the season and **30%** would like to hold.
- For the last two years, farmers have stopped new plantation in both regions due to lower prevailing prices.
- Lower prices - Farmers and Exporters extra cautions.
- Due to increased in productions, number of exporters have also increased. Few old traditional Japanese companies which stopped pepper business due less production are now back in business .

### CONCLUSION AND PREDICT 2020

## 2020

- Year of stability. Specially first half
- Range Bound Price ↑ 3-5%
- Range Bound Price ↓ 1-2%
- Bulk Density 520-540
- (Specially from Para 2020 Crop).
- May reduce due to poor care and less usage of Fertilizers.
- Prices are likely to be:
  - Nov-Dec Asta \$1800-1850 FOB
  - Jan-Mar Asta \$1750-1800 FOB
  - Apr-Aug Asta \$1800-1850 FOB
- If prices fall below \$1800 , internal speculators, farmers, and exporters may hold and stock it.
- If Brazil shippers do not consider putting sterilized plant, they are likely to lose further EU market share as safe and sterilized pepper is now easily available from other origins.

# INDONESIA AT A GLANCE 2018

\* According **Indonesia's** report in **IPC MEETING 2019**, Vung Tau, Viet nam



**PRODUCTION 70.000 MT**

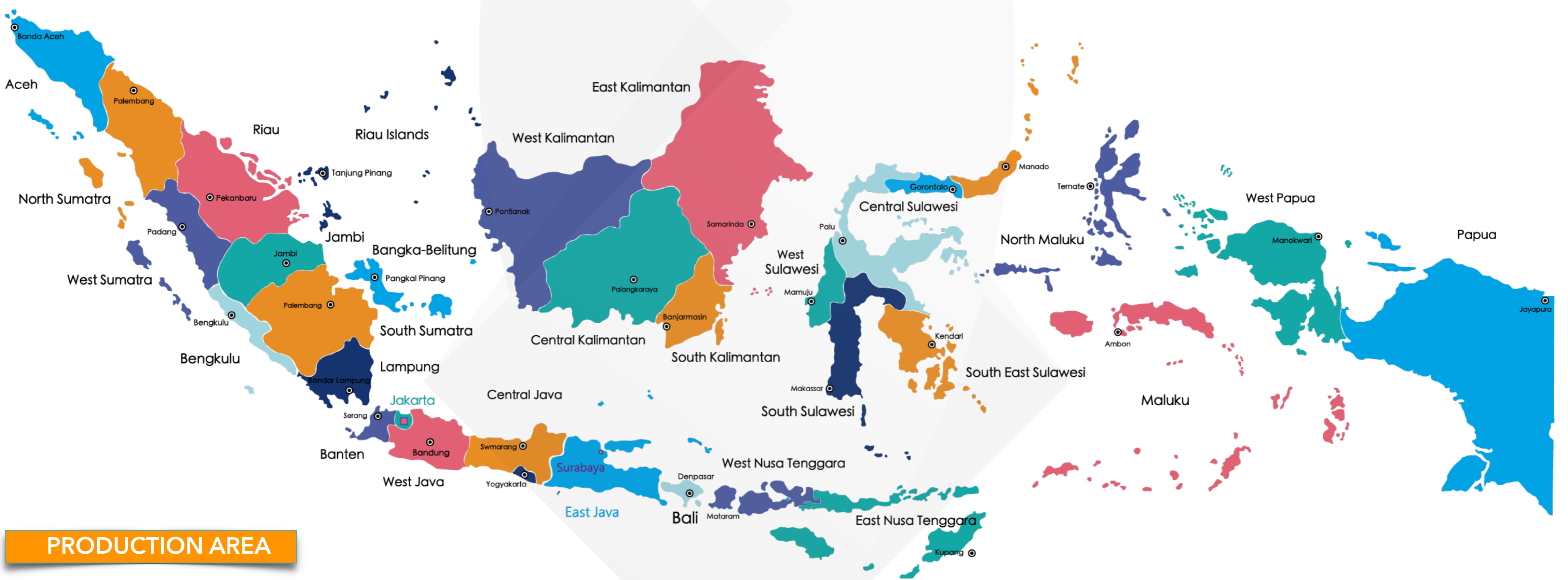


**AREA 187.003 HA**



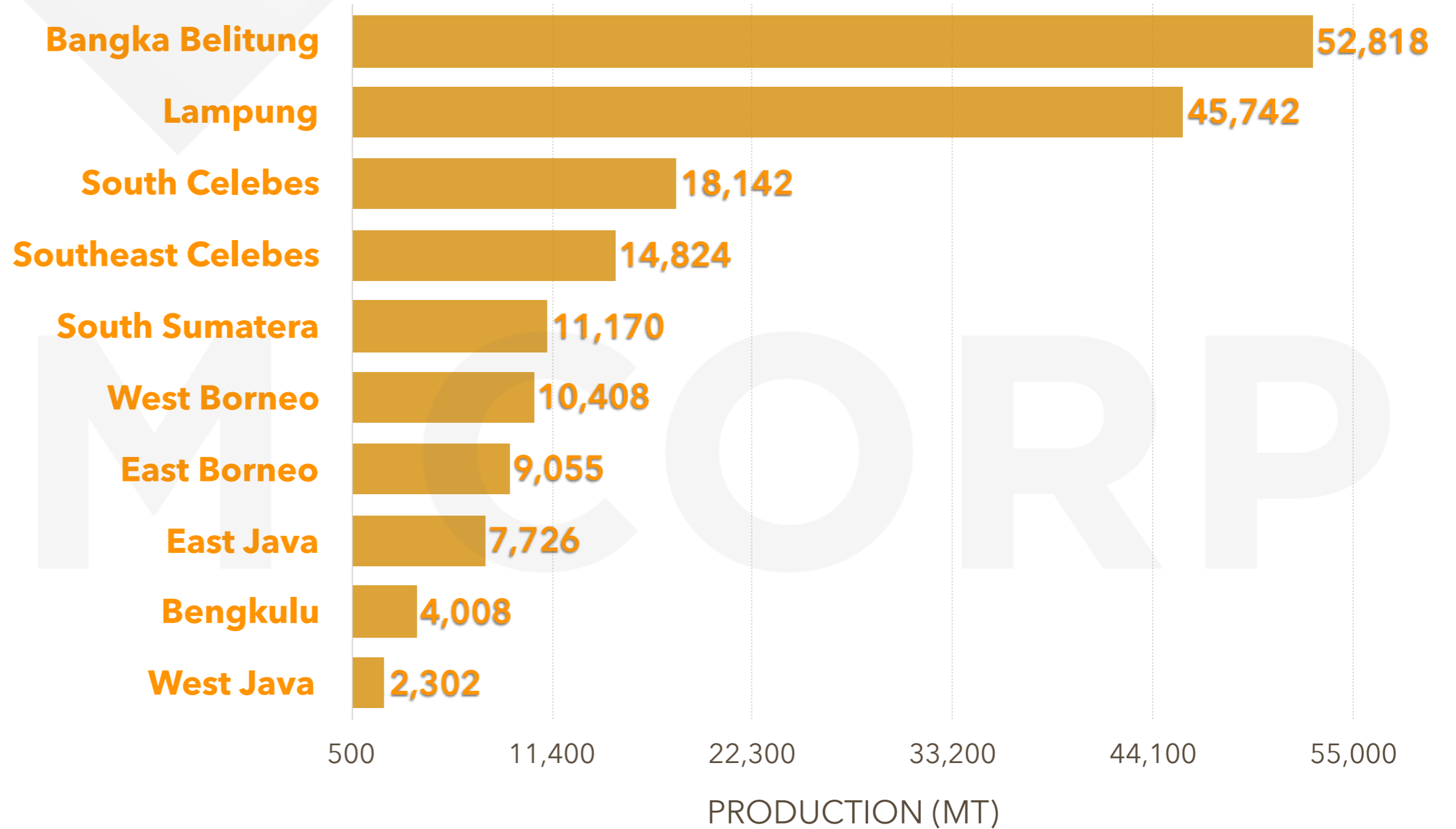
**EXPORT VOLUME 47.620 TON**

## PRODUCTION AREA



### PRODUCTION AREA

AREA	Pepper Production Area (Ha)
Bangka Belitung	52,818
Lampung	45,742
South Celebes	18,142
Southeast Celebes	14,824
South Sumatera	11,170
West Borneo	10,408
East Borneo	9,055
East Java	7,726
Bengkulu	4,008
West Java	2,302



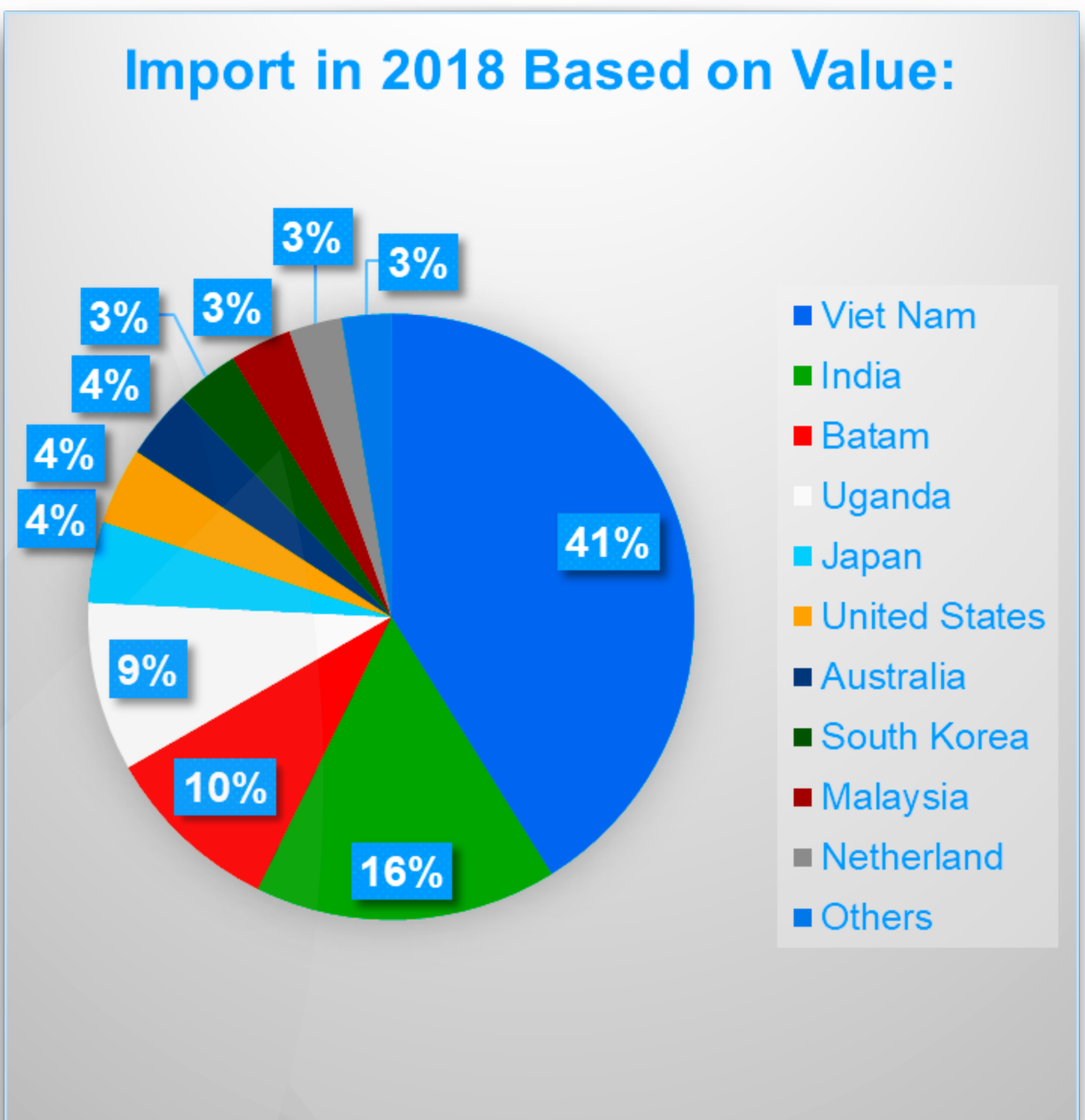
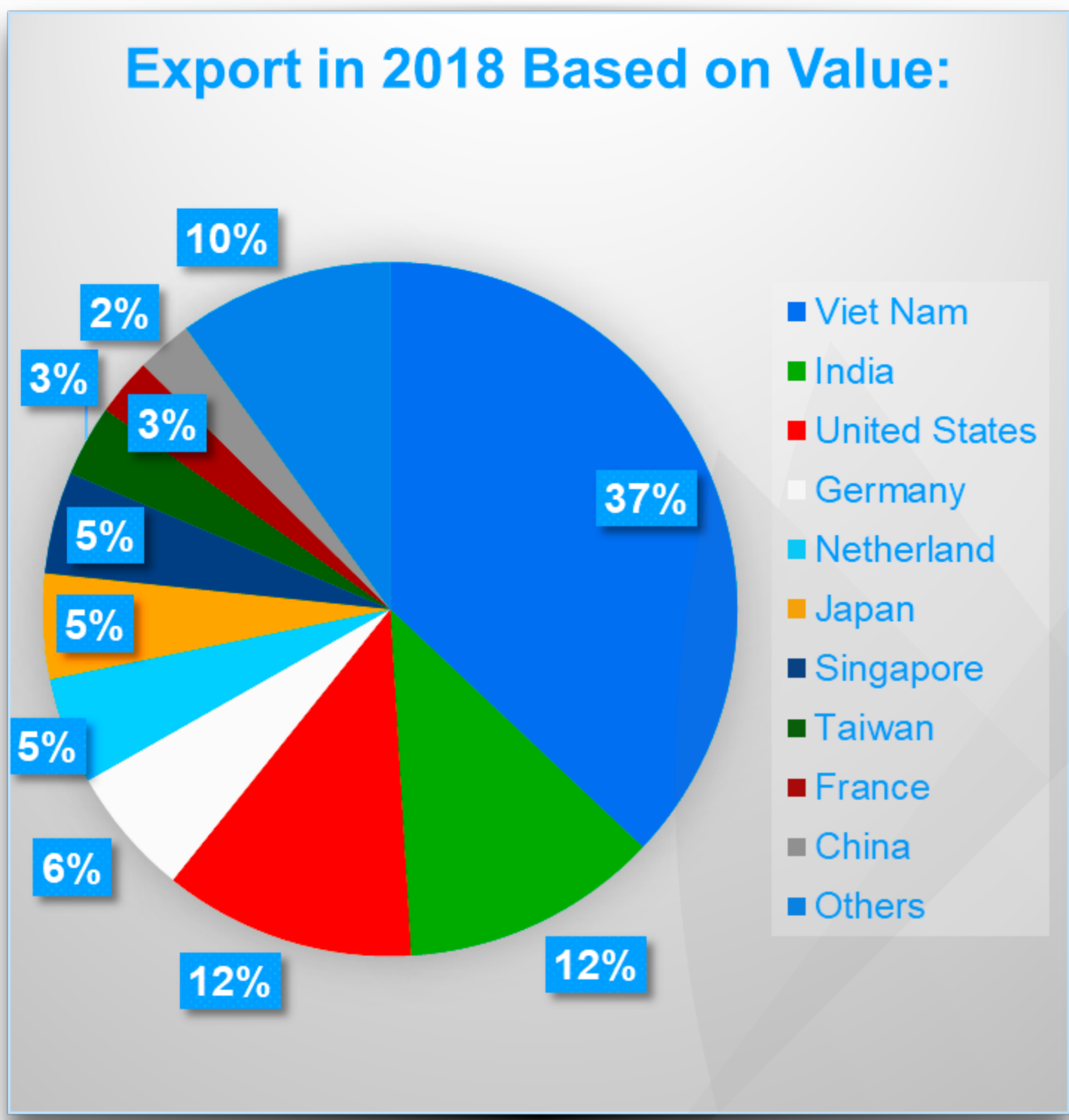
## Indonesian Geographical Indication



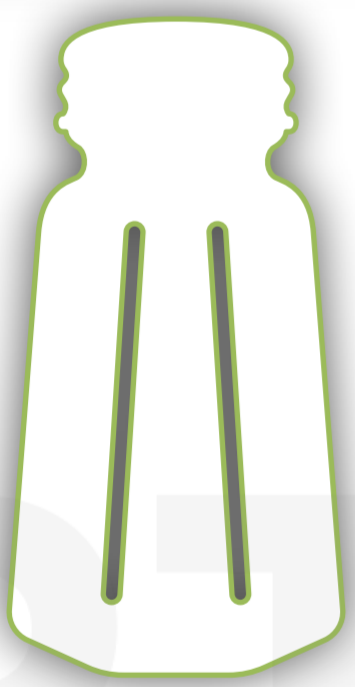
- The biggest pepper producers in Indonesia
- Mostly produce white pepper (known as Muntok)
- Muntok white pepper is registered in National Geographical Indication No. ID G 00000004, dated 28 April 2010\*
- The second biggest pepper producers in Indonesia
- Mostly produce black pepper
- Lampung black pepper is registered in National Geographical Indication No. ID G 000000042, dated 2 May 2016\*

# INDONESIA AT A GLANCE 2018

## INDONESIAN PEPPER TRADE PERFORMANCE IN 2018



## Producer Pepper Price in Indonesia (2018)



**WHITE PEPPER**

**AVERAGE PRICE 2018 (IDR)**

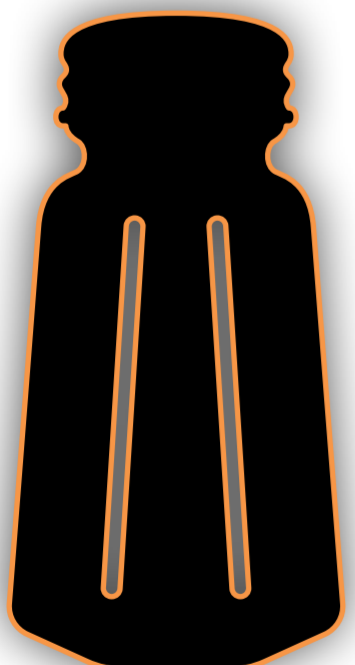
**68.265**

**AVERAGE PRICE IN OCT 2019 (IDR)**

**50.302**

**% CHANGE**

**-34.00%** ↓  
(compare to Oct 2018)



**BLACK PEPPER**

**AVERAGE PRICE 2018 (IDR)**

**40.044**

**AVERAGE PRICE IN OCT 2019 (IDR)**

**25.551**

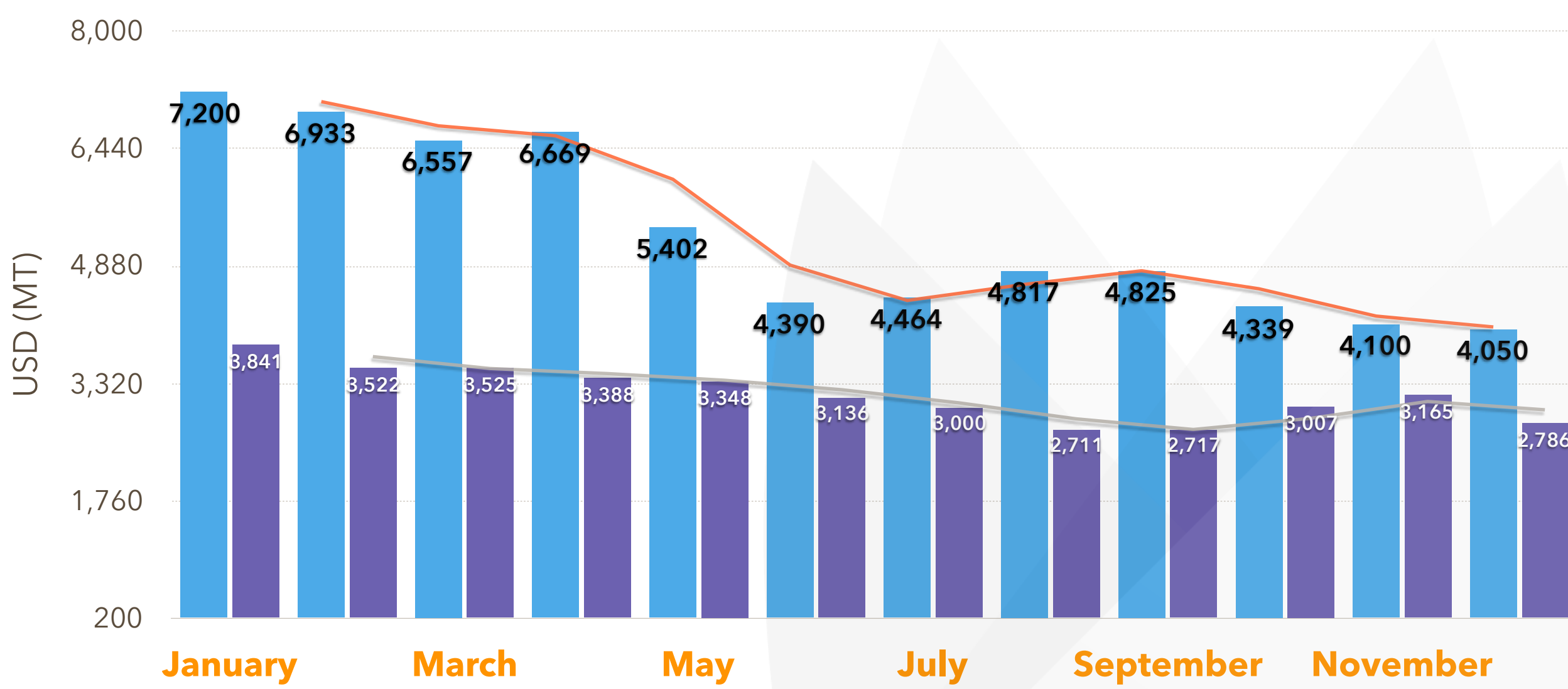
**% CHANGE**

**-16.00%** ↓  
(compare to Oct 2018)

# INDONESIA AT A GLANCE 2018

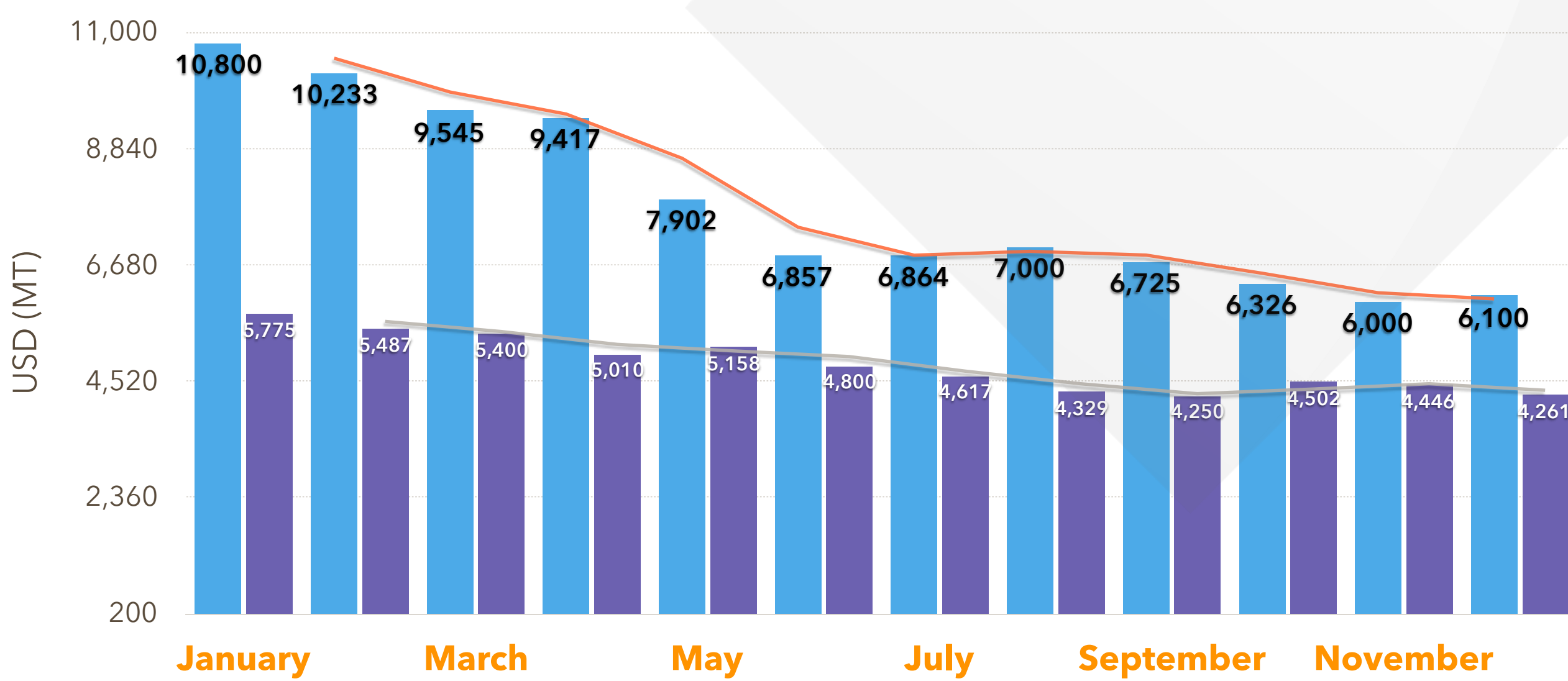
## FOB Pepper Price in Indonesia (2018)

### BLACK PEPPER



Month	Black Pepper			White Pepper 630 g/l		
	2017	2018	Change	2017	2018	Change
January	7,200	3,841	-47%	10,800	5,775	-47%
February	6,933	3,522	-49%	10,233	5,487	-46%
March	6,557	3,525	-46%	9,545	5,400	-43%
April	6,669	3,388	-49%	9,417	5,010	-47%
May	5,402	3,348	-38%	7,902	5,158	-35%
June	4,390	3,136	-29%	6,857	4,800	-30%
July	4,464	3,000	-33%	6,864	4,617	-33%
August	4,817	2,711	-44%	7,000	4,329	-38%
September	4,825	2,717	-44%	6,725	4,250	-37%
October	4,339	3,007	-31%	6,326	4,502	-29%
November	4,100	3,165	-23%	6,000	4,446	-26%
December	4,050	2,786	-31%	6,100	4,261	-30%

### WHITE PEPPER



## Government Strategies for Market Instability





- Crop Diversification
- Down-streaming (value added product)
- Farmers' Empowerment
- BUN 500 (free seeds for small farmers)
- Intensification

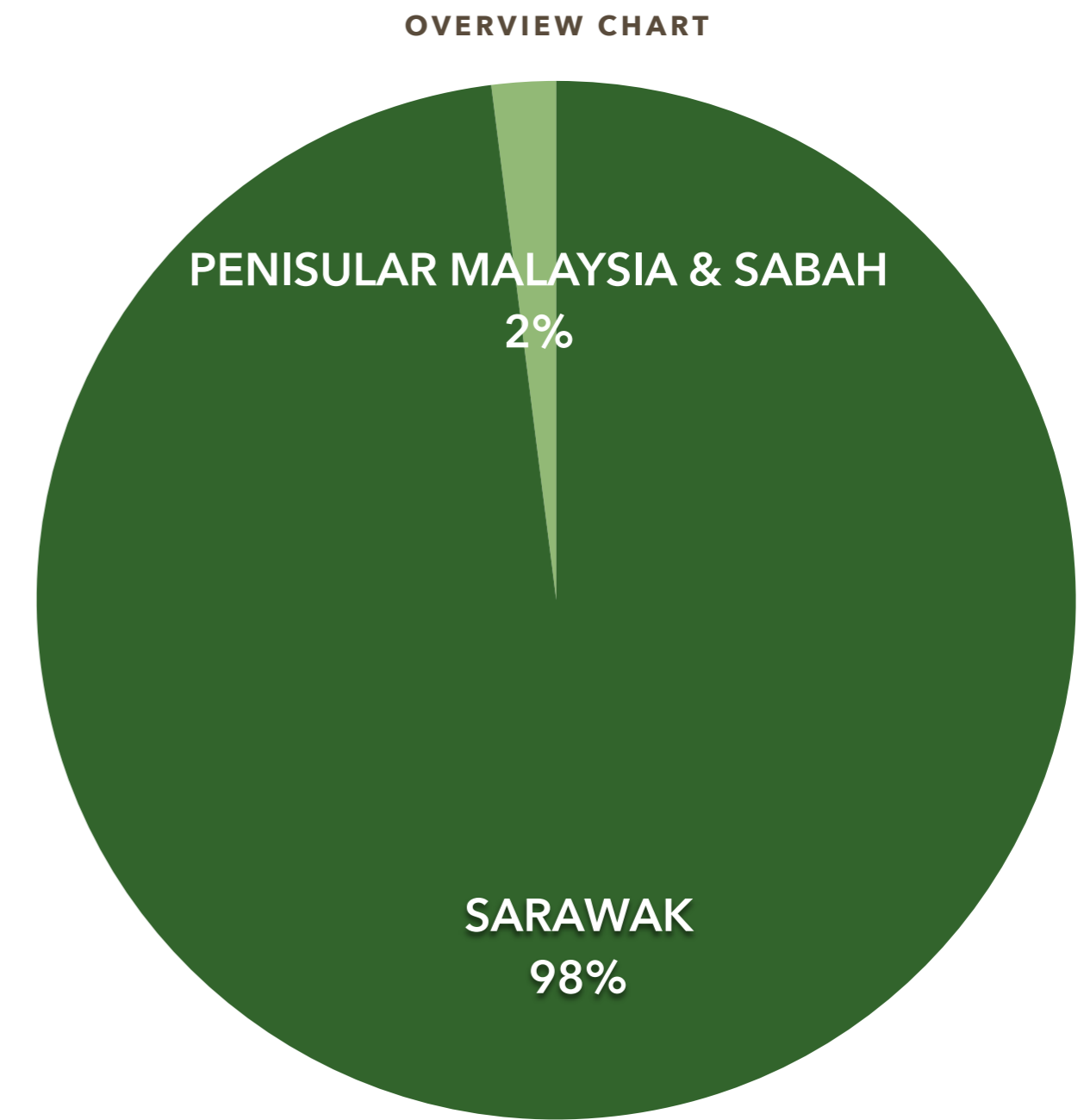
# MALAYSIA AT A GLANCE

\* According **Malaysia's** report in **IPC MEETING 2019**, Vung Tau, Viet nam

## PRODUCTION AREA

### PRODUCTION AREA

AREA	MAP	Pepper Production Area (%)
SARAWAK		98
PENINSULAR MALAYSIA & SABAH		2



### Hectareage Under Pepper Cultivation for 2017 - 2020 (Ha)

YEAR	Ha
2017	17,078
2020	18,137
% CHANGE FROM 2017-2020	6.20% ↑

## PRODUCTION QUANTITY

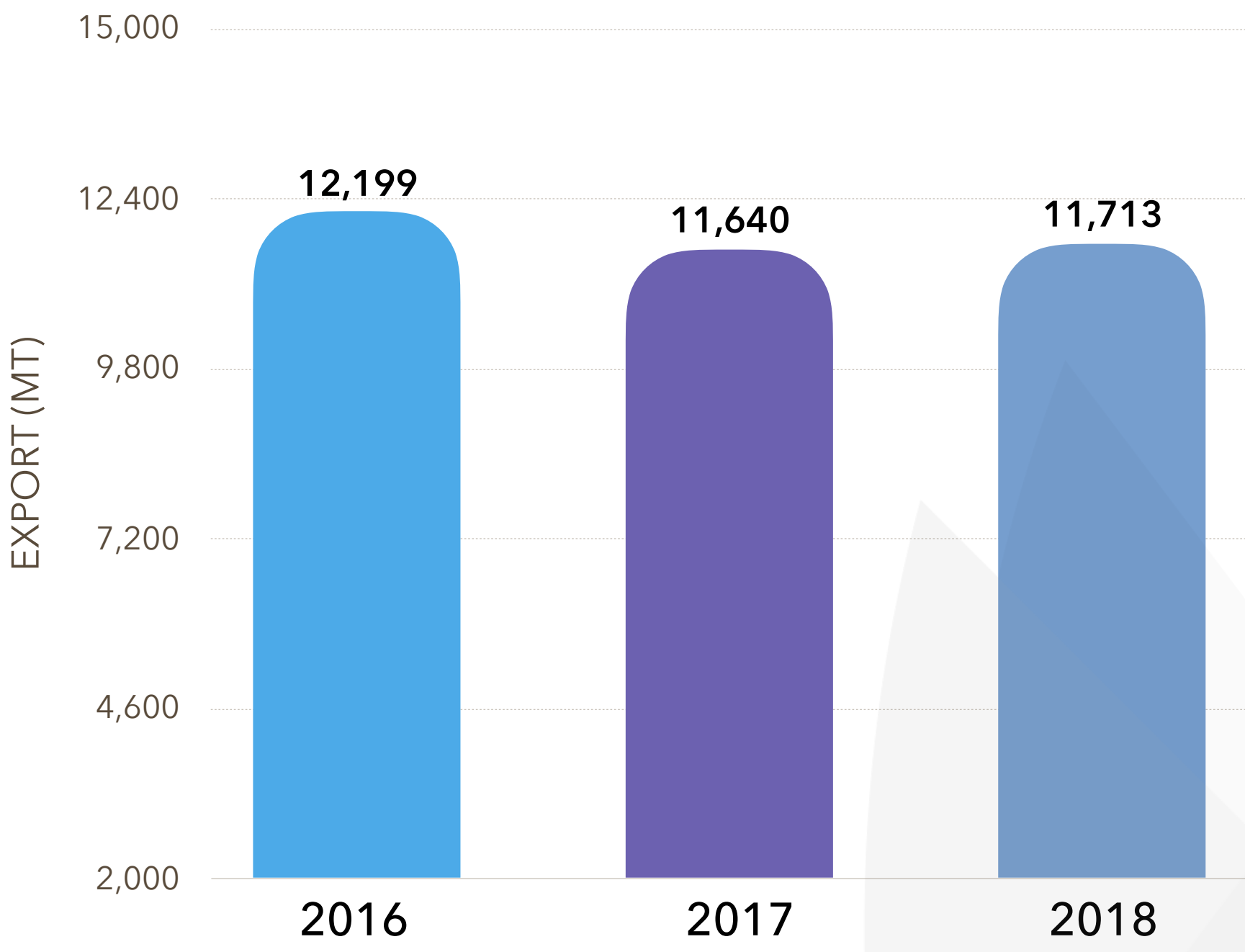
### TOTAL PRODUCTION

YEAR	TONNES
2020	24,400
2019	24,100
2018	23,800
2017	23,500
% CHANGE FROM 2017-2020	1.30% ↑



# MALAYSIA AT A GLANCE

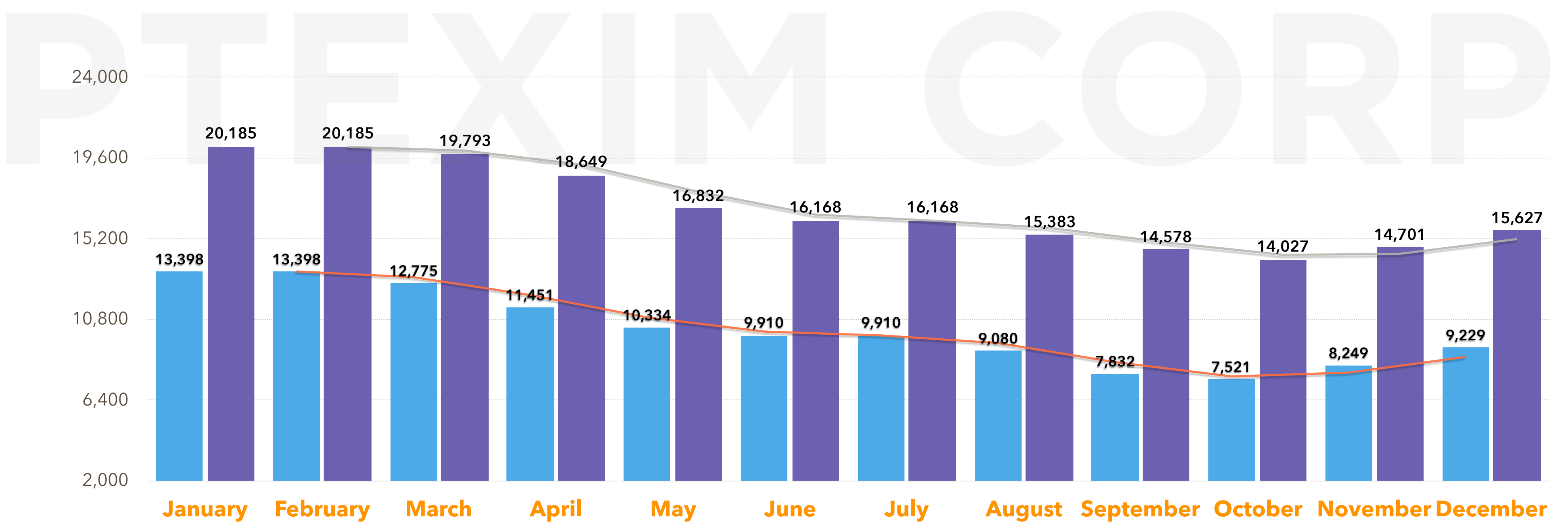
## CURRENTLY STATUS OF PEPPER EXPORTS FROM MALAYSIA



Year	Export (Mt)	Export Valued (USD Mil)
2016	12,199	122.5
2017	11,640	77.2
2018	11,713	50.2

## Monthly average FOB prices in 2018

Month	2018	
	Black Pepper	White Pepper
January	13,398	20,185
February	13,398	20,185
March	12,775	19,793
April	11,451	18,649
May	10,334	16,832
June	9,910	16,168
July	9,910	16,168
August	9,080	15,383
September	7,832	14,578
October	7,521	14,027
November	8,249	14,701
December	9,229	15,627



## CONCLUSION

### 2019

- Malaysian pepper industry in the year 2019 is impacted by;
- Rising cost of production
- Supply & demand of pepper
- Global economic
- Pepper prices are governed by international supply and demand; at current price level farmers are having a challenging time to maintain the farm.

# SRI LANKA AT A GLANCE

\* According *Srilanka's* report in **IPC MEETING 2019**, Vung Tau, Viet nam

## PRODUCTION AREA & QUANTITY

### Hectarage Under Pepper Cultivation for 2017 - 2019 (Ha)

YEAR	Ha
2017	39,284
2019	41,000
<b>% CHANGE FROM 2017-2019</b>	<b>4.37% ↑</b>

## PRODUCTION QUANTITY

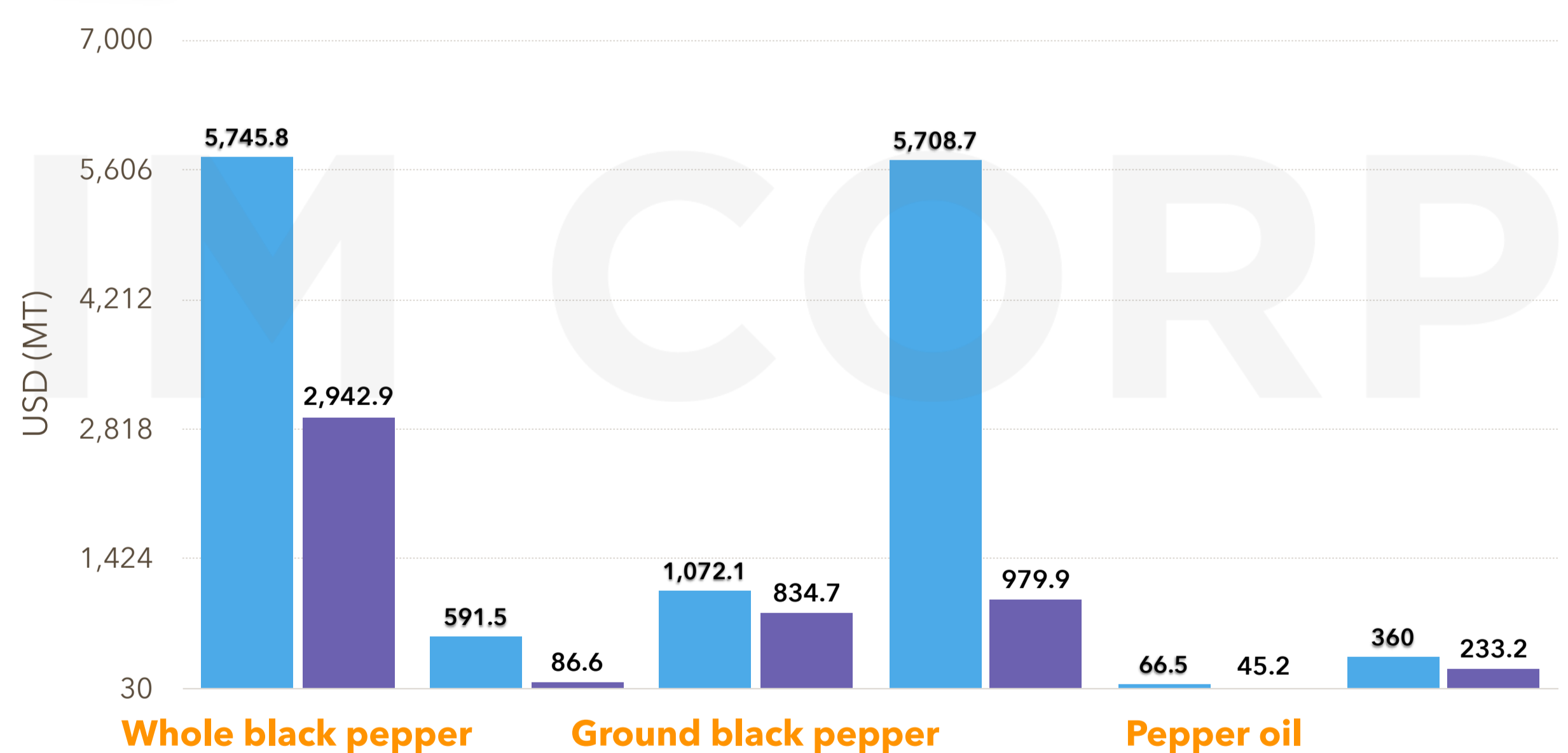
### TOTAL PRODUCTION

YEAR	TONNES
2020	21,800
2019	19,360
2018	20,135
<b>% CHANGE FROM 2018-2020</b>	<b>8.27% ↑</b>

## CURRENTLY STATUS OF PEPPER FROM SRI LANKA

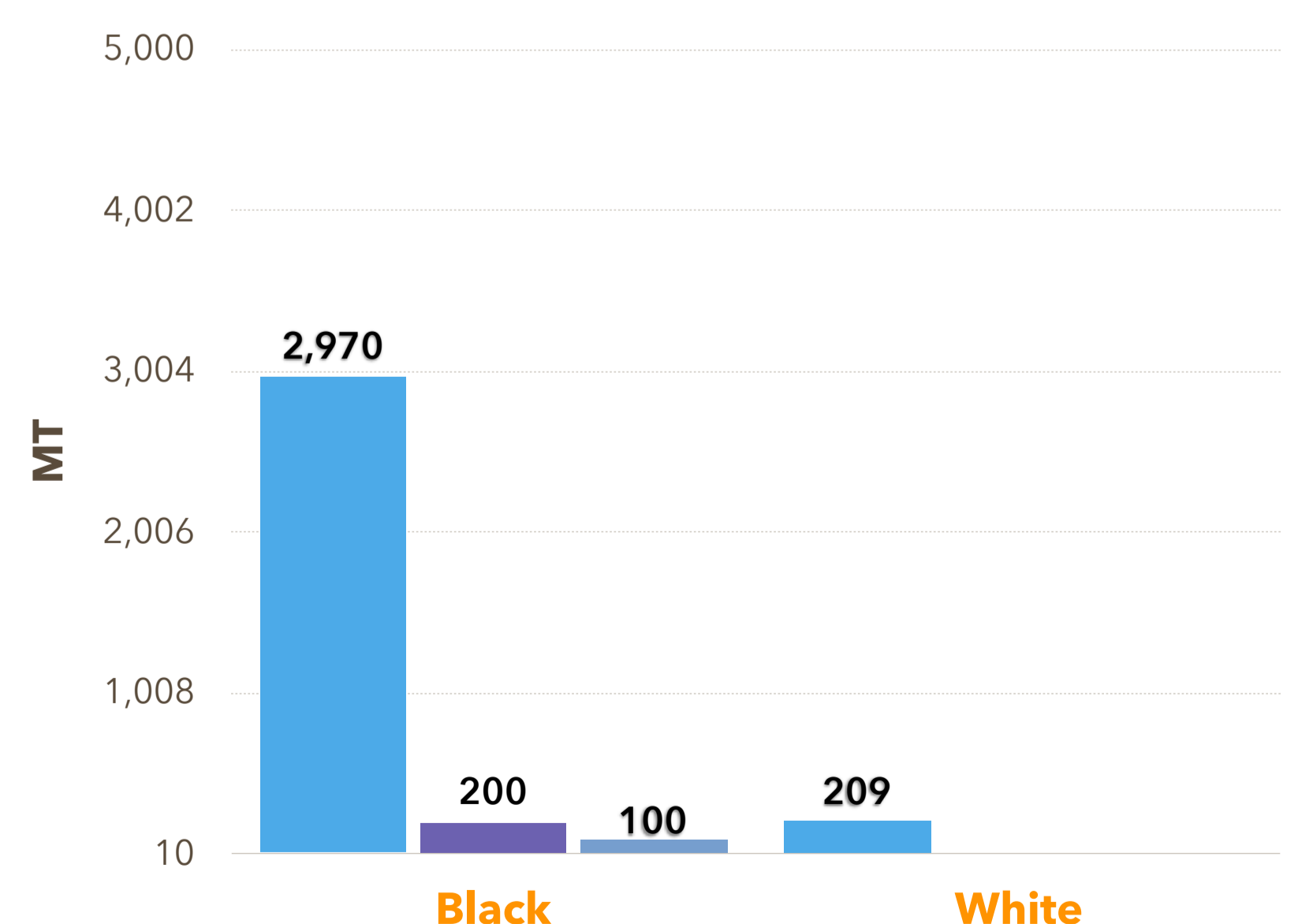
### Export of pepper and pepper product in 2018-2019 (MT)

Pepper and pepper products	2018	2019 (Jan-up to the latest)
	Mt	Mt
Whole black pepper	5,745.8	2,942.9
Whole white pepper	591.5	86.6
Ground black pepper	1,072.1	834.7
Any Other Form	5,708.7	979.9
Pepper oil	66.5	45.2
Pepper oleoresin	360.0	233.2



### Import of Black and White Pepper in 2018, 2019, 2020 (MT)

Year	Black	White	Total
2018	2,970	209	3,179
Estimate 2019	200	-	200
Projection 2020	100	-	100



## SRI LANKA AT A GLANCE



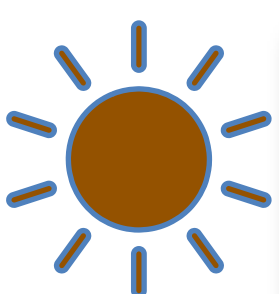
### Marketing Channels

- Pepper trade is mainly controlled by private sector
- Spice council and SAPPTA



Government  
Intervention  
to

- Market promotion
- Quality assurance
- Developing Standards
- Resolve trade related programs



Changes in  
government  
trade  
policies

- No signs of recovery of declining of pepper prices.
- Social and political unrest among rural communities.
- Cabinet decision was taken to halt imports of pepper, cinnamon, nutmeg, tamarind and areca nut
- 2018 establishment of spices and allied products marketing board.
- Mission of SAPMB is intervene more positively in markets related issues
- No major changes in tax policies in 2019
- But 2016 government abolished the cess exposed on all exports including pepper



### Major Problems

- Drop of prices after 2016 by half
- 2-3 US\$/Kg
- MIP of pepper imposed by India (In Rs 500/-)
- Vietnam pepper re exported to India by misuse of SAPTA
- Traditional domestic market channel is long and comprise with many segmentation.
- Lack of proper regulatory frame work (Registration)



PTEXIM CORP

# CAMBODIA AT A GLANCE

## PRODUCTION QUANTITY

\*According Cambodia's report in **IPC MEETING 2019** Vungtau, Vietnam

Year	AREA (Ha)	Production (MT)
2018	7,471	20,752
2019	7,471	16,586

**AREA CHANGE**

0 -

**PRODUCTION CHANGE**

**-4,166 ↓**

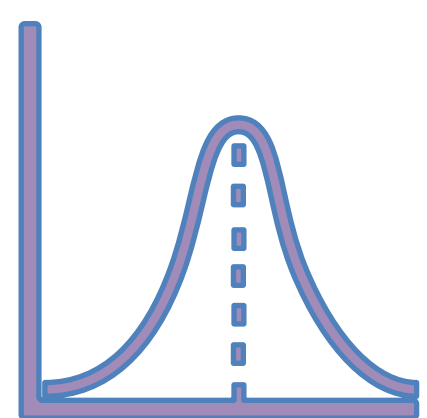
**% CHANGE**

0.00% -

**% CHANGE**

**-20.08% ↓**

### CURRENT STATUS OF PEPPER PRODUCTION



1. Fast growth has slowed.
2. High quality pepper: higher cost of production.
3. Soil and climate are most suitable.
4. Taste, aroma and low chemical residue levels.
5. Attractive to buyers.
6. Capital investment cost is high (\$24-30K/ha).
7. High yields compared internationally.
8. Use of inputs is key to farm competitiveness.

### COMMERCIALIZATION OF CAMBODIA PEPPER

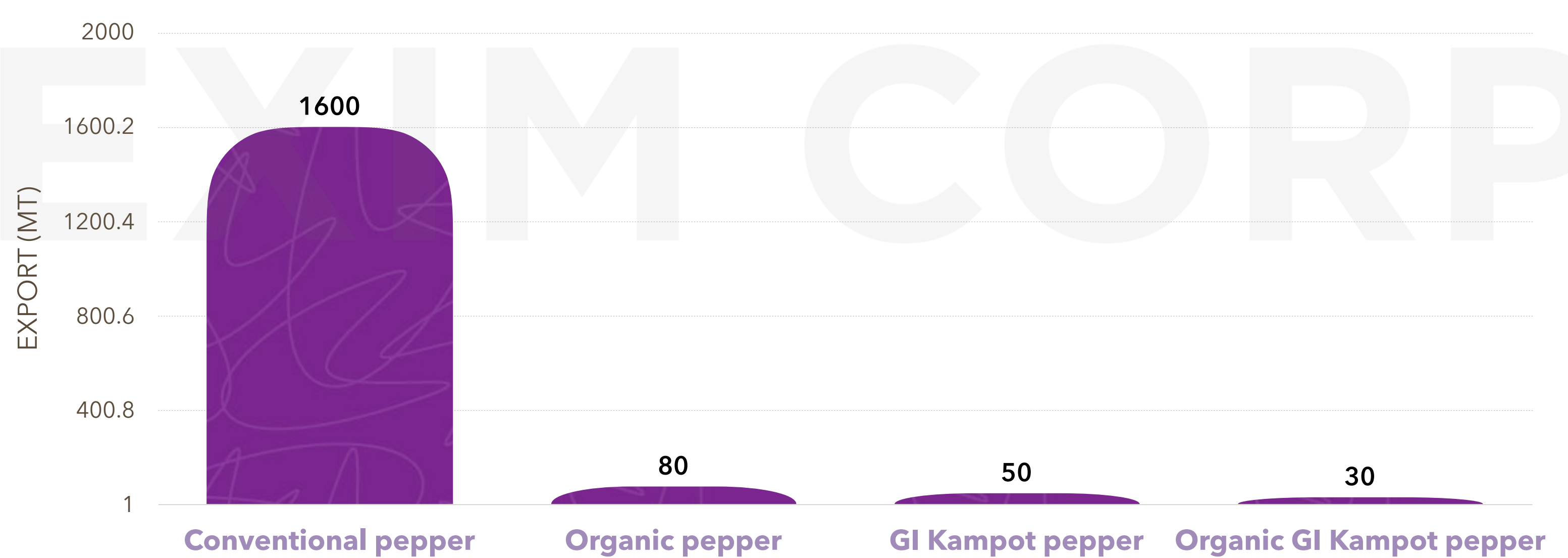


The majority of Cambodian conventional pepper is exported to VN (>70%) and to Thailand (around 20%);

- Direct export to final import countries such as France, Germany, England, Japan, New Zealand, Africa, and China, significantly started in 2016-2017 when pepper price still high and continue to present time;
- Direct export volume is marginal (estimated at 1,200 MT in 2018 and around 2,000 MT in 2019) compared with the pepper volume informally exported to Vietnam and Thailand;
- Only Kampot pepper with Geographical Indication status (around 100 MT per year) is almost all exported directly to final import countries;
- Based on 2017 – 2019 production data, domestic market demand is estimated at only around 2% - 3% of the total country production of pepper.

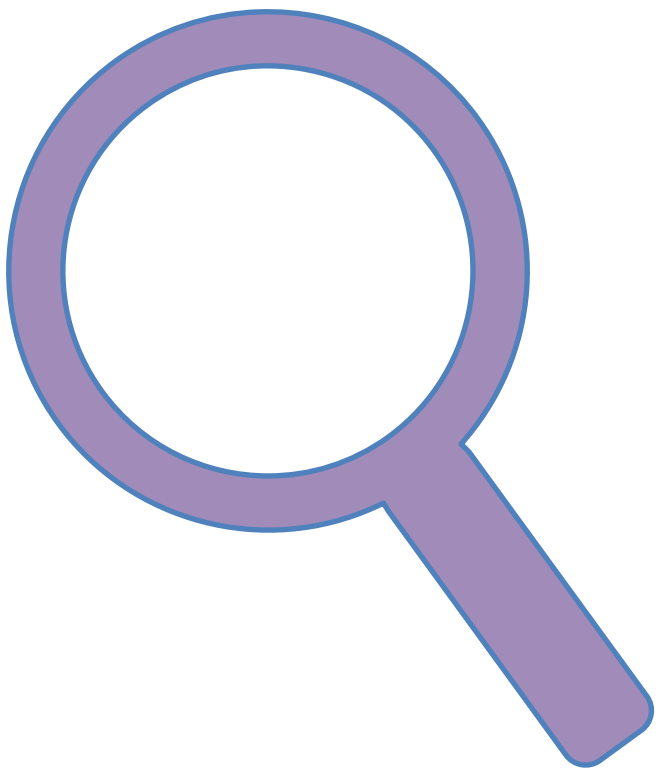
## Formal Direct export of Cambodia's pepper in 2019

ITEM	EXPORT VOLUME
Conventional pepper	1600
Organic pepper	80
GI Kampot pepper	50
Organic GI Kampot	30
Total direct export	1760

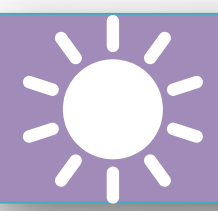


## CAMBODIA AT A GLANCE

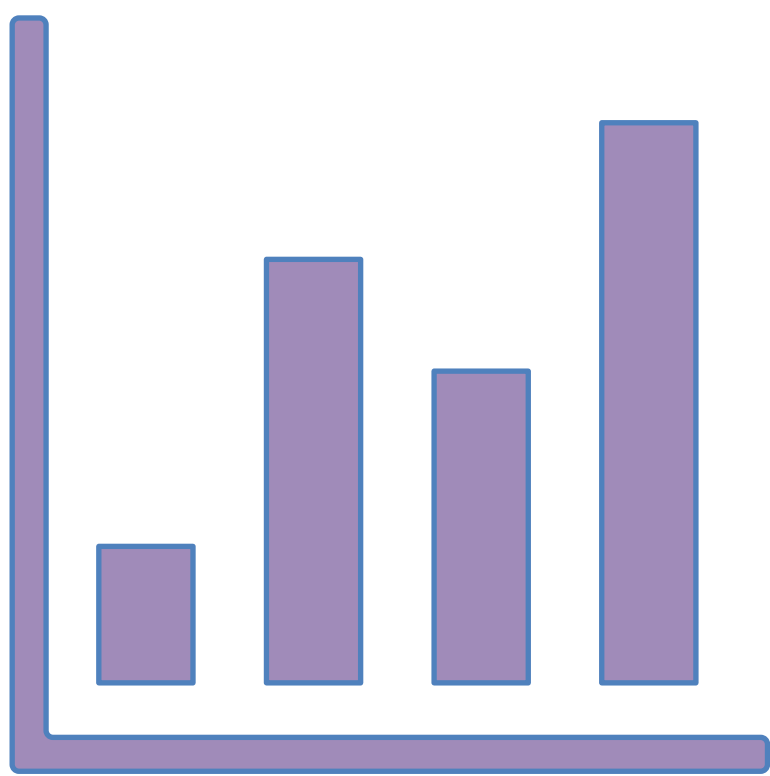
### KEY ISSUES IN PEPPER PRODUCTION AND COMMERCIALIZATION



- Undocumented/ informal trade = unfair competition & loss of value.
- Cambodian pepper must be directly exported to realise its potential.
- Effective regulation will stimulate value addition.
- Positive incentives for investment & direct export.
- Easier access to existing incentives.
- Streamlining of export processes.
- Prioritise international trade relations e.g. SPS protocols.



### THE OPPORTUNITY FOR CAMBODIAN PEPPER



1. Targeting high value markets.
2. Development of processing for export at the primary level of cleaning, grading and bulk packing.
3. More complex value addition processes.
4. The greater the level of value addition the greater the protection from the low price cycles of the market.
5. The higher the price potential of the products and the more likely processors are to pass the benefits on to the farmers.

PTEXIM CORP

# CHINA AT A GLANCE

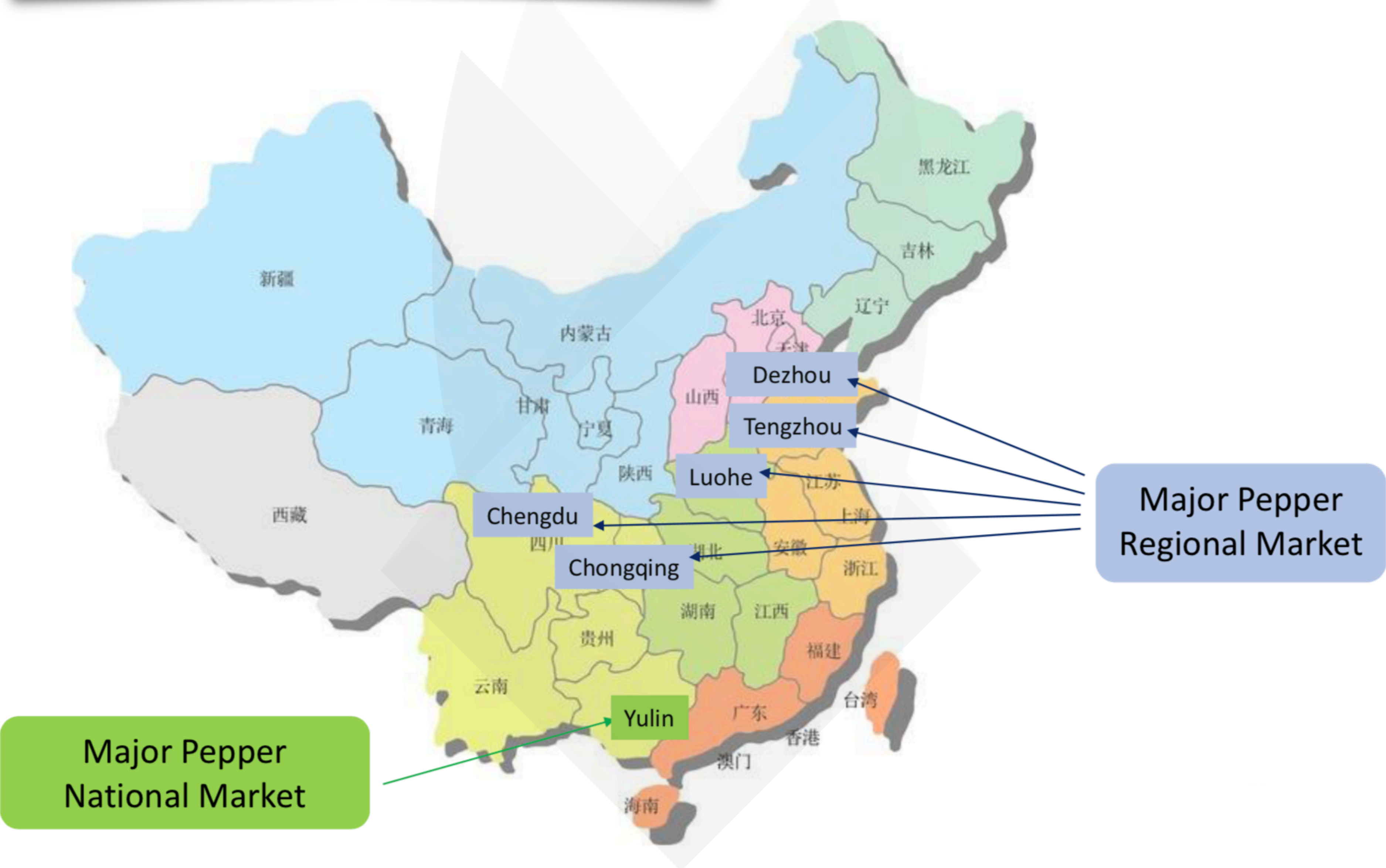
\* According *China's* report in **IPC MEETING 2019**, Vung Tau, Viet nam

## WHITE PEPPER PRODUCTION

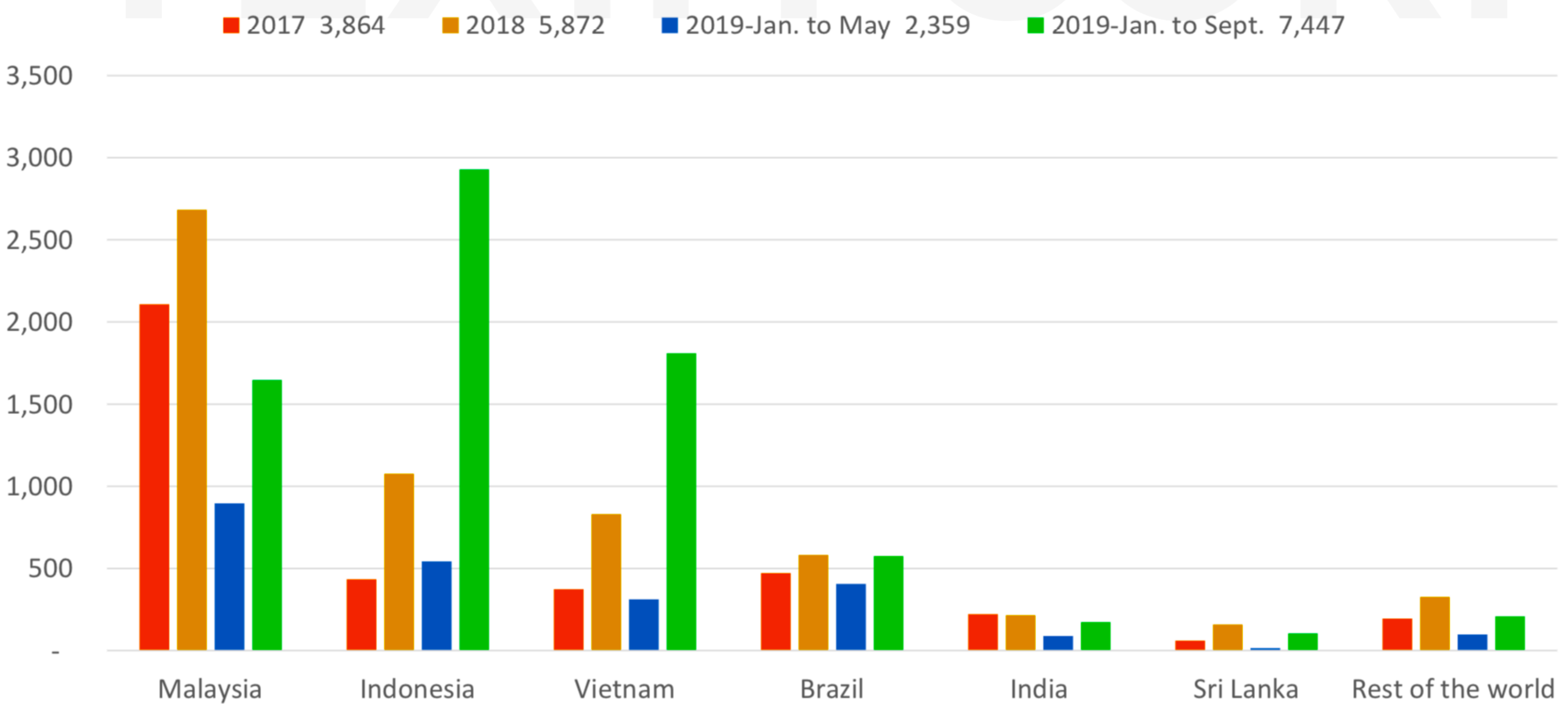


**AREA 18,500 HA**

## CHINA PEPPER MARKET



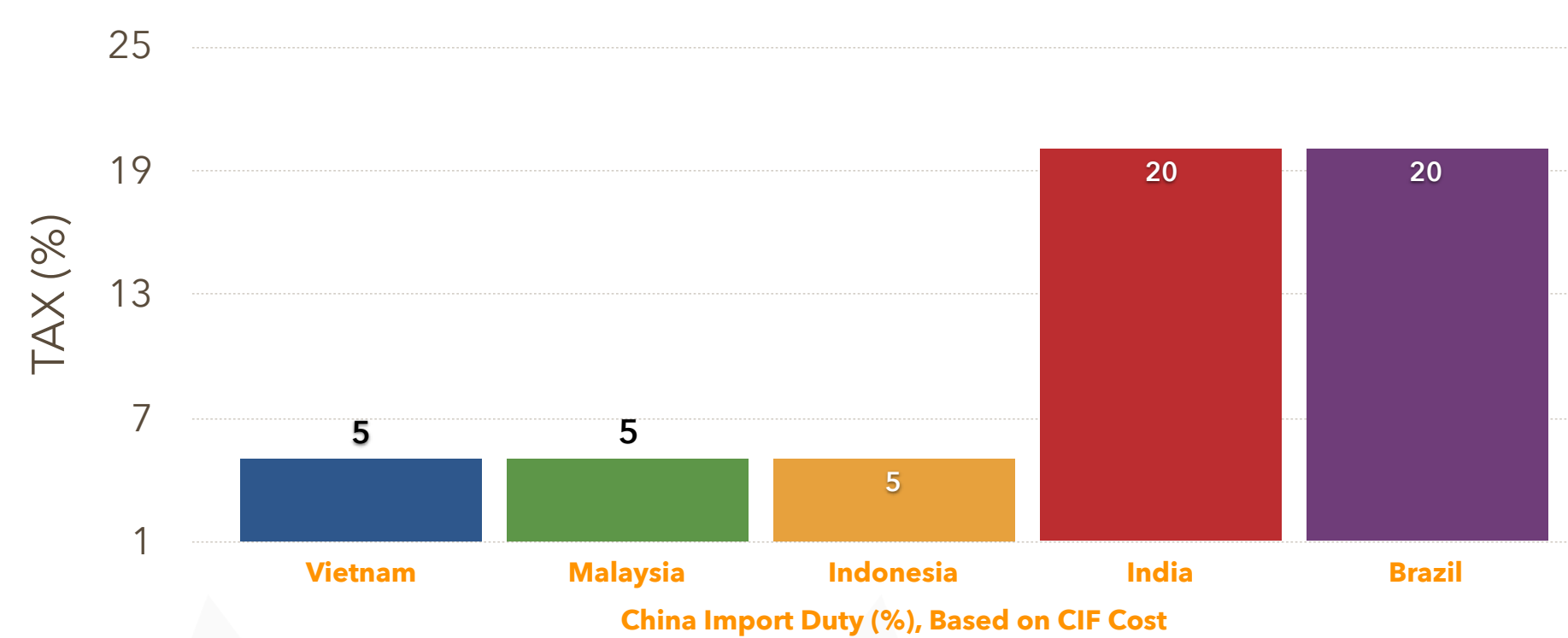
## China Pepper Custom Imports Data (MT)



# CHINA AT A GLANCE

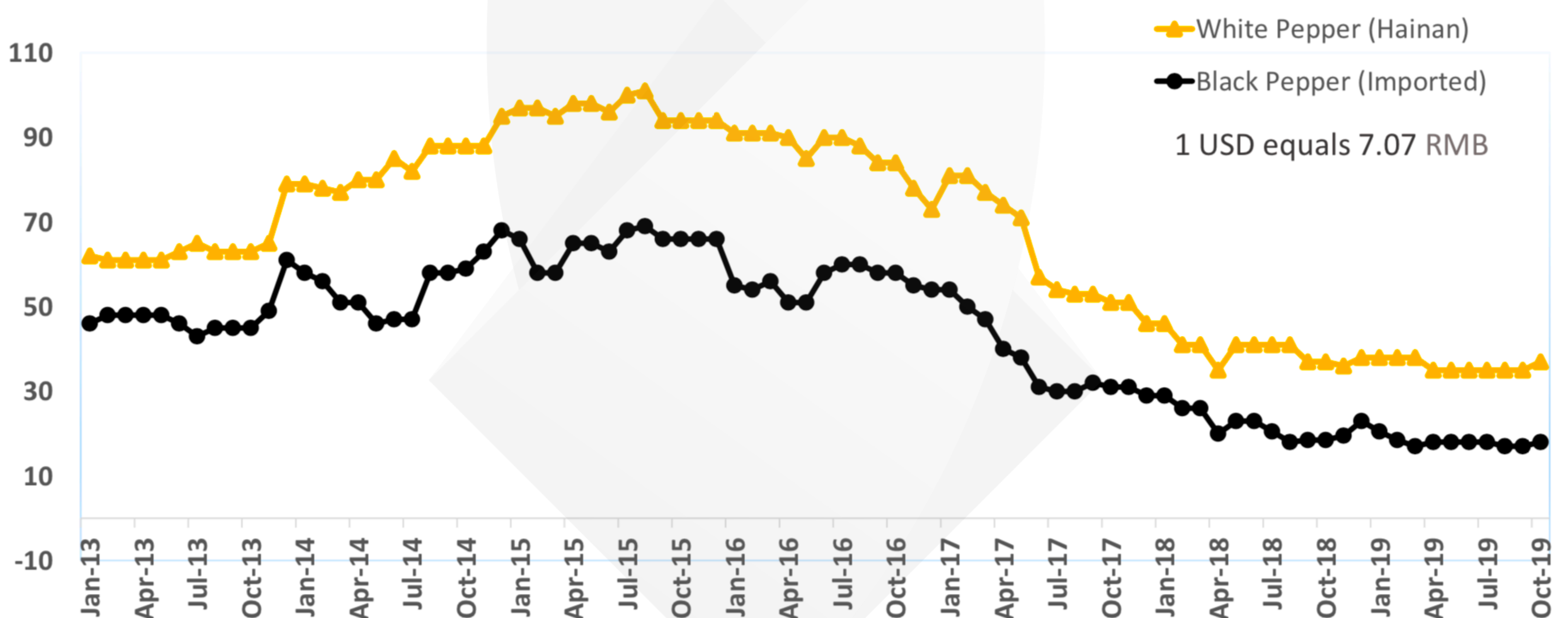
## China Pepper Import Duty & VAT

Origin Country	China Import Duty (%), Based on CIF Cost	VAT (%), After Duty is Paid
Vietnam	5	9
Malaysia	5	9
Indonesia	5	9
India	20	9
Brazil	20	9



## China Black Pepper (Imported) & White Pepper (Hainan) Market Price

### Historic Price (RMB Yuan/KG): Anguo (Hebei) Market



## China White Pepper Processing Update

### Challenges for Traditional White Pepper Processing

- High Demand, with More Challenges
- Water Pollution
- Undesirable Odor
- Quality Consistency
- Low Processing Efficiency
- Poor Foreign Material Control
- Poor Micro Control

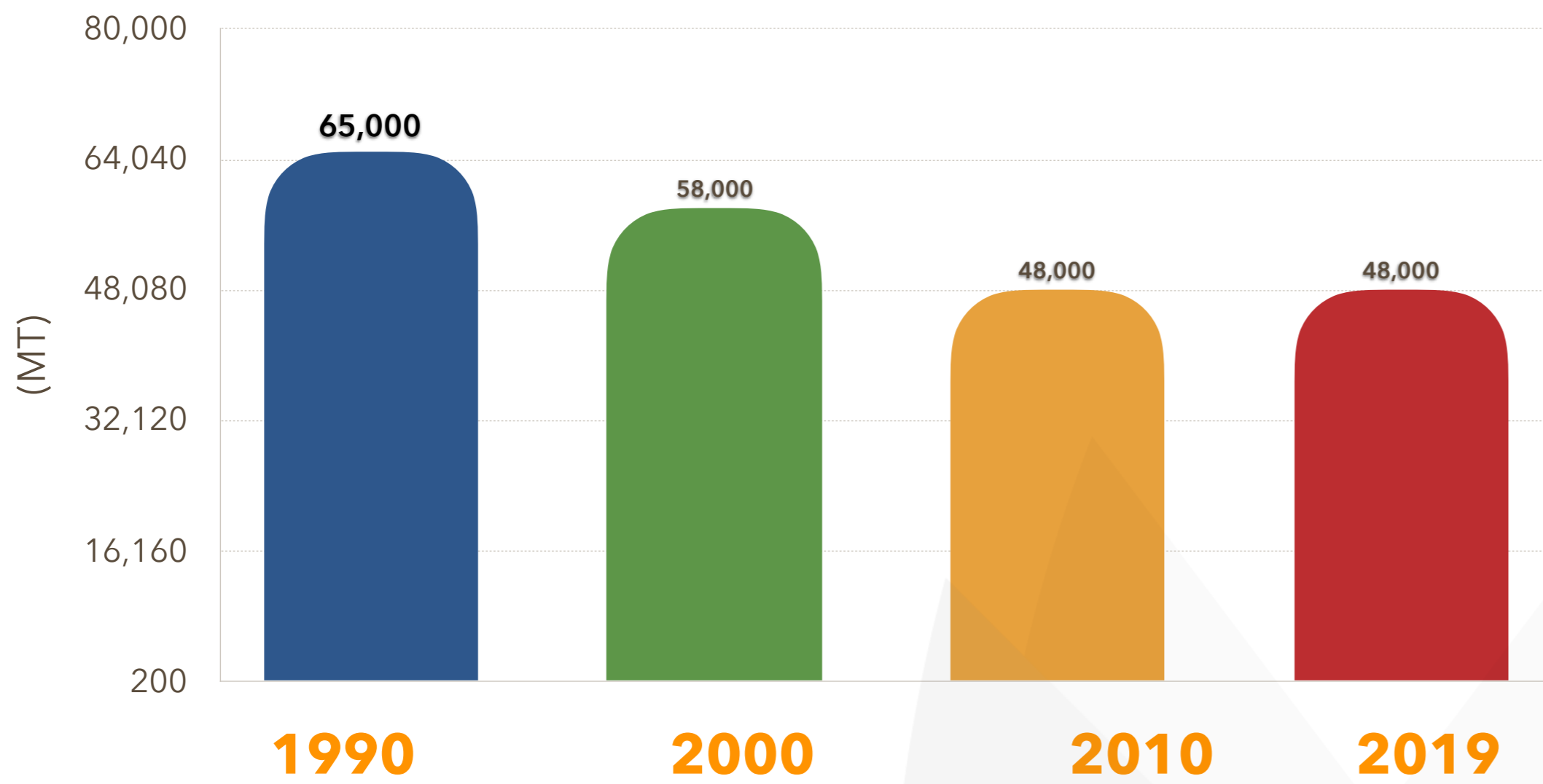
## Future Trends & Requirements

- 1. China Pepper Market Volume: **70,000 to 80,000 MT**
- Previously: Custom formal imports only about **5,000 MT**
- Future: Most will be imported through formal custom transactions
- 2. Consistently higher content of volatile oil and piperine after validated micro reduction
- 3. Meet China's national food safety standards **GB 2763-2019** for **pesticide MRL: 40 pesticides with MRL**, others are prohibited
- 4. White Pepper Processing in Hainan
- Hainan province request to stop traditional "water immerse style" white pepper processing by 2021
- **Supply:**
- **Option I:** More Hainan plants install new equipment – this will temporary increase cost and shrink production
- **Option II:** Other IPC countries can supply more through formal custom import

# INDIA AT A GLANCE

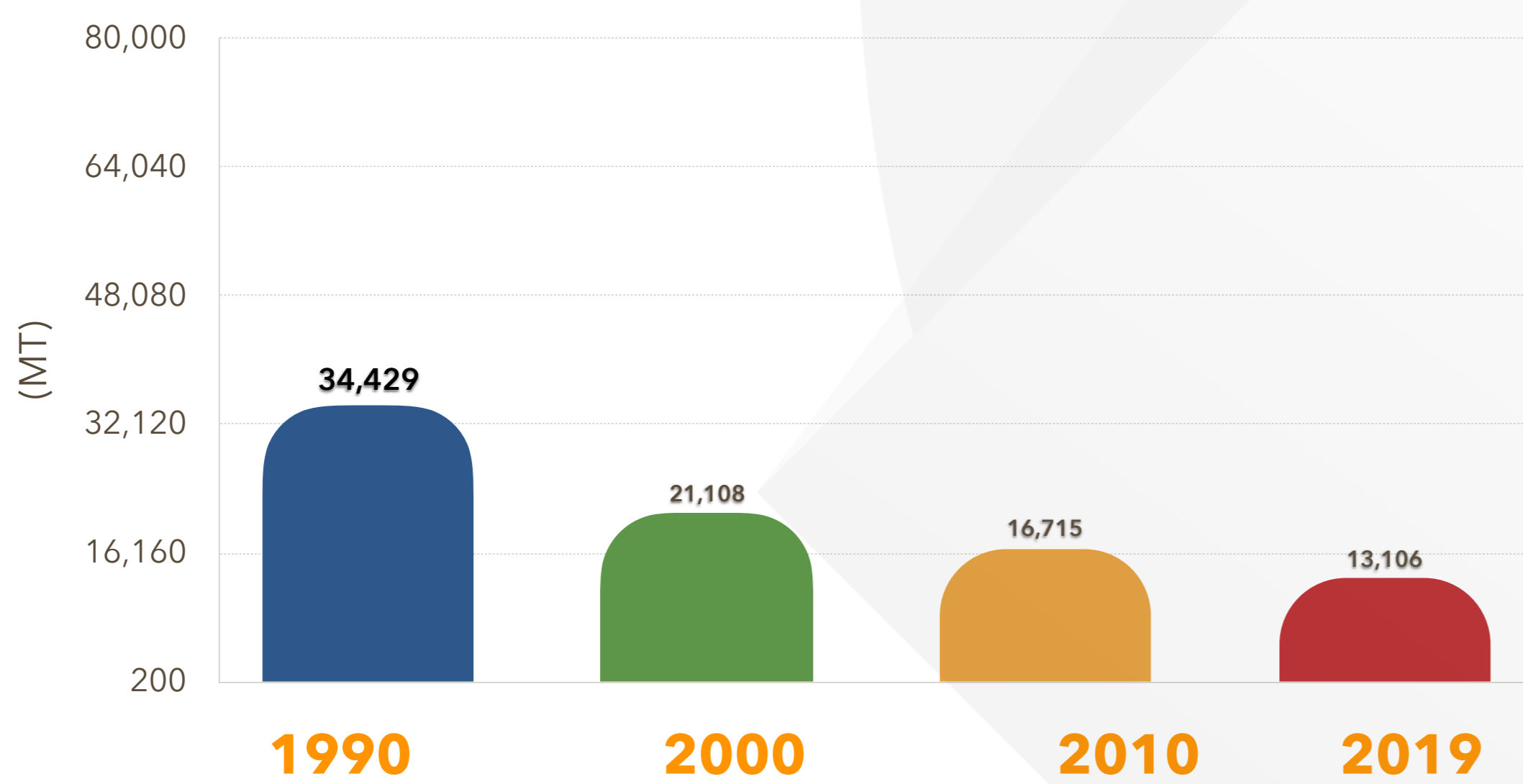
\* According **India's** report in **IPC MEETING 2019**, Vung Tau, Viet nam

## PRODUCTION QUANTITY



YEAR	QUANTITY
1990	65,000
2000	58,000
2010	48,000
2019	48,000

## EXPORT QUANTITY

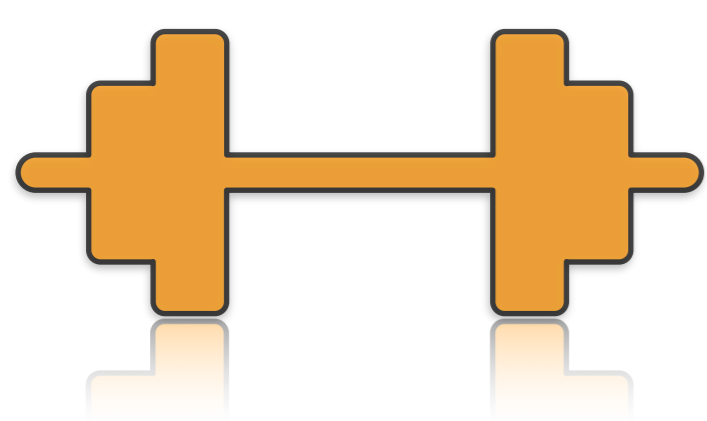


YEAR	QUANTITY
1990	34,429
2000	21,108
2010	16,715
2019	13,106



## Farm Level Challenges

- Small and marginal farmers
- Presence of large number of old and Senile gardens
- Inadequate quality planting material
- Incidence of pests & diseases both in pepper vines and standards
- Non mechanization of farming activities
- Scarcity of labourers/high labour wages
- Quality Challenges
- Price fluctuations & Cheap imports



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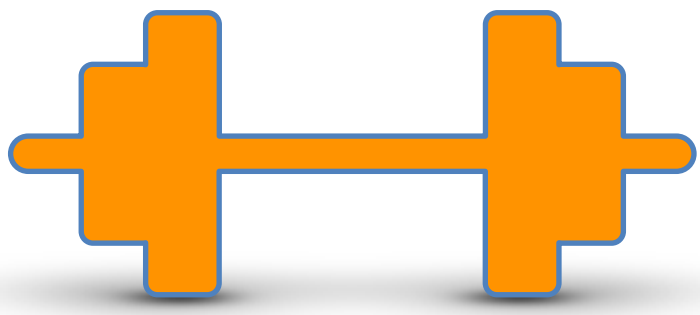


## INDIA AT A GLANCE



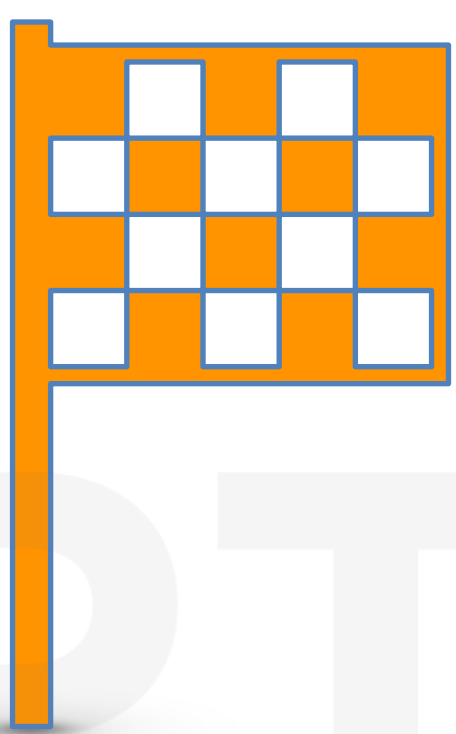
### Initiatives to Enhance Production and Improve Quality

- Production and distribution of high yielding disease free planting materials
- Replanting of old and senile gardens
- Area expansion in non- traditional areas
- Promoting INM/IPM/IDM in pepper
- Mechanization in post harvest management
- Promoting certified organic pepper production
- Quality improvement training programmes
- Demonstrating improved technologies at farmers field



### Strength of Indian Pepper Industry

- Superior in Quality
- Strong Domestic Consumption
- Pepper is the livelihood crop of small and marginal farmers
- Supplier of certified organic pepper
- Diversified cultivars/varieties
- Diversified live standards
- Farming system - Mostly mixed crop
- Adoption of Indigenous farming practices
- Pepper cultivation gaining momentum in non-traditional areas

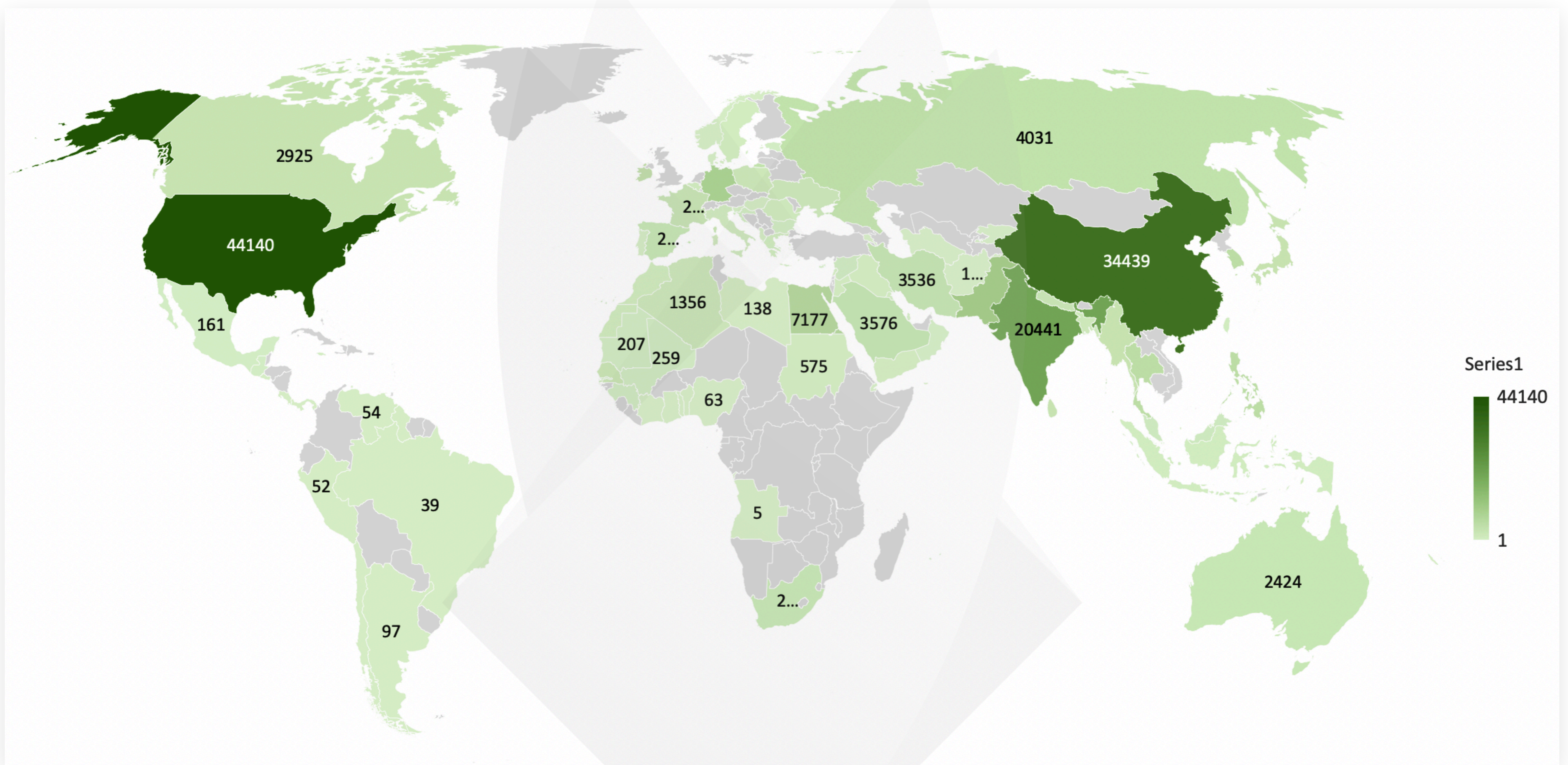


PTEXIM CORP

# VIETNAM AT A GLANCE

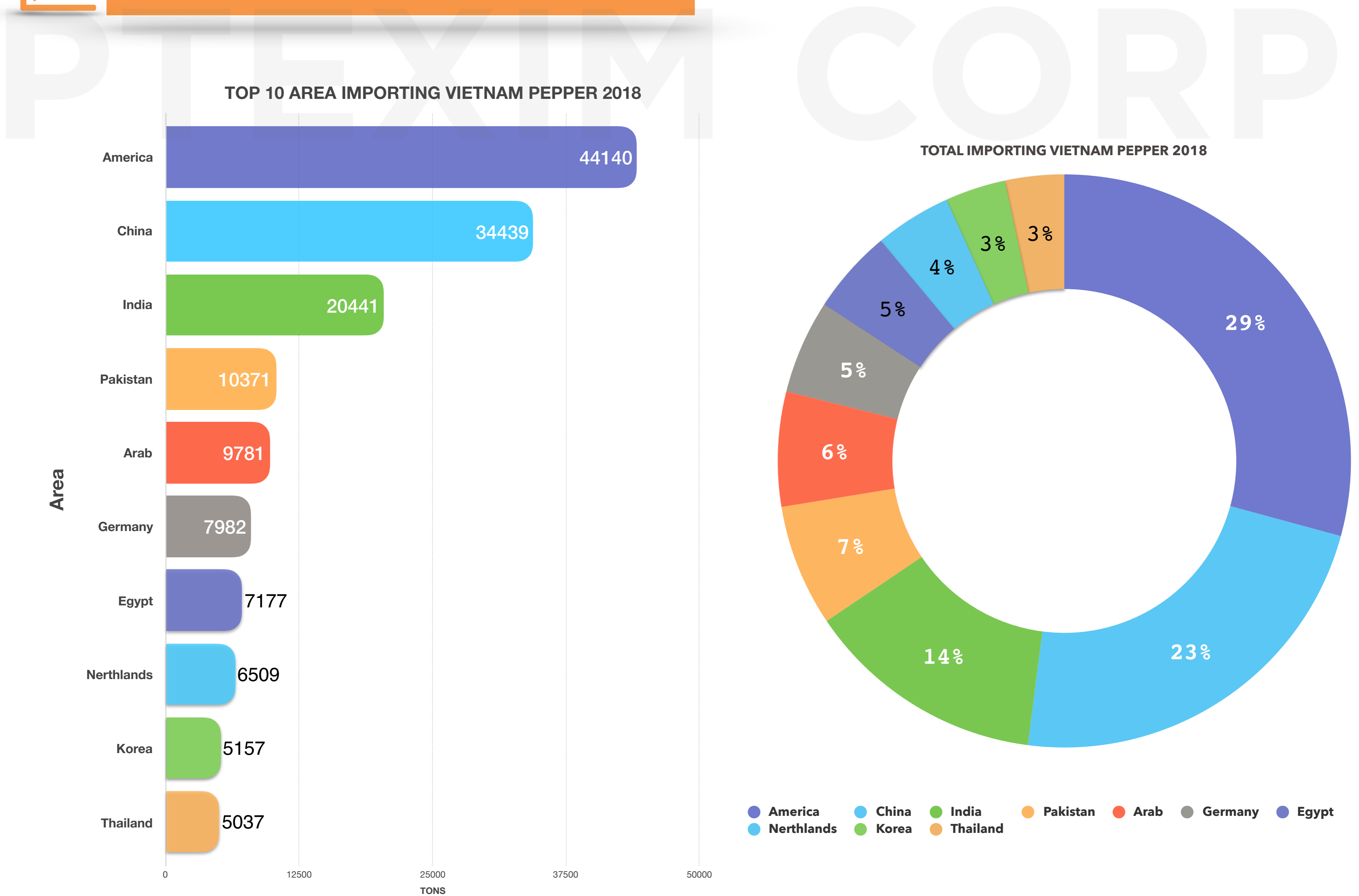
\* According Vietnam's report in **IPC MEETING 2019**, Vung Tau, Viet nam

## Importing Area of Vietnam Pepper in 2018 (Metric Ton)



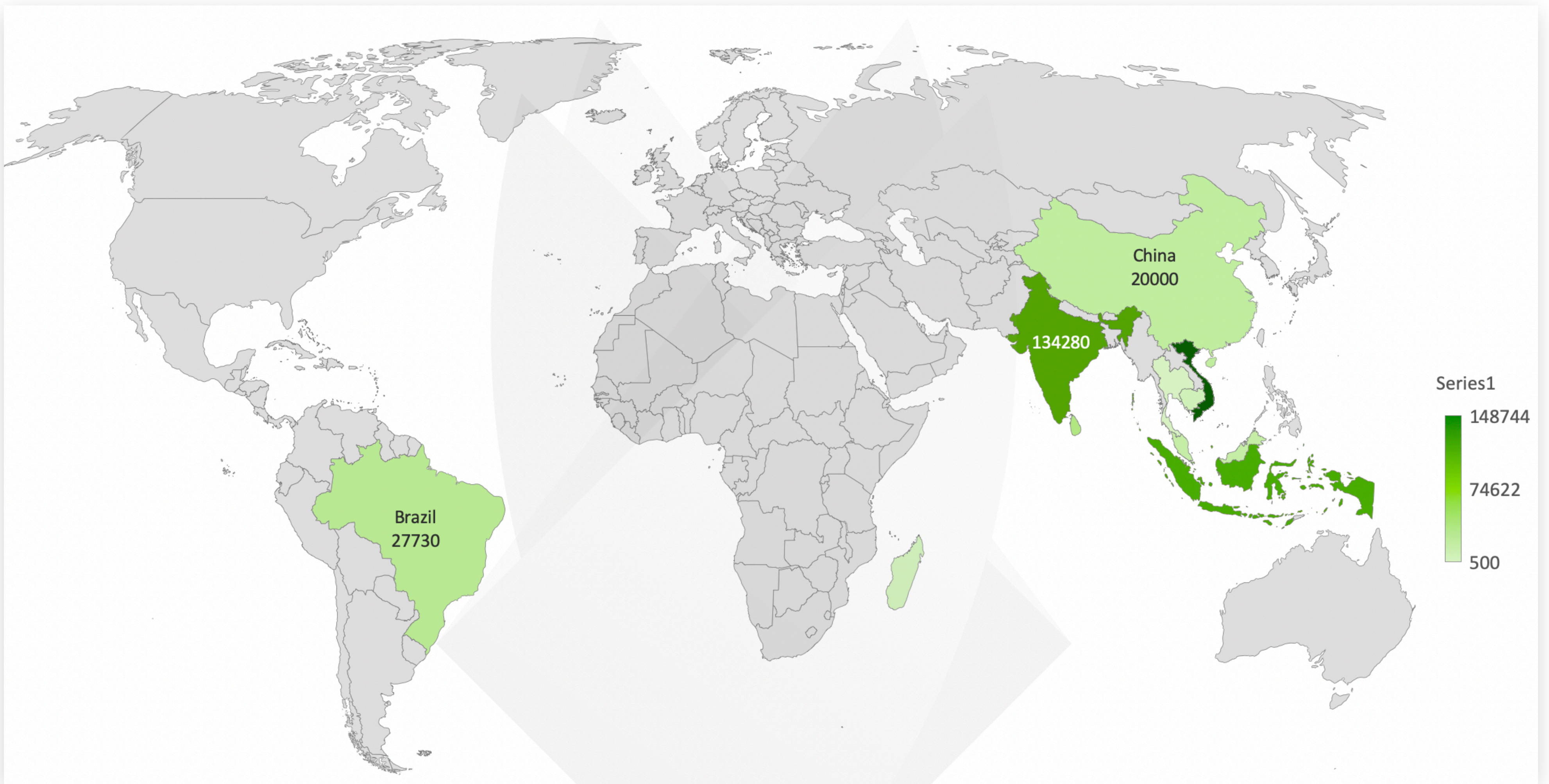
## TOTAL IMPORTING PEPPER FROM VIETNAM 2018:

**235.889** Metric Tons



# VIETNAM AT A GLANCE

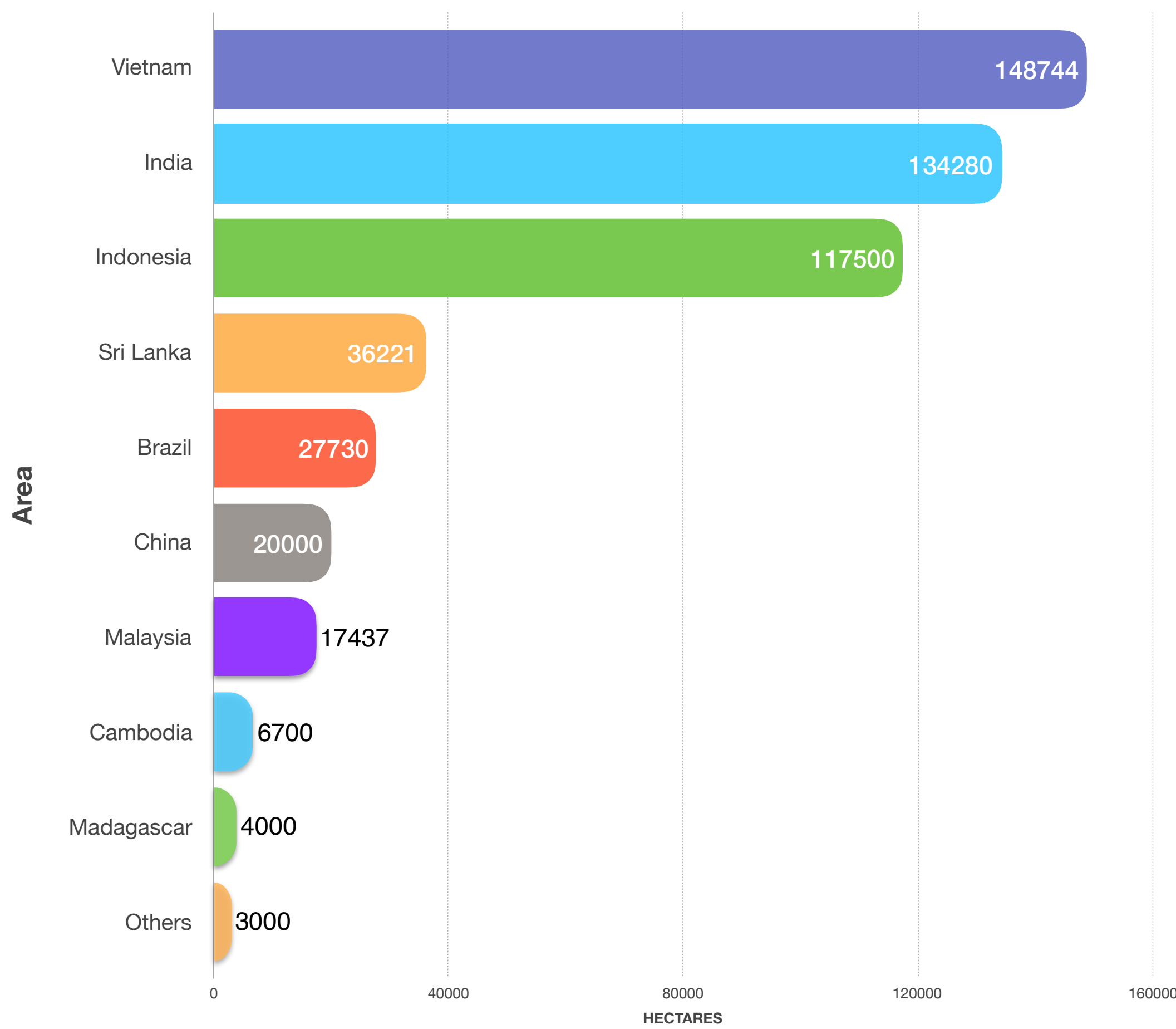
## Producing Area of Pepper Worldwide 2018 (Hectares)



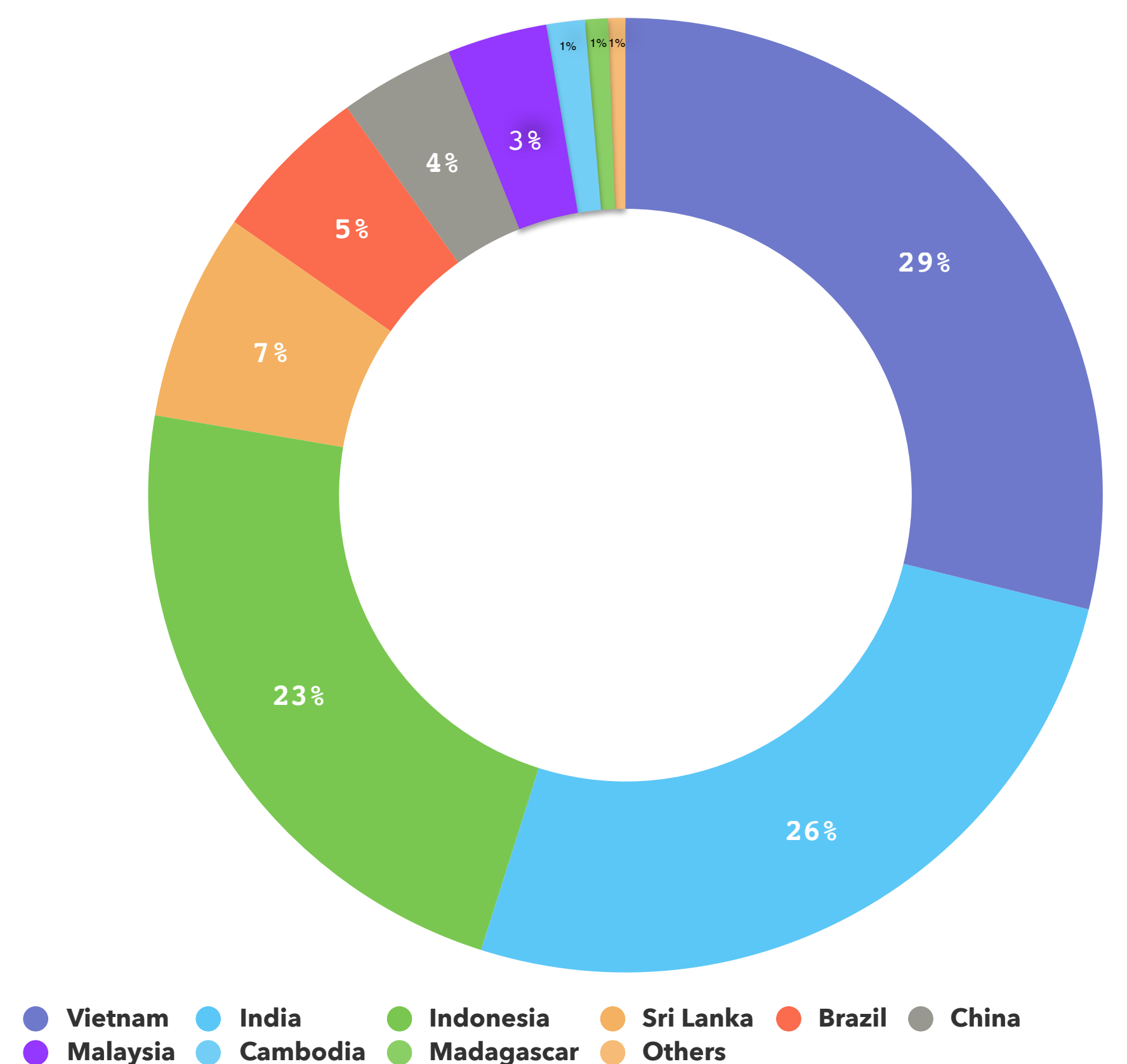
### TOTAL PRODUCING AREA OF PEPPER WORLDWIDE 2018:

**516.112 Hectares**

TOP AREA PRODUCING PEPPER 2018 (HECTARES)

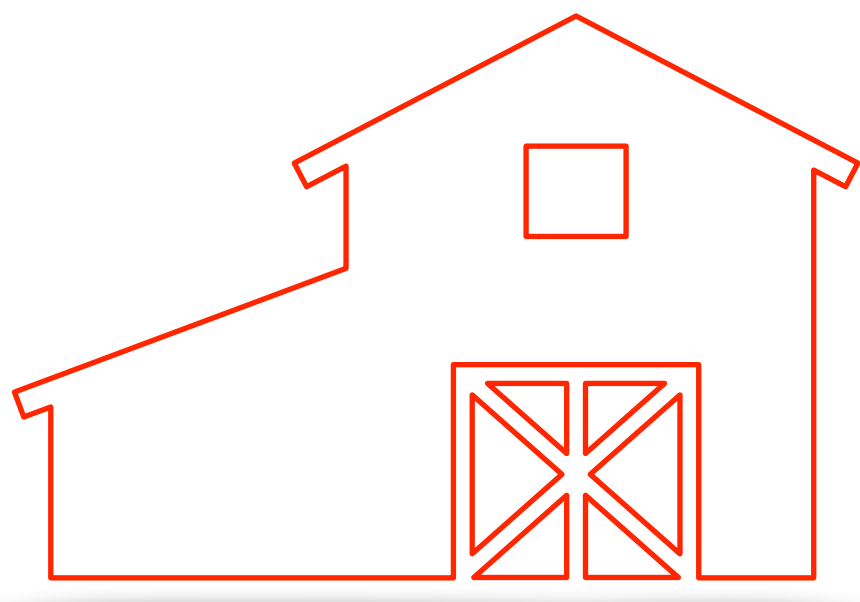


TOP AREA PRODUCING PEPPER 2018 (HECTARES)



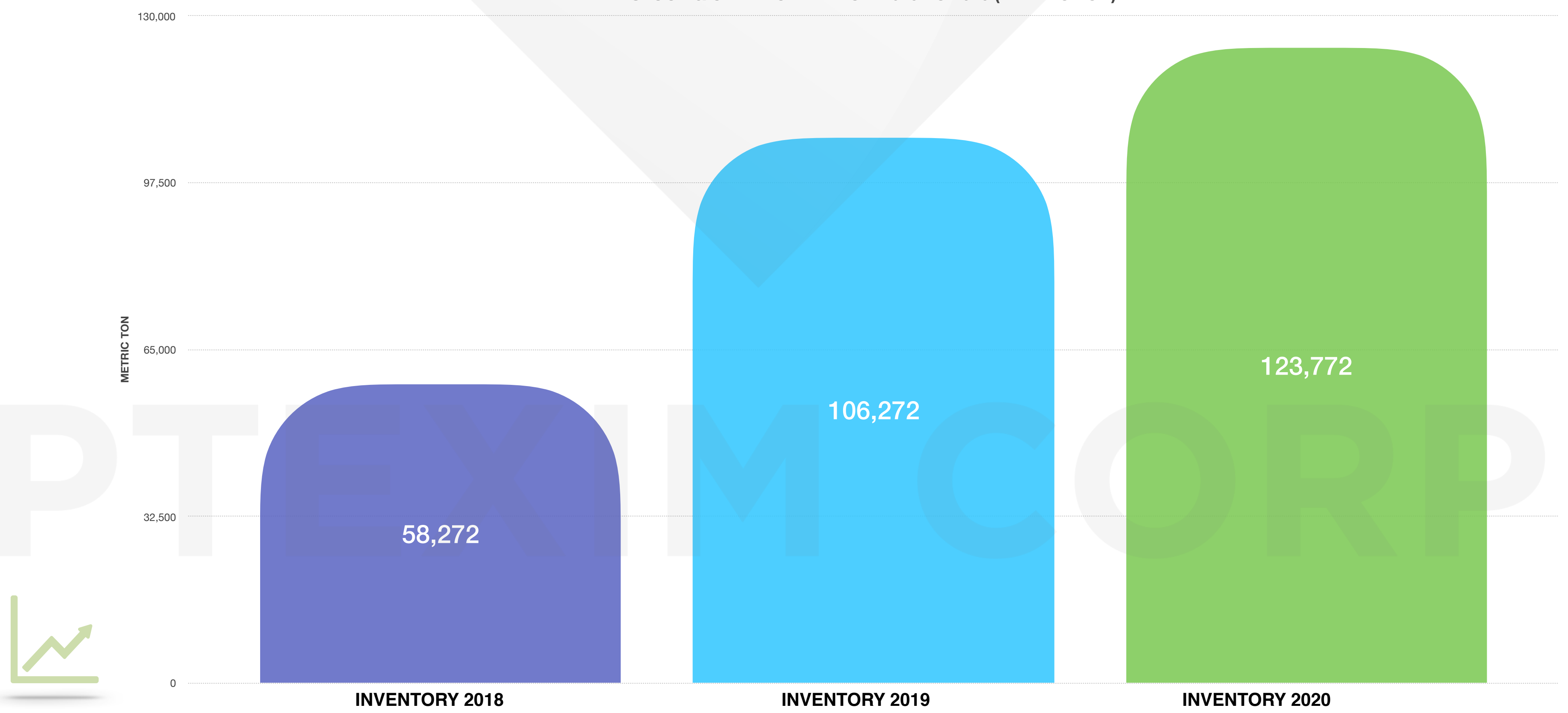
# VIETNAM AT A GLANCE

## STOCK & CARRY OVER



Items	2019					2020					
	Inventory 2018	Production	Import	Domestic consumption	Export	Inventory 2019	Production	Import	Domestic consumption	Export	Inventory 2020
<b>Black pepper</b>	40,334	257,000	25,000	6,200	237,000	79,134	225,000	25,000	6,500	220,000	102,634
<b>White pepper</b>	17,938	23,000	15,000	800	28,000	27,138	25,000	15,000	1,000	30,000	21,138
<b>Total</b>	<b>58,272</b>	<b>280,000</b>	<b>40,000</b>	<b>7,000</b>	<b>265,000</b>	<b>106,272</b>	<b>250,000</b>	<b>40,000</b>	<b>7,500</b>	<b>250,000</b>	<b>123,772</b>

STOCK & CARRY OVER FROM 2019 TO 2020 ( METRIC TON)



## TOTAL STOCK VIETNAM PEPPER 2018 COMPARED WITH 2019

 **48000 METRIC TONS**



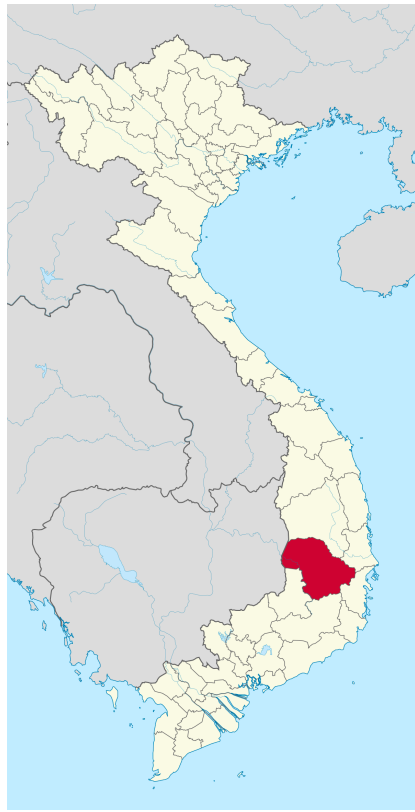


# PTEXIM REPORT – Through a preliminary survey of inventory situation and forecast next year's pepper crop, we would like to give you some information in the main material areas for references as follows



## PRODUCTION AREA

### 1. Daklak (38,616 hectares) & Daknong (36,300 hectares)



- The total area of these two provinces are 74,916 hectares - occupy around 50% Vietnam's pepper area (148.744 hectares as previous report)
- - Due to favorable weather and pepper vines are in the good shape period (new pepper planting from 2013 to 2015), the expected output 2020 will increase by over 10% compared with 2019.
- - Total pepper area is almost unchanged because farmers continuing to cultivate/plant new trees to take place of dead pepper vines.

### 2. Dong Nai Province (19,022 hectares) & Ba Ria Vung Tau (13,161 hectares)



- These are the two provinces adjacent Ho Chi Minh City, so land prices have increased rapidly since 2017/2018. Many locations increased from 2 to 6 times within 1 - 2 years. Many farmers have sold their pepper plantation or converted their land purpose such as; building factories/warehouses/ for renting... The total area of pepper cultivation is expected to decrease by at least 20%.

### 3. Binh Phuoc Province (17,178 hectares)



- Planting area has little change but the weather supporting for new crop. However, due to low prices, farmers did not focus on pepper cultivation as before.

### 4. Gia Lai Province (16,267 hectares)

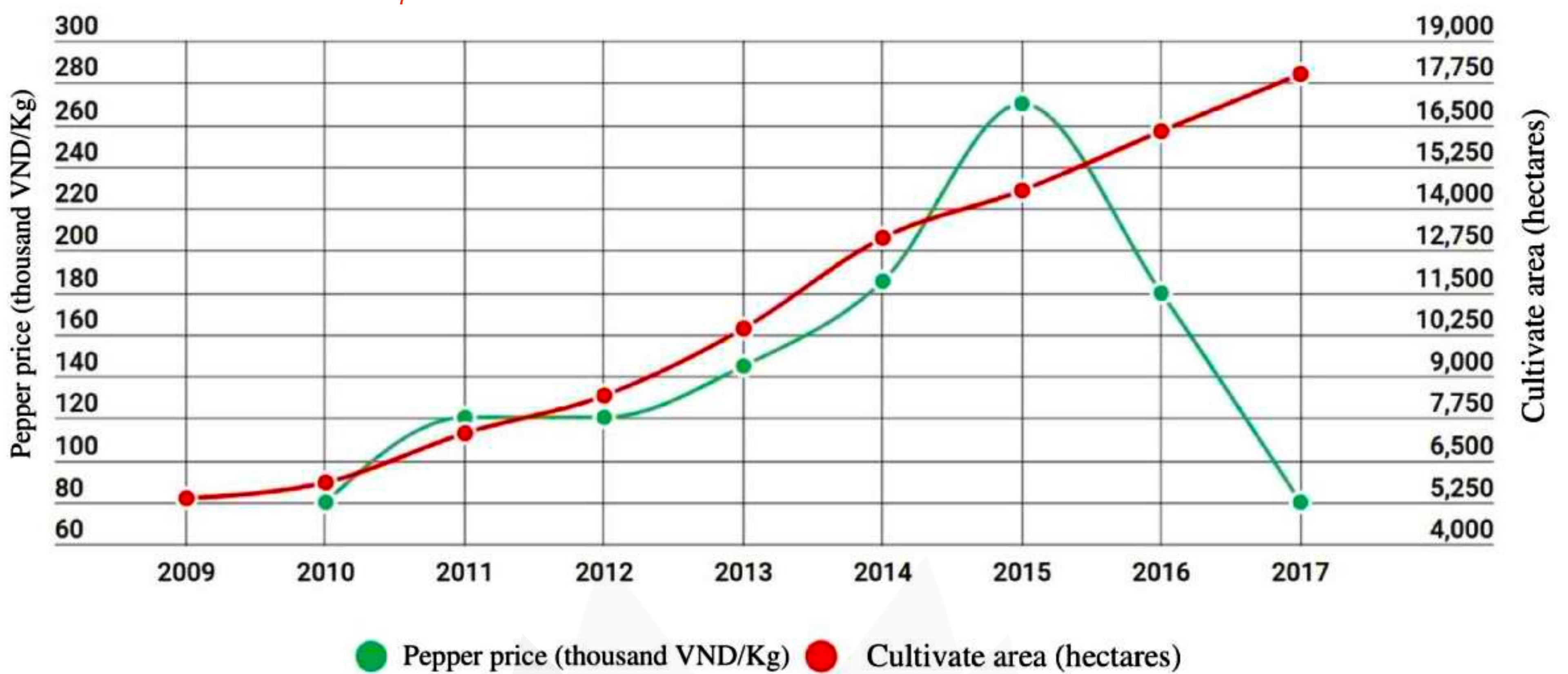


- Since 2017, the pepper plantation of Gia Lai province has continuously decreased sharply due to farmers' inexperience in pepper cultivation, a lot of pepper was dead but farmers could not cultivate another pepper tree due to soil in serious disease and the weather did not support pepper plants in this province.
- Previously, Gia Lai was the pepper capital of Vietnam due to the hot development but now many farmers/collectors... are facing worse financially situation such as; have to sell land/ their house/ pepper plantation to pay loans from the bank, black credit ...
- It is expected that production will be decreased by 60% in the next crop and likely pepper crop in Gia Lai province not possible to recover in the next few years.

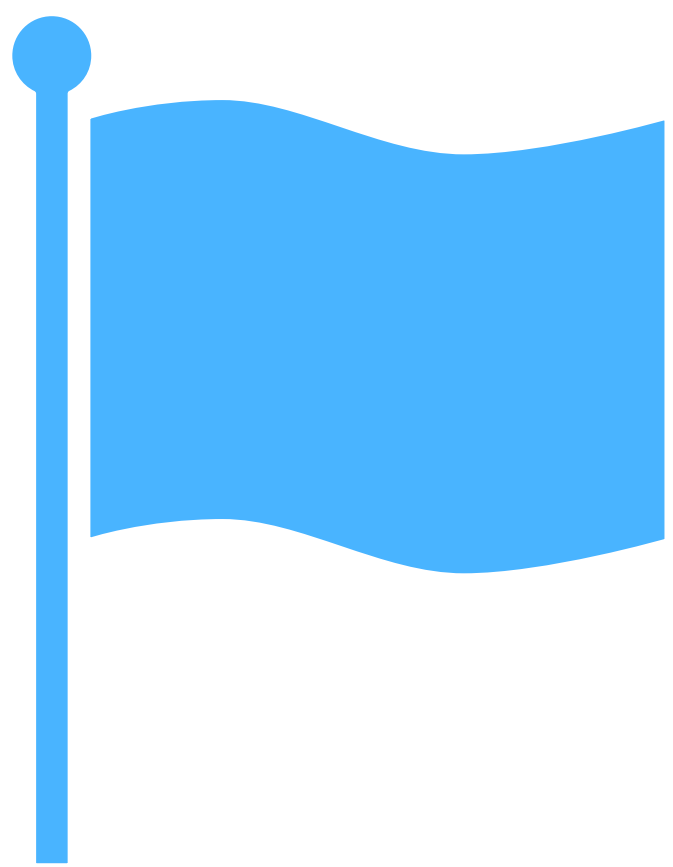
### 5. Another 8,200 hectares in 17 different area

- 8.200 hectares scattered in many different provinces with constant natural conditions, we temporarily assess the output is similar compared to 2019.

Source : chart from vnexpress.net



## SUMMARY



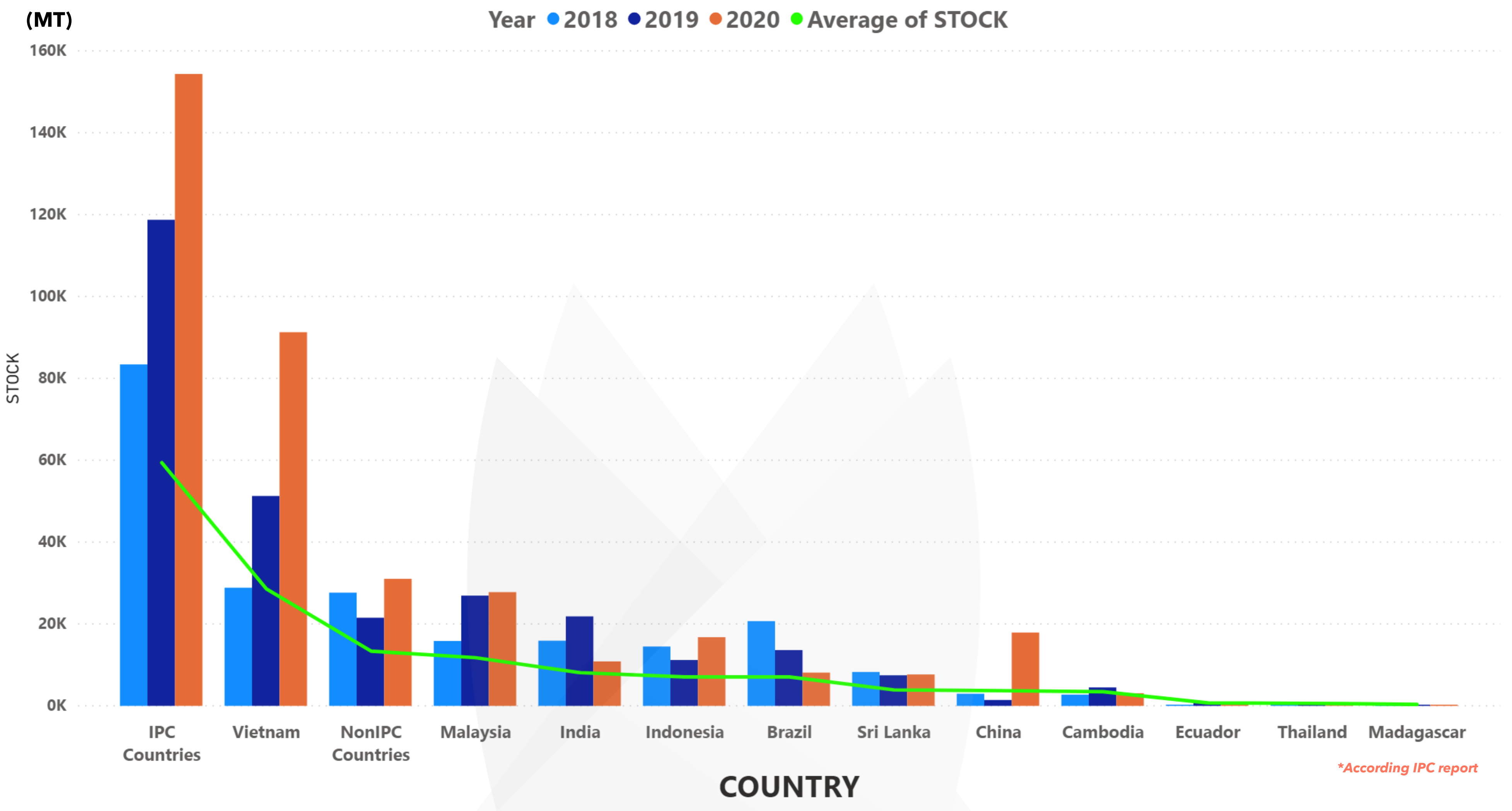
- Total output declines in most areas in Vietnam. Only Daklak and Daknong, production is expected continue to increase due to favorable weather conditions, pepper is in a healthy phase although farmers reduce fertilization/pesticides. Currently, these two provinces occupy 50% of Vietnam's pepper area but total production will around 60% - 65% at least in the next crop 2020
- Although pepper prices now has decreased roughly 25% compared to January 2019, farmers in key areas still suppose pepper as a major agricultural and they could not convert to another agriculture product in nearest future
- In most of the surveyed farmers/collectors/speculators, there are still has a lot of inventories, even inventories from 2017. Many different forecasts on specific numbers but we will not be surprised if carry over this year is above 70 - 80.000 metric tones. This is also an impact on raw material prices in the coming year
- Expected Daksong district of Daknong province will be harvested during second half of December 2019. The main crop of Vietnamese pepper remains unchanged after Lunar New Year in February & March 2020
- Vietnamese pepper quality is improving due to price now very low, almost farmers have to reduce fertilizer, not use pesticides to reduce their production costs
- The total cultivated area may be reduced from 10% - 15% and crop size maybe reach around 250 - 270.000 metric tones in 2020
- Price now very attractive and maybe continue come down in peak season next crop, however, the importer/buyers not much risky like before. My own opinion stockpile should be under consideration

**We will continue to update crop/  
inventory if any changes**

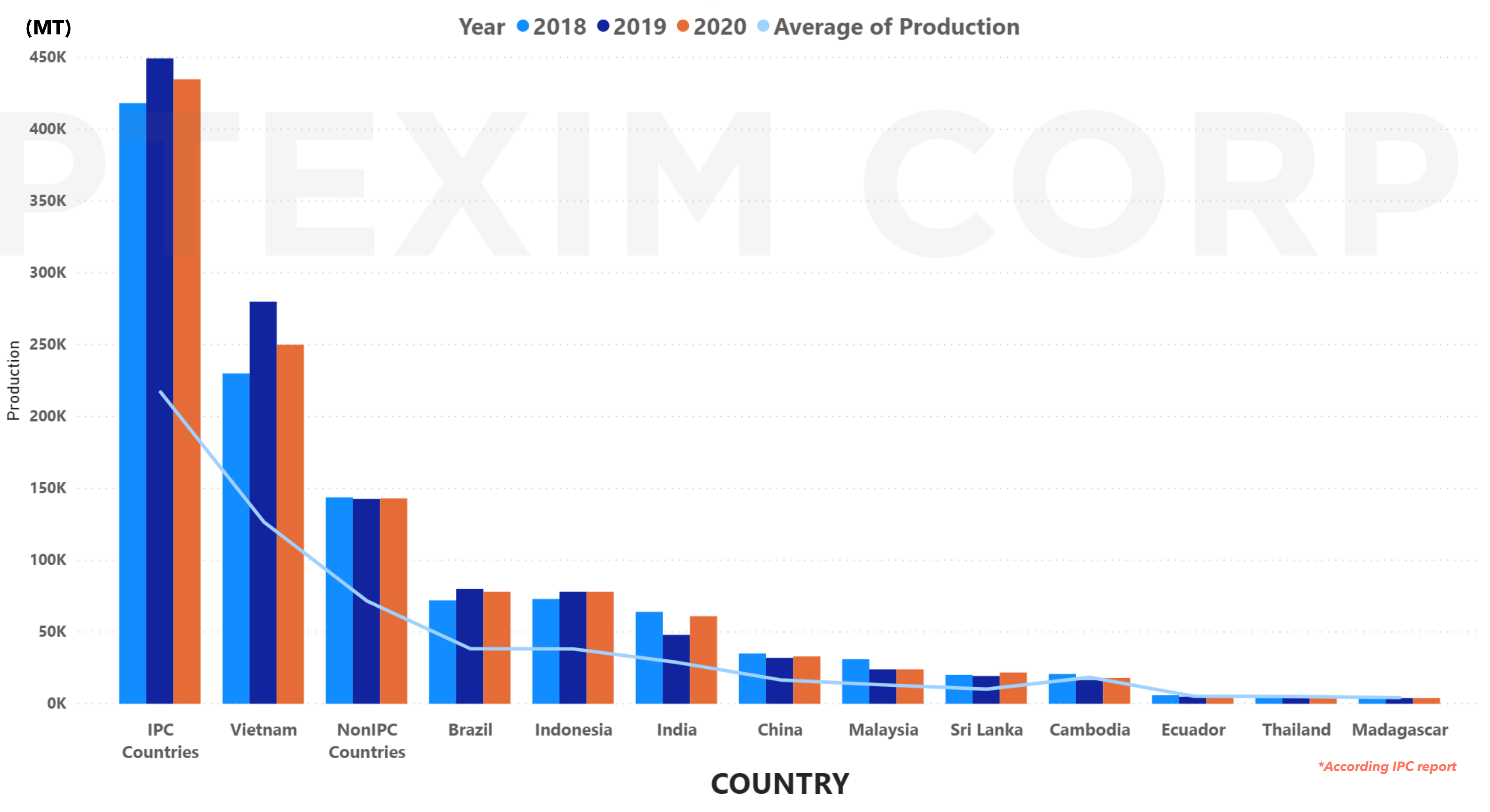
# OTHER OVERVIEW CHART FOR REFER EXPORT, IMPORT QUANTITY WORLDWIDE PERIOD 2018 - 2020



STOCK and Average of STOCK by COUNTRY and Year



Production and Average of Production by COUNTRY and Year

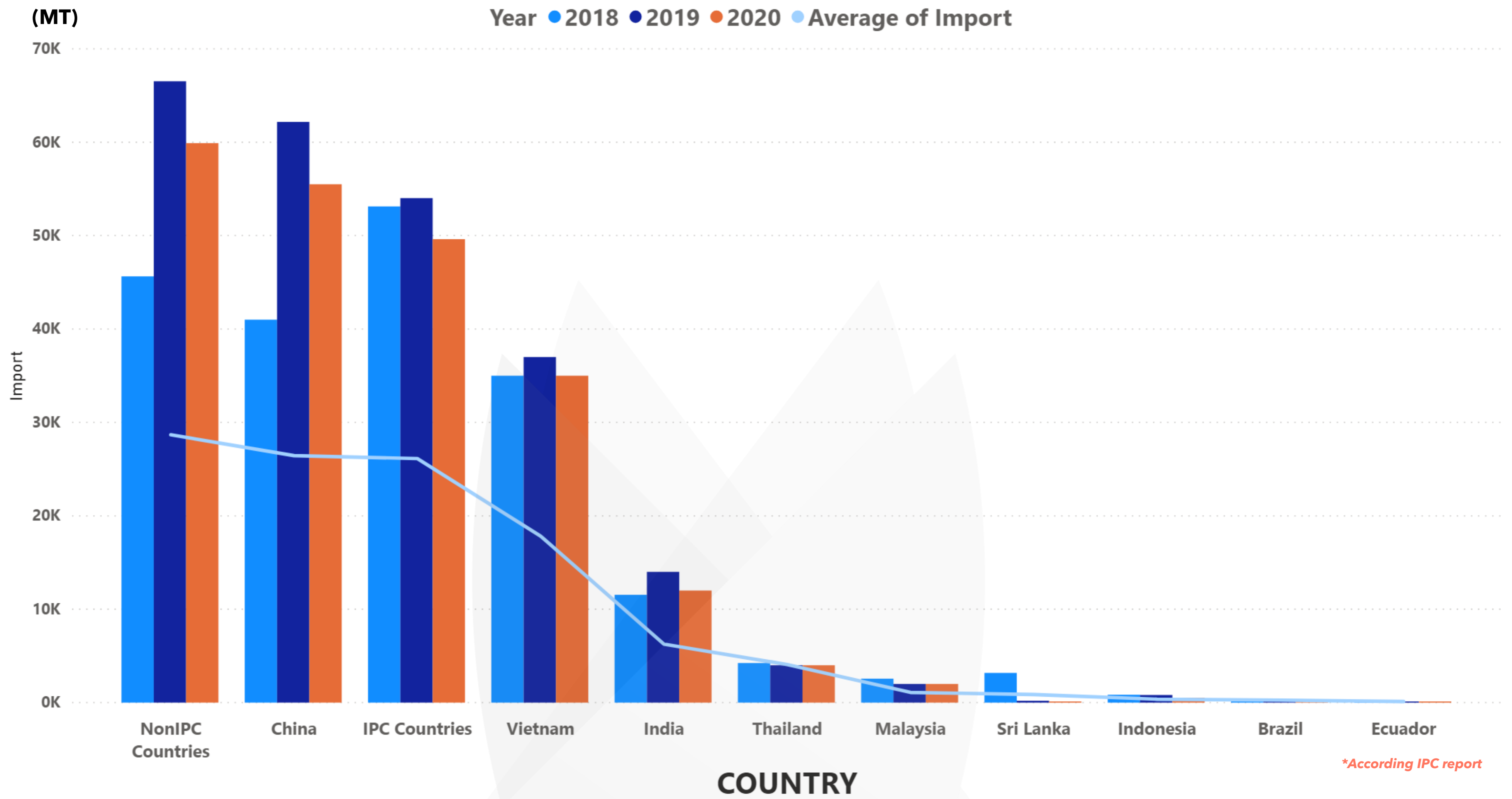




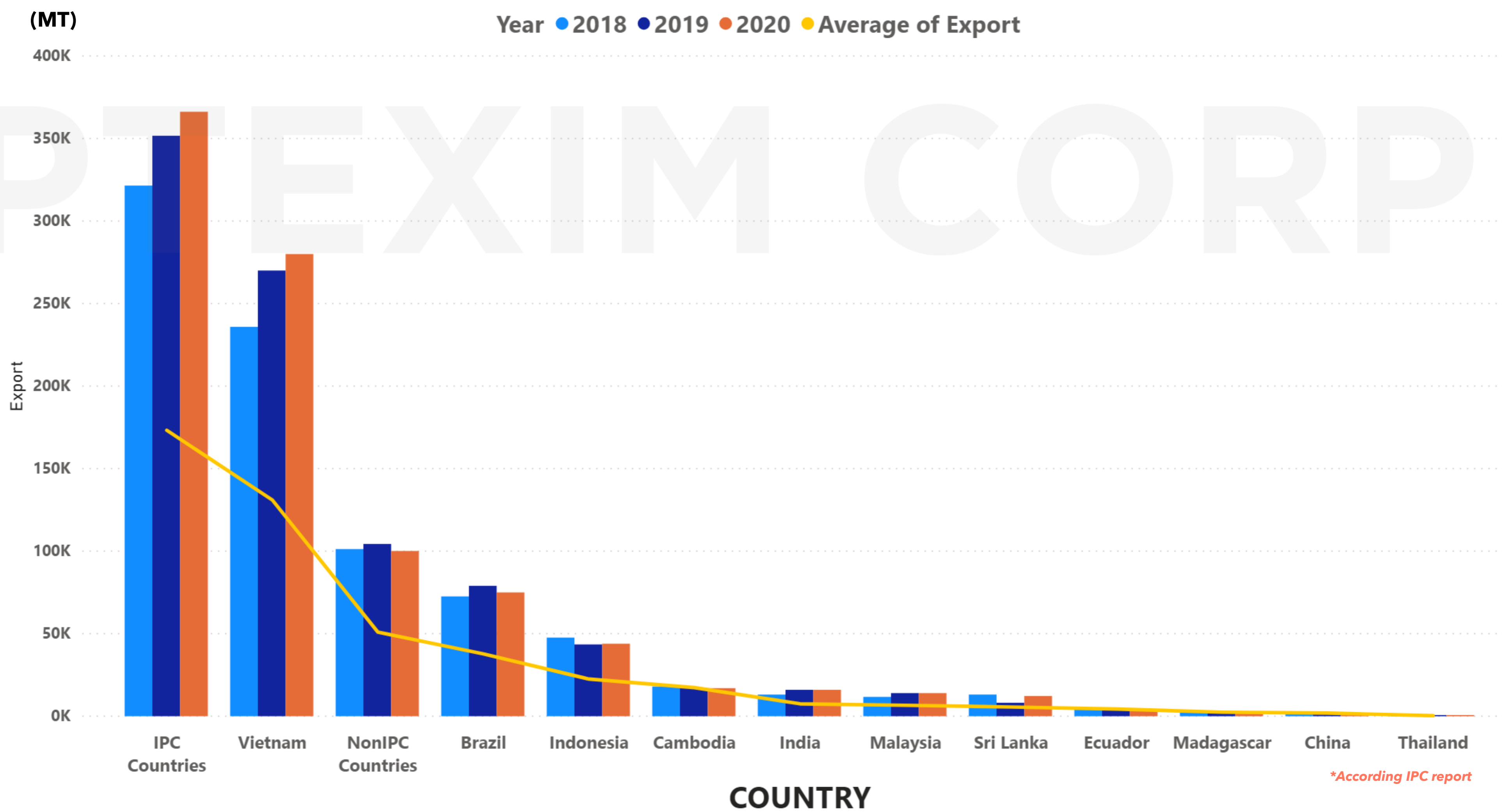
# OTHER OVERVIEW CHART FOR REFER EXPORT, IMPORT QUANTITY WORLDWIDE PERIOD 2018 - 2020




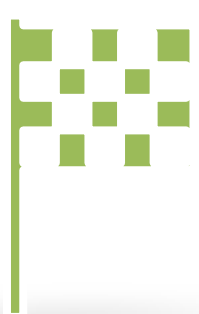
Import and Average of Import by COUNTRY and Year





Export and Average of Export by COUNTRY and Year

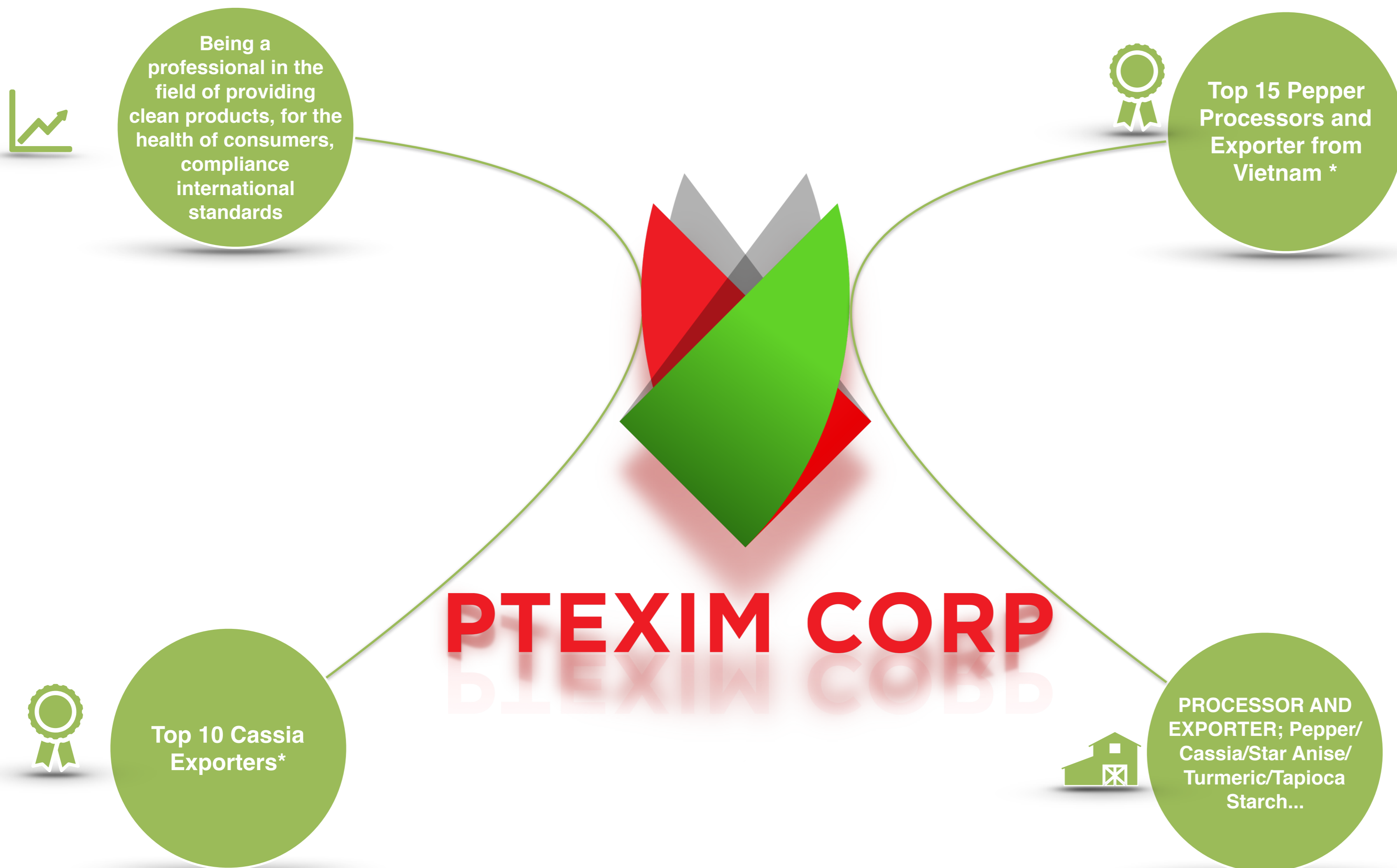


 **PTEXIM CORP** focusing sustainable program with farmer and co-operative. We can supply Pepper/Star Anise/Cassia... **EU/ KFDA/FDA** compliance around 1.500 - 2.000MTs per year

 **PTEXIM CORP** is implementing Organic pepper project with cooperatives in Ba Ria Vung Tau & Dak Nong provinces. It is expected that by the end of the first quarter of 2020, Ptexim will supply Organic pepper products to domestic and international markets

 The **largest FOOD FACTORY** in **Ba Ria Vung Tau** province is under construction. We **focusing Steam Sterilized** Product, during first quarter **2020** we can offer all Steam Sterilized Spices product like Steam Sterilized Ginger/Chili/Turmeric/Cassia/ Star Anise.... with **BRC/SEDEX** certification

 **DEVELOPING** two brands for domestic Market, know as **Sun Spice** and **Viet Spice**  belong to **PTEMXIM CORP** and developing a network to supply spices product.



\* Customs data and Vietnam Pepper Association

# Thank You and Warm Regards!

 **Mr. Hien**  
 Vice General Director

**PTEXIM CORPORATION**

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## PTEXIM CERTIFICATE



11873299846



KOSHER



## APPLYING IN 2020

