

PEPPER EXPORTS IN MARCH 2023

According to preliminary statistics of VPA, in March 2023, Vietnam exported 35,913 tons of pepper, 32,912 tons of black pepper, 3,001 tons of white pepper. Total export turnover reached 107.2 million USD, black pepper reached 93.6 million USD, white pepper reached 13.6 million USD, compared to the previous month, the export volume increased by 27.5%. The average export price of black pepper in March was 3,454 USD/ton, white pepper was 4,841 USD/ton, compared to the previous month, the price of black pepper increased by 5.5%, but the price of white pepper decreased by 15.9%.

Export 35,913 ■

Turnover
107.2_{Mil}s



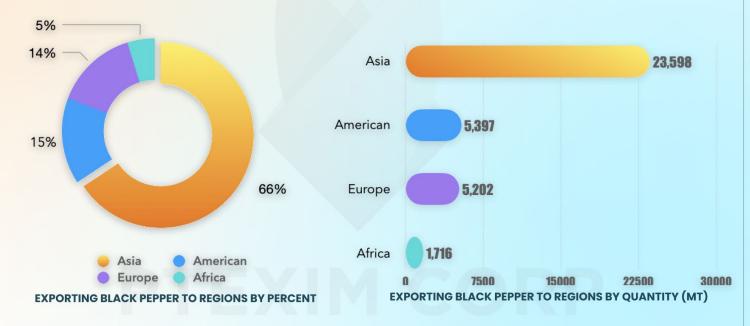
PEPPER EXPORTS IN MARCH 2023

Exports to China in March reached 15,710 tons, this is the highest export volume ever in a month, breaking the highest export record of April 2020 at 11,953 tons, compared to February export volume to China increased by 85.2%. March also recorded an increase in exports to traditional markets such as the United States, Germany, the Netherlands, India, Egypt, France, Russia, Canada, and Spain, while exports to Saudi Arabia and Turkey increased. The United Kingdom decreased compared to February 2023.

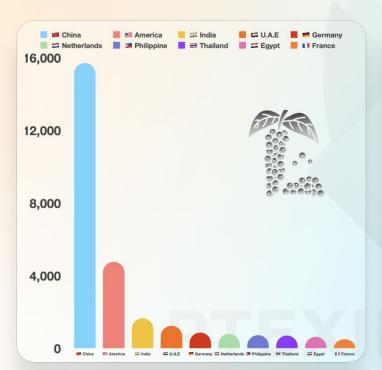


China 15,710 MT

Exporting black pepper quanity & value from Vietnam global insight in March 2023 by region



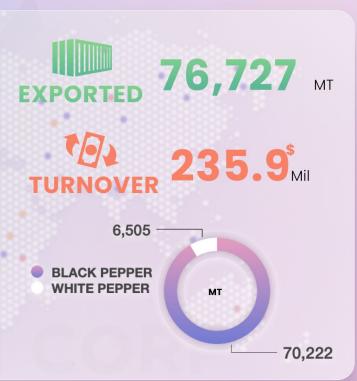
INSIGHT | PEPPER EXPORTS IN MARCH 2023



:=	(53)			\$
No	Country	Quantity		Value
1	China	15,710	\$	34,003,848
2	America	4,771	\$	18,761,102
3	India India	1,656	\$	5,327,914
4	□ U.A.E	1,243	\$	3,824,370
5	Germany	867	\$	3,671,548
6	■ Netherlands	800	\$	3,507,900
7	Philippine	725	\$	2,038,459
8	≡ Thailand	712	\$	3,035,711
9	= Egypt	641	\$	2,058,059
10	□ France	506	\$	2,078,225
	Others	8,282	\$	28,937,707
	TOTAL	35,913	\$:	107,244,843

EXPORTING PEPPER FROM JAN TO MAR 2023

Progressively from January 1 to the end of March 2023, Vietnam exported 76,727 tons, of which black pepper reached 70,222 tons, white pepper reached 6,505 tons. Total export turnover reached 235.9 million USD, black pepper reached 205.4 million USD, white pepper reached 30.5 million USD. Compared to the same period last year, the export volume increased by 40.5% or 22,112 tons. however, the export turnover decreased by 7.3% or 18.5 million USD.



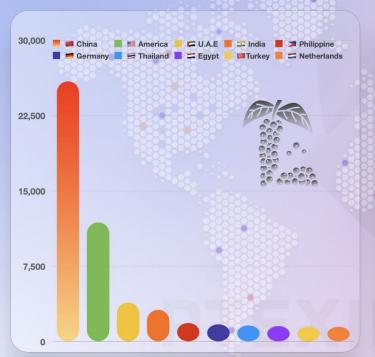
EXPORTING PEPPER FROM JAN TO MAR 2023

Exports in the first 3 months to China reached 25,919 tons compared to 2,138 tons in the same period, a sudden increase in exports can be understood as China buying to make up for the shortage of goods after 3 years of closure because of Covid-19. In contrast to the Chinese market, exports to the United States, Germany, the Netherlands, the United Kingdom, and India decreased. The reason may be due to the economic crisis, so the markets limit purchases. Some other markets recorded an increase in exports such as Iran up 461%; Turkey increased by 331.3%; Egypt by 218.4%; Senegal increased by 148.8%... The leading import markets of white pepper: Germany, the United States, China, the Netherlands...



China 25,919 MT

INSIGHT PEPPER EXPORTS FROM JAN TO MAR 2023



:=	(53)	
No	Country	Quantity (MT)
1	China China	25,919
2	Merica America	11,868
3	□ U.A.E	3,898
4	🖾 India	3,172
5	Philippine	1,854
6	■ Germany	1,731
7	≢ Thailand	1,608
8	= Egypt	1,538
9	■ Turkey	1,501
10	☐ Netherlands	1,469
	Others	22,169
	TOTAL	76,727

Export World Map Jan to Mar 2023



ASIA

46.216 MT

Asia is the leading region importing pepper from Vietnam with 46.216 tons, however, compared to the Jan to Feb previous year, exports increased by 94%.



TOP 10 ASIA COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO MAR 2023

Exports to India: 3.172 tons, down 20,22%. However, there are also some markets with increased import volume such as: India: 25.919 tons, increased 1.112,30%; Indianal increased 41,8%, Indianal Incre





Export World Map Jan to Mar 2023



LATIN AMERICA

13.290 MT

America importing 13.290 tons, town 12,3%. The Sunited States is Vietnam's largest pepper export market with 11.868 tons, down 15,4%. Canada imported 822 tons, increased 25,5%, all data compared with same period 2022.



TOP 5 US COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO MAR 2023











America

11.868*

Canada

822

Mexico

345

El Salvador

78

Venezuela

29 · MT

No	COUNTRY	First 3 Month 2022	First 3 Month 2023	CHANGE
1	Merica	14,036	11,868	-15.4
2	№ Canada	655	822	25.5
3	■ Mexico	45	345	666.7
4	≡ El Salvador	77	78	1.3
5	™ Venezuela		29	100
	Others	343	148	
	TOTAL	15,156	13,290	

Export World Map Jan to Mar 2023



EUROPEAN 12,515 MT

Europe: 12,515 tons, down -2.8%. Turkey: 1,501 tons, up 331.3%; Netherlands: 1,469 tons, down 32.1%...
Beside, Germany imported 1,731 tons , down 46.6%, Ireland imported 863 tons, down -44.7 %



TOP 10 EU COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO MAR 2023



Export World Map Jan to Mar 2023



AFRICA

4.706 MT

Africa: 4.706 tons, up ¹71.1%, Egypt up 218.4%; Senegal up 148.8%...



TOP **5** AFRICA COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO MAR 2023











Egypt 1.538*

Senegal

948

Algeria

583

South Africa

486

Mauritania

252 MT

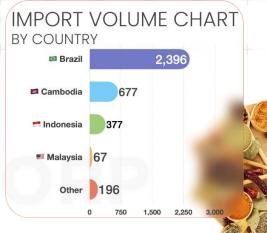
No	COUNTRY	First 3 Month 2022	First 3 Month 2023	CHANGE
1_	= Egypt	483	1,538	218.4
2	■ Senegal	381	948	148.8
3	Algeria	378	583	54.2
4	South Africa	596	486	-18.5
5	Mauritania	112	252	125
	Others	800	899	
	TOTAL	2,750	4,706	

PEPPER IMPORTING

IN MARCH 2023

According to preliminary statistics of VPA, in March 2023, Vietnam imported 3,713 tons, of which black pepper reached 3,487 tons, white pepper reached 226 tons, total import turnover reached 11.2 million USD, compared to February. Import volume increased by 55.1%. The three main pepper supplying countries to Vietnam include Brazil 64.5%, Cambodia 18.2% and Indonesia 10.2%.





PEPPER IMPORTING IN FIRST 3 MONTHS 2023

As of the end of March 2023, Vietnam imported 7,814 tons, of which black pepper reached 7,378 tons, white pepper reached 436 tons, compared to the same period last year, the import volume decreased by 9.1%, equivalent to 781 tons. Brazil is the main supplier of pepper to Vietnam, accounting for 66.7%, equivalent to 5,213 tons, compared with the same period, the amount of imports from Brazil increased by 57%. Meanwhile, imports from Cambodia and Indonesia both decreased by 57% and 38.9% respectively.

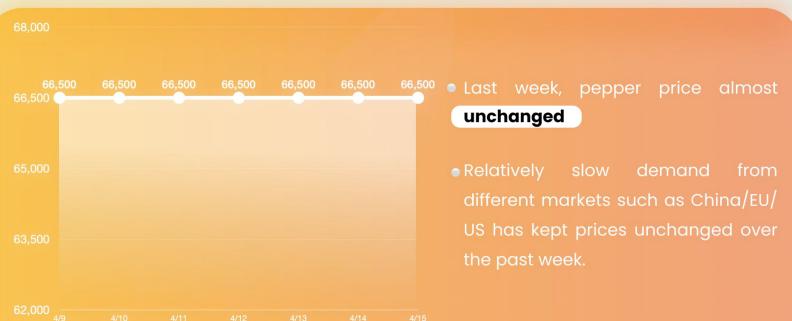


DD : 43 STREET 17, QUARTER 5, AN PHU WARD, THU DUC CITY, HO CHI MINH CITY, VIETNAM

BLACK PEPPER PRICE WEEK 15 Sideways Market

PRODUCTION ADD: 43 STREET 17, QUARTER 5, AN PHU WARD, THU DUC CITY, HO CHI MINH CITY, VIETNAM





FROM JAN 2023 - 16TH APR 2023

VIETNAM BLACK PEPPER PRICE CHART

- Pepper price has increased from 61,000vnd from January 1, 2023 to 66,500vnd on April 16, 2023, corresponding to an increase of 9% in the first quarter of 2023.
- Prices increased in the first quarter of last year because the largest consumer market of pepper, China, increased the amount of imports after 2 years of importing only in small quantities due to the Covid blockade.



VNÐ/KG

1/1/23 1/5/23 1/9/23 1/13/23 1/13/23 1/17/23 1/21/23 1/25/23 1/25/23 1/25/23 1/25/23 2/26/23 2/10/23 2/16/23 2/10/23 2/16/23 2/



HARVEST SITUATION IN VIETNAM

The 2023 crop has basically been harvested.















HARVEST SITUATION IN **VIETNAM**





The Vietnamese dong continues to move sideways the USD against and expected to continue until the end of Q2. The currency is forecasted to continue to be stable in the near future.



TradingView



QUICK ASSESSMENT OF MAJOR IMPORT MARKETS



INDIA

Indian pepper prices fell this week.

INDONESIA



Although the Indonesian Rupiah rose 1% against the USD (IDR 14,945/USD), Indonesian pepper prices in both domestic and international transactions fell this week.

MALAYSIA



Malaysia's domestic and export Malaysian pepper prices this week recorded stability and remained unchanged.



SRI LANKA

Sri Lankan domestic pepper prices increased this week.



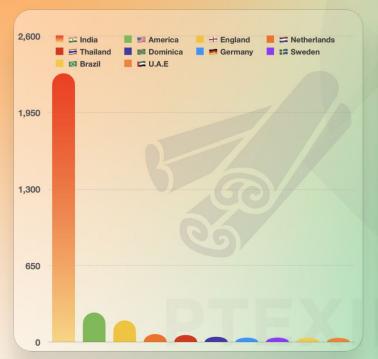
BRAZIL

Pepper from Brazil is stable from last week.

CASSIA EXPORTING REPORT

Progressively from January 1st to the end of March 2023, Vietnam exported 18,685 tons of cassia, total export turnover reached 54.8 million USD, up 45.8% in volume and 13.8% in value compared with the same period last year... The main export markets of Vietnam's cassia include: India: 7,023 tons, up 100.2% and accounting for 37.6% market share; Bangladesh: 2,431 tons, up 127.8 percent, the United States: 2,030 tons, down 17.2%. Exports to other markets also increased significantly such China increased by 292.1%; Indonesia increased by 274.9%; Turkey increased 232.1%...

INSIGHT | CASSIA FROM JAN TO MAR 2023









CASSIA (EU STANDARDS

PTEXIM are now able to produce ground cassia / cassia broken with low coumarin content and guaranteed lead content below 2ppm according to European standards.







LEAD

CONTENT

CONTENT













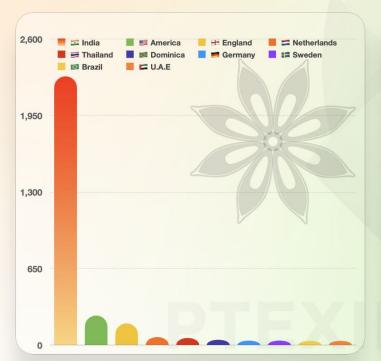








INSIGHT | STAR ANISEED FROM JAN TO MAR 2023







We can offer Star anise with premium quality and ensure European standards for Anthraquinone/ Pesticide/ PAH... etc.









OTHERS SPICES # **

CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER



GINGER

Crop starting and please contact for further demand for Ginger Sliced/ Polished Ginger Finger...

TURMERIC



Please contact me for further demand for Turmeric Sliced/ Polished Turmeric Finger / Turmeric Powder



OFFER & UPDATING PEPPER PRICE

I would like to give you an indication price PEPPER, CASSIA, STAR ANISE, TURMERIC... based on

NET FOB HCM as follows



WHOLE PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
	PINHEAD PEPPER			
1	PINHEAD < 1MM SUPER CLEANED	\$1.003	\$1.097	\$1.138
2	PINHEAD 1.5MM - 2MM CLEANED	\$1.227	\$1.320	\$1.362
3	PINHEAD 2MM - 2.5MM CLEANED	\$1.446	\$1.540	\$1.581
4	PINHEAD SUPERIOR QUALITY	\$1.666	\$1.760	\$1.801
5	LIGHT BERRIES TO EXTRA OIL (6-7% PIPERINE)	Please Contact	Please Contact	Please Contact
	WHOLE PEPPER			
6	VBP 500 G/L FAQ	\$3.018	\$3.071	\$3.126
7	VBP 550 G/L FAQ	\$3.252	\$3.305	\$3.360
8	VBP 500 G/L Double Spiral Cleaned	\$3.296	\$3.349	\$3.404
9	VBP 550 G/L Double Spiral Cleaned	\$3.354	\$3.408	\$3.462
10	VBP 570 G/L Double ASTA	\$3.413	\$3.467	\$3.521
11	VBP 5MM Jumbo Size	\$3.515	\$3.569	\$3.623
12	White PEPPER 630 G/L DW	\$4.874	\$4.927	\$4.982
13	White PEPPER 630 G/L ASTA	\$4.918	\$4.971	\$5.026







STEAM STERILIZED PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL	
	STEAM STERILIZED PEPPER				
8	Steam Sterilized Pepper 500G/L	\$3.511	\$3.564	\$3.619	
9	Steam Sterilized Pepper 550G/L	\$3.630	\$3.683	\$3.738	
10	Steam Sterilized Pepper 570G/L	\$3.689	\$3.743	\$3.797	
11	Steam Sterilized Pepper 5MM	\$3.766	\$3.820	\$3.874	
12	Steam Sterilized White Pepper 630G/L	\$5.279	\$5.333	\$5.387	
S	TEAM STERILIZED P	EPPER - El	J COMPL	IANCE	
13	Steam Sterilized Pepper 500G/L	\$3.691	\$3.744	\$3.799	
14	Steam Sterilized Pepper 550G/L	\$3.810	\$3.863	\$3.918	
15	Steam Sterilized Pepper 570G/L	\$3.869	\$3.923	\$3.977	
16	Steam Sterilized Pepper 5MM	\$3.946	\$4.000	\$4.054	
17	Steam Sterilized White Pepper 630G/L	\$5.459	\$5.513	\$5.567	







STEAM STERILIZED PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
	STEAM STERILIZI	ED PINHE	AD PER	PPER
1	Steam Sterilized Pinhead < 1MM	\$1.453	\$1.547	\$1.588
2	Steam Sterilized Pinhead 1.5MM - 2MM	\$1.677	\$1.770	\$1.812
3	Steam Sterilized Pinhead 2MM - 2.5MM	\$1.896	\$1.990	\$2.031
4	Steam Sterilized Pinhead Super Quality	\$2.116	\$2.210	\$2.251
	STEAM STERILIZ	ZED LIGH	T BERR	IES
	PE	PPER		
5	Steam Sterilized Black Pepper 250 G/L	\$3.195	\$3.288	\$3.323
6	Steam Sterilized Black Pepper 300 G/L	\$3.242	\$3.335	\$3.370
7	Steam Sterilized Black Pepper 350 G/L	\$3.288	\$3.382	\$3.417



CASSIA (CINNAMON) GUARANTEE LEAD & METAL POWDER



ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.701	2.5% VO
CASSIA POWDER 3% VO	3.145	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.601	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.868	3% VO







CASSIA (CINNAMON) GUARANTEE COUMARIN

ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.546	2.5% VO
CASSIA POWDER 3% VO	2.945	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.501	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.768	3% VO



2 ppm







COUMARINCONTENT



EU STANDARDS

ICASSIA (CINNAMON)

NO	ITEM	FOB (USD/MT)	NOTE	
1	WHOLE CASSIA;	\$3.809	>4% VO	
2	CASSIA SPLIT;	\$3.009	>3.5% VO	
3	CASSIA BROKEN MACHINE CLEANED 2% VO;	\$2.091	>2% VO	
4	CASSIA BROKEN MACHINE CLEANED 2.5% VO;	\$2.401	>2.5% VO	
5	CASSIA BROKEN MACHINE CLEANED 3% VO;	\$2.668	>3% VO	
6	CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$2.890	>3.5% VO	
7	CASSIA BROKEN MACHINE CLEANED 4% VO;	\$3.200	>4% VO	
8	CASSIA STICK ROLLED 90%;	\$5.359	>4% VO	
9	CASSIA LONG STICK	\$4.826	>4% VO	
10	CASSIA POWDER 1 - 1.5% VO;	\$1.647	1-1.5% VO	
11	CASSIA POWDER 2% VO;	\$2.224	2% VO	
12	CASSIA POWDER 2.5% VO;	\$2.446	2.5% VO	
13	CASSIA POWDER 3% VO;	\$2.845	3% VO	
	CASSIA (CINNAMON) STEAI	M STERILIZED		
14	CASSIA POWDER STEAM STERILIZED 2.5% VO;	\$3.011	2.5% VO	
15	CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.452	3% VO	
16	CASSIA BROKEN STEAM STERILIZED 2.5% VO;	\$3.132	2.5% VO	
17	CASSIA BROKEN STEAM STERILIZED 3% VO;	\$3.368	3% VO	

| STAR ANISE 💥

	NO	ITEM	FOB (USD/MT)	NOTE
	18	STAR ANISE SPRING CROP	\$8.228	2.0cm, 80% up
	19	STAR ANISE AUTUMN CROP;	\$9.338	2.5cm, 80% up
	20	STAR ANISE SUNDRIED EU COMPLIANCE;	\$9.838	2.5cm, 80% up





NO	ITEM	FOB (USD/MT)
16	TURMERIC FINGER;	\$1.302
17	POLISHED TURMERIC FINGER;	\$1.435
18	TURMERIC POWDER;	\$1.524
19	TURMERIC SLICE SUN DRIED;	\$1.213
20	WASHED TURMERIC SLICE SUN DRIED;	\$1.568
21	TURMERIC SLICE MACHINE DRIED;	\$1.568

GINGER				
	NO	ITEM		FOB (USD/MT)
	22	GINGER POWDER		\$2.545
	23	GINGER SLICED		\$2.323
	24	POLISHED GINGER FINGER		\$2.546



Desiccated Coconut

NORMAL QUALITY

ITEM	FOB (\$/MT)	FAT
DESICCATED COCONUT HIGHT FAT MEDIUM GRADE	\$1.631	60-63%
DESICCATED COCONUT HIGHT FAT FINE GRADE	\$1.542	60-63%
DESICCATED COCONUT MEDIUM FAT FINE GRADE	\$1.273	50-55%
DESICCATED COCONUT LOW FAT FINE GRADE	\$959	30-35%

EU QUALITY - BRC FACTORY

ITEM	FOB (\$/MT)	FAT
DESICCATED COCONUT HIGHT FAT MEDIUM GRADE	\$1.788	MIN 63%
DESICCATED COCONUT HIGHT FAT FINE GRADE	\$1.743	MIN 63%
DESICCATED COCONUT CHIPS GRADE	\$2.800	MIN 63%
DESICCATED COCONUT FLAKES GRADE	\$2.800	MIN 63%













IPEPPER POWDER PESTICIDE GUARANTEE

(USD/MT)

¢4 025

GROUND STEAM STERILIZED BLACK PEPPER

ITEM

Half Cracked UTCT black names.

- Hall Clacked HT31 black pepper,	\$4.633
- Granulate HTST black pepper;	\$4.745

- Coarse HTST black pepper 12 -> 14#; \$4.519

- Table HTST black pepper 18 -> 28#; \$4.479

- Fine HTST black pepper 30 -> 34# ; **\$4.440**

- Ground HTST black pepper 40 -> 100# ; **\$4.165**

GROUND STEAM STERILIZED WHITE PEPPER

- Half Cracked HTST White Pepper;	\$6.836
- Granulate HTST white pepper;	\$6.706
- Coarse HTST white pepper 12 -> 14#;	\$6.511
- Table HTST white pepper 18 -> 28#;	\$6.454
- Fine HTST white pepper 30 -> 34#;	\$6.397
- Ground HTST white pepper 40 -> 100#;	\$6.228





ORGANIC STEAM STERILIZED PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL	
1	Steam Sterilized Pepper 550G/L	\$5.808	\$5.861	\$5.916	
2	Steam Sterilized Pepper 570G/L	\$5.903	\$5.957	\$6.011	
3	Steam Sterilized White Pepper 630G/L	\$8.447	\$8.500	\$8.555	







THANK YOU!

Please do not hesitate to send me if you have any further request.

Hien, Nguyen Vu

CEO

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PTEXIM CERTIFICATE















RAINFOREST ALLIANCE





PTEXIM FACTORY



1. WHOLE SPICES FACTORY (Address: Daklak Province, VN)



2. FOOD FACTORY (Address : Ba-Ria Vung Tau Province, VN)

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