

PTEXIM CORP

YEARLY REPORT

AN ANNUAL BLACK PEPPER'S MARKET REPORT WORLDWIDE 2021
BY PTEXIM RESEARCH

PHUC THINH EXPORT IMPORT INVESTMENT CORPORATION (PTEXIM CORP)
ADD : 43, STREET 17, AN PHU WARD, DISTRICT 2, HOCHIMINH CITY, VIETNAM.

20
21

Pepper Exports In December 2021

According to preliminary statistics of VPA, in December, Vietnam exported 15,170 tons, with a turnover of 71.6 million USD. Compared with the previous month, export volume decreased by 8.1%, turnover decreased by 6.5%.

Export

15,170 MT



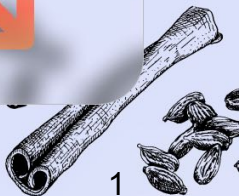
Turnover

71.6 Mil \$



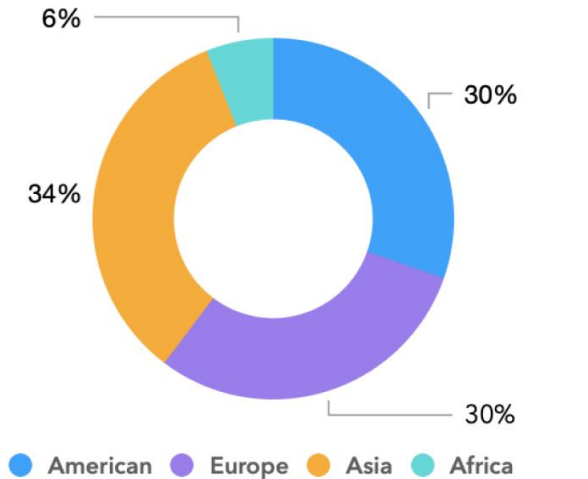
VOLUME COMPARED 2020

8.1 %

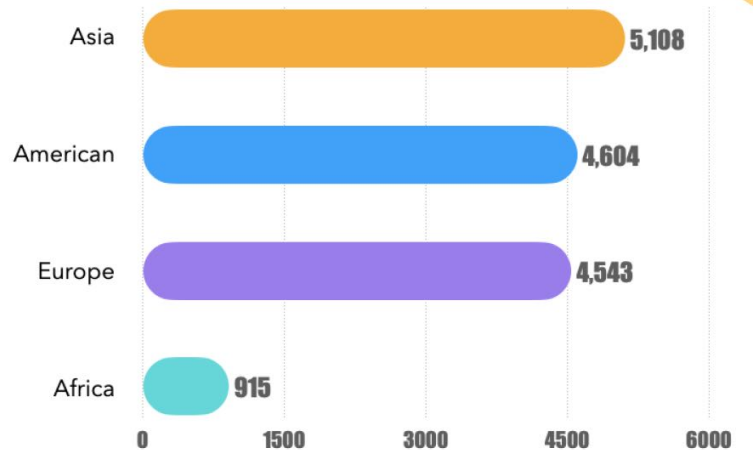


Pepper Exports In December 2021

Exporting black pepper quantity & value from Vietnam global insight in December 2021.



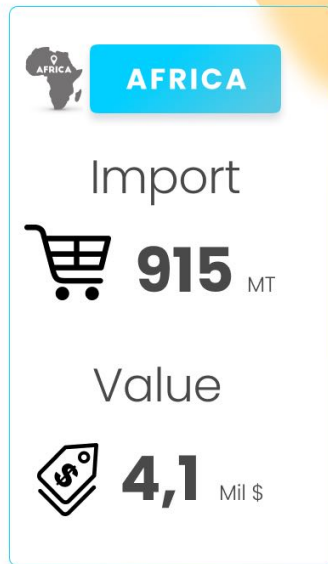
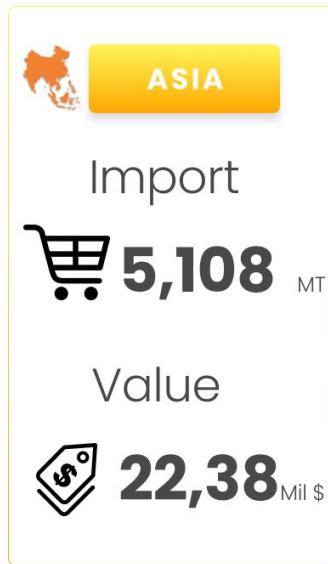
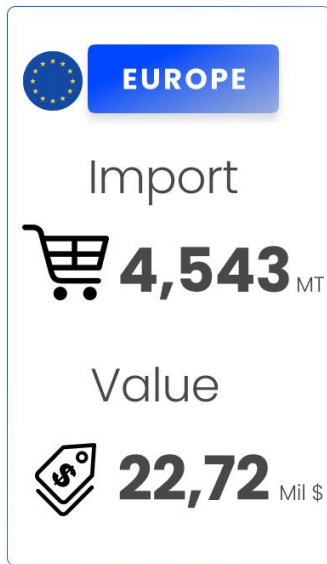
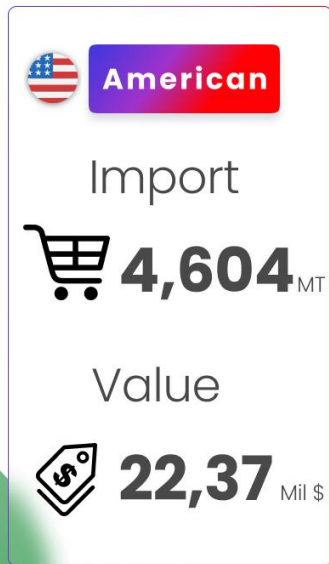
EXPORTING BLACK PEPPER TO REGIONS BY PERCENT



EXPORTING BLACK PEPPER TO REGIONS BY QUANTITY (MT)

Pepper Exports In December 2021

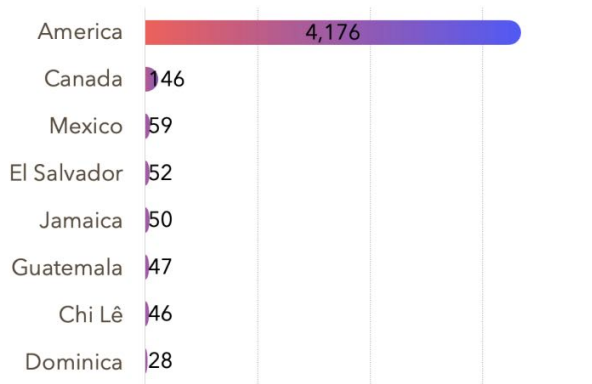
Exporting black pepper quantity & value from Vietnam global insight



Pepper Exports In December 2021

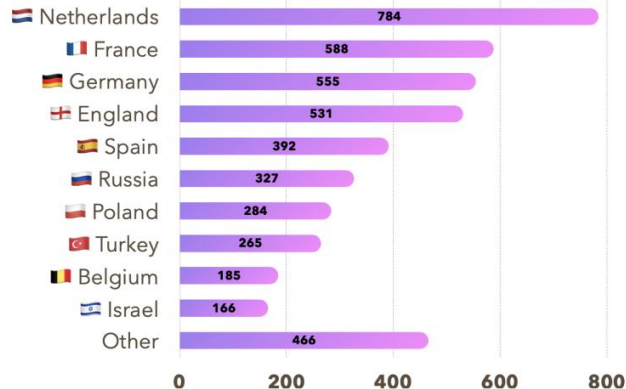
American

**Top American countries imported
Black Pepper from Vietnam**



Europe

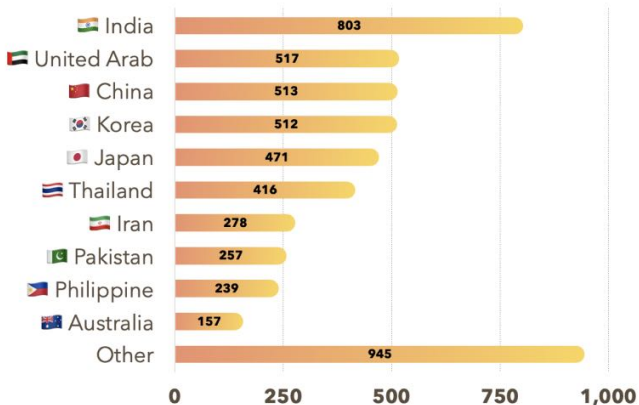
**Top Europe countries imported Black
Pepper from Vietnam**



Pepper Exports In December 2021

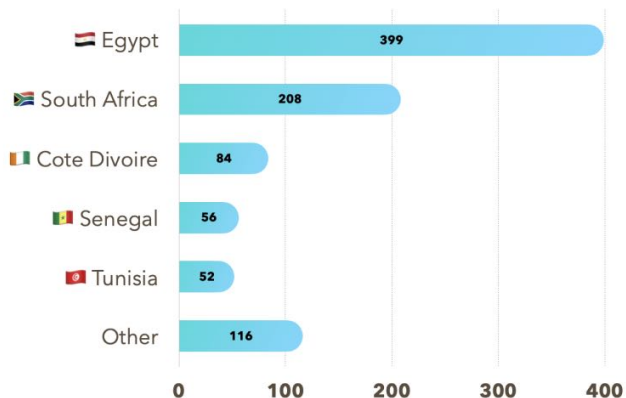
Asia

Top Asia countries imported Black Pepper from Vietnam



Africa

Top 5 Africa countries imported Black Pepper from Vietnam



EXPORTING PEPPER 2021 INSIGHT

Preliminary statistics of VPA, Vietnam exported 263,692 tons pepper, including 231,676 tons of black pepper and 32,016 tons of white pepper. Total export turnover reached 948.7 million USD, black pepper reached 792.1 million USD, white pepper reached 156.6 million USD. Compared to 2020, export volume decreased by 8.1% but turnover increased by 43.6%.

Export

263,692_{MT}



Turnover

948.7_{Mil \$}



VOLUME COMPARED 2020

8.1 %



EXPORTING PEPPER 2021 INSIGHT

ASIA COUNTRIES IMPORT BLACK PEPPER FROM VIETNAM INFORMATION

ASIA



120,801^{MT}

IMPORT

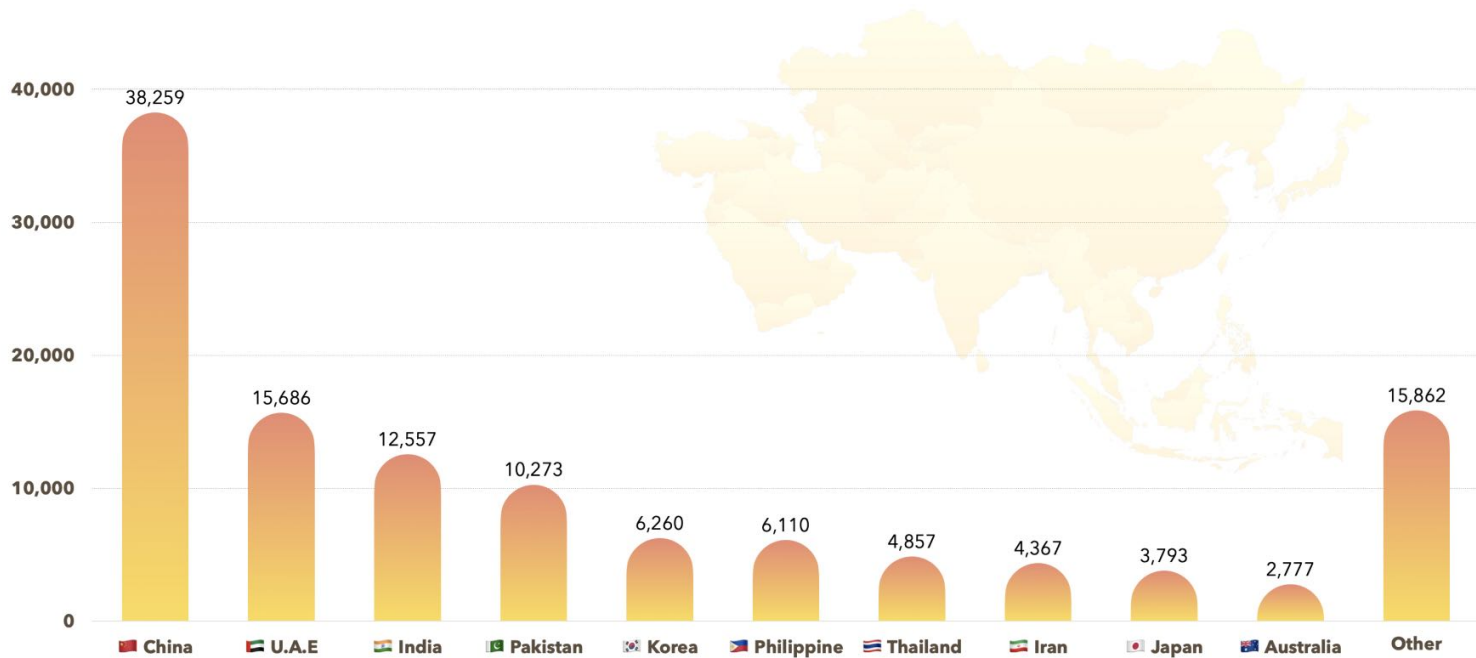
↓ 17 %

COMPARED 2020

Asia is the region with the largest proportion of imported pepper from Vietnam accounting for 45.8% with a total import volume of 120,801 tons, compared with last year, the import volume decreased by 17%. In which, China's import volume reached 38,259 tons, down 31.7%. Meanwhile, the United Arab Emirates imports increased by 20.3% to 15,686 tons. Imports of India decreased slightly by 0.3% to 12,557 tons. Some countries have increased imports such as Korea, Iran, etc. Imports decreased in the Philippines, Thailand, and Saudi Arabia.

EXPORTING PEPPER 2021 INSIGHT

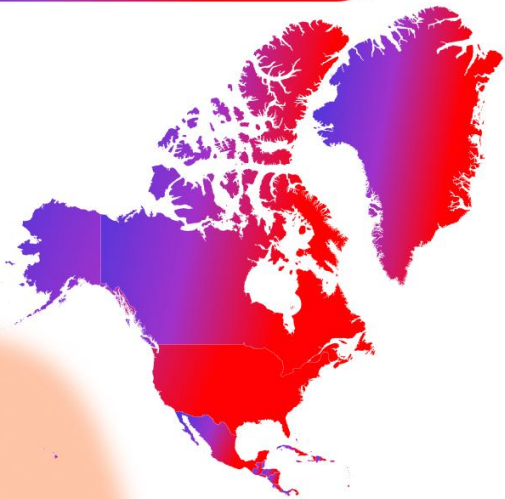
TOP 10 ASIA COUNTRY IMPORT BLACK PEPPER FROM VIETNAM



EXPORTING PEPPER 2021 INSIGHT

AMERICA COUNTRIES IMPORT BLACK PEPPER FROM VIETNAM INFORMATION

AMERICA



65,693^{MT}

IMPORT

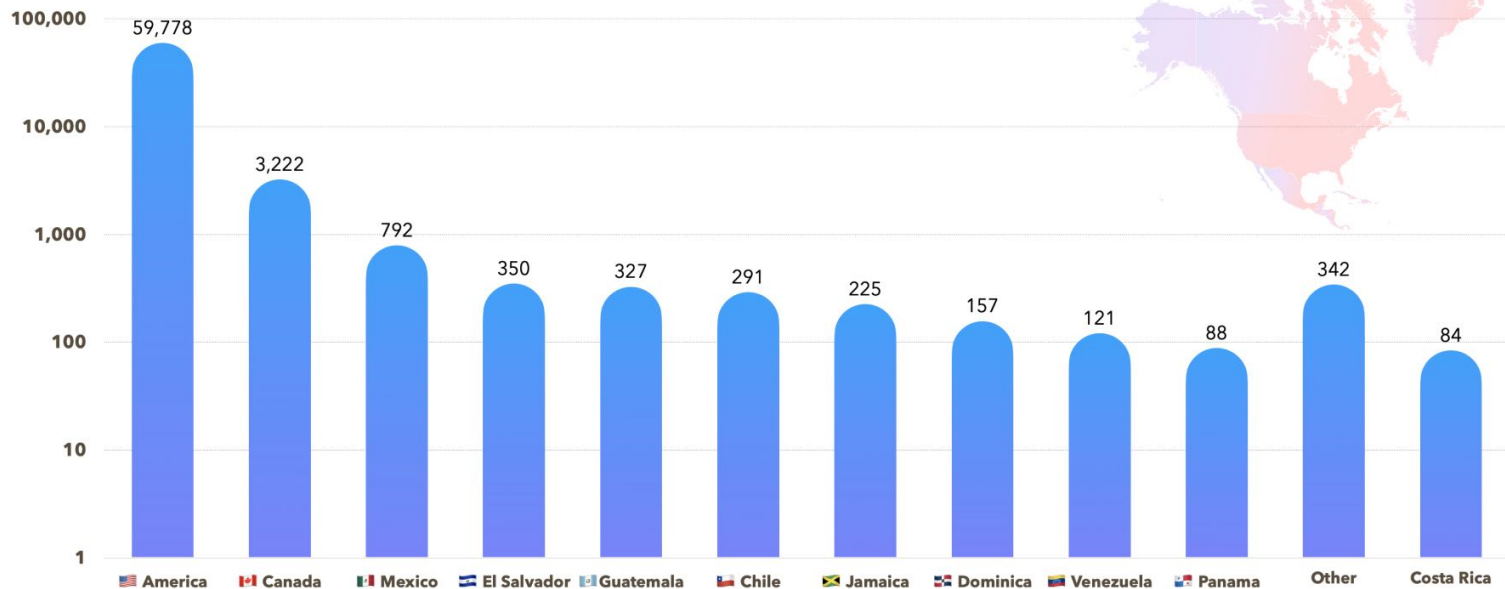
↑ 8.3 %

COMPARED 2020

Imports of the Americas accounted for the second largest proportion, accounting for 24.9%, reaching 65,693 tons, up 8.3% over the previous year. In which, the US continues to be the largest country importing pepper from Vietnam with 59,778 tons, up 8.7%. Imports also increased 14.2% in Canada, up 332.1% in El Salvador and up 63.5% in Guatemala. Mexican imports are down 22%.

EXPORTING PEPPER 2021 INSIGHT

TOP 10 AMERICA COUNTRY IMPORT BLACK PEPPER FROM VIETNAM



EXPORTING PEPPER 2021 INSIGHT

EUROPE COUNTRIES IMPORT BLACK PEPPER FROM VIETNAM INFORMATION

EUROPE



62,549^{MT}

IMPORT

↑ 5.1%

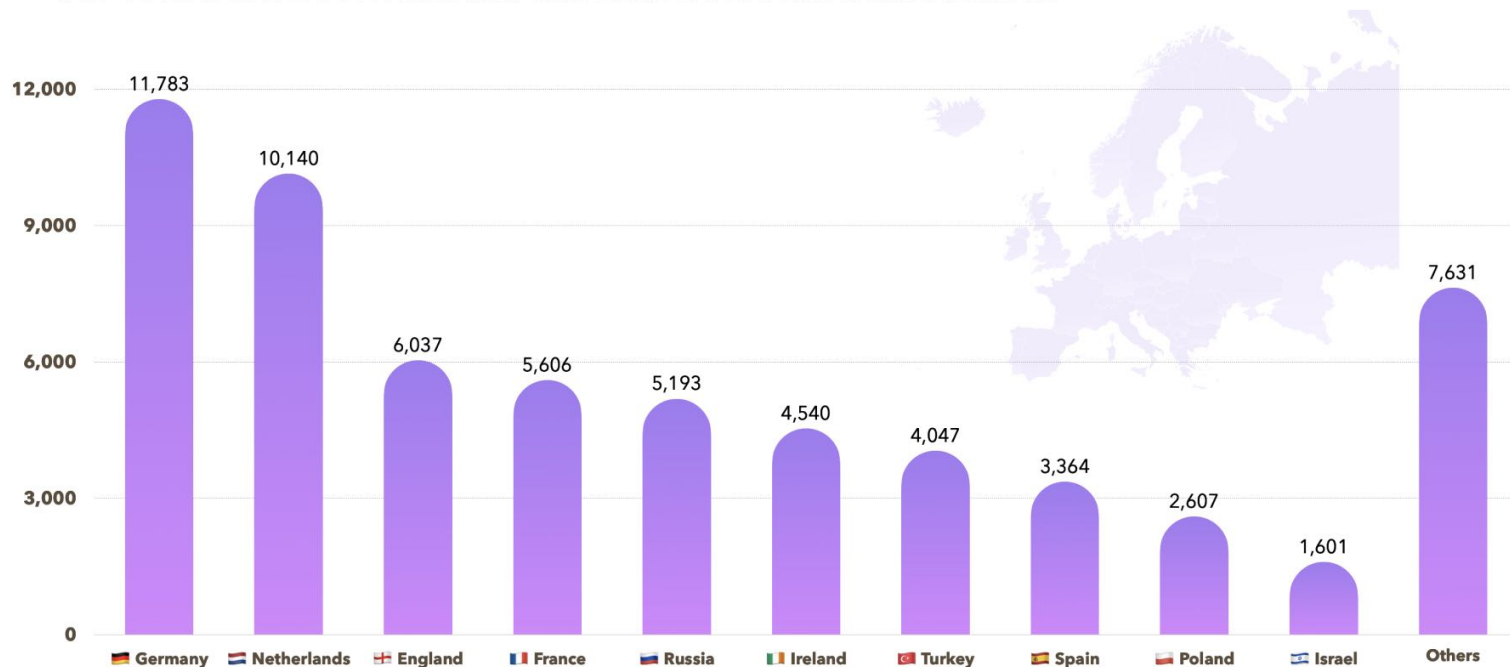
COMPARED 2020

In the European region, the share of imports accounted for 23.7% reaching 62,549 tons and increased by 5.1%. Leading import was Germany with 11,783 tons, up 8.3%; Netherlands reached 10,140 tons, up 26.2%; UK: 6,037 tons, up 9.2%; France 5,606 tons, up 37.9%. Imports decreased in Russia, Ireland, Poland, Israel, Ukraine...



EXPORTING PEPPER 2021 INSIGHT

TOP 10 EUROPE COUNTRIES IMPORT BLACK PEPPER FROM VIETNAM



EXPORTING PEPPER 2021 INSIGHT

AFRICA COUNTRIES IMPORT BLACK PEPPER FROM VIETNAM INFORMATION

AFRICA



14,649 MT

IMPORT



30.6 %

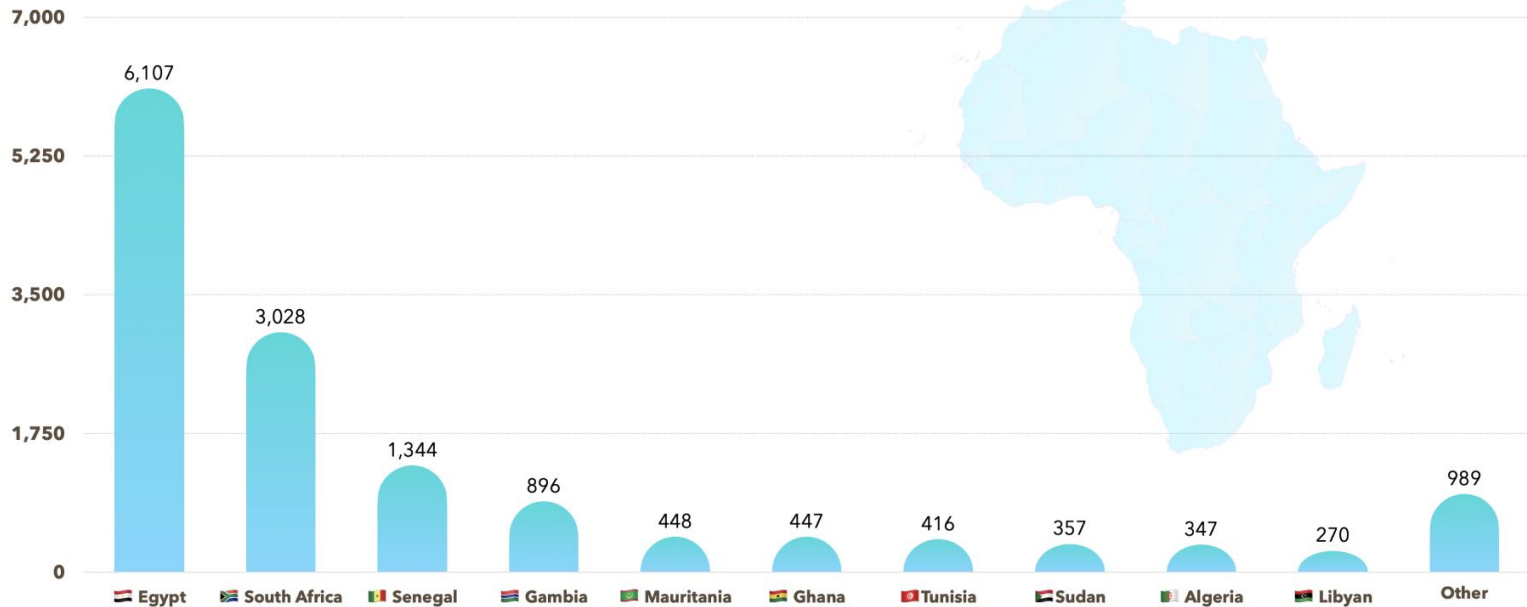
COMPARED 2020

Africa's import volume fell sharply by 30.6% to 14,649 tons with most countries seeing a decrease in imports such as Egypt: 6,107 tons, down 33.2%; South Africa: 3,028 tons, down 9.2%; Senegal: 1,344 tons, down 46%; Gambia: 896 tons, down 24.3%.

Top white pepper import markets: Germany, USA, Netherlands, China, Thailand, UK, Pakistan, India, etc.

EXPORTING PEPPER 2021 INSIGHT

TOP 10 AFRICA COUNTRIES IMPORT BLACK PEPPER FROM VIETNAM



Pepper Importing In December 2021

According to customs data, in December, Vietnam imported 2,342 tons, of which black pepper reached 1,696 tons, white pepper reached 646 tons. Compared to November, the import volume increased by 125.2%, the turnover increased by 98.4%.

Import

2,342 MT

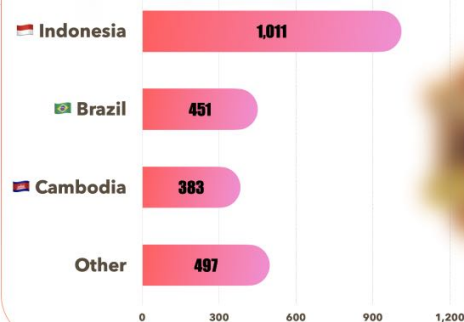


**IMPORT VOLUME
COMPARED NOV**

125.2 %



IMPORT VOLUME CHART BY COUNTRY



IMPORTING PEPPER 2021 INSIGHT

Vietnam imported 25,359 tons of pepper, of which black pepper reached 18,677 tons, white pepper reached 6,682 tons. Compared to 2020, the import volume decreased by 36.4%, the turnover decreased by 1.8%.

Three main pepper supplying countries to Vietnam are Indonesia, Cambodia and Brazil, accounting for 86%, however, compared to 2020, imports from Indonesia decreased by 51.5% and from Brazil decreased by 42% while imports from Cambodia 123% increase.

Import

25,359^{MT}

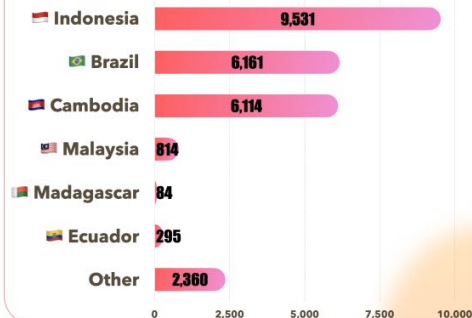


**IMPORT VOLUME
COMPARED 2020**

36.4 %



IMPORT VOLUME CHART BY COUNTRY



IMPORTING PEPPER 2021 INSIGHT

COUNTRIES EXPORT BLACK PEPPER TO VIETNAM



VIETNAM BLACK PEPPER PRICE

WEEK 2 – 2022

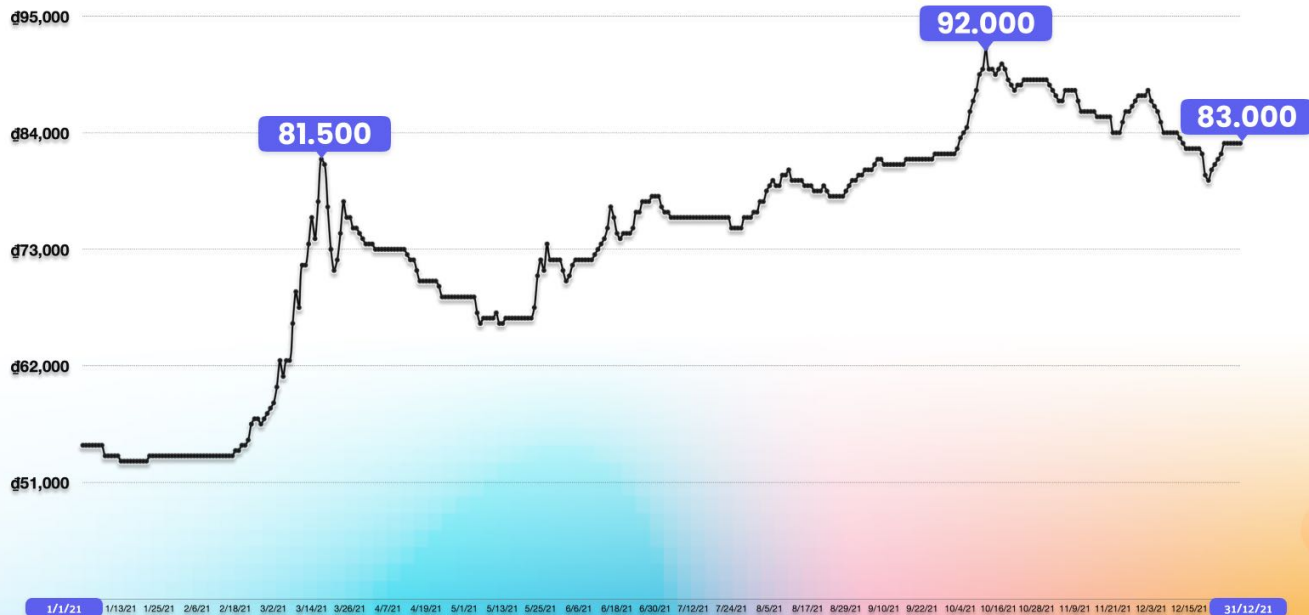
Black pepper Price from 1st – 9th Jan



- Pepper price last week had correction by **2,5%** due to low demand in the whole market such as the US / EU / ASIA / AFRICA ... when long holiday.
- Besides, **cross-border business with China**, the largest pepper consumer of Vietnam next to the US, continues to be **congested and sluggish** due to the two countries tightening control of the Covid epidemic. It is expected to still be tightened and only loosened after the Lunar New Year (early February next).
- In addition, due to **congestion and booking shortages**, it is still quite stressful. Containers are constantly being transited at many different ports in the world, leading to longer shipping times. Therefore, the cash flow of most producers and exporters continues to be slow, the liquidity in the market is very weak, leading to the pepper price not being as firm/uptrend as expected.
- The 2022 crop has been harvested in many areas of Dak Nong province, but the **volume of goods traded in the new crop year is very small** because the crop is affected / less quantity compared with the last crop in 2021.

VIETNAM BLACK PEPPER PRICE YEARLY CHART FROM 1st JAN 2021 TO 31st DEC 2021

- Pepper price has increased from **54.500** VND (January 1, 2021) to VND **83.000** (December 31, 2021), equivalent to an increase of **52%** in the past year.



G GLOBAL INFORMATION



INDIA

Indian Pepper prices were stable this week despite **1 %** increase in Indian Rupee against USD (INR 74.66/USD).



INDONESIA

Indonesian black pepper prices recorded a decline this week, while Indonesian white pepper prices were stable as ever at the end of the year due to the lack of market transactions.



MALAYSIA

Malaysian domestic pepper prices recorded a positive trend this week.



SRI LANKA

Sri Lankan domestic pepper prices increased this week.



BRAZIL

Brazilian pepper prices have been stable in the past week.



COVID-19 VIRUS

Deltacron Variant

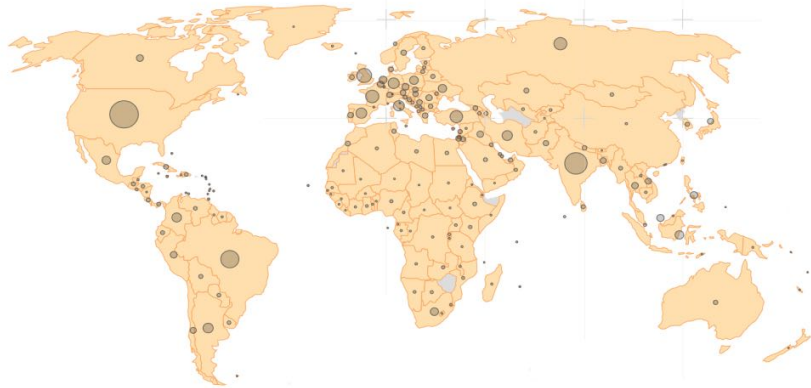
New strain of Covid-19 exists that combines characteristics of the delta and omicron variants.



Deltacron infection is higher among patients hospitalized for Covid-19 than among non-hospitalized patients, so that rules out the contamination hypothesis, said Kostrikis, a professor of biological sciences at the University of Cyprus and head of the Laboratory of Biotechnology and Molecular Virology. (*Bloomberg*)



About 24% of US hospitals are reporting a "critical staffing shortage," according to data from the US Department of Health and Human Services, as public health experts warn the Covid-19 surge fueled by the Omicron variant threatens the nation's health care system. (*Reuters*)



Tracking The Spread Of The Coronavirus Globally

Other latest news about Corona Virus worldwide 10 Jan 2022

- Brazil health regulator asks Bolsonaro to retract vaccine criticism
- Germany will study rapid antigen-test reliability for Omicron
- Relying on more home tests, Israel looks to lower costs
- Vaccine pass better than mandate, France official says

CURRENCY

VND-USD

\$ The USDVND decreased 15.0000 or 0.07% to 22,670.0000 on Monday January 10 from 22,685.0000 in the previous trading session.

d Authorities inject trillions of VND to support economy.

This month alone, the State Treasury bought US\$900 million from commercial banks. As the purchase was a spot transaction and the buying price was listed at VND22,650 per dollar, an equivalent of VND20.4 trillion was injected into the market.





SHIPPING & FREIGHT

Though everyone hoped that the new year would bring steady improvement in both the pandemic and its impacts on logistics, so far it's more of the same.



China's "Zero COVID" policy is starting to impact operations at the major port of Ningbo. Area closures and restrictions to contain the spread in the region are limiting truck access to the port, with reports of some warehouse closures as well. The recent increase in cases could limit manufacturing in the region and in other areas with outbreaks. But broader travel restrictions could also mean factories that normally close over the Lunar New Year (LNY) holiday will stay open, reducing the typical pre-holiday pressure on logistics.



Outbreaks likely to impact ocean freight on both sides of the pacific.



Ningbo's counterparts across the ocean, the ports of LA/Long Beach, continue to struggle with congestion, and are facing a virus-driven challenge of their own. As omicron surges in southern California, more and more of the ports' labor force has tested positive – including two thirds of those tested on Tuesday – and authorities are bracing for a slowdown in operations.

OTHERS SPICES







CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER

GUARANTEE COUMARIN AS EU COMPLIANCE

Ptexim can process and guarantee Cassia Powder / Cassia Broken with Coumarin as EU compliance.

Good demand for Broken / Cassia Stick (Cigarettes) / Powder from EU / USA / ASIA... make the market continue to be stable.

We can process Cassia Steam Sterilized with below guarantee for the quality standard.

PARAMETERS	Test Methods	Before Steam Sterilized	After Steam Sterilized
COUMARIN	LFOD-TST-SOP-8551	< 3000	< 3000
Foreign Matter	ISO 927:1982	0.2% Max	0%
TPC	TCVN 4884:2005 (ISO 4833:2003)	1 x 10 ⁶ cfu/g - min	1 x 10³ cfu/g - max
E. Coli 	ISO 16649-2:2001	NO Guarantee	Not Found
Salmonella spp. 	IRIS Salmonella Method	NO Guarantee	Not Found
Yeast and Mold 	TCVN 8275:2010 (ISO 21527 :2008)	NO Guarantee	Not Found
Coliform 	TCVN 6848:2007 (ISO 4832:2006)	NO Guarantee	Not Found
Staphylococci aureus 	TCVN 4830-1:2005 (ISO 6888-1:1999)	NO Guarantee	Not Found
Bacillus cereus 	TCVN 4992:2005 (ISO 7932:2004)	NO Guarantee	Not Found
Clostridium Perfringens	TCVN 4991:2005 (ISO 7937:2004)	NO Guarantee	Not Found



OTHERS SPICES



CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER



STAR ANISE

- Market all the same before last week.



GINGER

- Crop starting and Please contact for further demand for Ginger Sliced/ Polished Ginger Finger...



TURMERIC

- Crops start during end December / beginning of January with high curcumin. Please contact me for further demand for Turmeric Sliced/ Polished Turmeric Finger / Turmeric Powder

OFFER & UPDATING PEPPER PRICE

I would like to give you an indication price PEPPER, CASSIA, STAR ANISE, TURMERIC... based on NET FOB HCM as follows



Please note: market changing fast so price need to update every hour

🌶️ WHOLE PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
PINHEAD PEPPER				
1	PINHEAD < 1MM SUPER CLEANED	\$1,174	\$2,112	\$2,074
2	PINHEAD 1.5MM - 2MM CLEANED	\$1,391	\$2,329	\$2,291
3	PINHEAD 2MM - 2.5MM CLEANED	\$1,707	\$2,645	\$2,607
4	PINHEAD SUPERIOR QUALITY	\$1,933	\$2,870	\$2,833
5	LIGHT BERRIES TO EXTRA OIL (6-7% PIPERINE)	Please Contact	Please Contact	Please Contact
WHOLE PEPPER				
6	VBP 500 G/L FAQ	\$3,713	\$4,249	\$4,433
7	VBP 550 G/L FAQ	\$3,957	\$4,493	\$4,677
8	VBP 500 G/L Spiral Cleaned	\$4,012	\$4,547	\$4,732
9	VBP 550 G/L Spiral Cleaned	\$4,121	\$4,656	\$4,841
10	VBP 550 G/L Spiral Cleaned Pesticide	\$4,321	\$4,856	\$5,041
11	VBP 570 G/L ASTA	\$4,193	\$4,729	\$4,913
12	VBP 5MM Jumbo Size	\$4,323	\$4,858	\$5,043
13	White PEPPER 630 G/L DW	\$5,768	\$6,304	\$6,488
14	White PEPPER 630 G/L ASTA	\$5,813	\$6,348	\$6,533





STEAM STERILIZED PEPPER & PESTICIDE GUARANTEE EU COMPLIANCE



Please note: market changing fast so price need to update every hour

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
STEAM STERILIZED PINHEAD PEPPER FOR GRINDING				
1	Steam Sterilized Pinhead < 1MM	\$1,624	\$2,562	\$2,524
2	Steam Sterilized Pinhead 1.5MM - 2MM	\$1,841	\$2,779	\$2,741
3	Steam Sterilized Pinhead 2MM - 2.5MM	\$2,157	\$3,095	\$3,057
4	Steam Sterilized Pinhead Super Quality	\$2,383	\$3,320	\$3,283

STEAM STERILIZED PEPPER

5	Steam Sterilized Pepper 500G/L	\$4,285	\$4,820	\$5,005
6	Steam Sterilized Pepper 550G/L	\$4,432	\$4,968	\$5,152
7	Steam Sterilized Pepper 570G/L	\$4,506	\$5,041	\$5,226
8	Steam Sterilized Pepper 5MM	\$4,608	\$5,144	\$5,328
9	Steam Sterilized White Pepper 630G/L	\$6,215	\$6,750	\$6,935

STEAM STERILIZED PEPPER - EU

10	Steam Sterilized Pepper 500G/L	\$4,465	\$5,000	\$5,185
11	Steam Sterilized Pepper 550G/L	\$4,612	\$5,148	\$5,332
12	Steam Sterilized Pepper 570G/L	\$4,686	\$5,221	\$5,406
13	Steam Sterilized Pepper 5MM	\$4,788	\$5,324	\$5,508
14	Steam Sterilized White Pepper 630G/L	\$6,395	\$6,930	\$7,115





STEAM STERILIZED PEPPER & PESTICIDE

GUARANTEE COUMARIN AS EU COMPLIANCE

ITEM	FOB	EU MAIN PORT	USA MAIN PORT
STEAM STERILIZED CASSIA POWDER 1 - 1.5% VO;	\$2,588	\$3,148	\$3,308
STEAM STERILIZED CASSIA POWDER 2% VO;	\$3,037	\$3,597	\$3,757
STEAM STERILIZED CASSIA POWDER 2.5% VO;	\$3,261	\$3,821	\$3,981



CASSIA (CINNAMON)



NO	ITEM	FOB (USD/MT)	NOTE
1	WHOLE CASSIA;	\$3,694	>4% VO
2	CASSIA SPLIT;	\$3,335	>4% VO
3	CASSIA BROKEN CLEANED 2% VO;	\$2,337	>2% VO
4	CASSIA BROKEN CLEANED 2.5% VO;	\$2,561	>2.5% VO
5	CASSIA BROKEN CLEANED 3% VO;	\$2,786	>3% VO
6	CASSIA BROKEN CLEANED 3.5% VO;	\$3,235	>3.5% VO
7	CASSIA BROKEN CLEANED 4% VO;	\$4,133	>4% VO
8	CASSIA STICK CUT 6 - 10CM - ROLLED 90%;	\$6,209	>4% VO
9	CASSIA CIGARETTE LONG STICK	\$5,940	>4% VO
10	CASSIA POWDER 1 - 1.5% VO;	\$1,888	1-1.5% VO
11	CASSIA POWDER 2% VO;	\$2,337	2% VO
12	CASSIA POWDER 2.5% VO;	\$2,561	2.5% VO
13	CASSIA POWDER 3% VO;	\$2,921	3% VO

STAR ANISE



NO	ITEM	FOB (USD/MT)	NOTE
14	STAR ANISE SUPERIOR;	\$9,889	2.5cm, 80% up
15	STAR ANISE STANDARD;	\$9,665	2.0cm, 80% up



TURMERIC



NO	ITEM	FOB (USD/MT)
16	TURMERIC FINGER;	\$1,520
17	POLISHED TURMERIC FINGER;	\$1,748
18	TURMERIC POWDER;	\$1,429
19	TURMERIC SLICE SUN DRIED;	\$1,475
20	WASHED TURMERIC SLICE SUN DRIED;	\$1,611
21	TURMERIC SLICE MACHINE DRIED;	\$1,611

GINGER



NO	ITEM	FOB (USD/MT)
22	GINGER POWDER	\$3,480
23	GINGER SLICED	\$3,936
24	POLISHED GINGER FINGER	\$3,936





NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
1	STEAM STERILIZED CASSIA BROKEN 2% VO;	\$2,937	\$3,760	\$3,996
2	STEAM STERILIZED CASSIA BROKEN 2.5% VO;	\$3,161	\$3,985	\$4,220
3	STEAM STERILIZED CASSIA BROKEN 3% VO;	\$3,386	\$4,210	\$4,445
4	STEAM STERILIZED CASSIA BROKEN 3.5% VO;	\$3,835	\$4,659	\$4,894
5	STEAM STERILIZED CASSIA BROKEN 4% VO;	\$4,733	\$5,557	\$5,792
6	STEAM STERILIZED CASSIA POWDER 1-1.5% VO;	\$2,488	\$3,048	\$3,208
7	STEAM STERILIZED CASSIA POWDER 2% VO;	\$2,937	\$3,497	\$3,657
8	STEAM STERILIZED CASSIA POWDER 2.5% VO;	\$3,161	\$3,721	\$3,881
9	STEAM STERILIZED CASSIA POWDER 3% VO;	\$3,521	\$4,081	\$4,241



PEPPER POWDER PESTICIDE GUARANTEE



Please note: market changing fast so price need to update every hour

ITEM

(USD/MT)

GROUND STEAM STERILIZED BLACK PEPPER

- Half Cracked HTST black pepper;	\$5,823
- Granulate HTST black pepper;	\$5,714
- Coarse HTST black pepper 12 -> 14# ;	\$5,442
- Table HTST black pepper 18 -> 28# ;	\$5,394
- Fine HTST black pepper 30 -> 34# ;	\$5,347
- Ground HTST black pepper 40 -> 100# ;	\$5,205

GROUND STEAM STERILIZED WHITE PEPPER

- Half Cracked HTST White Pepper;	\$7,979
- Granulate HTST white pepper;	\$7,827
- Coarse HTST white pepper 12 -> 14# ;	\$7,599
- Table HTST white pepper 18 -> 28# ;	\$7,533
- Fine HTST white pepper 30 -> 34# ;	\$7,467
- Ground HTST white pepper 40 -> 100# ;	\$7,269



SUN SPICE

is Domestic Brand of PTEXIM



THANK YOU!

Please do not hesitate to send me if you have any further request.

Hien, Nguyen Vu

CEO

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PTEXIM CERTIFICATE



RAINFOREST ALLIANCE



USDA ORGANIC Available during 2022



PTEXIM FACTORY



1. WHOLE SPICES FACTORY (Address : Daklak Province, VN)



2. FOOD FACTORY (Address : Ba-Ria Vung Tau Province, VN)

www.ptexim.com.vn