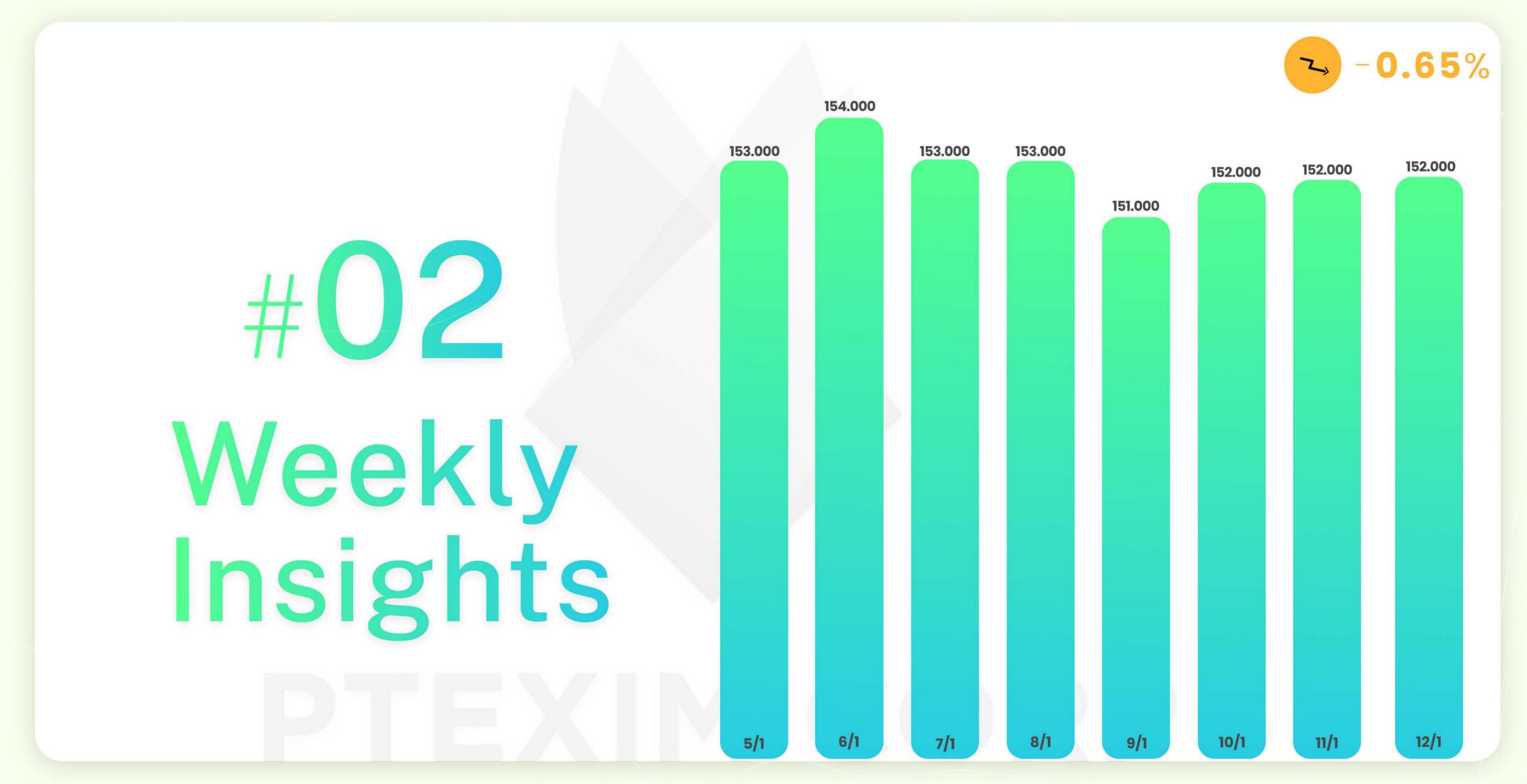


2024

Yearly Report

























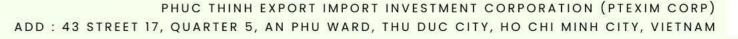












KEY POINTS WEEK 02

VIETNAM'S PEPPER PRICE IN WEEK 02

5 - 12 DECEMBER



- This week, the price of pepper dropped from 153,000 VND to 152,000 VND, a decline of -0.65%.
- Market activity remained subdued due to weak demand in key markets, including the US, China, EU, and the Middle East.





















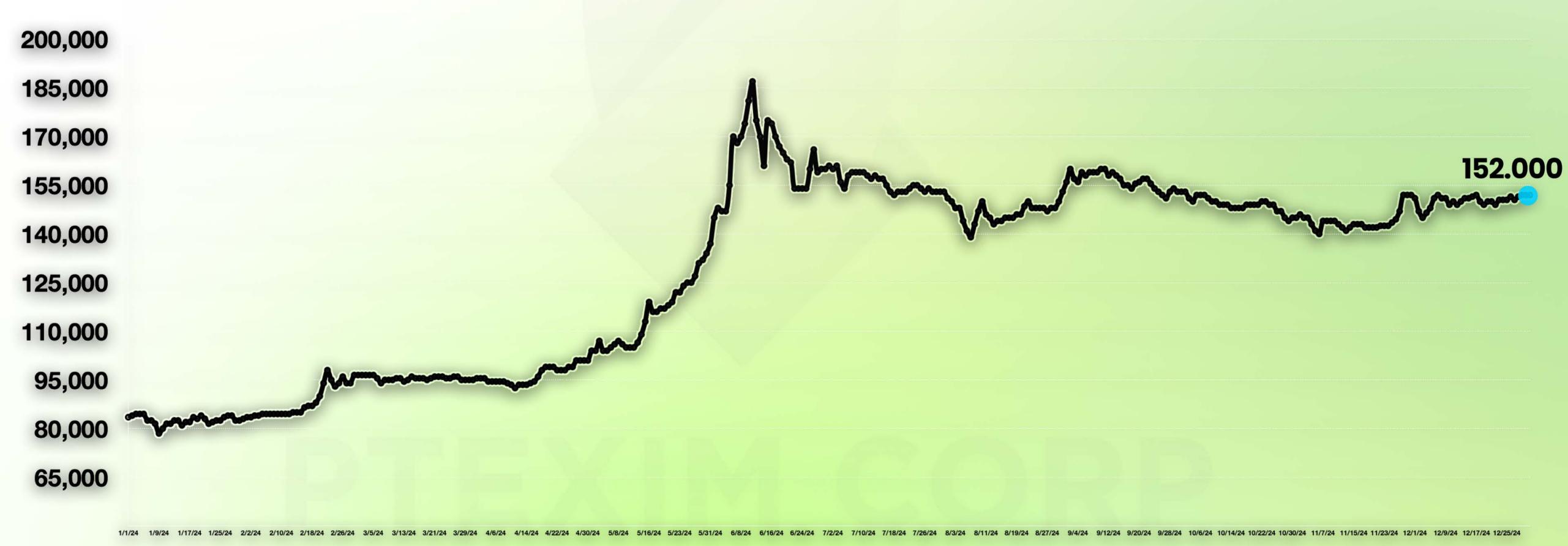






2024 Vietnam Black Pepper Price Chart VND/kg

Pepper price has had an impressive increase in 2024 with an increase from 83,500vnd from January 1, 2024 to 152.000 until December 31st, 2024, corresponding to an increase of 82%.

























December 2024 Black Pepper Exports Insight



According to VPSA's preliminary statistics, in December 2024, Vietnam exported 15,265 tons of pepper, of which black pepper reached 12,771 tons and white pepper reached 2,494 tons.



Total export turnover reached 100.6 million USD, black pepper reached 81.5 million USD, white pepper reached 19.1 million USD, compared to the previous month, export volume decreased by 4.3% and turnover decreased by 5.5%.



The average export price of black pepper in the month reached 6,476 USD/ton, white pepper reached 8,198 USD/ton, down 0.6% for black pepper and 1.1% for white pepper compared to November 2024.



















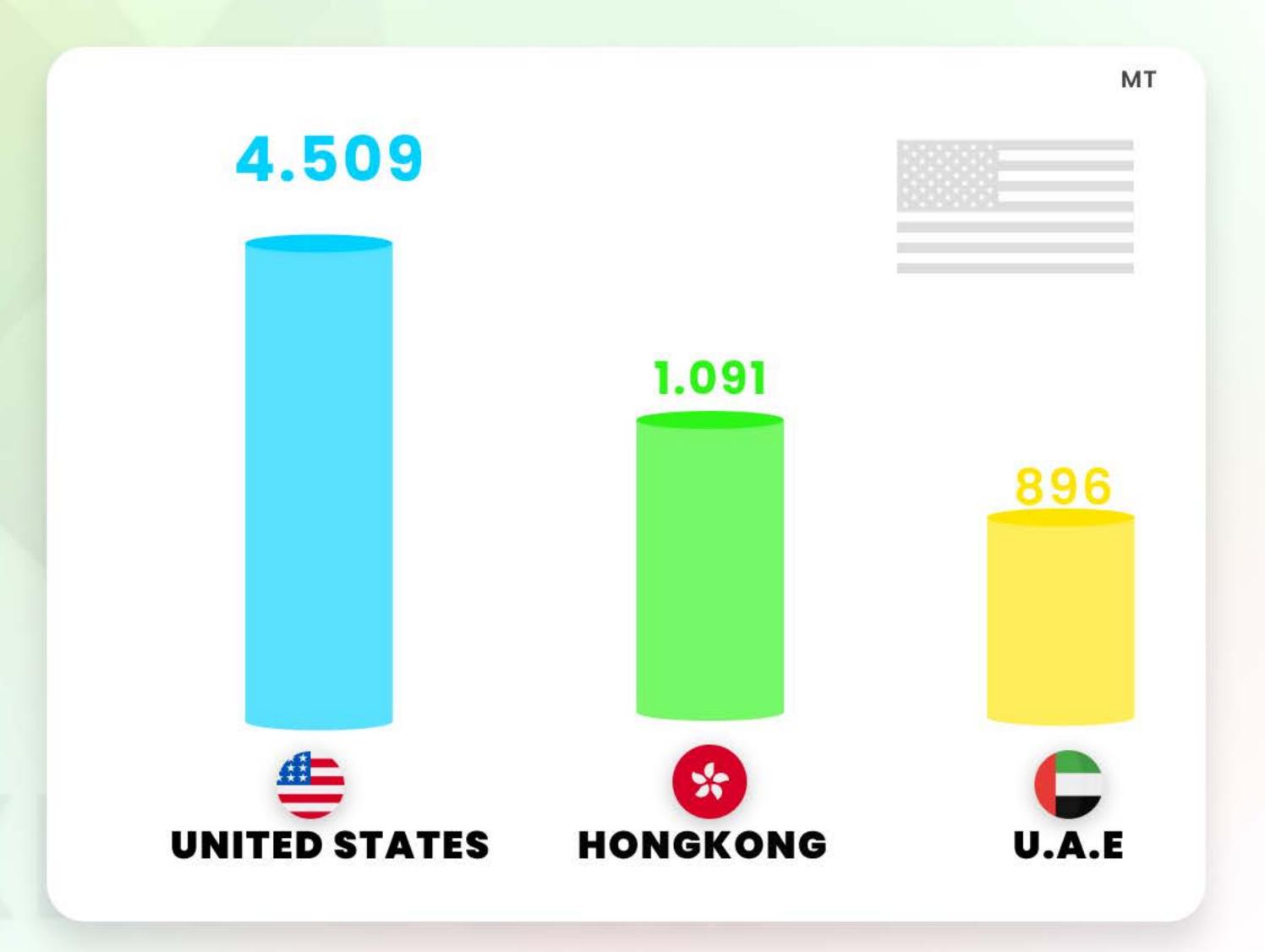






Top 3 Importer December 2024 From Vietnam

The United States remained Vietnam's largest pepper export market in December, accounting for 29.5% of the total, reaching 4,509 tons, down 11.4% compared to November.





















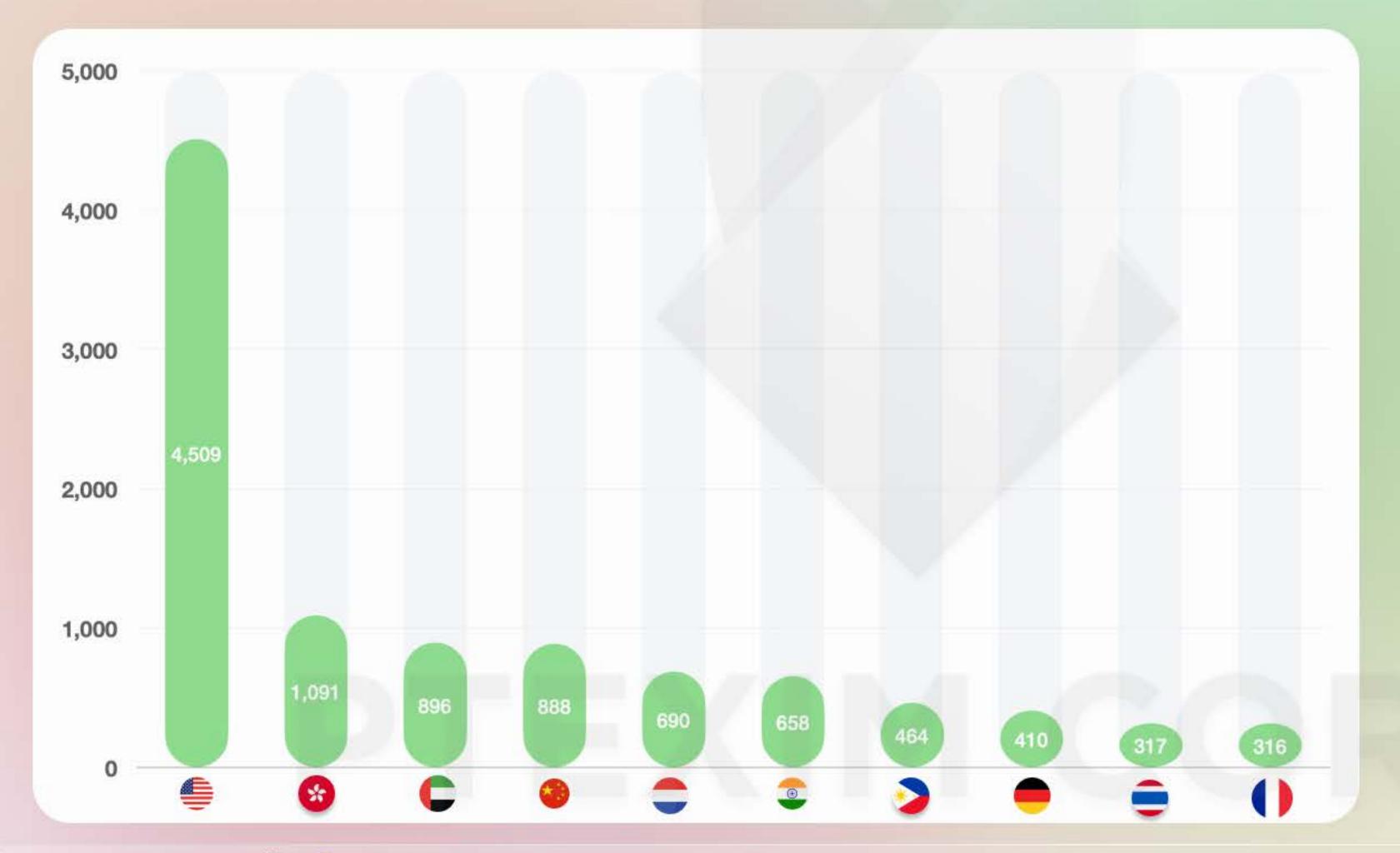








Pepper Exports Insight December 2024































Yearly 2024 Black Pepper Exports Insight



In 2024, Vietnam exported 250,600 tons of pepper, of which black pepper reached 220,269 white tons and pepper reached 30,331 tons.



Total export turnover reached 1 billion 318.3 million USD, black pepper reached 1 billion 117.7 USD, white pepper million reached 200.6 million USD.



Compared to 2023, the export volume decreased by 5.1%, but the increased export turnover 45.4%. The average export price of black pepper in 2024 reached 5,154 USD/ton, up 49.7% and white pepper reached 6,884 USD/ton, up 38.9% compared to last year.



















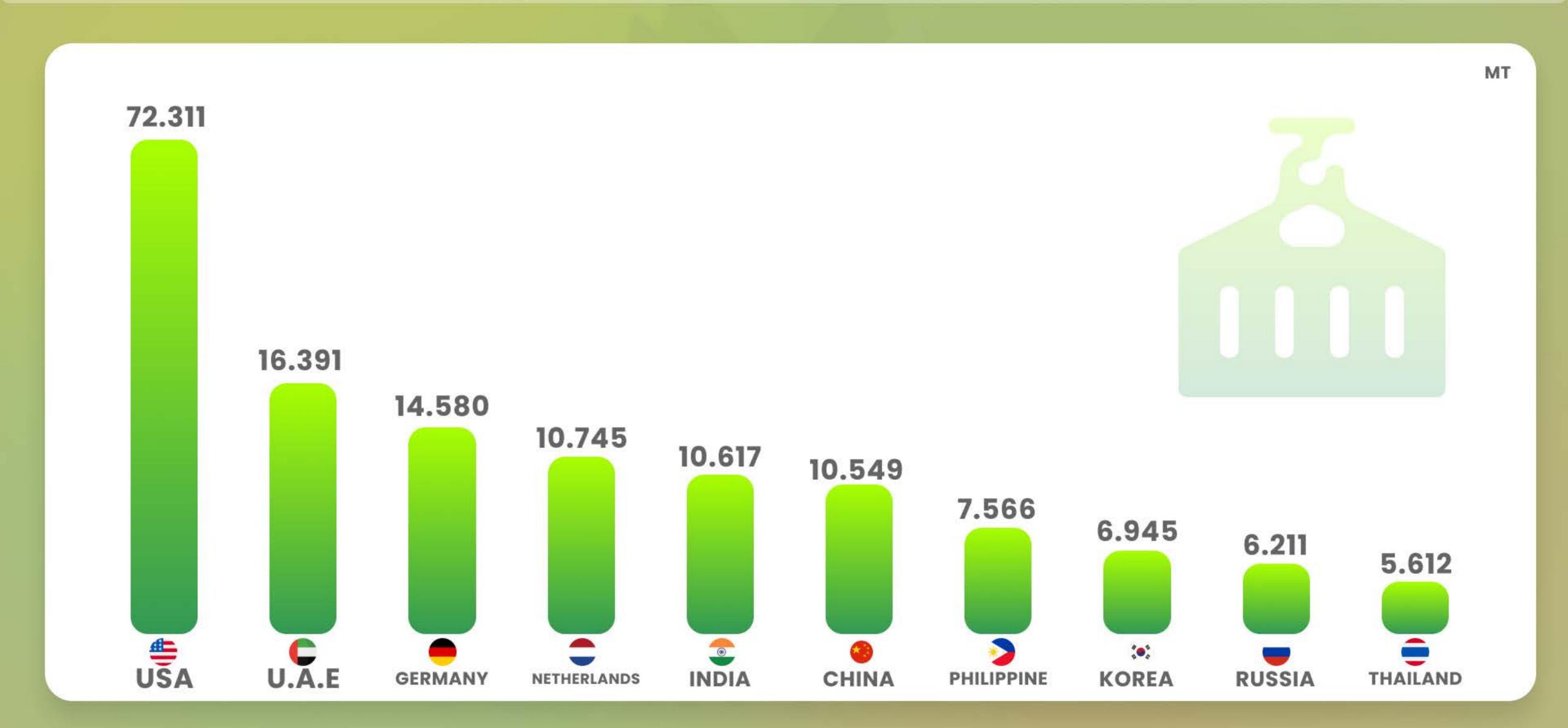








Yearly 2024 Top 10 Importer From Vietnam































Yearly 2024

Importer From Vietnam

























TOP 5 US

COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

DECEMBER 2024

The United States is Vietnam's largest pepper export market in 2024, reaching 72,311 tons, accounting for 28.9% and increasing by 33.2% compared to 2023, which is also the highest record export volume ever, up 21.0% compared to the previous record year of 2021, reaching 59,778 tons.

























TOPIO ASIA

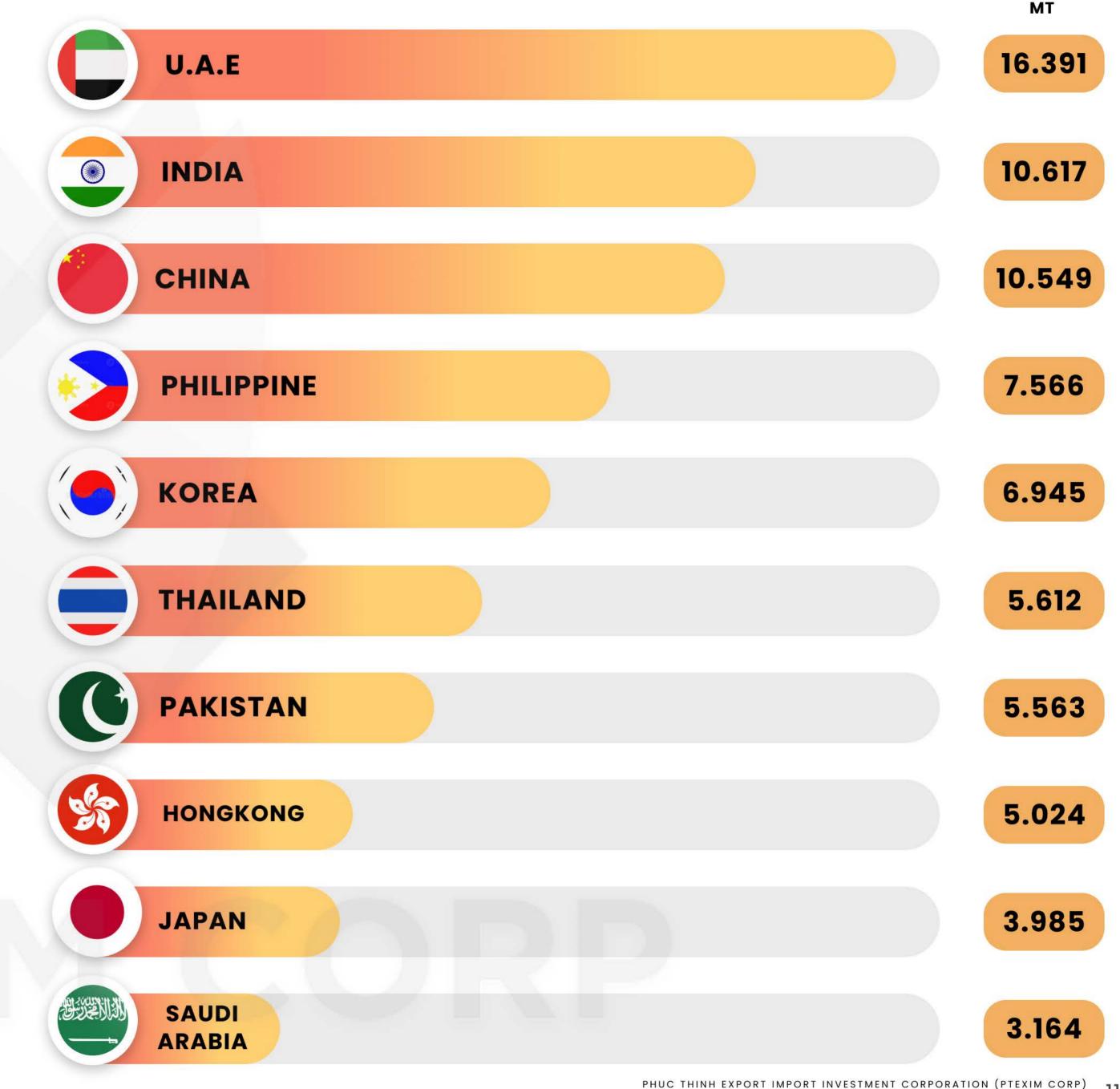
COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

DECEMBER 2024

Next are the markets: UAE: 16,391 tons, up 35.1%, accounting for 6.5%, India: 10,617 tons, down 17.1%, accounting for 4.2%. China's imports ranked 6th at 10,549 tons, down 82.4% and accounting for 4.2% of the market share.



























TOP 10 EU

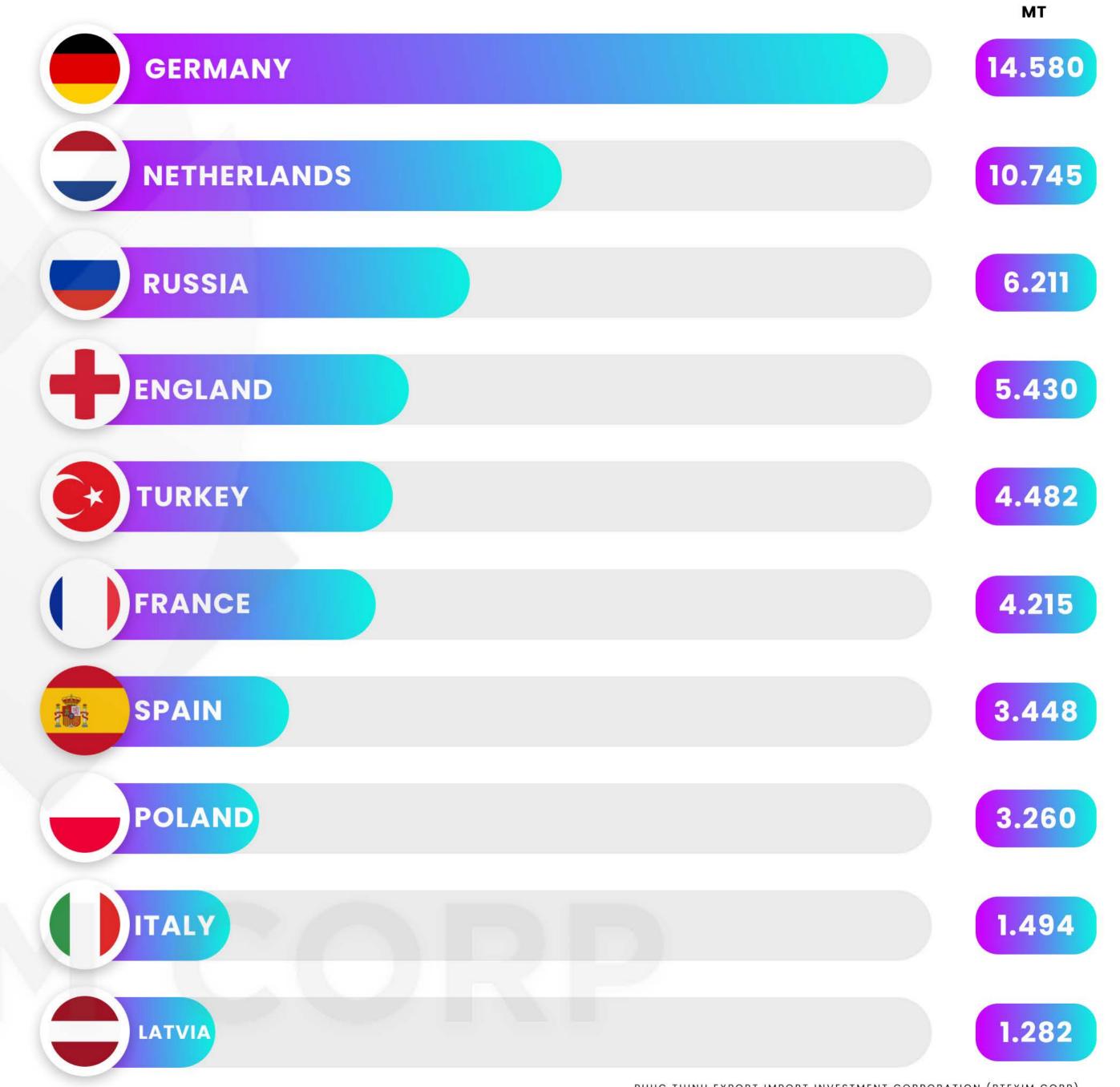
COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

DECEMBER 2024

Germany: 14,580 tons, up 58.2%, accounting for 5.8%, the Netherlands: 10,745 tons, up 35.2%, accounting for 4.3%, The leading white pepper import markets include: the United States: 4,121 tons, Germany: 4,013 tons, the Netherlands: 3,462 tons, Thailand: 2,827 tons and China: 1,982 tons.

























TOP 5 AFRICA

COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

DECEMBER 2024

The African region accounted for 5.5% of the market share and increased by 2,8% over the same period in 2023 to 13,780 tons. Egypt and South Africa were the two main export markets with 5.284 tons and 2.705 tons, up 24.4% and 12.3% respectively.

MT 5.284 **EGYPT** SOUTH 2.705 2.167 **ALGERIA** 633 **GHANA**























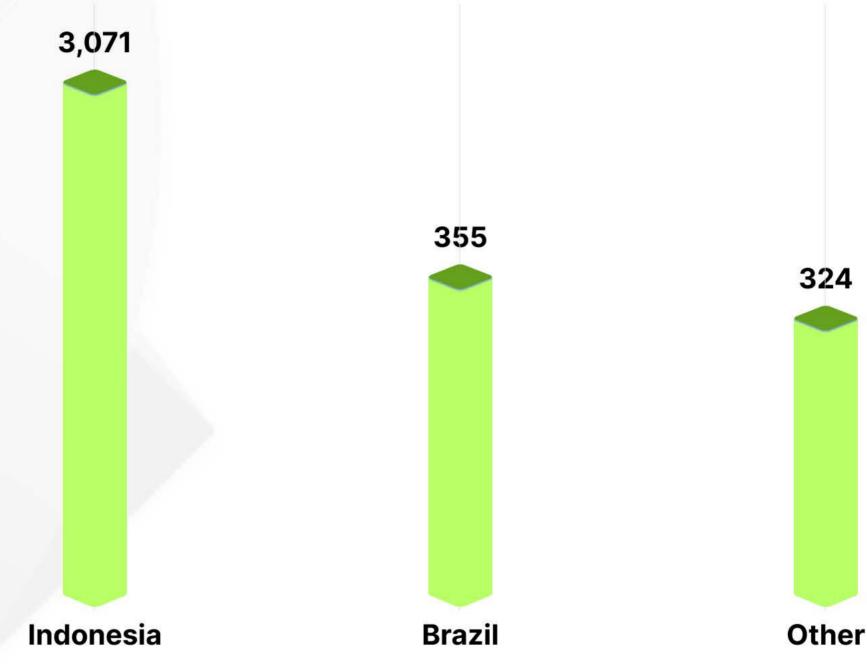






PEPPER IMPORTING IN DECEMBER 2024

Black pepper **Import** 3,750_{MT}



Preliminary statistics of VPSA, in December 2024, Vietnam imported 3,750 tons, of which black pepper reached 2,777 tons, white pepper reached 973 tons, total import turnover reached 20.9 million USD, compared to the previous month, import volume decreased by 14.4%. Vietnam mainly imported pepper from Indonesia, accounting for 81.9% reaching 3,071 tons, followed by Brazil accounting for 9.5% reaching 355 tons and Cambodia accounting for 5.7% reaching 213 tons.

















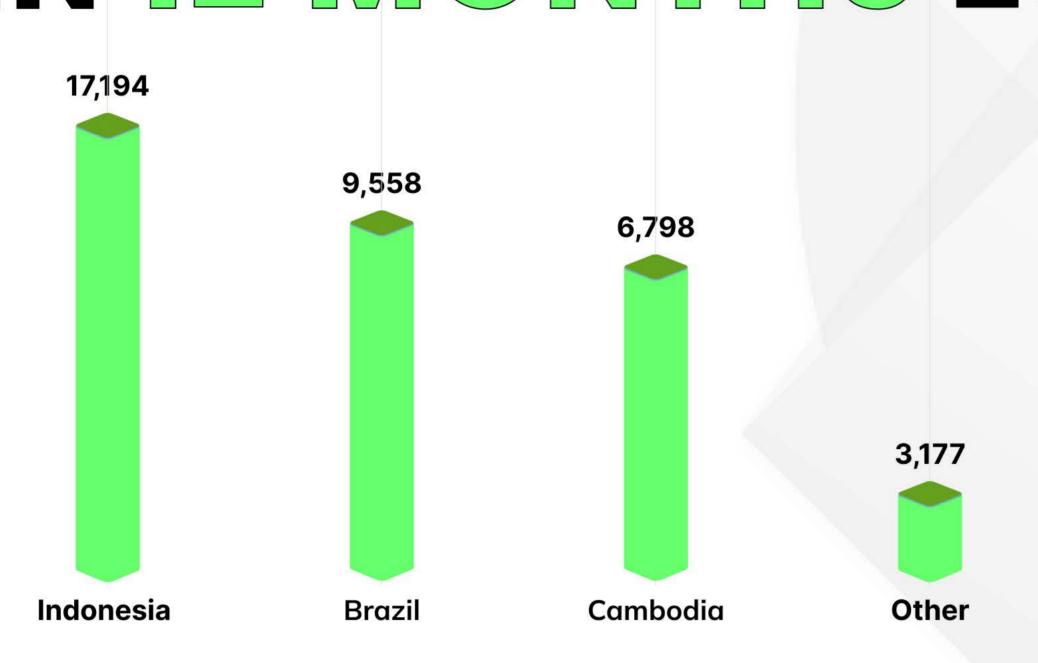


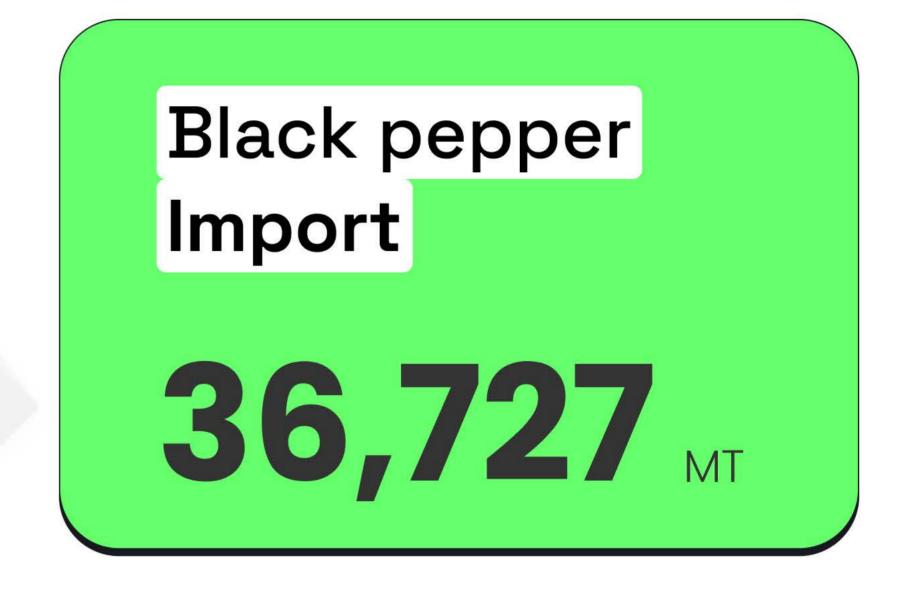






PEPPER IMPORTING IN 12 MONTHS 2024





In 2024, Vietnam imported 36,727 tons of pepper, of which black pepper reached 31,755 tons, white pepper reached 4,972 tons, total import turnover reached 176.2 million USD, compared to 2023, import volume increased by 38.4%, turnover increased by 99.5%. Indonesia, Brazil and Cambodia are the 3 largest pepper suppliers to Vietnam, reaching 17,194 tons, 9,558 tons and 6,798 tons, of which imports from Indonesia and Cambodia increased by 431.2% and 80.7%, while imports from Brazil decreased by 42.4%.























Currency

The VND weakened against the US dollar, along with other Asian currencies, as the US dollar strengthened globally. The exchange rate ended 2024 at VND25,485/USD, up more than 4% for the year and the third consecutive year of increase.













































MI SHIPPING SITUATION

- Strikes at US East and Gulf Coast ports, set to begin on January 15, have been called off after the International Longshoremen's Association (ILA) and the US Maritime Alliance (USMX) reached a tentative agreement on a new contract. This avoids potential supply chain disruptions and higher freight rates.
- Spot rates from the Far East to the US East Coast had risen 26% since mid-December, reaching \$6,800 per 40-foot container, with additional surcharges expected if the strikes continued. While rates may now soften, shippers still face risks from geopolitical tensions and potential escalations in global trade.
- Overall, spot rate growth is expected to slow, providing more favorable conditions for shippers in 2025, but uncertainty remains.















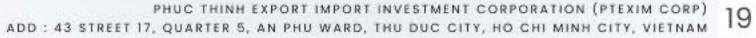












PTEXIM RESEARCH

2024 VIETNAM

CASSIA

EXPORTING

REPORT



Cassia Exports Insight | December 2024

According to VPSA's preliminary statistics, in December 2024, Vietnam exported 9,604 tons of Cassia, with a total export turnover of 25.3 million USD, compared to the previous month, the export volume decreased by 10.7%. Vietnam's largest Cassia exporting market is India: 4,056 tons, accounting for 42.2% of the market share.

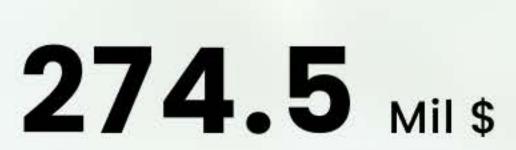




Cassia Exports In 12 Months 2024 Insight







Turnover



11.7% Volume

In 2024, Vietnam exported 99,874 tons of Cassia, with a total export turnover of 274.5 million USD. Compared to 2023, the export volume increased by 11.7% and the export turnover increased by 5.2%. India is Vietnam's largest Cassia export market in 2024, reaching 35,885 tons, accounting for 35.9% and decreasing by 5.7% compared to last year. The United States is the second largest export market, reaching 11,078 tons, accounting for 11.1% and increasing by 9.0%; Bangladesh ranked third, reaching 7,928 tons, accounting for 7.9% and increasing by 42.5%.

















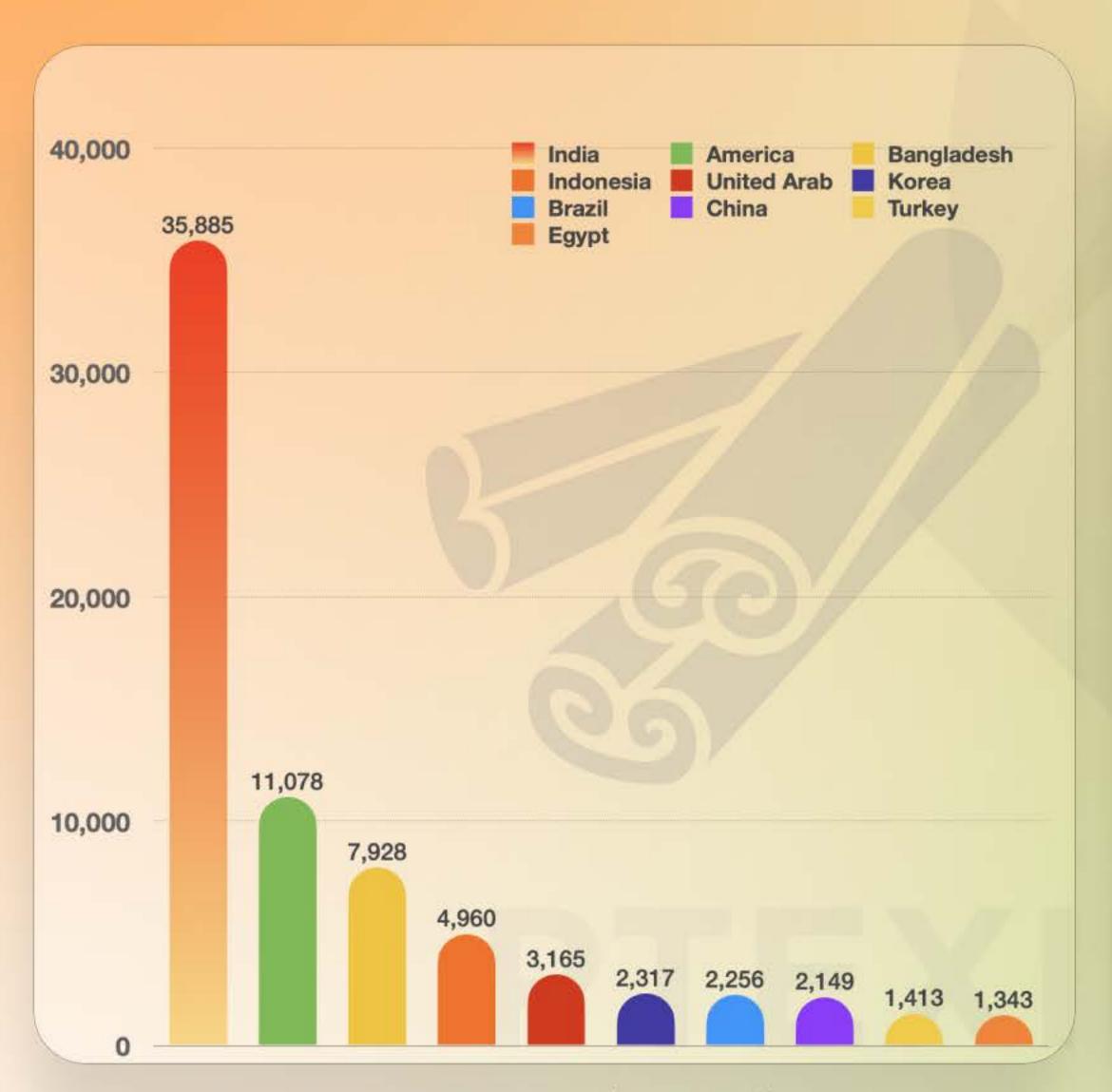








INSIGHT CASSIA EXPORT 12 MONTHS 2024



:=	(F)	
No	Country	Quantity (MT)
1	India	35,885
2	America	11,078
3	Bangladesh	7,928
4	Indonesia	4,960
5	United Arab	3,165
6	Korea	2,317
7	Brazil	2,256
8	China	2,149
9	Turkey	1,413
10	Egypt	1,343
	Others	27,380
	TOTAL	<u>99,874</u>



PTEXIM CORP GUARANTEED



CONTENT

We Can Offer Cassia Products According To European And American Standards With Guaranteed LEAD Content Of 1ppm And 2ppm. COUMARIN 2000ppm Or 3000ppm. Metal Powder As KFDA Standard. Please Contact For Further Demand For Cassia Stick / Cassia Split / Cassia

Broken / Cassia Powder ...



















STANDARD









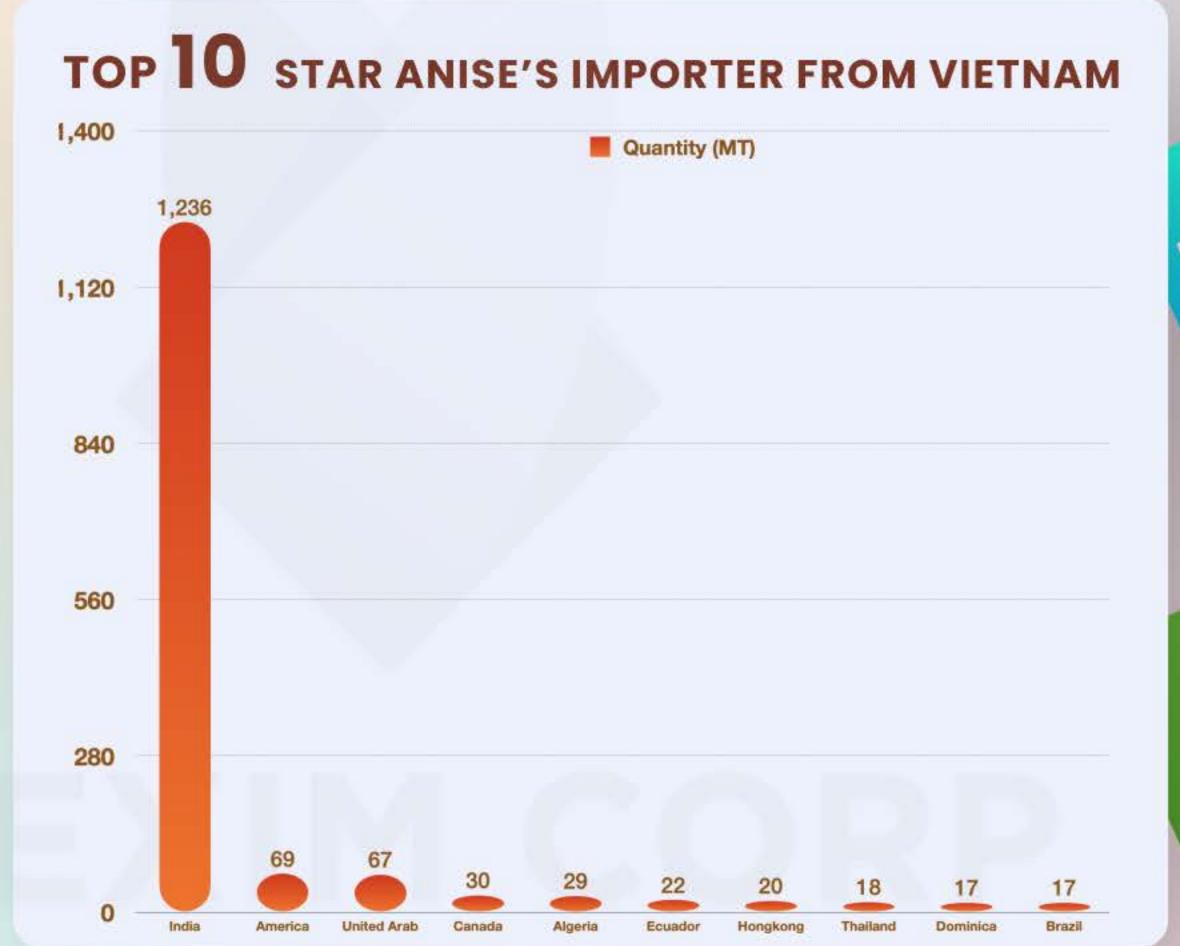






Star Anise Exports Insight | December 2024

According to VPSA's preliminary statistics, in December 2024, Vietnam exported 1,705 tons of Star Anise, with a turnover of 6.2 million USD, an increase of 48.6% compared to the previous month. The largest export market is still India, accounting for 72.5%, reaching 1,236 tons, an increase of 72.4% compared to November.





Star Anise Exports In 12 Months 2024 Insight





63.7_{Mil}\$ Turnover



5.7% Volume

In 2024, Vietnam exported 14,004 tons of Star Anise, with a total export turnover of 63.7 million USD. Compared to 2023, the export volume decreased by 5.7% and the turnover decreased by 16.2%. Vietnam's largest Star Anise export market is India, accounting for 66.8%, reaching 9,352 tons, an increase of 19.0% over the previous year. Followed by the markets: USA: 563 tons, China: 420 tons, Taiwan: 361 tons and Thailand: 269 tons.















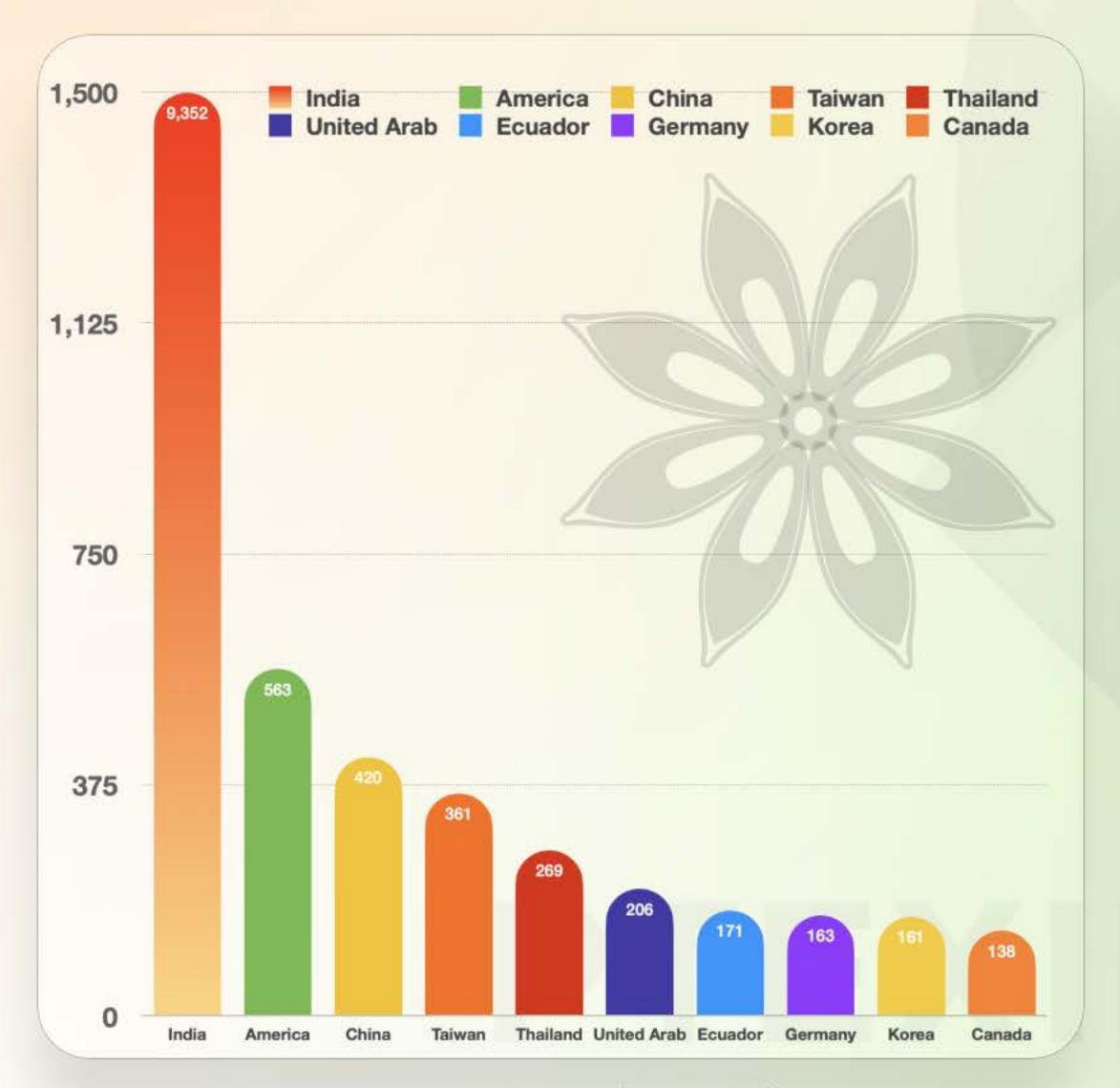








INSIGHT STAR ANISEED FROM JAN TO DEC 2024



:=	(F)	
No	Country	Quantity (MT)
1	India	9,352
2	America	563
3	China	420
4	Taiwan	361
5	Thailand	269
6	United Arab	206
7	Ecuador	171
8	Germany	163
9	Korea	161
10	Canada	138
	Others	2,200
	TOTAL	14,004

OTHERS SPICES W/ * A CONTROL OF THE PROPERTY O

CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER



STAR ANISE

We can offer Star anise with premium quality and ensure European standards for Pesticide/ Anthraquinone/ PAH... etc.



GINGER

Please send us any request for Ginger Sliced/ Polished Ginger Finger/ Ginger Powder...



TURMERIC

The market uptrend and very limited raw material offer available. Please contact for further demand for Turmeric Sliced/Polished Turmeric Finger / Turmeric Powder ...





























CRGANIC USDA ORGANIC





N <u>Q</u>	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
1	Organic Steam Sterilized Pepper 550G/L	\$9.533	\$9.711	\$9.753
2	Organic Steam Sterilized Pepper 570G/L	\$9.696	\$9.874	\$9.916
3	Steam Sterilized White Pepper 630G/L	\$13.468	\$13.646	\$13.688

6	ORGANIC WHOLE CASSIA;	\$3.517
7	ORGANIC CASSIA SPLIT;	\$3.172
8	ORGANIC CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$3.352
9	ORGANIC CASSIA STICK ROLLED 90%;	\$5.366
10	ORGANIC CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.822



WHOLE PEPPER

NO :≡ITEM	FOB (USD/ MT)	EU MAINT PORT	NY/BAL
1 VBP 500 G/L FAQ	\$6.257	\$6.436	\$6.477
2 VBP 550 G/L FAQ	\$6.699	\$6.878	\$6.919
3 VBP 500 G/L Double Spiral Cleaned	\$6.792	\$6.970	\$7.012
4 VBP 550 G/L Double Spiral Cleaned	\$6.915	\$7.094	\$7.135
5 VBP 570 G/L Double ASTA	\$7.039	\$7.217	\$7.259
6 VBP 5MM Jumbo Size	\$7.271	\$7.450	\$7.491
7 White PEPPER 630 G/L DW	\$9.588	\$9.767	\$9.808
8 White PEPPER 630 G/L ASTA	\$9.629	\$9.807	\$9.849

STEAM STERILIZED PEPPER & PESTICIDE GUARANTEE EU COMPLIANCE

N <u>O</u>	:= ITEM	FOB (USD/ MT)	EU MAINT PORT	MY/BAL
1	Steam Sterilized Pepper 500G/L	\$7.082	\$7.261	\$7.302
2	Steam Sterilized Pepper 550G/L	\$7.333	\$7.511	\$7.553
3	Steam Sterilized Pepper 570G/L	\$7.458	\$7.637	\$7.678
4	Steam Sterilized Pepper 5MM	\$7.585	\$7.763	\$7.805
5	Steam Sterilized White Pepper 630G/L	\$10.180	\$10.358	\$10.400
	STEAM STERILIZED PEPP	FR - FU C	OMPLIAN	JCF

ILAW SILKILLE FLFFLK

6	Steam Sterilized Pepper 500G/L	\$7.262	\$7.441	\$7.482
7	Steam Sterilized Pepper 550G/L	\$7.513	\$7.691	\$7.733
8	Steam Sterilized Pepper 570G/L	\$7.638	\$7.817	\$7.858
9	Steam Sterilized Pepper 5MM	\$7.765	\$7.943	\$7.985
10	Steam Sterilized White Pepper 630G/L	\$10.360	\$10.538	\$10.580

CASSIA (CINNAMON) GUARANTEE LEAD & METAL POWDER



ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.535	2.5% VO
CASSIA POWDER 3% VO	2.947	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.435	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.682	3% VO







CASSIA (CINNAMON) GUARANTEE COUMARIN

ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	2.376	2.5% VO
CASSIA POWDER 3% VO	2.747	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	2.335	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	2.582	3% VO



CASSIA (CINAMON)



i = i TEM	FOB	NOTE
1 WHOLE CASSIA;	\$2.853	>4% VO
2 CASSIA SPLIT;	\$2.513	>3.5% VO
3 CASSIA BROKEN MACHINE CLEANED 2% VO;	\$1.947	>2% VO
4 CASSIA BROKEN MACHINE CLEANED 2.5% VO;	\$2.235	>2.5% VO
5 CASSIA BROKEN MACHINE CLEANED 3% VO;	\$2.482	>3% VO
6 CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$2.688	>3.5% VO
7 CASSIA BROKEN MACHINE CLEANED 4% VO;	\$2.977	>4% VO
8 CASSIA STICK ROLLED 90%;	\$4.532	>4% VO
9 CASSIA LONG STICK	\$4.326	>4% VO
10 CASSIA POWDER 1 - 1.5% VO;	\$1.535	1-1.5% VO
11 CASSIA POWDER 2% VO;	\$2.070	2% VO
12 CASSIA POWDER 2.5% VO;	\$2.276	2.5% VO
13 CASSIA POWDER 3% VO;	\$2.647	3% VO

CASSIA (CINNAMON) & STARANISE

NQ	ITEM	FOB	NOTE
1	CASSIA POWDER STEAM STERILIZED 2.5% VO;	\$2.825	2.5% VO
2	CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.233	3% VO
3	CASSIA BROKEN STEAM STERILIZED 2.5% VO;	\$2.935	2.5% VO
4	CASSIA BROKEN STEAM STERILIZED 3% VO;	\$3.154	3% VO



N <u>O</u>	:— ITEM	FOB	NOTE
1	STAR ANISE SPRING CROP	\$6.829	2.0cm, 80% up
2	STAR ANISE AUTUMN CROP;	\$7.241	2.5cm, 80% up
3	STAR ANISE SUNDRIED EU COMPLIANCE;	\$7.541	2.5cm, 80% up

TURMERIC GINGER



TURMERIC

NQ :≡ ITEM	FOB
1 TURMERIC FINGER;	\$2.081
2 POLISHED TURMERIC FINGER;	\$2.163
3 TURMERIC POWDER;	\$1.833
4 TURMERIC SLICE SUN DRIED;	\$1.627
5 WASHED TURMERIC SLICE SUN DRIED;	\$1.833
6 TURMERIC SLICE MACHINE DRIED;	\$2.287

GINGER

	NQ	:= ITEM	
*	1	GINGER POWDER	\$3.193
, li	2	GINGER SLICED	\$3.811
The state of the s	3	POLISHED GINGER FINGER	\$3.399

PEPPER POWDER PESTICIDE GUARANTEE



GROUND STEAM STERILIZED BLACK PEPPER

NQ	TEM ITEM	FOB
1	- Half Cracked HTST black peppe 6 -> 8#;	\$8.753
2	- Granulate HTST black pepper 8 -> 12#;	\$8.600
4	- Table HTST black pepper 18 -> 28#;	\$8.372
5	- Fine HTST black pepper 30 -> 34#;	\$8.372
6	- Ground HTST black pepper 40 -> 100#;	\$7.992

GROUND STEAM STERILIZED WHITE PEPPER

Ground HTST white pepper 40 > 100#; \$11.075

OTHER HERBS & SPICES

NO		ITEM	PTEXIM OFFER (\$/MT)
1	EU IPM Whole Chili With Stem- 5531		\$2.515
2	Non IPM Whole Chili With Stem - 5531		\$2.205
	Non IPM Whole Chili With Stem - 334		\$2.285
	Non IPM Whole Chili With Stem - Teja		\$2.665
10155410551	Non IPM Whole Chili With Stem - KDL		\$3.675
6	Non IPM Whole Chili With Stem - 2043		\$2.845
7	Eu IPM Whole Turmeric Sinale polished 3.2	5% CU	\$2.425
8	EU IPM Ground Turmeric Min 3% CU		\$2.475
9	EU IPM Ground Turmeric Min 2.5% CU		\$2.065
10	EU Compliant Russian Coriander 98% clean	ed	\$1.305
.11	EU IPM Indian Coriander 99.5% sortex - Bac	dami	\$1.650
12	EU IPM Indian Coriander 99.5% sortex - Eg	ale+	\$1.855
13	EU IPM Indian Cumin 99.5% sortex - PA and	PR as per EU	\$4.450
14	EU IPM Indian Cumin 99.5% sortex - Only P	R as per EU	\$4.235
15	Non IPM Whole Cumin 99.5% Sorted		\$4.000
16	Whole green Cardamom 8mm and above		\$41.565
17	Whole green Cardamom 7mm to 8 mm		\$39.000
18	Whole green Cardamom 6 mm to 7 mm		\$37.725
1 8			

Yearly Report

2024

Pepper's Market Report





Please do not hesitate to send me if you have any further request.



Hien, Nguyen Vu
 CEO at PTEXIM Corp





43, Str. 17, An Phu Ward, Thu Duc City, Ho Chi Minh City, Vietnam

PTEXIM CERTIFICATE































1. WHOLE SPICES FACTORY (Daklak Province, VN)



2. FOOD FACTORY (Ba Ria Vung Tau Province, VN)



3. CASSIA & STAR ANISE FACTORY (Yen Bai Province, VN)