

Pepper Exports Insight | July 2023



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According to preliminary statistics of VPA, in July 2023, Vietnam exported 15,152 tons of pepper, black pepper reached 12,841 tons, white pepper reached 2,311 tons. Total export turnover reached 56.8 million USD, black pepper reached 45.0 million USD, white pepper reached 11.8 million USD, compared to the previous month, the export volume decreased by 28.6%, the turnover decreased by 26.3%. The average export price of black pepper in July was 3,683 USD/ton, white pepper was 5,207 USD/ton, down 0.3% for black pepper and 1.1% for white pepper compared to June 2023.



Pepper Exports Insight | July 2023



No	Country	Quantity (Mt)	Value (\$)
1	America	3,319	13,983,346
2	China	1,958	4,859,325
3	U.A.E	937	3,996,025
4	Germany	875	3,942,324
5	Philippine	651	2,401,172
6	Korea	594	2,333,374
7	India	568	1,786,460
8	England	551	1,915,323
9	Netherlands	519	1,840,190
10	Iran	394	1,263,001
	Others	4,786	18,457,910
	TOTAL	15,152	\$56,778,450

Pepper Exports Insight | Jan - Jul 2023



Pepper Exports Insight | Jan - Jul 2023

Progressively from the beginning of the year to the end of July 2023, Vietnam exported 168,138 tons of pepper, of which black pepper reached 151,218 tons, white pepper reached 16,920 tons. Total export turnover reached 542.7 million USD, black pepper reached 463.0 million USD, white pepper reached 79.7 million USD. Compared to the same period last year, export volume increased by 16.6% or 23,962 tons, however, export turnover decreased by 16.2%, equivalent to 104.7 million USD. The average export price of black pepper in the first 7 months of 2023 reached US\$3,505/ton, and white pepper reached US\$5,040/ton.



Pepper Exports Insight | Jan - Jul 2023

EU | 30,426 MT

Exports to some other traditional markets also decreased such as: UAE down 34.9%; India down 37.9%; Germany down 21.5%; Netherlands decreased by 13.3%... Only a few markets recorded positive export volume such as Türkiye up 81.4%; France increased by 36.4%; Philippines up 25.0% and Iran up 27.9%.... Main export markets for white pepper: United States: 2,450 tons; China: 2,386 tons; Germany: 2,041 tons; Netherlands: 1,518 tons and Thailand: 1,371 tons.

US | 32,658 MT

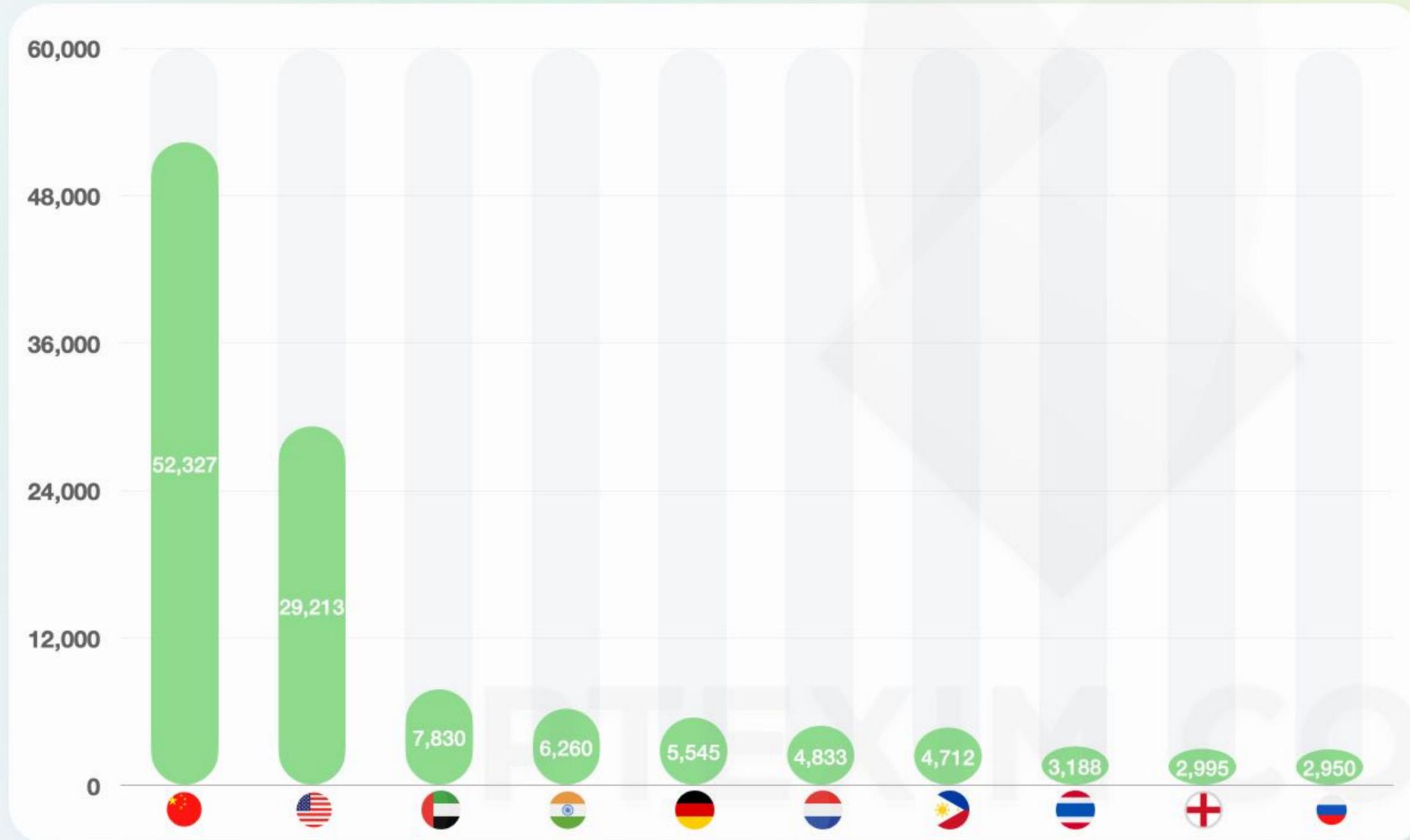
Following is the United States with 29,213 tons, accounting for 17.4% and down 11.1%.

AFRICA | 8,455 MT

ASIA | 96,599 MT

Although exports to the Chinese market have decreased in the last 2 months, on average, China is still Vietnam's main export market with 52,327 tons, accounting for 31.1% of export market share and increasing by 665% compared to the same period in 2022.

Pepper Exports Insight | Jan - Jul 2023



No	Country	Quantity (Mt)
1	China	52,327
2	America	29,213
3	U.A.E	7,830
4	India	6,260
5	Germany	5,545
6	Netherlands	4,833
7	Philippine	4,712
8	Thailand	3,188
9	England	2,995
10	Russia	2,950
Others		48,285
TOTAL		168,138



TOP 10 ASIA COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO JUL 2023



China

52,327



U.A.E

7,830



India

6,260



Philippine

4,712



Thailand

3,188



Iran

2,809



Korea

2,665



Pakistan

2,372



Japan

2,298



Saudi Arabia

1,966^{• MT}





TOP 5 US COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO JUL 2023



America

29,213*



Canada

1,807



Mexico

768



Guatemala

176



Jamaica

115 • MT

No	COUNTRY	First 7 Month 2022	First 7 Month 2023	CHANGE %
1	America	32,845	29,213	-11.1
2	Canada	2,050	1,807	-11.9
3	Mexico	282	768	172.3
4	Guatemala	142	176	23.9
5	Jamaica	76	115	51.3
	Others	761	579	
	TOTAL	36,156	32,658	-9.7



TOP 10 EU COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO JUL 2023



Germany

5,545



Netherlands

4,833



England

2,995



Russia

2,950



Turkey

2,904



France

2,446



Poland

1,654



Spain

1,561



Ireland

1,122



Greece

847^{MT}



TOP 5 AFRICA COUNTRIES IMPORT PEPPER FROM VIETNAM JAN TO JUL 2023



Egypt

2,563*



Senegal

1,763



South Africa

1,281



Algeria

884



Mauritania

280* MT

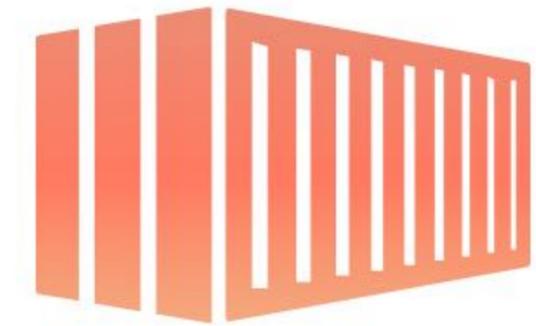
No	COUNTRY	First 7 Month 2022	First 7 Month 2023	CHANGE %
1	Egypt	1,782	2,563	43.8
2	Senegal	1,022	1,763	72.5
3	South Africa	1,468	1,281	-12.7
4	Algeria	976	884	-9.4
5	Mauritania	404	280	-30.7
	Others	1,927	1,684	
	TOTAL	7,579	8,455	11.6



PEPPER IMPORTING

IN JULY 2023

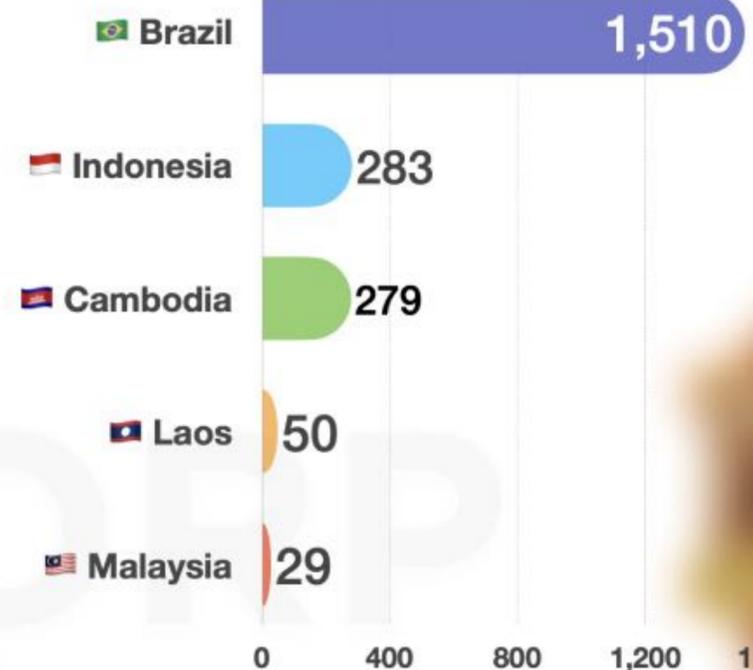
In July 2023, Vietnam imported 2,198 tons, of which black pepper reached 2,110 tons, white pepper reached 88 tons, total import turnover reached 7.4 million USD, compared to June, import volume decreased by 14.9%. In which, imports from Brazil decreased by 7.5% to 1,510 tons, followed by Indonesia: 283 tons and Cambodia: 279 tons.



2,198 MT

Import Black Pepper

IMPORT VOLUME CHART BY COUNTRY

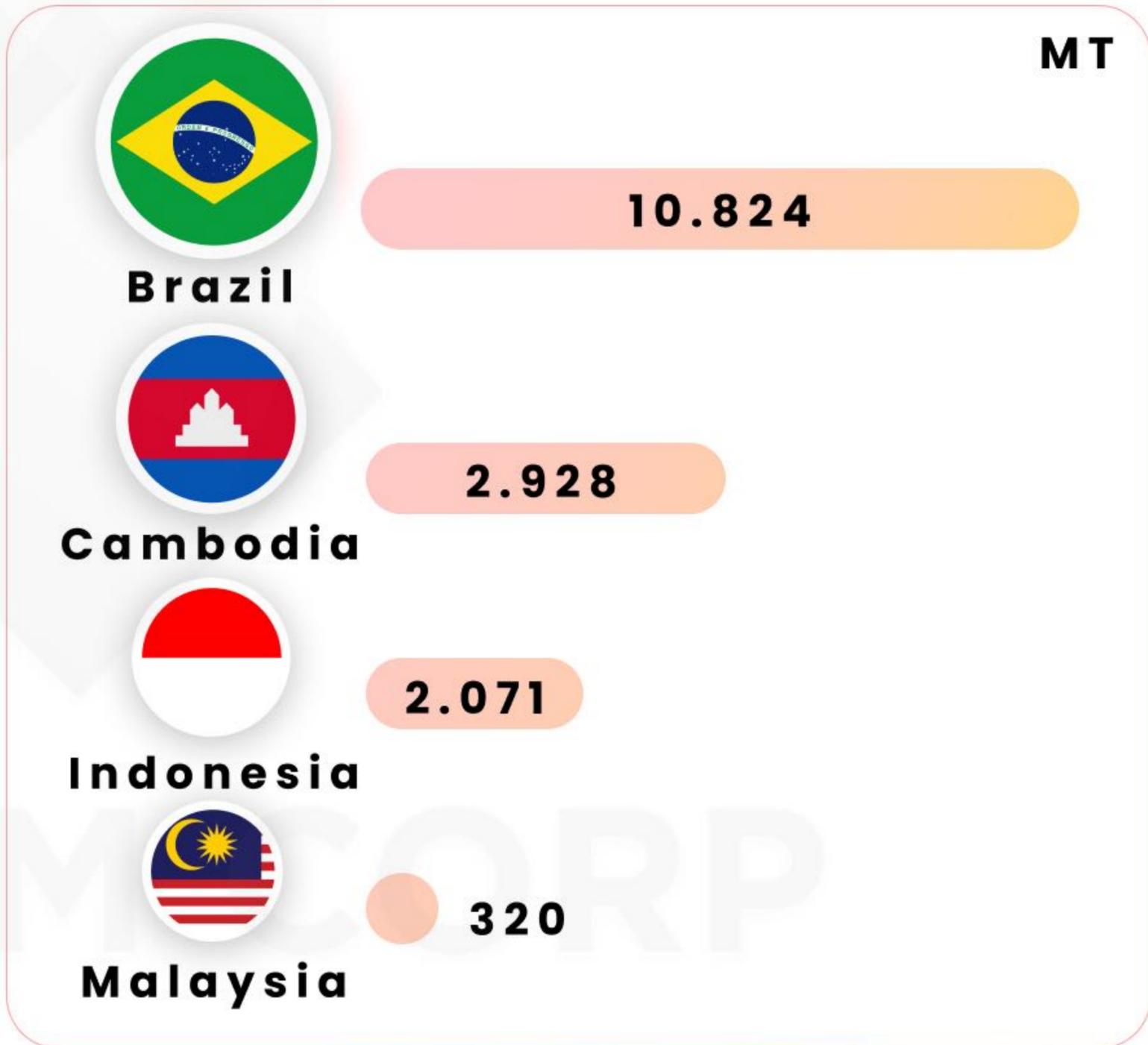


PEPPER IMPORTING

IN FIRST 7 MONTHS 2023

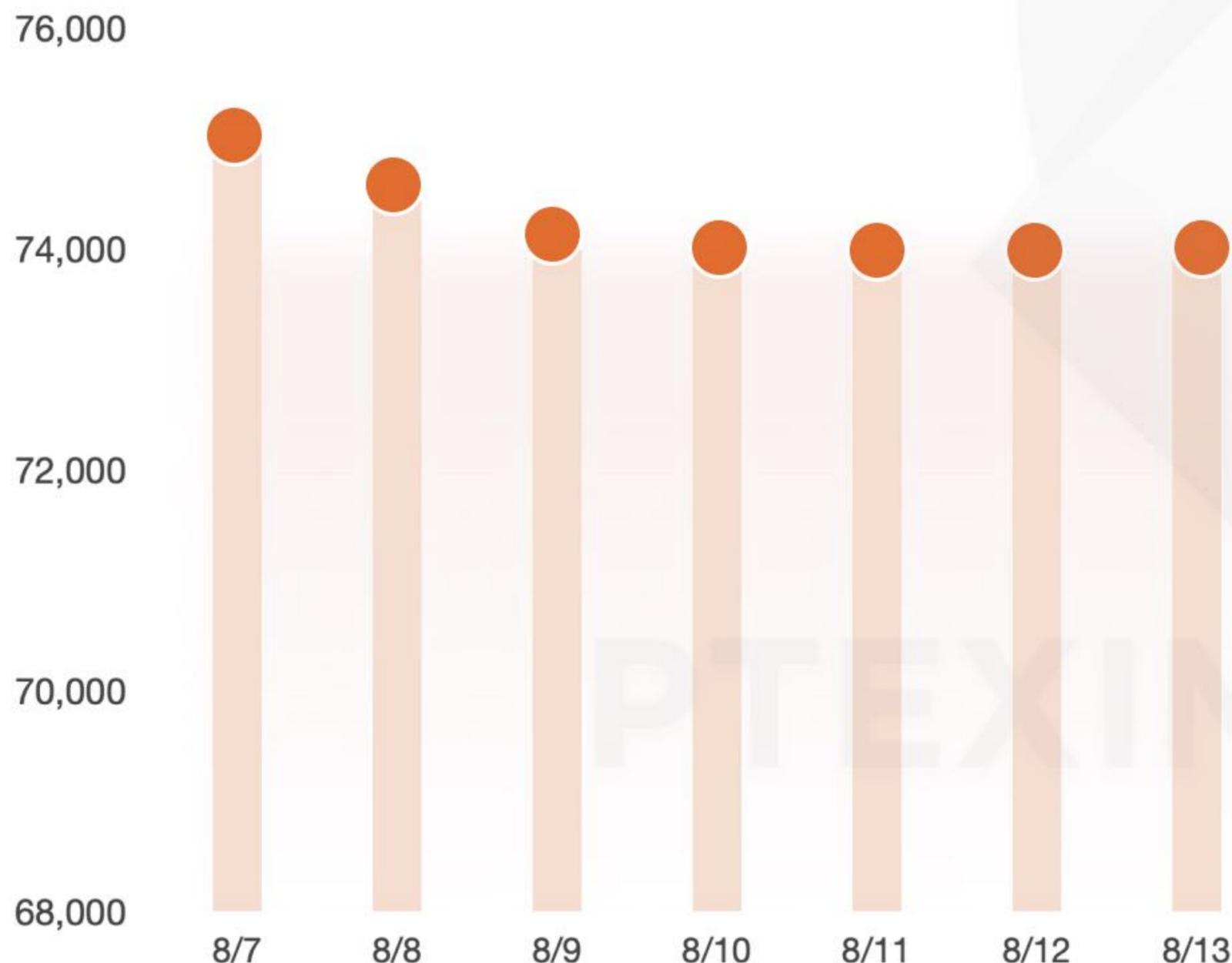


In the end of July 2023, Vietnam imported 17,281 tons of pepper, of which black pepper reached 16,225 tons, white pepper reached 1,056 tons, compared with the same period last year, the import volume decreased by 32.9%, equivalent to 8,469 tons.



BLACK PEPPER PRICE WEEK 31

Downward movement



- The price of pepper experienced a decrease of approximately 1.3% last week, dropping from 75,000vnd to 74,000vnd.
- Demand has shown improvement in various markets such as the EU and USA, but it is relatively sluggish in the Chinese market.

FROM JAN 2023 - 13TH AUG 2023

VIETNAM BLACK PEPPER PRICE CHART

i Pepper price has increased from 61,000vnd from January 1, 2023 to 74,000vnd on August 13, 2023, corresponding to an **increase of 21%**.

i Prices increased because the largest consumer market of pepper, China, increased the amount of imports after 2 years.



VND/KG

1/1/23 1/9/23 1/17/23 1/25/23 2/2/23 2/10/23 2/16/23 2/19/23 2/23/23 3/1/23 3/9/23 3/17/23 3/25/23 4/2/23 4/10/23 4/18/23 4/26/23 5/4/23 5/12/23 5/20/23 5/28/23 6/5/23 6/13/23 6/21/23 6/29/23 7/7/23 7/15/23 7/23/23 7/31/23 8/8/23

JAN

13TH AUG



QUICK ASSESSMENT OF MAJOR IMPORT MARKETS



Pepper prices last week continue stable and **uptrend** in all different countries such as INDIA, SRILANKA, INDONESIA, MALAYSIA, BRAZIL...

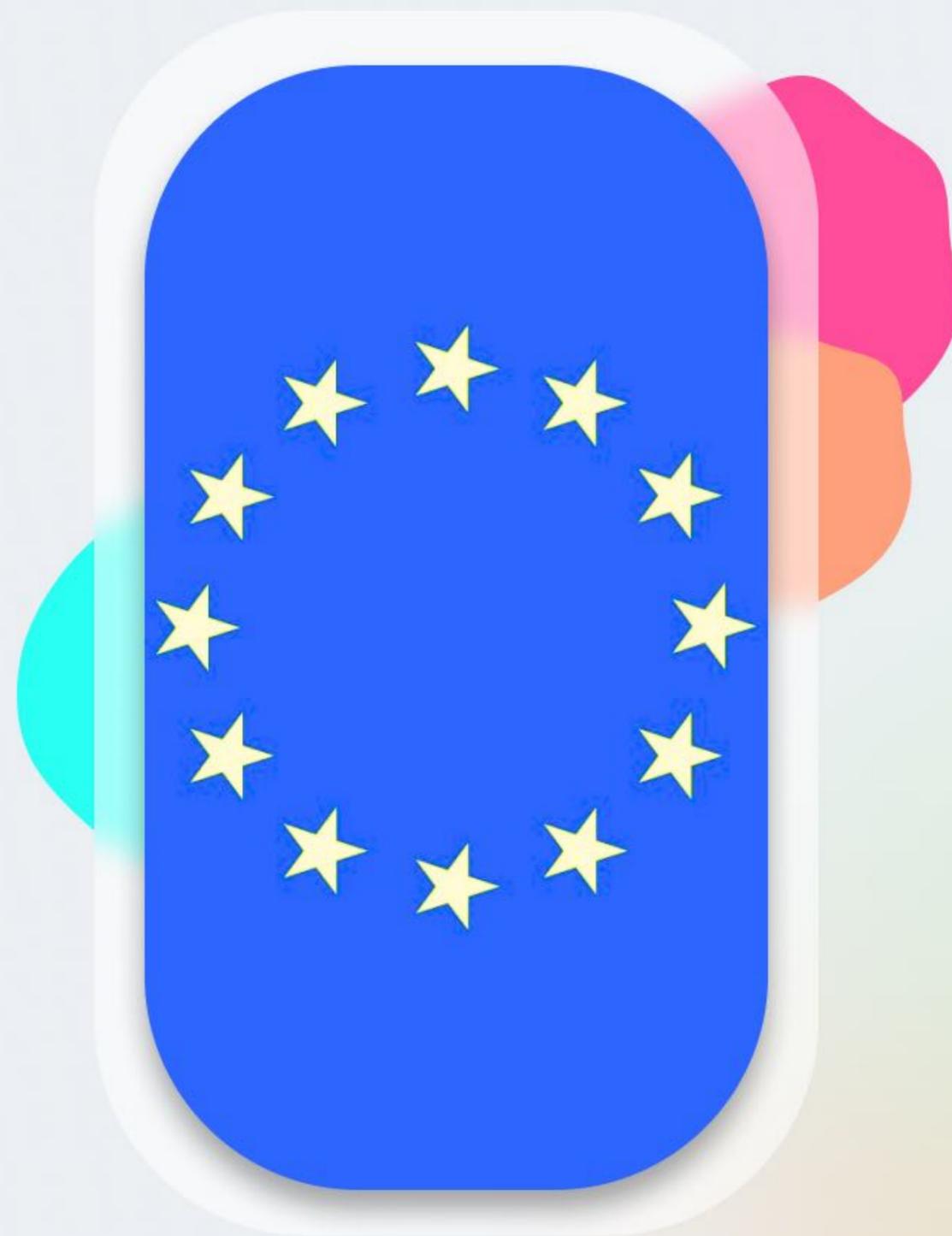
PTEXIM CORP



PTEXIM CORP

GUARANTEED LEAD CONTENT

**We Can Offer Cassia Products
According To European And American
Standards With Guaranteed LEAD
Content Of 1ppm And 2ppm. COUMARIN
2000ppm Or 3000ppm**



CINNAMON (CASSIA)

The price of cassia sticks and split cassia continues to increase due to strong demand from different markets such as INDIA/ USA/ EU...



Desiccated Coconut



Desiccated coconut prices have stable trend in the past week.



OTHERS SPICES



CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER



GINGER

Market is stable.

Please send us any request for Ginger Sliced/ Polished Ginger Finger/ Ginger Powder....



TURMERIC

The price of turmeric continues to increase very rapidly as the demand is strong from different markets like EU / USA and especially from INDIA.

Currently there is very little inventory in Vietnam.. Please contact for further demand for Turmeric Sliced/ Polished Turmeric Finger / Turmeric Powder



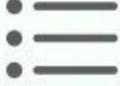
OTHER SPICES

Full price update as below list;



ORGANIC STEAM STERILIZED PEPPER



	 ITEM	 FOB (USD/ MT)	 EU MAINT PORT	 NY/BAL
NO				
1	Organic Steam Sterilized Pepper 550G/L	\$5.922	\$5.993	\$6.050
2	Organic Steam Sterilized Pepper 570G/L	\$6.019	\$6.091	\$6.147
3	Steam Sterilized White Pepper 630G/L	Full Booked - Please contact		

ORGANIC CASSIA (CINNAMON)

6	ORGANIC WHOLE CASSIA;	\$3.554
7	ORGANIC CASSIA SPLIT;	\$3.332
8	ORGANIC CASSIA BROKEN MACHINE CLEANED 35% VO;	\$3.390
9	ORGANIC CASSIA STICK ROLLED 90%;	\$5.548
10	ORGANIC CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.868

WHOLE PEPPER



NO	ITEM	 FOB (USD/MT)	 EU MAINT PORT	 NY/BAL
1	VBP 500 G/L FAQ	\$3.296	\$3.368	\$3.424
2	VBP 550 G/L FAQ	\$3.548	\$3.620	\$3.676
3	VBP 500 G/L Double Spiral Cleaned	\$3.596	\$3.668	\$3.724
4	VBP 550 G/L Double Spiral Cleaned	\$3.660	\$3.732	\$3.788
5	VBP 570 G/L Double ASTA	\$3.725	\$3.796	\$3.853
6	VBP 5MM Jumbo Size	\$3.838	\$3.909	\$3.966
7	White PEPPER 630 G/L DW	\$5.094	\$5.166	\$5.222
8	White PEPPER 630 G/L ASTA	\$5.138	\$5.209	\$5.266

STEAM STERILIZED PEPPER & PESTICIDE GUARANTEE EU COMPLIANCE



NO	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
1	Steam Sterilized Pepper 500G/L	\$3.817	\$3.889	\$3.945
2	Steam Sterilized Pepper 550G/L	\$3.948	\$4.019	\$4.076
3	Steam Sterilized Pepper 570G/L	\$4.013	\$4.084	\$4.141
4	Steam Sterilized Pepper 5MM	\$4.094	\$4.166	\$4.222
5	Steam Sterilized White Pepper 630G/L	\$5.508	\$5.579	\$5.636

STEAM STERILIZED PEPPER – EU COMPLIANCE

6	Steam Sterilized Pepper 500G/L	\$3.925	\$3.997	\$4.053
7	Steam Sterilized Pepper 550G/L	\$4.053	\$4.125	\$4.181
8	Steam Sterilized Pepper 570G/L	\$4.117	\$4.188	\$4.245
9	Steam Sterilized Pepper 5MM	\$4.197	\$4.269	\$4.325
10	Steam Sterilized White Pepper 630G/L	\$5.597	\$5.668	\$5.725

CASSIA (CINNAMON) GUARANTEE LEAD & METAL POWDER



ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.701	2.5% VO
CASSIA POWDER 3% VO	3.145	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.601	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.868	3% VO

10 ppm
METAL POWDER



CASSIA (CINNAMON) GUARANTEE COUMARIN

ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.546	2.5% VO
CASSIA POWDER 3% VO	2.945	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.501	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.768	3% VO

2 ppm LEAD CONTENT
3000 ppm COUMARIN CONTENT



EU STANDARDS

CASSIA (CINNAMON)



NO	ITEM	FOB	NOTE
1	CASSIA POWDER STEAM STERILIZED 2.5% VO;	\$ 3.011	2.5% VO
2	CASSIA POWDER STEAM STERILIZED 3% VO;	\$ 3.452	3% VO
3	CASSIA BROKEN STEAM STERILIZED 2.5% VO;	\$ 3.132	2.5% VO
4	CASSIA BROKEN STEAM STERILIZED 3% VO;	\$ 3.368	3% VO

STAR ANISE

NO	ITEM	FOB	NOTE
1	STAR ANISE SPRING CROP	\$ 8.228	2.0cm, 80% up
2	STAR ANISE AUTUMN CROP;	\$ 9.116	2.5cm, 80% up
3	STAR ANISE SUNDRIED EU COMPLIANCE;	\$ 9.616	2.5cm, 80% up

CASSIA (CINNAMON)



NO	ITEM	FOB	NOTE
1	WHOLE CASSIA;	\$3.054	>4% VO
2	CASSIA SPLIT;	\$2.832	>3.5% VO
3	CASSIA BROKEN MACHINE CLEANED 2% VO;	\$2.091	>2% VO
4	CASSIA BROKEN MACHINE CLEANED 2.5% VO;	\$2.401	>2.5% VO
5	CASSIA BROKEN MACHINE CLEANED 3% VO;	\$2.668	>3% VO
6	CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$2.890	>3.5% VO
7	CASSIA BROKEN MACHINE CLEANED 4% VO;	\$3.200	>4% VO
8	CASSIA STICK ROLLED 90%;	\$5.048	>4% VO
9	CASSIA LONG STICK	\$4.693	>4% VO
10	CASSIA POWDER 1 1.5% VO;	\$1.647	1-1.5% VO
11	CASSIA POWDER 2% VO;	\$2.224	2% VO
12	CASSIA POWDER 2.5% VO;	\$2.446	2.5% VO
13	CASSIA POWDER 3% VO;	\$2.845	3% VO

TURMERIC GINGER



TURMERIC

NO	☰ ITEM	🏛️ FOB
1	TURMERIC FINGER;	\$ 1.435
2	POLISHED TURMERIC FINGER;	\$ 1.657
3	TURMERIC POWDER;	\$ 1.524
4	TURMERIC SLICE SUN DRIED;	\$ 1.302
5	WASHED TURMERIC SLICE SUN DRIED;	\$ 1.657
6	TURMERIC SLICE MACHINE DRIED;	\$ 1.657

GINGER

NO	☰ ITEM	🏛️ FOB
1	GINGER POWDER	\$ 2.278
2	GINGER SLICED	\$ 2.323
3	POLISHED GINGER FINGER	\$ 2.323

Desiccated Coconut

NORMAL QUALITY

ITEM	FOB (\$/MT)	FAT
DESICCATED COCONUT HIGHT FAT MEDIUM GRADE	\$1.430	60-63%
DESICCATED COCONUT HIGHT FAT FINE GRADE	\$1.385	60-63%
DESICCATED COCONUT MEDIUM FAT FINE GRADE	\$1.430	50-55%
DESICCATED COCONUT LOW FAT FINE GRADE	\$937	30-35%

EU QUALITY - BRC FACTORY

ITEM	FOB (\$/MT)	FAT
DESICCATED COCONUT HIGHT FAT MEDIUM GRADE	\$1.564	MIN 63%
DESICCATED COCONUT HIGHT FAT FINE GRADE	\$1.519	MIN 63%
DESICCATED COCONUT CHIPS GRADE	\$3.071	MIN 63%
DESICCATED COCONUT FLAKES GRADE	\$3.071	MIN 63%





OTHER HERBS & SPICES

No	 Product Name	 20" FCL	 40" FCL	 PTEXIM OFFER (\$/MT)
1	Ajwain Seeds	12	25	\$3.537
2	Crushed Chilli 20-30K shu	12.5	25	\$4.377
3	Ground Chilli 20-30K Shu	16	25	\$4.033
4	Cloves Whole	11	25	\$12.467
5	Coriander Ground	16	25	\$1.453
6	Coriander Split	8	17	\$1.034
7	Coriander Whole	8	17	\$1.128
8	Cumin Ground 1% VO	16	25	\$7.321
9	Cumin Ground 2% VO	16	25	\$7.976
10	Cumin Seeds 99.5%	15	25	\$7.656
11	Fennel Seeds 99.5%	15	25	\$3.713
12	Fenugreek Seeds 99%	15	25	\$1.196
13	Mustard Seeds Big 99.5%	19	25	\$1.052
14	Sesame Hulled	19	25	\$2.800
15	Sesame Natural	19	25	\$2.612
16	Turmeric Finger	17	25	\$1.378
17	Turmeric Ground Min. 2.5% Cur	18	25	\$1.512

PEPPER POWDER PESTICIDE GUARANTEE



GROUND STEAM STERILIZED BLACK PEPPER

NO	ITEM	FOB
1	Half Cracked HTST black pepper;	\$5.262
2	Granulate HTST black pepper;	\$5.163
3	Coarse HTST black pepper 12 > 14# ;	\$4.917
4	Table HTST black pepper 18 > 28# ;	\$4.875
5	Fine HTST black pepper 30 > 34# ;	\$4.832
6	Ground HTST black pepper 40 > 100# ;	\$4.532

GROUND STEAM STERILIZED WHITE PEPPER

1	Half Cracked HTST White Pepper;	\$7.093
2	Granulate HTST white pepper;	\$6.958
3	Coarse HTST white pepper 12 > 14# ;	\$6.755
4	Table HTST white pepper 18 > 28# ;	\$6.696
5	Fine HTST white pepper 30 > 34# ;	\$6.638
6	Ground HTST white pepper 40 > 100# ;	\$6.462

COLOGNE

7 - 11 OCT 2023



PTEXIM's Booth

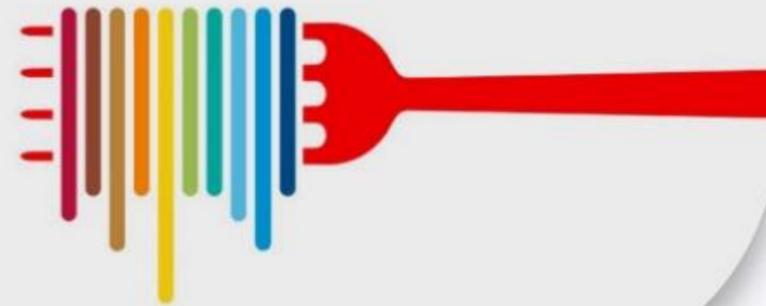
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COME & MEET US



**TASTE
THE FUTURE**



JULY Week 32 Pepper's Market Report

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Please do not hesitate to send me if you have any further request.



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PTEXIM CERTIFICATE



PTEXIM FACTORY



1. WHOLE SPICES FACTORY (Daklak Province, VN)



2. FOOD FACTORY (Ba Ria Vung Tau Province, VN)



3. CASSIA & STAR ANISE FACTORY (Yen Bai Province, VN)