



Ptexim became an official member of **Binh An Organic Cinnamon Cooperative**.

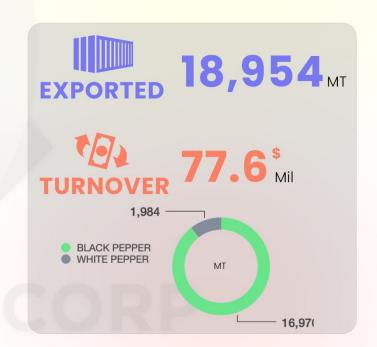


ORGANIC



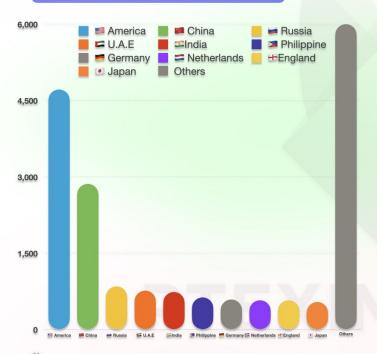
INSIGHT OF EXPORTING PEPPER VIETNAM AUGUST - 2022

ccording to preliminary statistics of VPA, in August 2022, Vietnam exported 18,954 tons, of which black pepper reached 16,970 tons, white pepper reached 1,984 tons. Total export turnover reached 77.6 million USD, black pepper reached 66.3 million USD, white pepper reached 11.3 million USD. Compared to July, export volume increased by 1.8% but turnover decreased by 1.2%. The US was the biggest importer of pepper in the month with 4,715 tons. Notably, China's imports increased by 133% month-on-month to 2,859 tons.



INSIGHT OF EXPORTING PEPPER VIETNAM

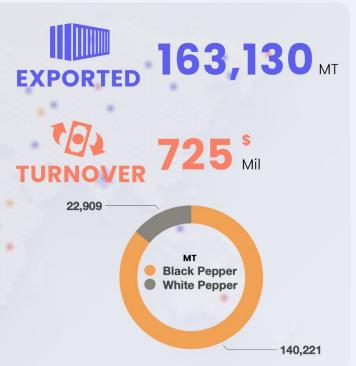
AUGUST - 2022



No.	Country	Quantity	Value
	America	4,715	23,087,888
	China	2,859	5,333,591
	Russia	846	3,190,537
	□ U.A.E	760	3,109,134
	 □India	737	3,123,011
5	▶ Philippine	629	2,176,700
6	Germany	589	3,075,735
	≔ Netherlands	572	2,737,716
8	#England	571	2,781,998
9	Japan	537	2,616,132
10	Others	6,139	26,397,149
	TOTAL	18,954	\$ 77,629,591

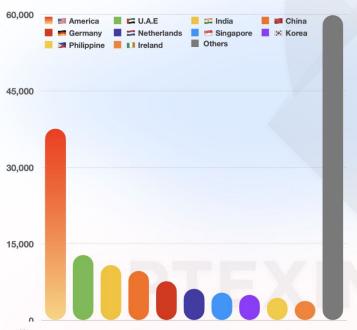
EXPORTING PEPPER FROM JAN TO AUGUST 2022

Progressively from the beginning of the year to the end of August 2022, Vietnam exported 163,130 tons of pepper, black pepper reached 140,221 tons, white pepper reached 22,909 tons. Total export turnover reached 725 million USD, black pepper reached 589.3 million USD, white pepper reached 135.7 million USD. Compared to the same period last year, export volume decreased by 18.3% or 36,638 tons (black pepper decreased by 37,410 tons, white pepper increased by 772 tons), export turnover increased by 9%, equivalent to 59.9 million



INSIGHT OF EXPORTING PEPPER VIETNAM JAN TO AUG 2022

TOP 10 VIETNAM'S PEPPER EXPORTING MARKET



No	Country	Quantity (MT)
1	Marica America	37,560
2	□ U.A.E	12,790
3	India	10,821
4	China	9,695
5	Germany	7,657
6	Netherlands	6,144
7	Singapore	5,430
8	M Korea	4,972
9	Philippine	4,400
10	■ Ireland	3,812
	Others	59,849
	<u>TOTAL</u>	<u>163,130</u>

ITOP 10 VIETNAM'S PEPPER EXPORTING MARKET

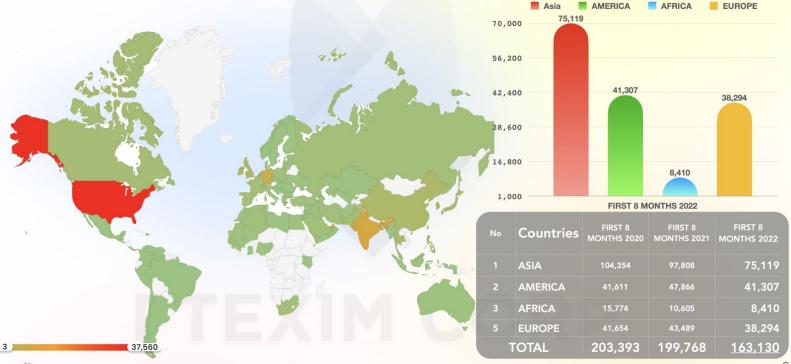
JAN TO AUGUST PERIOD 2020 - 2022



No	COUNTRY	8 MONTH 2020	8 MONTH 2021	8 MONTH 2022
1	Marica	37,801	43,555	37,560
2	□ U.A.E	8,046	12,727	12,790
3	🚾 India	9,921	10,280	10,821
4	China	38,509	35,444	9,695
5	Germany	7,935	8,377	7,657
6	≔ Netherlands	5,530	6,247	6,144
7	Singapore	888	556	5,430
8	⊠ Korea	4,420	4,168	4,972
9	■ Philippine	4,597	4,212	4,400
10	■ Ireland	3,238	3,632	3,812

COUNTRIES IMPORT VIETNAM PEPPER BY MAP CHART

CONTINENT IMPORT VIETNAM PEPPER FIRST 8 MONTHS 2022 PERIOD



EXPORTING PEPPER FROM JANUARY TO AUGUST 2022

The US continues to be Vietnam's largest pepper export market, 8 months the US imported 37,560 tons, down 13.8% over the same period. For the whole of the Americas, imports decreased by 13.7%.

Exports to Europe decreased by 11.9% and fell mostly in major markets Germany, Netherlands, UK, Russia, France, Turkey.

Egypt is still Vietnam's main export market in Africa, reaching 2,110 tons, however, Egypt's imports decreased by 51.4% over the same period. In general, exports to Africa decreased by 20.7%. Main import markets for white pepper: USA: 3,664 tons, Germany: 3,188 tons, Netherlands: 2,263 tons, Thailand: 1,541 tons,

China: 1,393 tons.

In Asia, exports increased in some important markets such as UAE, India, Singapore, South Korea, the Philippines, and Japan, but fell sharply in China (down 72.6% to 9,695 tons compared to the same period, last year import volume of 35,444 tons in the same period).

TOP 10 EUROPE COUNTRIES IMPORT VIETNAM PEPPER

BELLOW CHART SHOWS TOP 10 ■ EUROPE COUNTRIES IMPORTED PEPPER FROM VIETNAM 8 MONTHS 2022

Exports to Europe decreased by 11.9% and fell mostly in major markets Germany, Netherlands, UK, Russia, France, Turkey.



CHANGE -5,195 ↓

% CHANGE -11.95% ↓

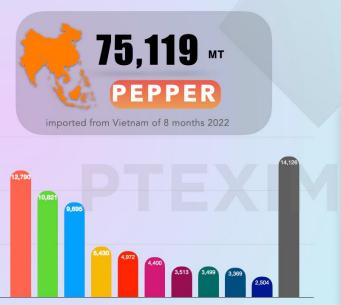
compared with 2021

No	COUNTRY	8 MONTHS 2020	8 MONTHS 2021	8 MONTHS 2022
1	Germany	7,935	8,377	7,657
2	Netherlands	5,530	6,247	6,144
3	■ Ireland	3,238	3,632	3,812
4	 ■ England	3,822	4,235	3,803
5	Russia	4,016	4,034	3,762
6	■ France	2,717	3,718	2,076
7	Spain	2,037	1,817	1,816
8	Turkey	2,656	3,388	1,766
9	Poland	2,493	1,856	1,693
10	■ Israel	1,444	964	826
	Others	5,766	5,221	4,939
	TOTAL	41,654	43,489	38,294 _{MT}

TOP 10 ASIA COUNTRIES IMPORT VIETNAM PEPPER

BELLOW COLUMN CHART AND DATA SHOWS TOP 10 ASIA COUNTRIES IMPORTED PEPPER FROM VIETNAM 8 MONTHS 2022

In Asia, exports increased in some important markets such as UAE, India, Singapore, South Korea, the Philippines, and Japan, but fell sharply in China (down 72.6% to 9,695 tons compared to the same period, last year import volume of 35,444 tons in the same period).



■ Thailand

Singapore

Pakistan

Korea

Iran

CHANGE -22,689 MT ↓

% CHANGE -23.20% ↓

compared with 2021

No	COUNTRY	8 MONTHS 2020	8 MONTHS 2021	8 MONTHS 2022
1	□ U.A.E	8,046	12,727	12,790
2	□ India	9,921	10,280	10,821
3	M China	38,509	35,444	9,695
4	Singapore	888	556	5,430
5	☑ Korea	4,420	4,168	4,972
6	Philippine	4,597	4,212	4,400
7	Japan	2,451	2,265	3,513
8	■ Thailand	4,075	3,024	3,499
9	Pakistan	8,082	9,297	3,369
10	🗷 Iran	2,422	2,925	2,504
	Others	20,943	12,910	14,120
	TOTAL	104,354	97,808	75,119

Japan

16,000

0,833.333

5,666.667

500

U.A.E

Others

Philippine

TOP 5 AMERICAN COUNTRIES IMPORT VIETNAM PEPPER

BELLOW COLUMN CHART AND DATA SHOWS TOP 5 AMERICAN COUNTRIES IMPORTED PEPPER FROM VIETNAM FIRST 8 MONTHS 2022

The US continues to be Vietnam's largest pepper export market, 8 months the US imported 37,560 tons, down 13.8% over the same period. For the whole of the Americas, imports decreased by 13.7%.



imported from Vietnam of 8 months 2022



CHANGE	-6,559 мт	1
% CHANGE	-13.70%	1

No	COUNTRY	8 MONTHS 2020	8 MONTHS 2021	8 MONTHS 2022
1	Marica	37,801	43,555	37,560
2	■ Canada	1,891	2,372	2,309
3	№ Mexico	672	638	319
4	≡ El Salvador		217	314
5	■ Guatemala	139	255	142
	Others	1,108	829	663
	TOTAL	41,611	47,866	41,307 MT

TOP 5 AFRICA COUNTRIES IMPORT V

BELLOW COLUMN CHART AND DATA SHOWS TOP 5 AFRICA COUNTRIES IMPORTED PEPPER FROM VIETNAM FIRST 8 MONTHS 2022 Egypt is still Vietnam's main export market in Africa, reaching 2,110 tons, however, Egypt's imports decreased by 51.4% over the same period. In general, exports to Africa decreased by 20.7%.





CHANGE % CHANGE

compared with 2021

-2,195_{мт}
-20.70%

No	COUNTRY	8 MONTHS 2020	8 MONTHS 2021	8 MONTHS 2022
1	= Egypt	7,382	4,340	2,110
2	South Africa	1,853	1,892	1,626
3	■ Senegal	1,903	1,191	1,151
4	■ Algeria	944	320	1,003
5	≡ Gambia	900	758	559
	Others	2,792	2,104	1,961
	TOTAL	<u>15,774</u>	10,605	<u>8,410</u>

IMPORT OF PEPPER IN AUGUST 2022

According to preliminary statistics of VPA, in August 2022, Vietnam imported 2,167 tons, of which black pepper reached 1,935 tons, white pepper reached 232 tons. Compared to the previous month, the import volume decreased by 51.3%, the turnover decreased by 49.8%. Cambodia, Brazil and Indonesia continue to be the three main suppliers to Vietnam, accounting for 72% of the market share.

No	Country	7	otal Value (\$)	Quantity (Mt)
1	Cambodia	\$	2,829,631	864
2	Indonesia	\$	2,704,258	559
3	❷ Brazil	\$	839,671	216
4	Honduras	\$	627,750	162
5	Malaysia	\$	423,448	72
6	Other	\$	1,270,277	294
	TOTAL	\$	8,695,035	2,167



VIETNAM IMPORT PEPPER

JANUARY TO AUGUST

- End of August 2022, Vietnam imported 27,917 tons, of which black pepper reached 24,293 tons, white pepper reached 3,624 tons, compared to the same period last year, the import volume increased by 44.9% equivalent to 8,645 tons.
 - Cambodia, Brazil and Indonesia continue to be the three main suppliers of pepper to Vietnam, reaching 24,463 tons, the total import volume from these three markets accounted for 87.6%, of which imports from Cambodia reached 12,221 tons an increase 168%, Brazil reached 7,393 tons, up 34.8%, Indonesia reached 4,898 tons, down 31.3%.



VIETNAM IMPORT PEPPER

Bellow table shows pepper's quantity imported to Vietnam from January to August 2022





Prices drop slightly at the weekend





- The market corrected down 1.4%, in this week.
- Although China and Europe have returned to buy raw material, in general demand is still quite slow in the EU / US / ASIA / AFRICA... market.

FROM JAN 2022 - 11ST SEP 2022

VIETNAM BLACK PEPPER PRICE CHART

Experiencing 8 months of turmoil such as the Covid blockade from China, the wars of Russia and Ukraine, the energy crisis, inflation around the world, currencies of many countries continuously depreciating ... have made pepper prices fall 16% compared to the beginning of 2022.

1 2022 is still 4 months and we will wait and see if the price of pepper will prosper in the near future or not.



VNÐ/KG

1/1 1/7 1/13 1/19 1/25 1/31 2/6 2/12 2/18 2/24 3/2 3/8 3/14 3/20 3/26 4/1 4/7 4/13 4/19 4/25 5/1 5/7 5/13 5/19 5/25 5/31 6/6 6/12 6/18 6/24 6/30 7/6 7/12 7/18 7/24 7/30 8/5 8/11 8/17 8/23 8/29 9/4 9/10





SHIPPING & FREIGHT

Transpacific ocean rates continued their decline this week



FBX01 index: Asia to West Coast ocean freight. last update: 12-SEP-2022

① FBX measure the daily, 40FT container rates by freight forwarders for 12 main shipping routes through Asia, Europe, and the Americas. The rates include shipping prices and other fees but exclude taxes and port fees. This decrease reflects falling demand for freight, both because of excess inventories among some importers as inflation reduces spending among some consumers and others shift to other types of goods and to services pandemic recedes, and because many retailers pulled peak season orders earlier in the year to avoid delays.



SHIPPING & FREIGHT

Transpacific ocean rates continued their decline this week



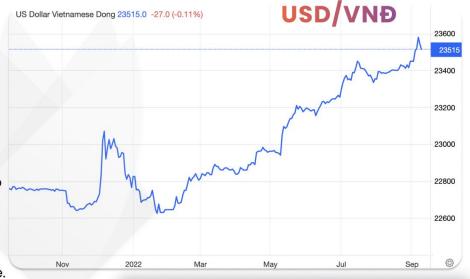
At the same time, easing backlogs and congestion at LA/Long Beach are keeping more vessels moving as opposed to sitting in the bay, increasing available capacity and also pushing rates down on this lane. Much of that congestion, however, has shifted to East Coast and Gulf ports and is likely a factor keeping Asia - US East Coast rates from falling as dramatically as rates to the West Coast.



Asia – N. Europe rates also fell sharply this week and at \$7,845/FEU are now about 25% lower than the level held from May to early August. As volumes on this lane continue to slump, carriers have begun to blank sailings in an attempt to keep ships full.

USD/VNÐ RATE

The Vietnamese Dong is expected to trade at 23522.70 by the end of this quarter, according to Trading Economics global macro models and analysts expectations. Looking forward, we estimate it to trade at 23743.13 in 12 months time.



The State Bank of Vietnam opens Credit Room, more money is provided to the market, the amount of capital participating in the active purchase and sale of agricultural products will create a driving force for the liquidity of the pepper market.



PHUC THINH EXPORT IMPORT INVESTMENT CORPORATION (PTEXIM CORP)

ADD: 43,STREET 17, AN PHU WARD, DISTRICT 2,THU DUC CITY, HOCHIMINH CITY, VIETNAM



















EU STANDARDS

PTEXIM are now able to produce ground cassia / cassia broken with low coumarin content and guaranteed lead content below 2ppm according to European standards.





CONTENT



LEAD

CONTENT





Prices last week were relatively stable after a long hot rise due to a sudden spike in demand from China and Europe/US.

We can offer Star anised with premium quality and ensure European standards for Pesticide/Anthraquinone/PAH... etc





OTHERS SPICES # * AND PRINCES



CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER



GINGER

Please contact for further demand for Ginger Sliced/Polished Ginger Finger...

TURMERIC



Please contact me for further demand for Turmeric Sliced/ Polished Turmeric



OFFER & UPDATING PEPPER PRICE

I would like to give you an indication price PEPPER, CASSIA, STAR ANISE, TURMERIC... based on

NET FOB HCM as follows



WHOLE PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL		
	PINHEAD PEPPER					
1	PINHEAD < 1MM SUPER CLEANED	\$1,150	\$1,713	\$1,625		
2	PINHEAD 1.5MM - 2MM CLEANED	\$1,452	\$2,015	\$1,927		
3	PINHEAD 2MM - 2.5MM CLEANED	\$1,761	\$2,324	\$2,236		
4	PINHEAD SUPERIOR QUALITY	\$2,115	\$2,677	\$2,590		
5	LIGHT BERRIES TO EXTRA OIL (6-7% PIPERINE)	Please Contact	Please Contact	Please Contact		
	WHOLE	PEPPI	₽R			
6	VBP 500 G/L FAQ	\$3.140	\$3.461	\$3.520		
7	VBP 550 G/L FAQ	\$3.352	\$3.673	\$3.732		
8	VBP 500 G/L Spiral Cleaned	\$3.428	\$3.750	\$3.808		
9	VBP 550 G/L Spiral Cleaned	\$3.489	\$3.811	\$3.869		
10	VBP 550 G/L Spiral Cleaned Pesticide	\$3.689	\$4.011	\$4.069		
11	VBP 570 G/L ASTA	\$3.550	\$3.872	\$3.930		
12	VBP 5MM Jumbo Size	\$3.657	\$3.979	\$4.037		
13	White PEPPER 630 G/L DW	\$5.115	\$5.437	\$5.495		
14	White PEPPER 630 G/L ASTA	\$5.160	\$5.481	\$5.540		







STEAM STERILIZED PEPPER & PESTICIDE GUARANTEE EU COMPLIANCE

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
	STEAM STERILIZE	D PINHE	AD PER	PER
1	Steam Sterilized Pinhead < 1MM	\$1.600	\$2.163	\$2.075
2	Steam Sterilized Pinhead 1.5MM - 2MM	\$1.902	\$2.465	\$2.377
3	Steam Sterilized Pinhead 2MM - 2.5MM	\$2.211	\$2.774	\$2.686
4	Steam Sterilized Pinhead Super Quality	\$2.565	\$3.127	\$3.040
	STEAM STERILIZ	ZED LIGH	T BERR	IES
	PE	PPER		
5	Steam Sterilized Black Pepper 250 G/L	\$3.820	\$4.382	\$4.272
6	Steam Sterilized Black Pepper 300 G/L	\$3.961	\$4.523	\$4.413
7	Steam Sterilized Black Pepper 350 G/L	\$4.008	\$4.571	\$4.460





STEAM STERILIZED PEPPER & PESTICIDE GUARANTEE EU COMPLIANCE

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
	STEAM STE	RILIZED P	EPPER	
8	Steam Sterilized Pepper 500G/L	\$3.647	\$3.969	\$4.027
9	Steam Sterilized Pepper 550G/L	\$3.771	\$4.093	\$4.151
10	Steam Sterilized Pepper 570G/L	\$3.833	\$4.155	\$4.213
11	Steam Sterilized Pepper 5MM	\$3.912	\$4.234	\$4.292
12	Steam Sterilized White Pepper 630G/L	\$5.532	\$5.853	\$5.912
SI	TEAM STERILIZED P	EPPER - El	J COMPI	LIANCE
13	Steam Sterilized Pepper 500G/L	\$3.827	\$4.149	\$4.207
14	Steam Sterilized Pepper 550G/L	\$3.951	\$4.273	\$4.331
15	Steam Sterilized Pepper 570G/L	\$4.013	\$4.335	\$4.393
16	Steam Sterilized Pepper 5MM	\$4.092	\$4.414	\$4.472
17	Steam Sterilized White Pepper 630G/L	\$5.712	\$6.033	\$6.092







GUARANTEE COUMARIN AS EU COMPLIANCE

ITEM	FOB	EU MAIN PORT	USA MAIN PORT
STEAM STERILIZED CASSIA POWDER 1 - 1.5% VO;	\$2.557	\$2.877	\$2.937
STEAM STERILIZED CASSIA POWDER 2% VO;	\$2.998	\$3.318	\$3.378
STEAM STERILIZED CASSIA POWDER 2.5% VO;	\$3.219	\$3.539	\$3.599





ICASSIA (CINNAMON)

NO	ITEM	FOB (USD/MT)	NOTE	
1	WHOLE CASSIA;	\$3.632	>4%	vo
2	CASSIA SPLIT;	\$3.014	>4%	VO
3	CASSIA BROKEN CLEANED 2% VO;	\$2.298	>2%	VO
4	CASSIA BROKEN CLEANED 2.5% VO;	\$2.519	>2.5%	VO
5	CASSIA BROKEN CLEANED 3% VO;	\$2.739	>3%	VO
6	CASSIA BROKEN CLEANED 3.5% VO;	\$3.180	>3.5%	VO
7	CASSIA BROKEN CLEANED 4% VO;	\$4.063	>4%	VO
8	CASSIA STICK CUT 6 - 10CM - ROLLED 90%;	\$5.441	>4%	VO
9	CASSIA CIGARETTE LONG STICK	\$5.177	>4%	VO
10	CASSIA POWDER 1 - 1.5% VO;	\$1.857	1-1.5%	vo
11	CASSIA POWDER 2% VO;	\$2.298	2%	vo
12	CASSIA POWDER 2.5% VO;	\$2.519	2.5%	VO
13	CASSIA POWDER 3% VO;	\$2.872	3%	vo
CASSIA GUARANTEE LEAD CONTENT AS EU COMPLIANCE			E	
14	CASSIA BROKEN CLEANED 2.2% - 2.4% VO;	\$2,995	>2%	vo
15	CASSIA POWDER 2 - 2.2% VO;	\$2,995	>2%	VO

| STAR ANISE 💥

NO	ITEM	FOB (USD/MT)	NOTE
14	STAR ANISE SUPERIOR;	\$11.045	2.5cm, 80% up
15	STAR ANISE STANDARD;	\$9.942	2.0cm, 80% up





			500 (U00(UT)
	NO	ITEM	FOB (USD/MT)
	16	TURMERIC FINGER;	\$1.674
	17	POLISHED TURMERIC FINGER;	\$1.943
18	18	TURMERIC POWDER;	\$1.495
	19	TURMERIC SLICE SUN DRIED;	\$1.674
	20	WASHED TURMERIC SLICE SUN DRIED;	\$1.719
	21	TURMERIC SLICE MACHINE DRIED;	\$1.674

GINGER				
NO	ITEM		FOB (USD/MT)	
22	GINGER POWDER		\$2.390	
23	GINGER SLICED		\$2.301	
24	POLISHED GINGER FINGER		\$2.301	



CASSIA STEAM STERILIZED PESTICIDE GUARANTEE

NO	ITEM	FOB (USD/ MT)	EU MAINT PORT	NY/BAL
1	STEAM STERILIZED CASSIA BROKEN 2% VO;	\$2.898	\$3.368	\$3.457
2	STEAM STERILIZED CASSIA BROKEN 2.5% VO;	\$3.119	\$3.589	\$3.677
3	STEAM STERILIZED CASSIA BROKEN 3% VO;	\$3.339	\$3.810	\$3.898
4	STEAM STERILIZED CASSIA BROKEN 3.5% VO;	\$3.780	\$4.251	\$4.339
5	STEAM STERILIZED CASSIA BROKEN 4% VO;	\$4.663	\$5.134	\$5.222
6	STEAM STERILIZED CASSIA POWDER 1 - 1.5% VO;	\$2.457	\$2.777	\$2.837
7	STEAM STERILIZED CASSIA POWDER 2% VO;	\$2.898	\$3.218	\$3.278
8	STEAM STERILIZED CASSIA POWDER 2.5% VO;	\$3.119	\$3.439	\$3.499
9	STEAM STERILIZED CASSIA POWDER 3% VO;	\$3.472	\$3.792	\$3.852







IPEPPER POWDER PESTICIDE GUARANTEE

\$4.427

ITEM	(USD/MT)

GROUND STEAM STERILIZED BLACK PEPPER

- Half Cracked HTST black pepper;	\$4.952
- Granulate HTST black pepper;	\$4.860
- Coarse HTST black pepper 12 -> 14#;	\$4.628
- Table HTST black pepper 18 -> 28#;	\$4.588
- Fine HTST black pepper 30 -> 34# ;	\$4.548

- Ground HTST black pepper 40 -> 100# ;

GROUND STEAM STERILIZED WHITE PEPPER

- Half Cracked HTST White Pepper;	\$4.952
- Granulate HTST white pepper;	\$4.860
- Coarse HTST white pepper 12 -> 14#;	\$4.628
- Table HTST white pepper 18 -> 28#;	\$4.588
- Fine HTST white pepper 30 -> 34#;	\$4.548
- Ground HTST white pepper 40 -> 100#;	\$4.427







THANK YOU!

Please do not hesitate to send me if you have any further request.

Hien, Nguyen Vu

CEO

A: 43 Street 17, Quarter 5, An Phu Ward, Thu Duc City, Ho Chi Minh City, VN

M: +84 902 222 295

spices@ptexim.com.vn | hiennv@ptexim.com.vn

PTEXIM CERTIFICATE





















PTEXIM FACTORY



1. WHOLE SPICES FACTORY (Address: Daklak Province, VN)



2. FOOD FACTORY (Address: Ba-Ria Vung Tau Province, VN)

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