

ORGANIC

PTEXIM has obtained the USDA and Organic EU organic certification for pepper & Cassia, in collaboration with farmers and cooperatives in Vietnam. As a result, PTEXIM can now provide organic Black and white pepper, Cassia (Cinnamon) to the global market, and you can find the pricing information in the Organic product section.



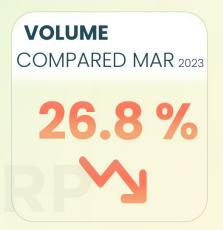


PEPPER EXPORTS IN APRIL 2023

According to preliminary statistics of VPA, in April 2023, Vietnam exported 26,291 tons of pepper, 23,760 tons of black pepper, 2,531 tons of white pepper. Total export turnover reached 83.4 million USD, black pepper reached 71.9 million USD, white pepper reached 11.5 million USD, compared with the previous March, the export volume decreased by 26.8%, the turnover decreased by 22.3 %. The average export price of black pepper in April was \$3,455/ton, white pepper was \$4,869/ton.







PEPPER EXPORTS IN APRIL 2023

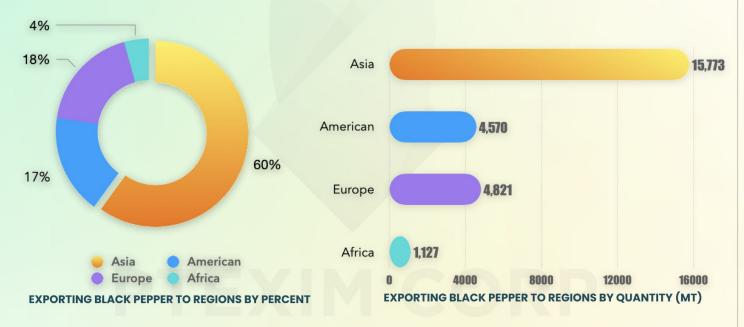
China continues to be the main export market of Vietnam's pepper in April, reaching 9,995 tons, but down 36.4% compared to the previous month. Exports to the US also decreased by 20% to 3,816 tons, similarly, exports to India, UAE, Thailand, Philippines ... also decreased but increased in Germany, Netherlands, UK, Turkey...



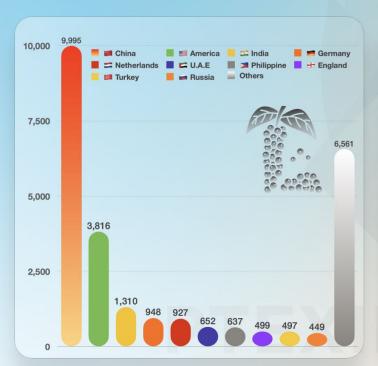
China 9,995 MT

PEPPER EXPORTS IN APRIL 2023

Exporting black pepper quanity & value from Vietnam global insight in April 2023 by region



INSIGHT PEPPER EXPORTS IN APRIL 2023

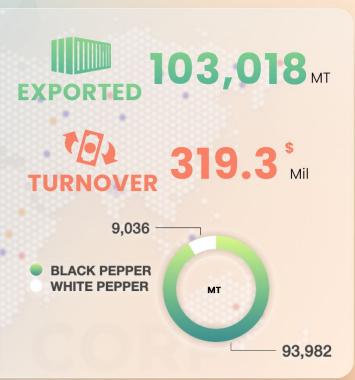


iii	(\$3)		\$
No	Country	Quantity (MT)	Value (USD)
1	China	9,995	24,124,513
2	Marica America	3,816	15,455,833
3	☑ India	1,310	4,162,051
4	■ Germany	948	3,637,409
5		927	3,908,347
6	□ U.A.E	652	2,179,116
7	■ Philippine	637	1,865,467
8	# England	499	2,209,461
9	Turkey	497	1,607,281
10	Russia	449	1,473,775
	Others	6,561	22,757,171
	TOTAL	26,291	\$ 83,380,424

MONTHLY REPORT

EXPORTING PEPPER FROM JAN TO APR 2023

By the end of April 2023, Vietnam exported 103,018 tons, of which black pepper reached 93,982 tons, white pepper reached 9,036 tons. Total export turnover reached 319.3 million USD, black pepper reached 277.3 million USD, white pepper reached 41.9 million USD. Compared to the same period last year, the export volume increased by 29.7%, equivalent to 23,608 tons, however, the export turnover decreased by 13.6%, equivalent to a decrease of USD 50.4 million.



EXPORTING PEPPER FROM JAN TO APR 2023

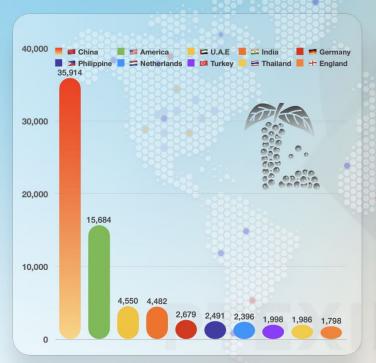
Exports to Asia increased by 77%, accounting for 60.2% of the market share, of which China continues to be the main export market of Vietnam's pepper. In the first 4 months of 2023, exports to China reached 35,914 tons, an increase of 1,430.2% over the same period. However, exports to the UAE and India decreased by 27.2% and 32.7%, respectively. The export market share to the Americas accounted for 17.3% but decreased by 5.4% over the same period, of which exports to the US reached 5,684 tons, down 18.3%. Exports to Europe also decreased by 9.5%, of which Germany decreased by 43.7%; Netherlands down 20.5%; Turkey increased by 188.7% and the UK decreased by 12.7%... Exports to Africa showed signs of recovery, especially to the main market Egypt, which increased by 239.5% to 1,786 tons. The leading white pepper



China 35,914 MT

import markets: China, the United States, Germany...

INSIGHT PEPPER EXPORTS FROM JAN TO APR 2023





Export World Map Jan to April 2023



ASIA

61.989 MT

Asia is the leading region importing pepper from Vietnam with 61.989 tons, however, compared to the Jan to April previous year, exports increased by 77%.



TOP 10 ASIA COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO APRIL 2023

Exports to India: 4,482 tons, down 32.7%, U.A.E: 4,550 tons down 27.2% However, there are also some markets with increased import volume such as: China: 35,914 tons, increased 1,430%; Increased 1,430%; Thailand increased 8.7%, Philippine: 2,491 tons, up 23.6%...







India















Korea

35,914

4.550

4,482

2,491

Philippine

1.986

Thailand

1.543

Iran

1.49

Pakistan

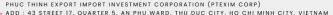
.442

.371

Arabia

1.042





Export World Map Jan to April 2023



LATIN AMERICA

17.860 MT

America importing 17.860 tons, down 15.4%. The ■United States is Vietnam's largest pepper export market with 15.684 tons, down 18.3%. Canada imported 1.098 tons, down 10.9%, all data compared with same period 2022.



TOP 5 US COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO APRIL 2023











America

15.684

Canada

1.098

Mexico

568

El Salvador

78

Guatemala

65 · MT

No	COUNTRY	First 4 Month 2022	First 4 Month 2023	CHANGE
1	Merica	19,192	15,684	-18.3
2	№ Canada	1,232	1,098	-10.9
3	■ Mexico	90	568	531.1
4	≡ El Salvador	156	78	-50
5	■ Guatemala	102	65	-36.3
	Others	346	367	
	TOTAL	21,118	17,860	

Export World Map Jan to April 2023



EUROPEAN

17.336 MT

Europe: 17.336 tons, down -9.5%. Turkey: 1.998 tons, up 188.7%; Netherlands: 2.396 tons, down -20.5...
Beside, Germany imported 2.679 tons, down -43.7%, Ireland imported 1.036 tons, down -56.5 %



TOP 10 EU COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO APRIL 2023



Export World Map Jan to April 2023



AFRICA



5.833 MT

Africa: 5.833 tons, up 141.4%, Egypt up 239.5%; Senegal up 110.5%...



TOP 5 AFRICA COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO APRIL 2023











Egypt 1.786 Senegal

1.360

Algeria

637

South Africa

597

Mauritania

280° MT

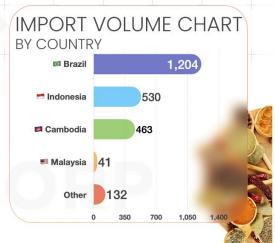
No	COUNTRY	First 4 Month 2022	First 4 Month 2023	CHANGE
1_	= Egypt	526	1,786	239.5
2	■ Senegal	646	1,360	110.5
3	Algeria	595	637	7.1
4	South Africa	854	597	-30.1
5	Mauritania	238	280	17.6
	Others	1,265	1,173	
	TOTAL	4,124	5,833	

PEPPER IMPORTING

IN APRIL 2023

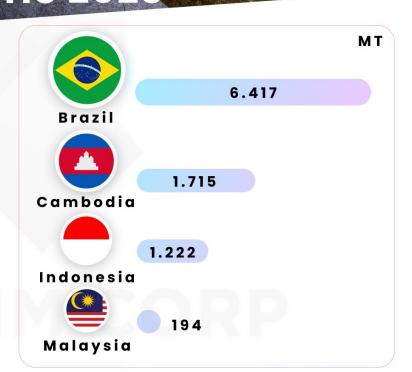
Preliminary statistics of VPA, in April 2023, Vietnam imported 2,370 tons, of which black pepper reached 2,026 tons, white pepper reached 344 tons, total import turnover reached US\$7.5 million, compared to the previous month. import volume decreased by 36.2%.





PEPPER IMPORTING IN FIRST 4 MONTHS 2023

Progressively from January 1 to April 30, 2023, Vietnam imported 10,184 tons, of which black pepper reached 9,404 tons, white pepper reached 780 tons, down 15.9% compared to the same period last year, equivalent



to 1,921 tons.

BLACK PEPPER PRICE WEEK 19

Increasing





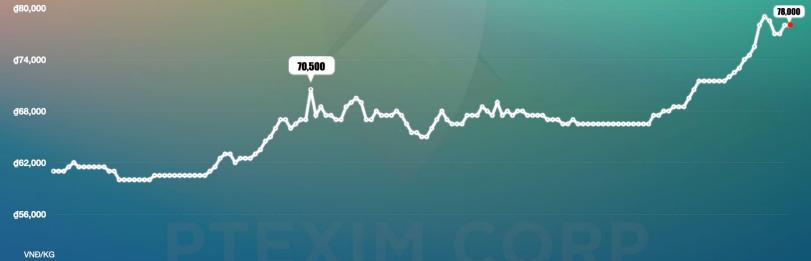
• Last week, pepper price had rapid and strong fluctuations when the increasing or decreased by 2% within 1 day. However, at the end of the week, pepper price still increased by 3.5% from 75,500vnd to 78,000vnd.

FROM JAN 2023 - 14TH MAY 2023

<u>VIETNAM BLACK PEPPER PRIÇE CHART</u>

Pepper price has increased from 61,000vnd from January 1, 2023 to 78,000vnd on May 14, 2023, corresponding to an increase of 28%.

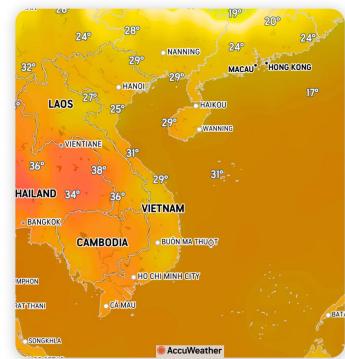
Prices increased because the largest consumer market of pepper, China, increased the amount of imports after 2 years of importing only in small quantities due to the Covid blockade.



JAN



According to experts, from now to the end of 2023, the heat will be intense, wider than 2022; storms are more unusual and unpredictable. The erratic weather will also greatly affect the pepper crop in the coming year.



Economists said that from the beginning of the year until now, VND has appreciated by 0.7-0.8% against the USD. It is forecasted that the basic exchange rate for the whole year of 2023 will be stable, if the VND depreciates, it will only be about 0.5-1%.





QUICK ASSESSMENT OF MAJOR IMPORT MARKETS



prices last Pepper week continue increased sharply in all different countries such as INDIA, SRILANKA, INDONESIA, MALAYSIA, BRAZIL...



CERTIFICATE



CERTIFICATE No: CU 889280NOP-01.2023 REGISTRATION No: CU 889280

Field of attention:

Organic production methods USDA-NOP CROPS, HANDLING / PROCESSING

Issued to:

Phuc Thinh Export Import Investment Corporation
43 Street No. 17, Quarter 5, An Phu Ward, District 2
Ho Chi Minh
VIETNAM

Standard:

Certified to the USDA organic regulation, 7 CFR Part 205.

Anniversary date: 27 October 2023

Control Union Certifications declares to have inspected the unit(s), and/or product(s) of the above mentioned client, and have found them in accordance with the standards mentioned above.

Once certified, a production or handling operation's organic certification continues in effect until surrendered, suspended or revoked.

Anniversary date - when the certified operation must submit its annual update.

Effective date : 27 October 2022 Place and date of issue: lakarta Selatan. 02 March 2023



officially accredited by the United States Department of Agriculture



Declared by:

On behalf of the Managing Director

Mr. Hastama Nugraha

Certifier Control Union Certifications B.V. Meeuwenlaan 4-6 8011 BZ ZWOLLE The Netherlands http://www.controlunion.com

tel.: +31(0)38-4260100



CERTIFICATE



CERTIFICATE No: CU 889280EU-01.2023 REGISTRATION No: CU 889280

Field of attention:
Organic production methods
Organic EU

Issued to:

Phuc Thinh Export Import Investment Corporation 43 Street No. 17, Quarter 5, An Phu Ward, District 2 Ho Chi Minh VIETNAM

Standard:

Control Union Certifications Production Standards and Regulation (EC) No 834/2007 and Regulation (EC) No 889/2008 on organic production of agricultural products and indications referring thereto on agricultural products and foodstuffs, including the amending regulations, and Control Union Certifications (CU) Inspection Regulations.

Valid until: 01 March 2024

Control Union Certifications declares to have inspected the unit(s), and/or product(s) of the above mentioned client, and have found them in accordance with the standards mentioned above.

This certificate covers the unit(s), and/or product(s) as mentioned in the authenticated annex of this certificate. This document has been issued on the basis of Article 29(1) of Regulation (EC) No 834/2007 and of Regulation (EC) No 839/2008. The declared operator has submitted his activities under control, and meets the requirements laid down in the named Regulations.

Labelling of the product must state CUC CB code number.

The units and products in the Annex (except for in-conversion products) are also certified to the organic standards equivalent to Regulations 834/2007. 889/2008 and 1235/2008 for the purpose of exporting organic products to Great Britain.

This certificate remains in force until further notice, provided that the participant continues to meet the conditions as laid down in the client contract with Control Union Certifications B.V. and verified in inspections by Control Union Certifications B.V.

VN-BIO-149
Date of certification:
01 March 2023
Last date of inspection: 25 November 2022
Place and date of issue:
Jakarta Selatan, 02 March 2023





Declared by:

On behalf of the Managing Director

Mr. Hastama Nugraha

Certifier
Control Union Certifications B.V.
Meeuwenlaan 4-6
8011 BZ ZWOLLE
The Netherlands
http://www.controlunion.com
tel.: +31(0)38-4260100

CINNAMON (CASSIA)

The price of cinnamon last week quite stable. We starting to offer Cassia Organic from now onwards.







CASSIA (EU STANDARDS

PTEXIM are now able to produce ground cassia / cassia broken with low coumarin content and guaranteed lead content below 2ppm according to European standards.







LEAD

CONTENT

CONTENT





We can offer Star anise with premium quality and ensure European standards for Pesticide/Anthraquinone/PAH... etc.



23

Desiccated Coconut

Desiccated coconut prices have fast increased in the past week.



OTHERS SPICES # **

CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER



GINGER

Crop starting and please contact for further demand for Ginger Sliced/ Polished Ginger Finger...

TURMERIC



Please contact me for further demand for Turmeric Sliced/ Polished Turmeric Finger / Turmeric Powder



OFFER & UPDATING PEPPER PRICE

I would like to give you an indication price PEPPER, CASSIA, STAR ANISE, TURMERIC... based on

NET FOB HCM as follows



WHOLE PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL		
	PINHEAD PEPPER					
1	PINHEAD < 1MM SUPER CLEANED	\$1.003	\$1.097	\$1.128		
2	PINHEAD 1.5MM - 2MM CLEANED	\$1.227	\$1.320	\$1.352		
3	PINHEAD 2MM - 2.5MM CLEANED	\$1.446	\$1.540	\$1.571		
4	PINHEAD SUPERIOR QUALITY	\$1.666	\$1.760	\$1.791		
5	LIGHT BERRIES TO EXTRA OIL (6-7% PIPERINE)	Please Contact	Please Contact	Please Contact		
	WHOLE	PEPPI	₽R			
6	VBP 500 G/L FAQ	\$3.543	\$3.596	\$3.643		
7	VBP 550 G/L FAQ	\$3.764	\$3.818	\$3.864		
8	VBP 500 G/L Double Spiral Cleaned	\$3.816	\$3.869	\$3.916		
9	VBP 550 G/L Double Spiral Cleaned	\$3.884	\$3.937	\$3.984		
10	VBP 570 G/L Double ASTA	\$3.952	\$4.006	\$4.052		
11	VBP 5MM Jumbo Size	\$4.073	\$4.127	\$4.173		
12	White PEPPER 630 G/L DW	\$5.357	\$5.411	\$5.457		
13	White PEPPER 630 G/L ASTA	\$5.401	\$5.455	\$5.501		







STEAM STERILIZED PEPPER

NO	ITEM	FOB (USD/ MT)	EU MAINT PORT	NY/BAL
	STEAM STERILIZED PIN	NHEAI) PEPF	PER
1	Steam Sterilized Pinhead < 1MM	\$1.453	\$1.547	\$1.578
2	Steam Sterilized Pinhead 1.5MM - 2MM	\$1.677	\$1.770	\$1.802
3	Steam Sterilized Pinhead 2MM - 2.5MM	\$1.896	\$1.990	\$2.021
4	Steam Sterilized Pinhead Super Quality	\$2.116	\$2.210	\$2.241





STEAM STERILIZED PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL		
STEAM STERILIZED PEPPER						
8	Steam Sterilized Pepper 500G/L	\$4.043	\$4.097	\$4.143		
9	Steam Sterilized Pepper 550G/L	\$4.182	\$4.235	\$4.282		
10	Steam Sterilized Pepper 570G/L	\$4.251	\$4.305	\$4.351		
11	Steam Sterilized Pepper 5MM	\$4.336	\$4.389	\$4.436		
12	Steam Sterilized White Pepper 630G/L	\$5.783	\$5.837	\$5.883		
S	TEAM STERILIZED P	EPPER - EU	J COMPL	IANCE		
13	Steam Sterilized Pepper 500G/L	\$4.223	\$4.277	\$4.323		
14	Steam Sterilized Pepper 550G/L	\$4.362	\$4.415	\$4.462		
15	Steam Sterilized Pepper 570G/L	\$4.431	\$4.485	\$4.531		
16	Steam Sterilized Pepper 5MM	\$4.516	\$4.569	\$4.616		
17	Steam Sterilized White Pepper 630G/L	\$5.963	\$6.017	\$6.063		





CASSIA (CINNAMON) GUARANTEE LEAD & METAL POWDER



ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.701	2.5% VO
CASSIA POWDER 3% VO	3.145	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.601	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.868	3% VO







CASSIA (CINNAMON) GUARANTEE COUMARIN

ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.546	2.5% VO
CASSIA POWDER 3% VO	2.945	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.501	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.768	3% VO



2 ppm







COUMARINCONTENT



EU STANDARDS

CASSIA (CINNAMON)

NO	ITEM	FOB (USD/MT)	NOTE
1	WHOLE CASSIA;	\$3.143	>4% VO
2	CASSIA SPLIT;	\$2.787	>3.5% VO
3	CASSIA BROKEN MACHINE CLEANED 2% VO;	\$2.091	>2% VO
4	CASSIA BROKEN MACHINE CLEANED 2.5% VO;	\$2.401	>2.5% VO
5	CASSIA BROKEN MACHINE CLEANED 3% VO;	\$2.668	>3% VO
6	CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$2.890	>3.5% VO
7	CASSIA BROKEN MACHINE CLEANED 4% VO;	\$3.200	>4% VO
8	CASSIA STICK ROLLED 90%;	\$5.048	>4% VO
9	CASSIA LONG STICK	\$4.693	>4% VO
10	CASSIA POWDER 1 - 1.5% VO;	\$1.647	1-1.5% VO
11	CASSIA POWDER 2% VO;	\$2.224	2% VO
12	CASSIA POWDER 2.5% VO;	\$2.446	2.5% VO
13	CASSIA POWDER 3% VO;	\$2.845	3% VO
	CASSIA (CINNAMON) STEAI	M STERILIZED	
14	CASSIA POWDER STEAM STERILIZED 2.5% VO;	\$3.011	2.5% VO
15	CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.452	3% VO
16	CASSIA BROKEN STEAM STERILIZED 2.5% VO;	\$3.132	2.5% VO
17	CASSIA BROKEN STEAM STERILIZED 3% VO;	\$3.368	3% VO

| STAR ANISE 💥

NO	ITEM	FOB (USD/MT)	NOTE
18	STAR ANISE SPRING CROP	\$8.228	2.0cm, 80% up
19	STAR ANISE AUTUMN CROP;	\$9.116	2.5cm, 80% up
20	STAR ANISE SUNDRIED EU COMPLIANCE;	\$9.616	2.5cm, 80% up



Desiccated Coconut

NORMAL QUALITY

ITEM	FOB (\$/MT)	FAT
DESICCATED COCONUT HIGHT FAT MEDIUM GRADE	\$1.631	60-63%
DESICCATED COCONUT HIGHT FAT FINE GRADE	\$1.542	60-63%
DESICCATED COCONUT MEDIUM FAT FINE GRADE	\$1.452	50-55%
DESICCATED COCONUT LOW FAT FINE GRADE	\$959	30-35%

EU QUALITY - BRC FACTORY

ITEM	FOB (\$/MT)	FAT
DESICCATED COCONUT HIGHT FAT MEDIUM GRADE	\$1.788	MIN 63%
DESICCATED COCONUT HIGHT FAT FINE GRADE	\$1.743	MIN 63%
DESICCATED COCONUT CHIPS GRADE	\$2.800	MIN 63%
DESICCATED COCONUT FLAKES GRADE	\$2.800	MIN 63%













	NO	ITEM	FOB (USD/MT)
	16	TURMERIC FINGER;	\$1.302
	17	POLISHED TURMERIC FINGER;	\$1.391
	18	TURMERIC POWDER;	\$1.524
	19	TURMERIC SLICE SUN DRIED;	\$1.213
	20	WASHED TURMERIC SLICE SUN DRIED;	\$1.524
	21	TURMERIC SLICE MACHINE DRIED;	\$1.524

GINGER							
NO	ITEM	FOB (USD/MT)					
22	GINGER POWDER	\$2.323					
23	GINGER SLICED	\$2.323					
24	POLISHED GINGER FINGER	\$2.323					





IPEPPER POWDER PESTICIDE GUARANTEE

L	T	Ε	١	И		

(USD/MT)

GROUND STEAM STERILIZED BLACK PEPPER

- Half Cracked HTST black pepper;	\$5.540
- Granulate HTST black pepper;	\$5.436
- Coarse HTST black pepper 12 -> 14#;	\$5.178
- Table HTST black pepper 18 -> 28#;	\$5.132
- Fine HTST black pepper 30 -> 34#;	\$5.087
- Ground HTST black pepper 40 -> 100#;	\$4.771

GROUND STEAM STERILIZED WHITE PEPPER

CROOKE STEAM STERREZEE	
- Half Cracked HTST White Pepper;	\$7.467
- Granulate HTST white pepper;	\$7.325
- Coarse HTST white pepper 12 -> 14#;	\$7.112
- Table HTST white pepper 18 -> 28#;	\$7.050
- Fine HTST white pepper 30 -> 34#;	\$6.988
- Ground HTST white pepper 40 -> 100#;	\$6.802





ORGANIC CASSIA (CINNAMON)

NO	ITEM	FOB (USD/MT)
1	ORGANIC WHOLE CASSIA;	\$3.643
2	ORGANIC CASSIA SPLIT;	\$3.287
3	ORGANIC CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$3.390
4	ORGANIC CASSIA STICK ROLLED 90%;	\$5.548
5	ORGANIC CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.868





ORGANIC STEAM STERILIZED PEPPER

NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL	
1	Steam Sterilized Pepper 550G/L	\$6.691	\$6.744	\$6.791	
2	Steam Sterilized Pepper 570G/L	\$6.802	\$6.855	\$6.902	
3	Steam Sterilized White	\$9.253	\$9.307	\$9.353	













Please do not hesitate to send me if you have any further request. **Hien, Nguyen Vu**

CEO

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PTEXIM CERTIFICATE























PTEXIM FACTORY

1. WHOLE SPICES FACTORY (Daklak Province, VN)



3. CASSIA & STAR ANISE FACTORY (Yen Bai Province, VN)

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