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Weather's Tollon Vietnam's 2025 ROM Jon 2025 - 07 September 2025

Vietnam Black Pepper
The price of purpose has increasing from 152,000 Viso on January 1, 2025, to 153,000 Viso on September 2025

The price of purpose has increasing from 152,000 Viso on January 1, 2025, to 153,000 Viso on September 2025

The price of purpose has increasing from 152,000 Viso on January 1, 2025, to 153,000 Viso on January 1, 2025, to

Final Round of

Tariff Spice Deal



VIETNAM'S PEPPER PRICE IN WEEK 41

Talks for Zeroslightly from 148,000 VND to 149,000 VND equivalent to an increase of 0.67% nt markets such as the US/EU











TOP EXPORT MARKETS: September 2

be the leading peopler export market of

vietnamese pepper, reaching 4,274 tons.

down 11.1% compared to August Followed by the markets China 2011 tons, UAE 1962

tons Netherlands 940 tons Thailand 863

Vietnam Black Pepper Export by

Jan-sep Top 10 Impol

PHUC THINH EXPORT IMPORT INVESTMENT CORPORATION (PTEXIM CORP) ADD: 43 STREET 17, QUARTER 5, BINH TRUNG WARD, HO CHI MINH CITY, VIETNAM ⊕ www.ptexim.com.vn

































KEY POINTS WEEK 41

VIETNAM'S PEPPER PRICE IN WEEK 41

- Last week, pepper price increased slightly from 148,000 VND to 149,000 VND, equivalent to an increase of 0.67%
- Demand has returned better important markets such as the US/EU/ China...



























O TOX Zero-Tariff Hope for Key Vietnamese































Final Round of Talks for Zero-Tariff Spice Deal

Although according to information from the US, the products that are less produced by the US such as spices such as pepper/cinnamon/star anise/ginger/ turmeric will be exempted from tax to 0%. However, up to this point, Vietnam and the US are still continuing to negotiate to reach an agreement on tax rates for each related industry at the upcoming meetings in October & November.



We hope that different tax rates will be applied to different industries (spice products are expected to be 0%) in the end of the upcoming 4th quarter.

























Final Round of

Talks for Zero-

Tariff Spice Deal

























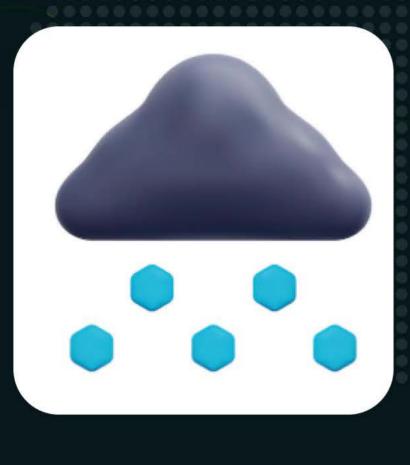








Forecasts of extreme weather conditions with increasing intensity and density may affect agriculture in general and the pepper industry in Vietnam.







Heavy Rain



Prolonged Sunshine



Monsoon Winds

In fact, in 2025, extreme weather phenomena such as hail, heavy rain, prolonged sunshine, and monsoon winds have locally affected some key growing areas in Vietnam.





























2025 to 1/9 000 VND on October 12, 2025,

corresponding to a decline of 1.97%.



























September 2025 Black Pepper Exports Insight



According to VPSA statistics, in 2025, Vietnam September exported 20,487 tons of pepper, black pepper reached 17,486 tons, white pepper reached 3,001 tons.



136.3 Mil \$

Total export turnover reached 136.3 million USD, compared August, export volume decreased by 4.6%, turnover decreased by 2.5% and compared to the same period 2024, export volume increased by 19.5%, turnover increased by 23.2%.



6,490 _{\$/мт}

The average export price of black pepper in September reached 6,490 USD/ton, white pepper reached 8,679 USD/ton, up 2.4% for black pepper and 1.4% for white pepper compared to the previous month.





















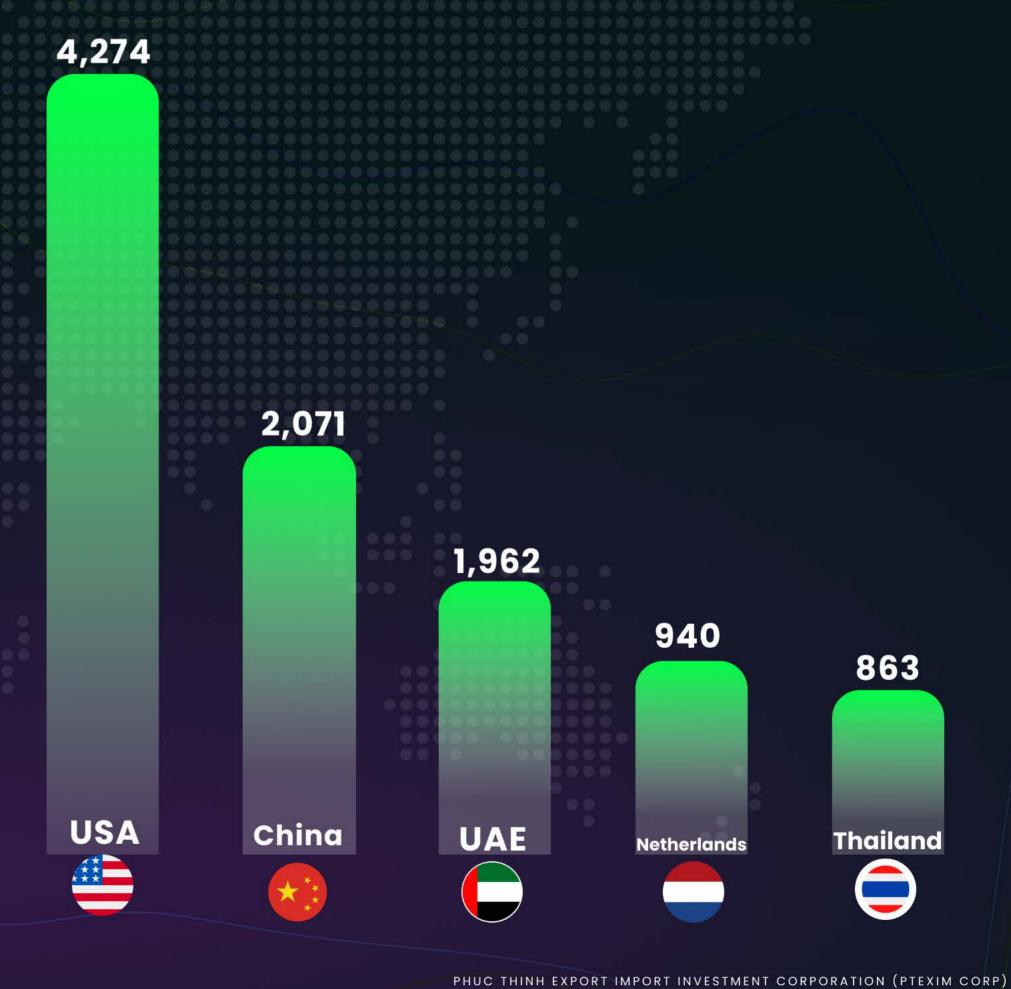






TOP EXPORT MARKETS: September 2025

Meanwhile, the United States continued to be the leading pepper export market of Vietnamese pepper, reaching 4,274 tons, down 11.1% compared to August. Followed by the markets: China: 2,071 tons, UAE: 1,962 tons, Netherlands: 940 tons, Thailand: 863 tons and Germany: 861 tons.



























Jan-Sep Black Pepper Exports Insight



Cumulatively from January 1 to September 30, 2025, Vietnam 186,997 tons exported pepper, of which black pepper reached 160,113 tons and white pepper reached 26,884 tons.



1,264.2 Mil \$

Total export turnover reached billion 264.2 million USD, black pepper reached 1 billion 41.1 million USD, white pepper reached 219.1 million Compared to the same period 2024, volume export decreased by 6.9% but export turnover increased by 27.6%.



6,647 _{\$/мт}

The average export price of black pepper in the first 9 months reached 6,647 USD/ton, white pepper reached 8,716 USD/ton, increasing by 1,795 USD for black pepper and 2,254 USD for white pepper compared to the same period in 2024.



















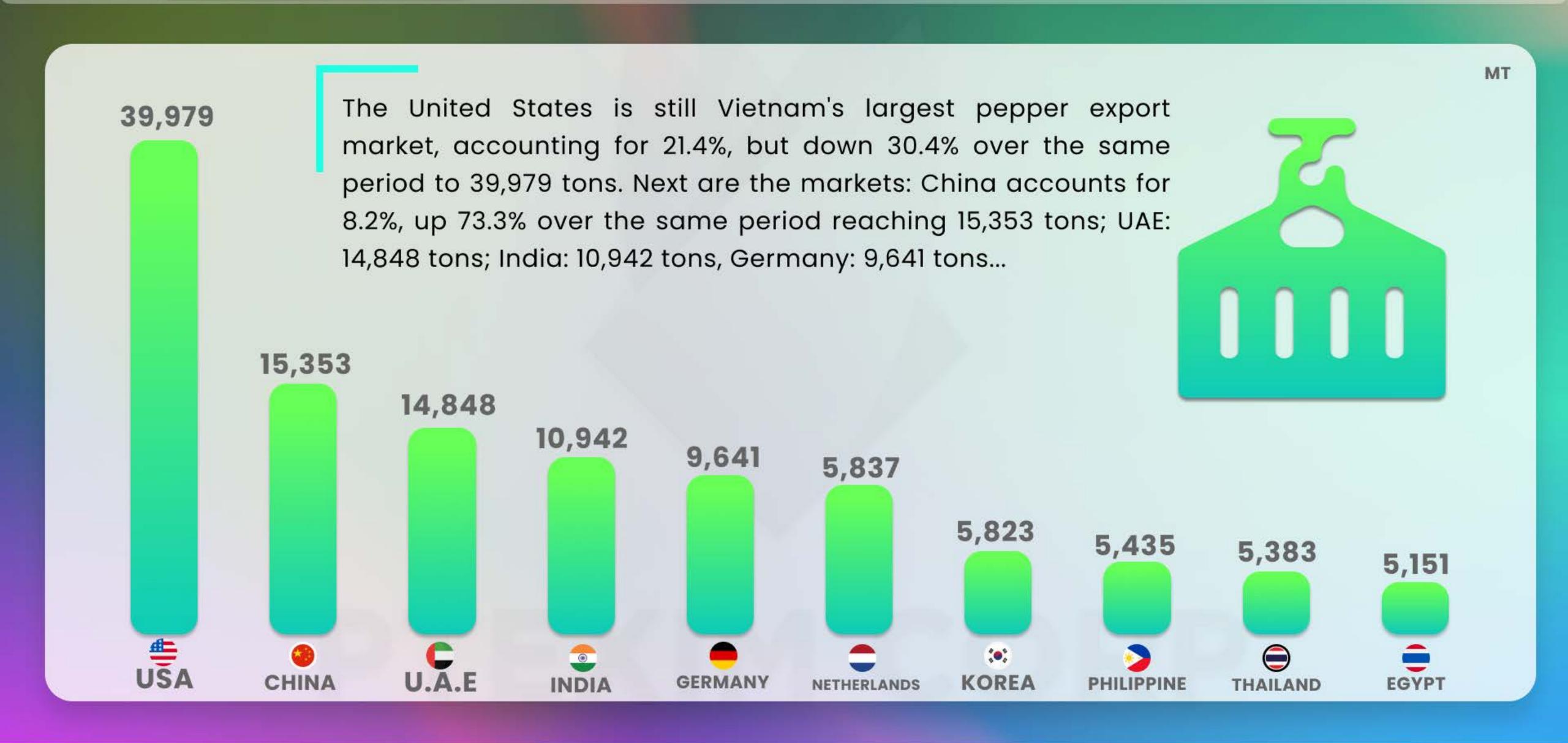








Jan-Sep Top 10 Importer From Vietnam













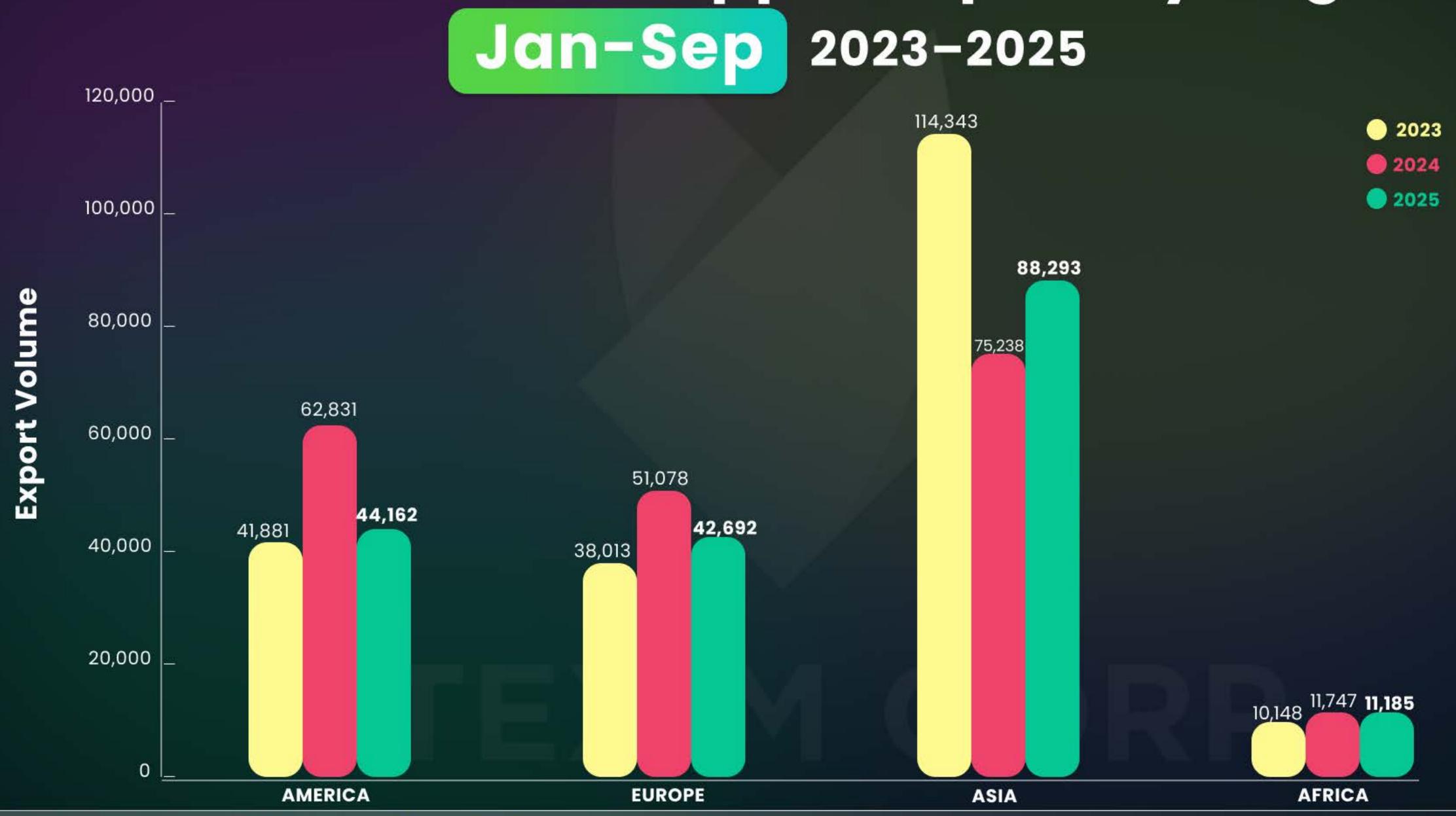








Vietnam Black Pepper Export by Region

























TOP 5 US

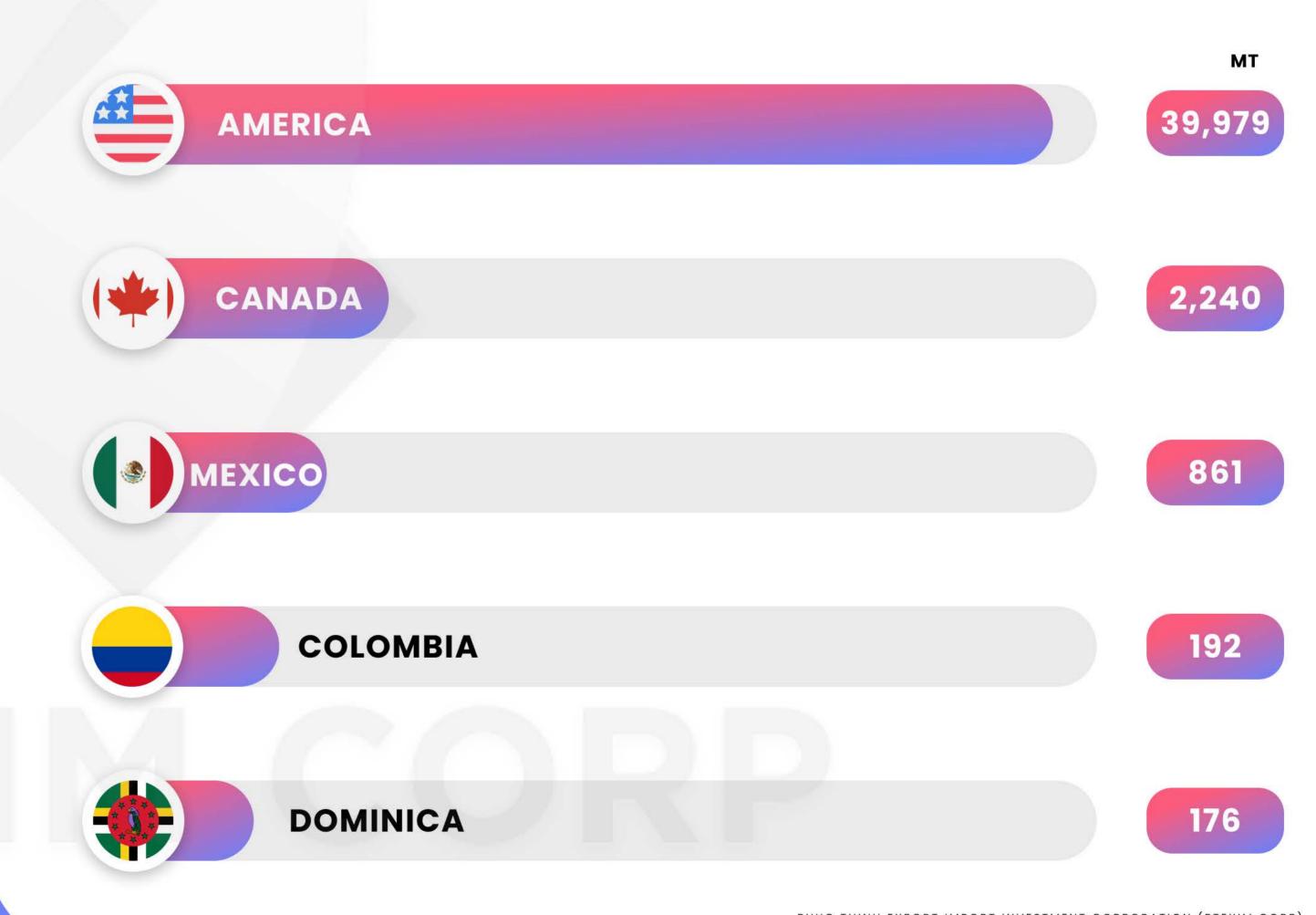
COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

SEPTEMBER 2025

The Americas region imported 44,162 tons of Vietnam pepper from Jan to **September** 2025 (-29,7% in the same period in 2024)





























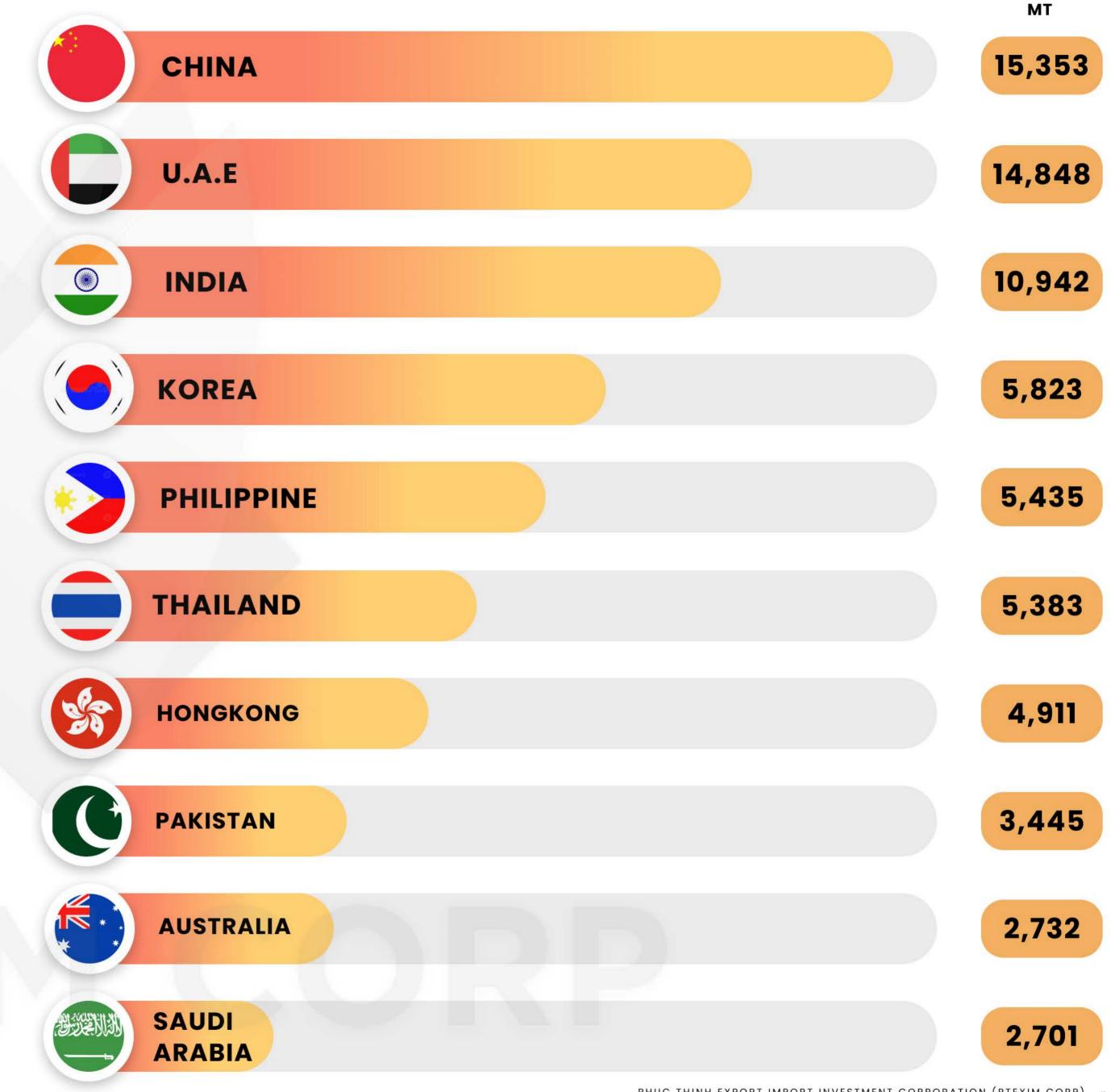
TOP U ASIA

COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

SEPTEMBER 2025



























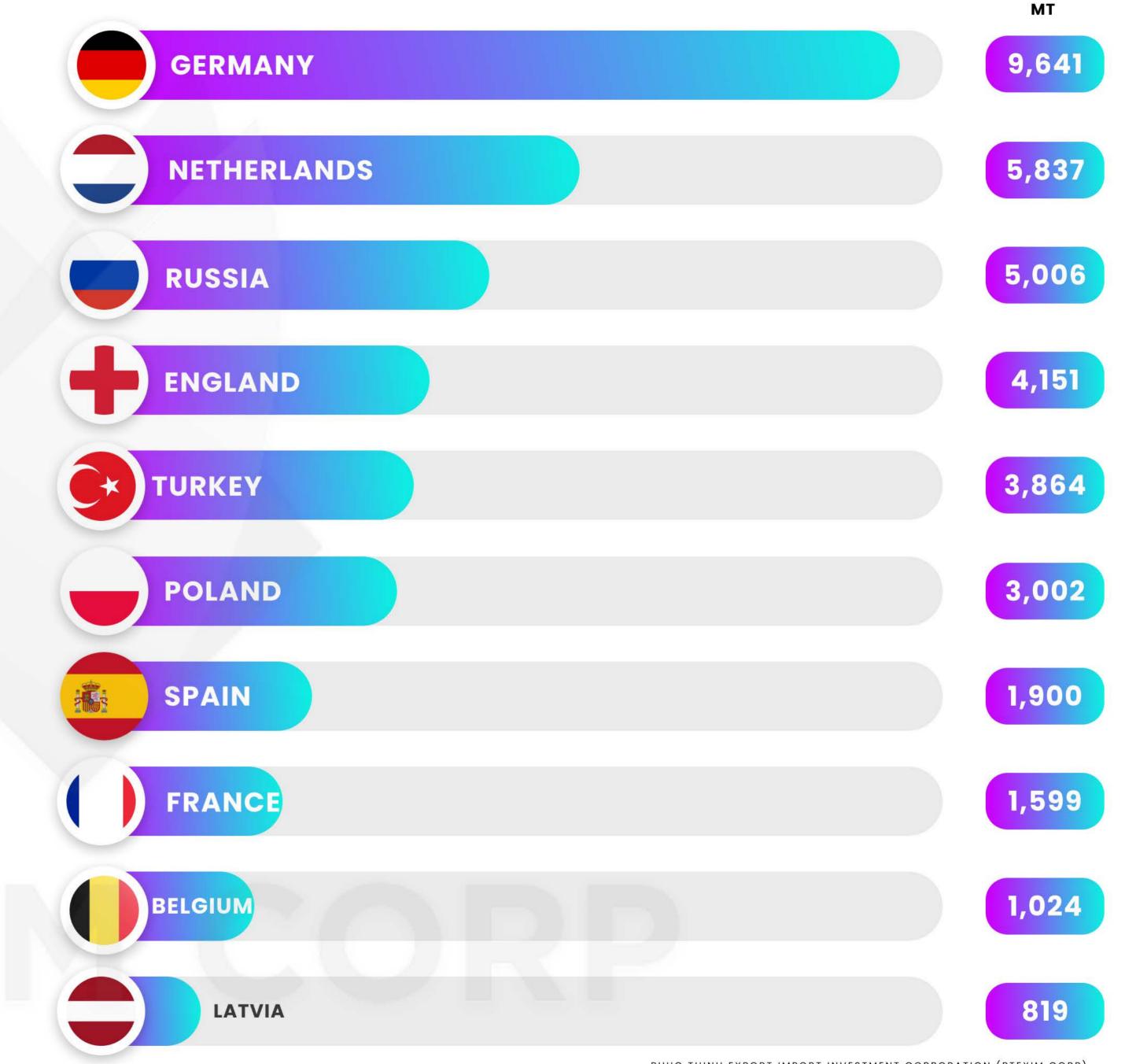
TOP I U EU

COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

SEPTEMBER 2025























TOP 5 AFRICA

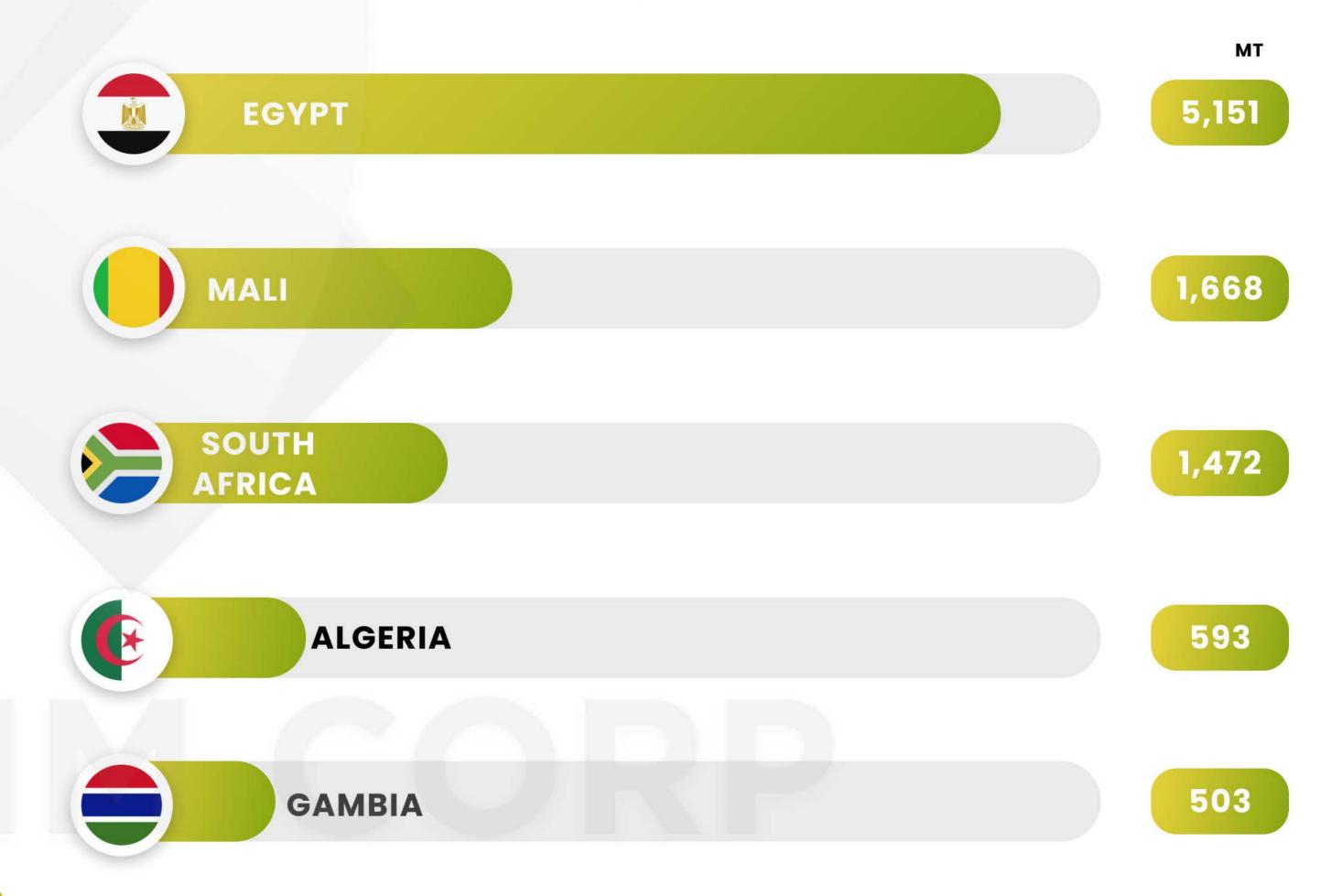
COUNTRIES IMPORT

PEPPER FROM

VIETNAM JAN TO

SEPTEMBER 2025

The African region accounted for 6.3 % of the market share and increased by 0.9% over the same period in 2024 to 11.850 tons. Egypt and Mali, SOUTH Africa were the three main export markets with 5,151 tons and 1,668 & 1,472 tons.

























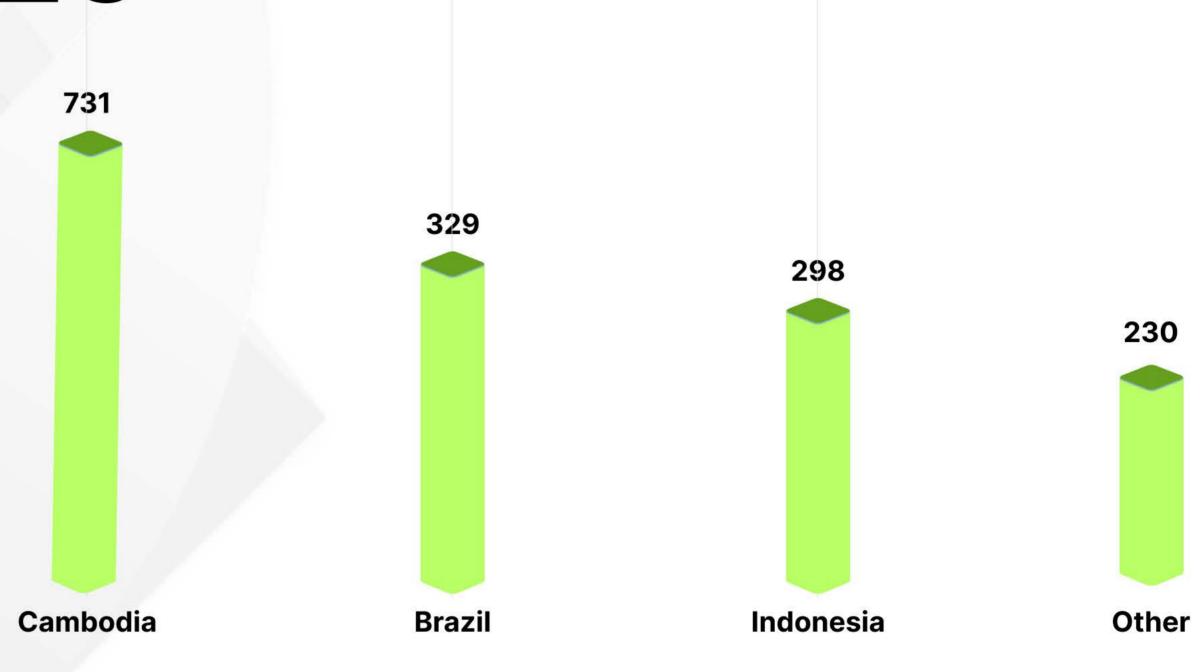






PEPPER IMPORTING IN SEPTEMBER 2025

Black pepper Import 1,588 MT



According to VPSA's preliminary statistics, in September 2025, Vietnam imported 1,588 tons of pepper, with a turnover of 10.4 million USD, black pepper reached 1,431 tons, white pepper reached 157 tons. Compared to August, the import volume decreased by 48.0%, the turnover decreased by 47.8%. Cambodia, Brazil and Indonesia are still the 3 largest pepper suppliers to Vietnam with 731 tons, 329 tons and 298 tons respectively.

























PEPPER IMPORTING MONTHS 2025



Black pepper **Import** 36,112 MT

By the end of September 2025, Vietnam had imported 36,112 tons of pepper, with a total import turnover of 225.7 million USD, black pepper reaching 30,728 tons, white pepper reaching 5,384 tons. Compared to the same period in 2024, the import volume increased by 51.9%; the turnover increased by 121.1%. Brazil is the largest pepper supplier to Vietnam, accounting for 49.4% of the market share, reaching 17,835 tons, up 109.5% over the same period. Next is Cambodia: 9,270 tons, accounting for 25.7% and up 39.4%; Indonesia: 6,624 tons, accounting for 18.3% and up 4.9% over the same period last year.













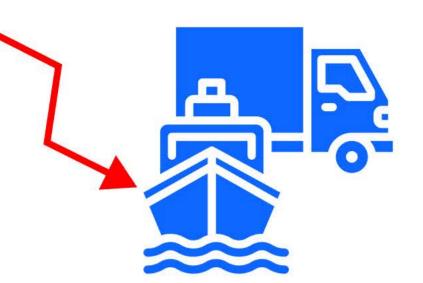






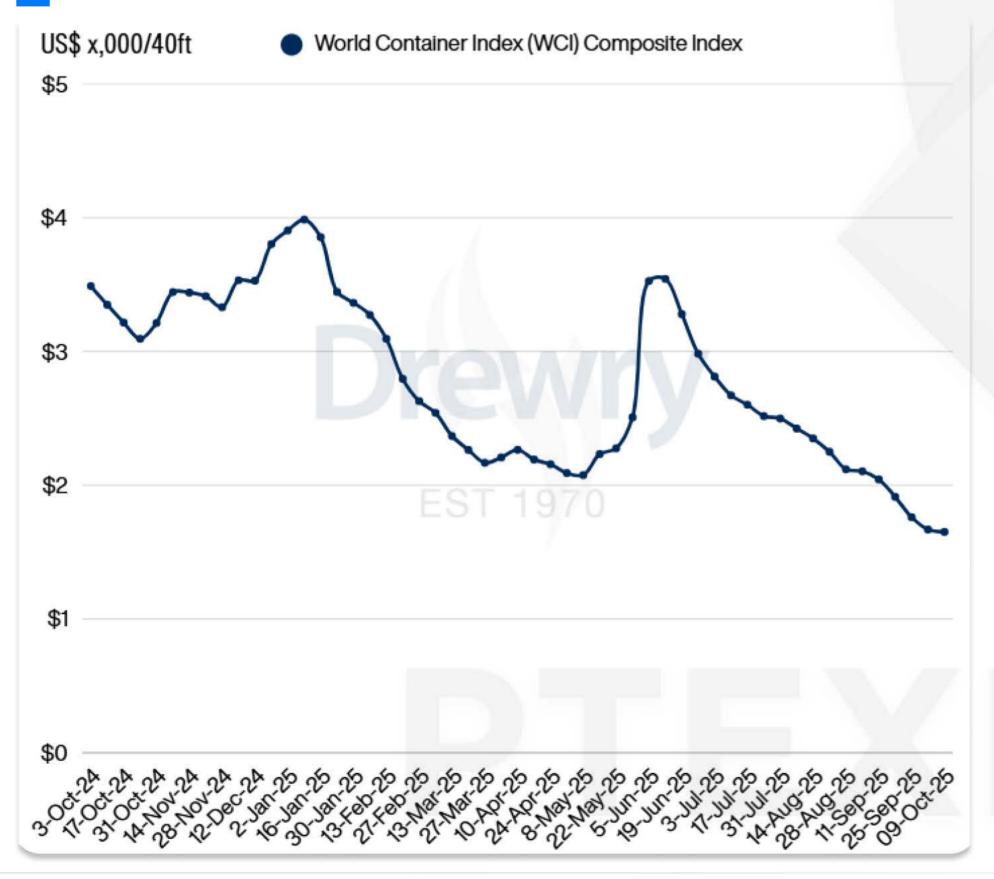






17 Weeks Of Decline

Drewry's World Container Index decreased 1% to \$1,651 per 40ft container this week.



Global container shipping rates have fallen for 17 consecutive weeks, hitting a 9-month low of \$1,651 per 40ft container.

Key Insights:

- Persistent Decline: The market is in a prolonged downturn with no signs of a near-term bottom.
- Pre-Crisis Levels: Asia-Europe spot rates have nearly returned to levels seen before the Red Sea disruptions, erasing the geopolitical risk premium.
- Weak Demand: The seasonal slowdown during China's Golden Week underscores consistently weak demand.
- Forecast: Further rate declines are expected, indicating a sustained period of low freight costs.



















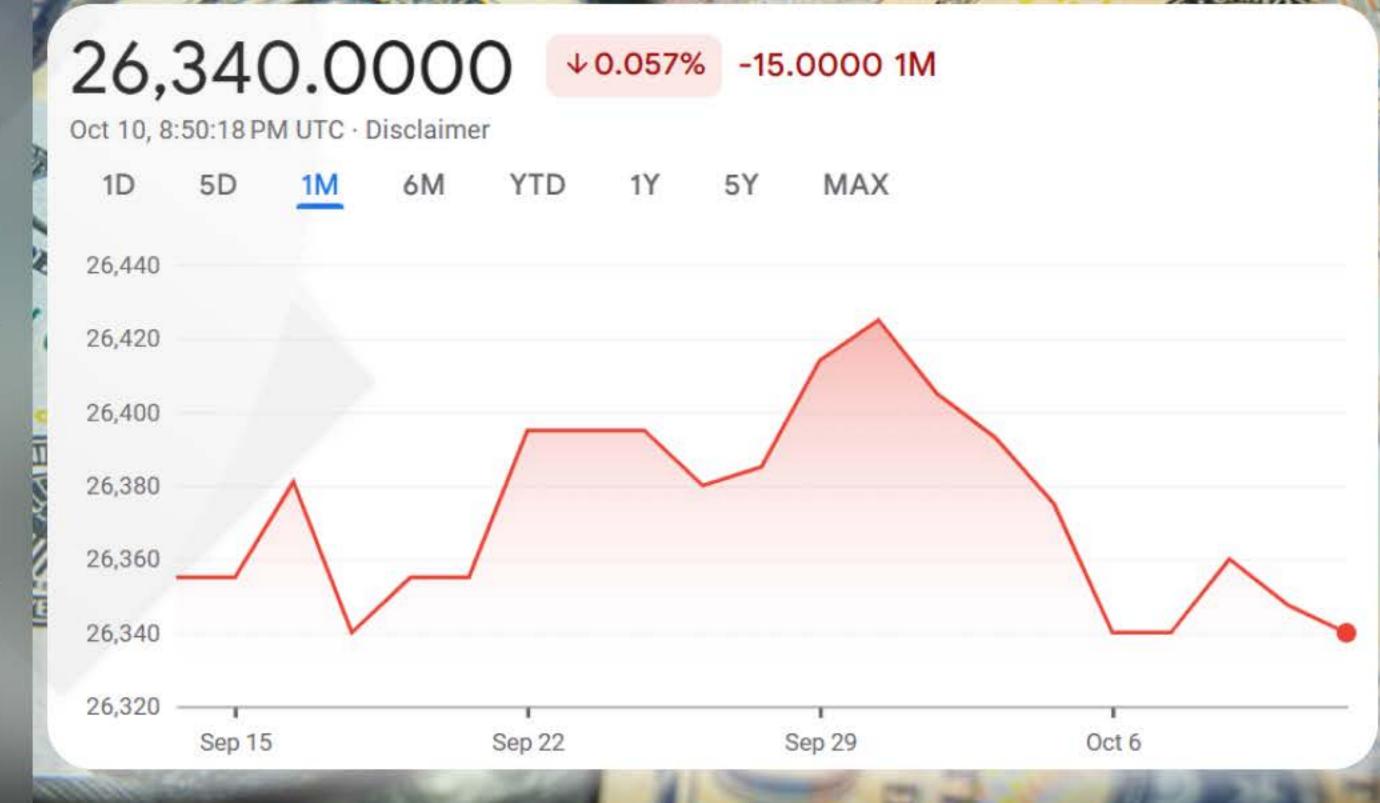






USD/VND Minimal Fluctuations

The USD/VND exchange rate showed minimal fluctuations this week (October 6-12, 2025), with a slight decrease from around 26,375 to 26,310-26,346, indicating a minor VND appreciation (about 0.2%). This has negligible shortterm effects on Vietnam's pepper exports, which remain robust amid overall 2025 VND depreciation trends boosting competitiveness.



























In addition to the sustainable programs that PTEXIM has implemented in the past 4 years, such as:

- Rainforest Alliance & Organic for Pepper
- UEBT & Organic for Cinnamon & Star anise



































Ptexim is implementing ->>



cultivation project according to

UEBT & ORGANIC standards:





136.2
Ha



28 OCT 3 NOV







- Number of farming households: 79 farming households with a total area of 136.2 hectares
- Total output for 2 UEBT & ORGANIC projects: 3000 tons fresh ~ 600 tons dry.
- Evaluation time and expected certificate: October 28 - November 3



























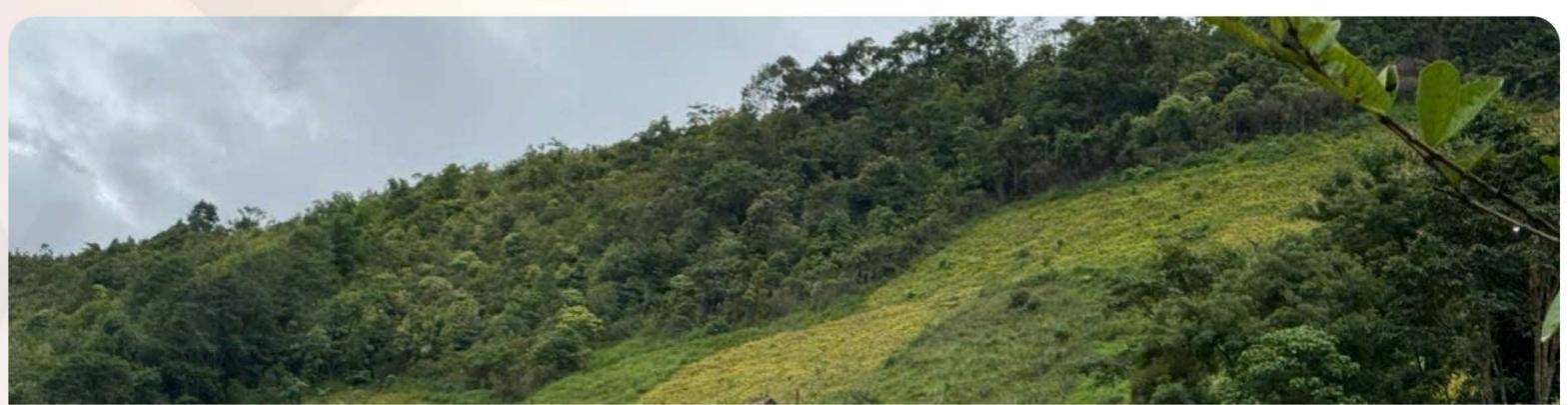




































Ptexim is implementing ->>

Turneric UEBT & Organic turmeric

project will be implemented in the fourth quarter of 2025 with an

output of about 400 tons.



Output 400 MT /Year





























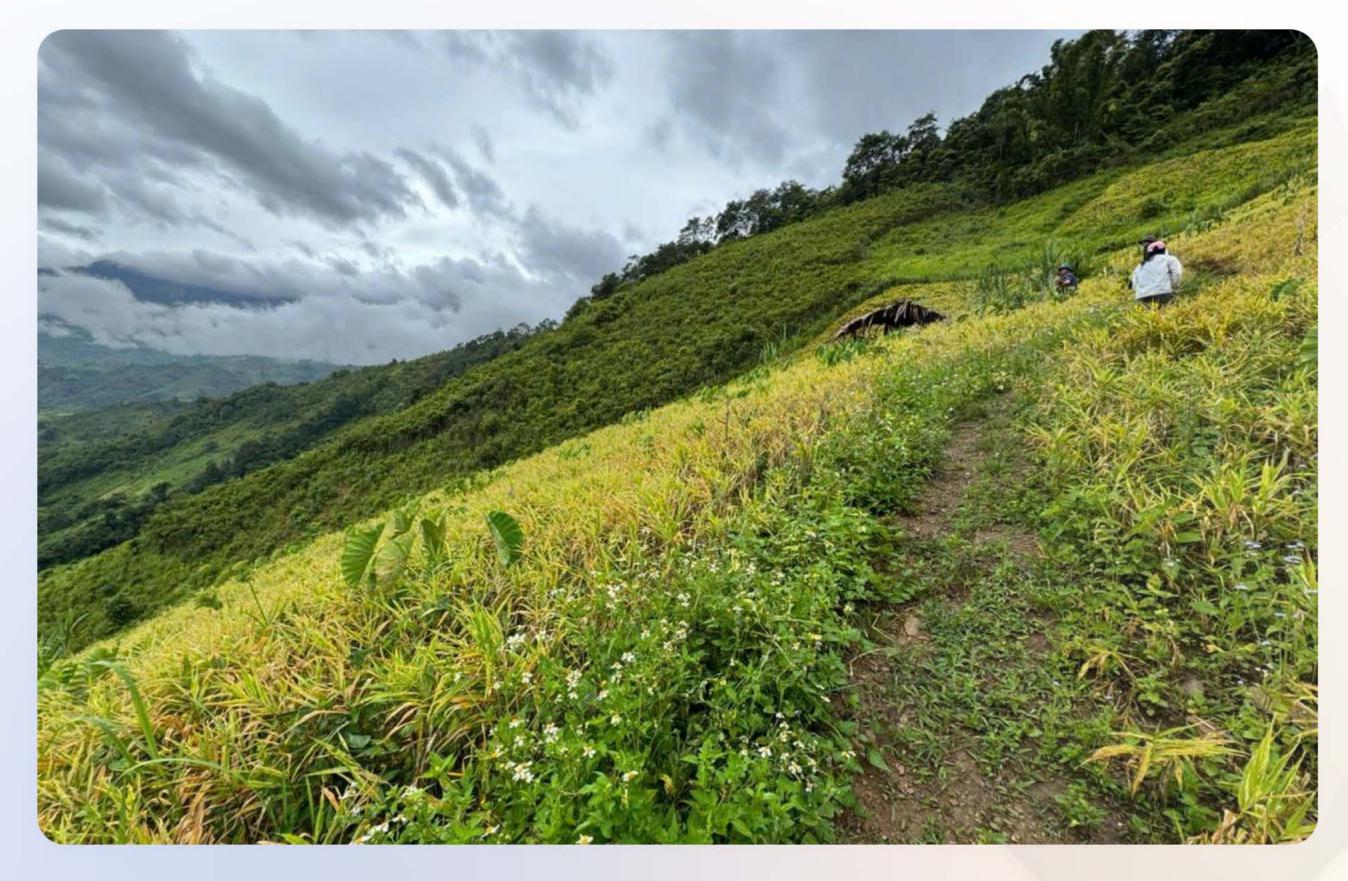


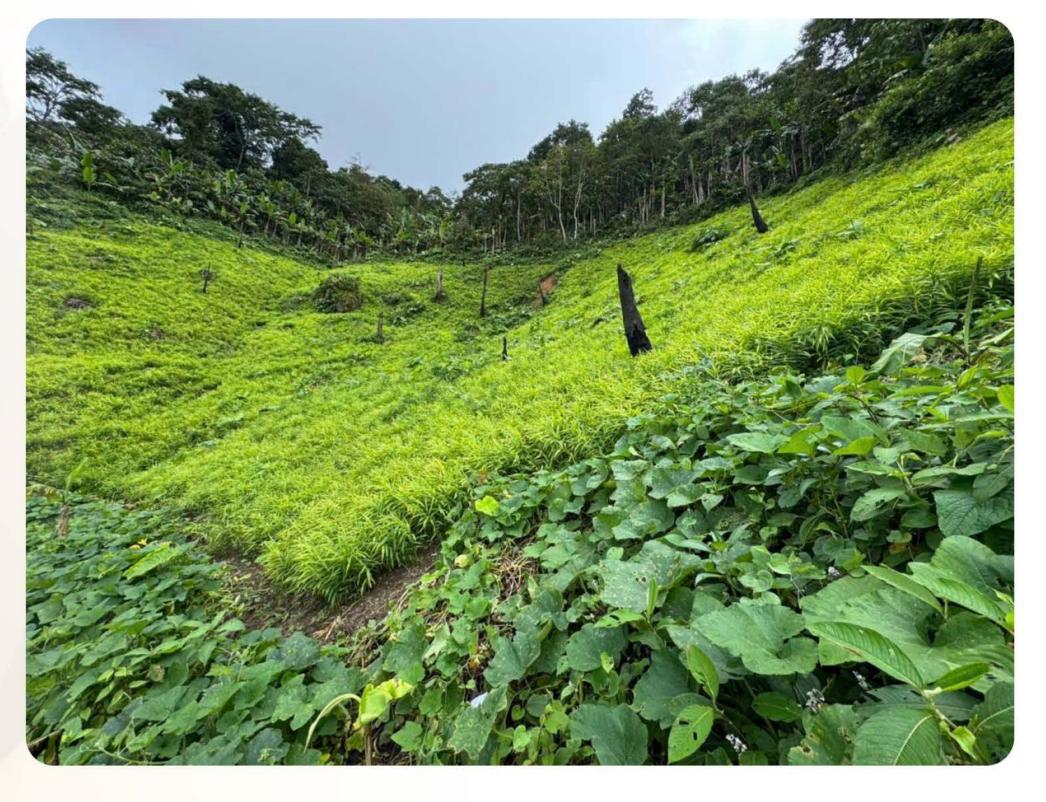








































Ptexim is implementing ->>



Black Pepper

Grown for Good project for black pepper will be implemented in the 4th quarter with an output of over 500 tons / 1 year































Principles When Participating In The Program



• Conservation and use of biodiversity: protection and restoration of forests natural resources, no cutting/deforestation, hunting of animals and plants, maintenance of vegetation, management of land and water resources, ...



 Transparency in the use of cultivated land (no encroachment on natural forest land, conservation).



• Farmers are shared benefits when practicing good sustainable farming (SI/SD rewards).



Local development, creating a stable source of income for people































Principles When Participating In The Program

Other Activities



• Training on ginger cultivation techniques - Seed selection - IPM management.



 Training on management - waste classification in daily life and farming.



· Measures on maintaining and improving soil, water resource management.



























SEP 2025 VIETNAM CASSIA EXPORTING REPORT



Cassia Exports Insight | September 2025

Preliminary statistics of VPSA, in September 2025, Vietnam exported 7,433 tons of Cinnamon, with a total export turnover of 17.9 million USD, compared to August, the export volume decreased by 19.5%, the turnover decreased by 22.1% and compared to August 2024, it increased by 15.6% in volume and 3.7% in value. India continues to be the largest export market for Vietnamese Cinnamon, reaching 2,271 tons, accounting for 30.6% and decreasing by 30.0% compared to August. Followed by the markets: United States: 1,200 tons, Bangladesh: 531 tons, China: 384 tons and UAE: 348 tons.





Cassia Exports In 9 Months 2025 Insight





228.3 MII \$ **Turnover**



30.5% Volume

Cumulatively from January 1 to September 30, 2025, Vietnam exported 90,478 tons of cinnamon, with a total export turnover of 228.3 million USD, compared to the same period last year, the export volume increased by 30.5% and the turnover increased by 17.5%. India is the largest export market accounting for 39.0% reaching 35,329 tons, up 51.0% over the same period. Followed by the United States accounting for 11.0% reaching 9,951 tons, Bangladesh accounting for 7.3% reaching 6,615 tons.

















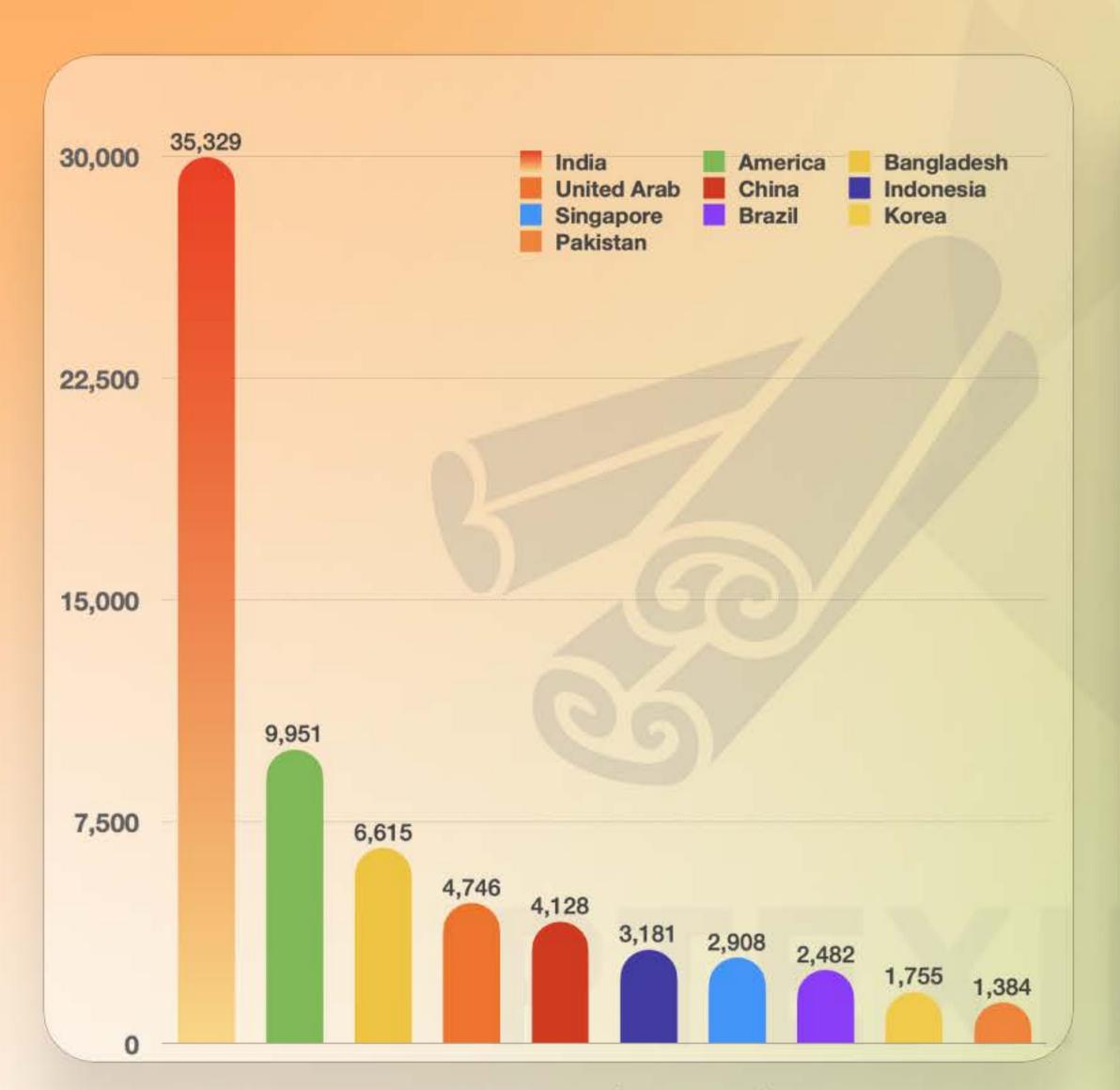








INSIGHT CASSIA EXPORT 9 MONTHS 2025



:=	(F)	
No	Country	Quantity (MT)
1	India	35,329
2	America	9,951
3	Bangladesh	6,615
4	United Arab	4,746
5	China	4,128
6	Indonesia	3,181
7	Singapore	2,908
8	Brazil	2,482
9	Korea	1,755
10	Pakistan	1,384
	Others	17,999
	TOTAL	90,478



PTEXIM CORP GUARANTEED



CONTENT

We Can Offer Cassia Products According To European And American Standards With Guaranteed LEAD Content Of 1ppm And 2ppm. COUMARIN 2000ppm Or 3000ppm. Metal Powder As KFDA Standard.

Please Contact For Further Demand For Cassia Stick / Cassia Split / Cassia Broken / Cassia Powder ...





























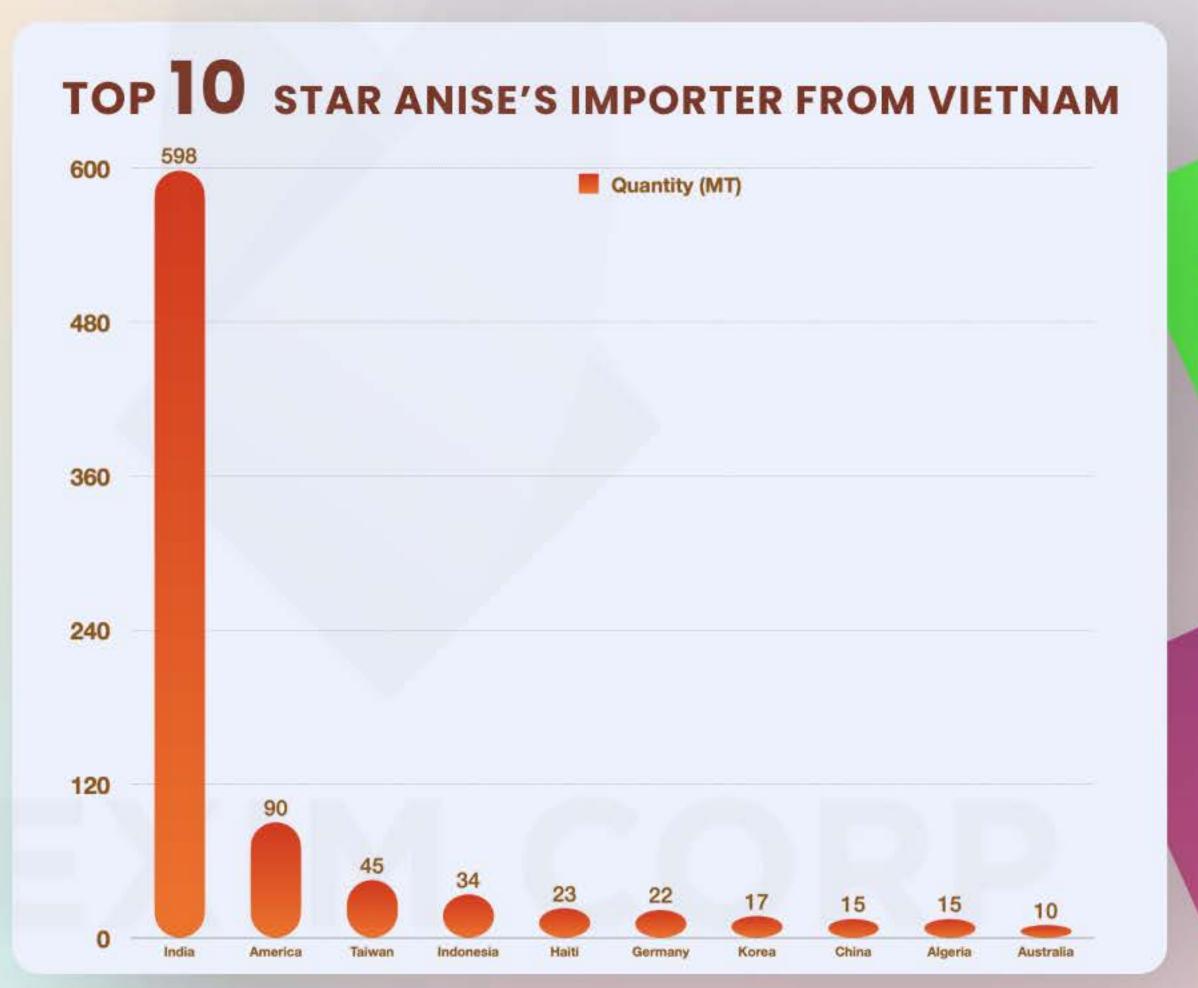






Star Anise Exports Insight | September 2025

Preliminary statistics of VPSA, in 2025, September Vietnam exported 945 tons of Star Anise, with a turnover of 4.4 million USD, compared to August, the export volume decreased by 2.8%, the turnover decreased by 2.0%. India is the largest Star Anise export market of Vietnam, accounting for 63.3%, reaching 598 tons.







Star Anise Exports Insight | 9 Months 2025





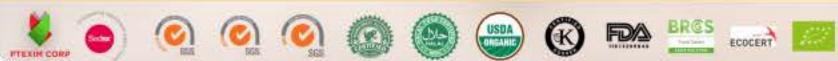
44.5_{Mil \$}

Turnover



14% Volume

In the first 9 months of 2025, Vietnam exported 11,193 tons of Star Anise, with a total export turnover of 44.5 million USD. Compared to the same period in 2024, the export volume increased by 14.0% but the turnover decreased by 5.0%. India is the largest export market with 8,300 tons, accounting for 74.2% of the market share and an increase of 27.8% over the same period last year. Next is the United States: 730 tons, accounting for 6.5% market share and increasing by 89.1% compared to the same period in 2024.













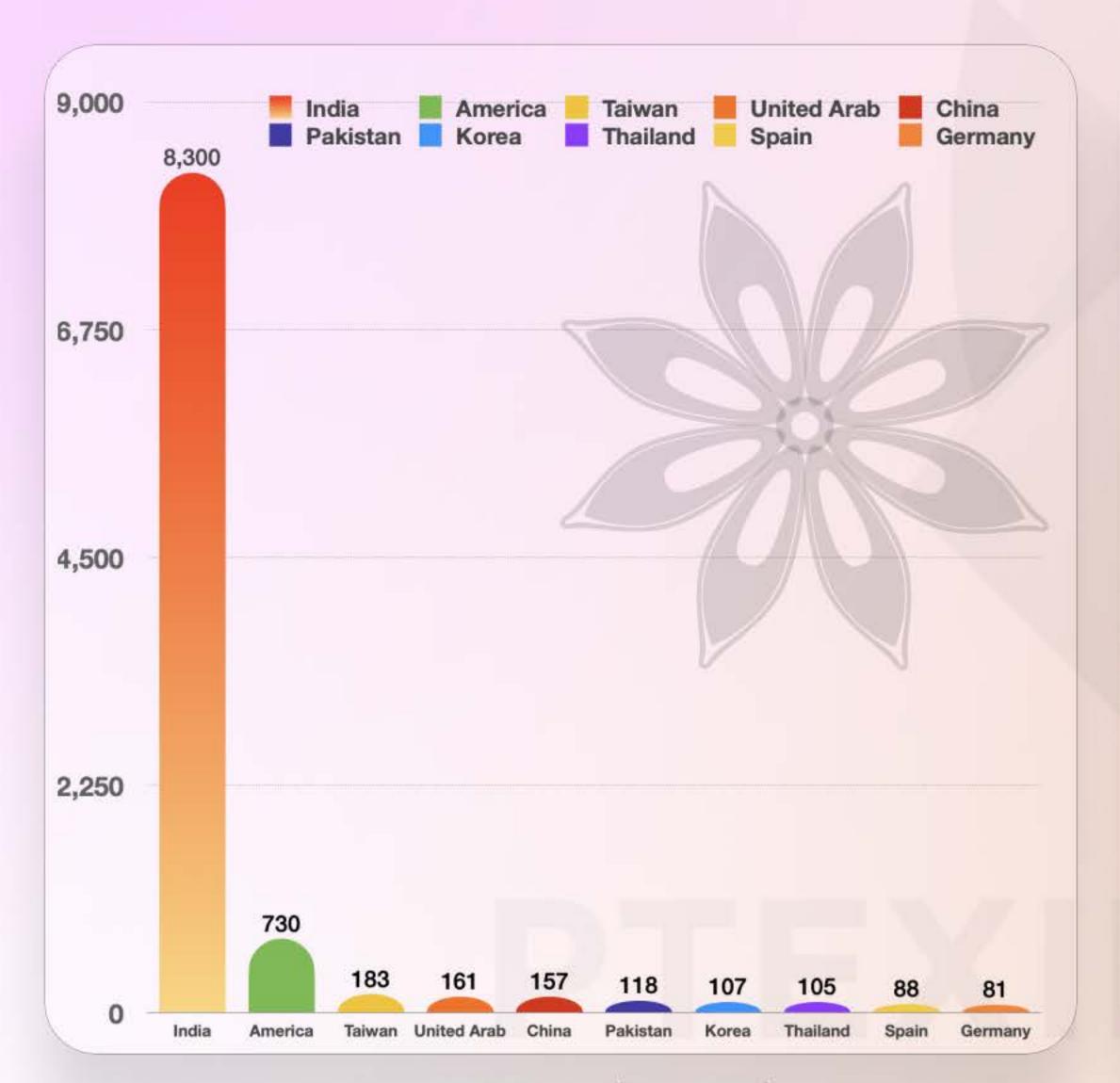








INSIGHT STAR ANISEED FROM JAN TO SEP 2025



:=	(F)	
No	Country	Quantity (MT)
1	India	8,300
2	America	730
3	Taiwan	183
4	United Arab	161
5	China	157
6	Pakistan	118
7	Korea	107
8	Thailand	105
9	Spain	88
10	Germany	81
	Others	1,163
	TOTAL	11,193

OTHERS SPICES W/ * A CONTROL OF THE PROPERTY O

CINNAMON (CASSIA) / TURMERIC / STAR ANISE / GINGER



STAR ANISE

We can offer Star anise with premium quality and ensure European standards for Pesticide/ Anthraquinone/ PAH... etc.



GINGER

Please send us any request for Ginger Sliced/ Polished Ginger Finger/ Ginger Powder...



TURMERIC

The market uptrend and very limited raw material offer available. Please contact for further demand for Turmeric Sliced/Polished Turmeric Finger / Turmeric Powder ...































NQ ∷ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
1 VBP 500 G/L FAQ	\$5.881	\$5.959	\$6.021
2 VBP 550 G/L FAQ	\$6.296	\$6.375	\$6.436
3 VBP 500 G/L Double Spiral Cleaned	\$6.383	\$6.462	\$6.523
4 VBP 550 G/L Double Spiral Cleaned	\$6.499	\$6.578	\$6.639
5 VBP 570 G/L Double ASTA	\$6.615	\$6.694	\$6.755
6 VBP 5MM Jumbo Size	\$6.833	\$6.912	\$6.973
7 White PEPPER 630 G/L DW	\$9.187	\$9.266	\$9.327
8 White PEPPER 630 G/L ASTA	\$9.226	\$9.305	\$9.366

STEAM STERILIZED PEPPER & PESTICIDE GUARANTEE EU COMPLIANCE

NΩ	E ITEM	FOB (USD/ MT)	EU MAINT PORT	NY/BAL
1	Steam Sterilized Pepper 500G/L	\$6.658	\$6.737	\$6.798
2	Steam Sterilized Pepper 550G/L	\$6.894	\$6.972	\$7.034
3	Steam Sterilized Pepper 570G/L	\$7.011	\$7.090	\$7.151
4	Steam Sterilized Pepper 5MM	\$7.131	\$7.209	\$7.271
5	Steam Sterilized White Pepper 630G/L	\$9.755	\$9.833	\$9.895
	STEAM STERILIZED PEPP	ER - EU C	OMPLIAN	ICE
6	Steam Sterilized Pepper 500G/L	\$6.838	\$6.917	\$6.978
7	Steam Sterilized Pepper 550G/L	\$7.074	\$7.152	\$7.214
8	Steam Sterilized Pepper 570G/L	\$7.191	\$7.270	\$7.331
9 \$	Steam Sterilized Pepper 5MM	\$7.311	\$7.389	\$7.451
10	Steam Sterilized White Pepper 630G/L	\$9.935	\$10.013	\$10.075

PEPPER POWDER PESTICIDE GUARANTEE



GROUND STEAM STERILIZED BLACK PEPPER

NO		FOB
1	- Half Cracked HTST black peppe 6 -> 8#;	\$7.686
2	- Granulate HTST black pepper 8 -> 12#;	\$7.615
4	- Table HTST black pepper 18 -> 28#;	\$7.543
5	- Fine HTST black pepper 30 -> 34#;	\$7.543
6	- Ground HTST black pepper 40 -> 100#;	\$7.330

GROUND STEAM STERILIZED WHITE PEPPER

Ground HTST white pepper 40 > 100#; \$10.453

Organic Black Pepper





N <u>O</u>	ITEM	FOB (USD/MT)	EU MAINT PORT	NY/BAL
1	Organic Steam Sterilized Pepper 550G/L	\$8.962	\$9.040	\$9.102
2	Organic Steam Sterilized Pepper 570G/L	\$9.115	\$9.193	\$9.255
3	Organic Steam Sterilized White Pepper 630G/L	\$12.915	\$12.994	\$13.055

CASSIA (CINAMON)



N <u>O</u>	:= item	FOB	NOTE
1	WHOLE CASSIA;	\$2.744	>4% VO
2	CASSIA SPLIT;	\$2.412	>3.5% VO
3	CASSIA BROKEN MACHINE CLEANED 2% VO;	\$1.869	>2% VO
4	CASSIA BROKEN MACHINE CLEANED 2.5% VO;	\$2.145	>2.5% VO
5	CASSIA BROKEN MACHINE CLEANED 3% VO;	\$2.382	>3% VO
6	CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$2.579	>3.5% VO
7	CASSIA BROKEN MACHINE CLEANED 4% VO;	\$2.855	>4% VO
8	CASSIA STICK ROLLED 90%;	\$4.348	>4% VO
9	CASSIA LONG STICK	\$4.151	>4% VO
10	CASSIA POWDER 1 - 1.5% VO;	\$1.474	1-1.5% VO
11	CASSIA POWDER 2% VO;	\$1.987	2% VO
12	CASSIA POWDER 2.5% VO;	\$2.184	2.5% VO
13	CASSIA POWDER 3% VO;	\$2.539	3% VO

CASSIA (CINNAMON) GUARANTEE LEAD & METAL POWDER



ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	\$2.445	2.5% VO
CASSIA POWDER 3% VO	\$2.839	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	\$2.345	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	\$2.582	3% VO







CASSIA (CINNAMON) GUARANTEE COUMARIN

ITEM	FOB	NOTE
CASSIA POWDER 2.5% VO	\$2.284	2.5% VO
CASSIA POWDER 3% VO	\$2.639	3% VO
CASSIA BROKEN MACHINE CLEANED 2.5% VO	\$2.245	2.5% VO
CASSIA BROKEN MACHINE CLEANED 3% VO	\$2.482	3% VO



CASSIA (CINNAMON) & STARANISE

	: =		
N <u>Q</u>	ITEM	FOB	NOTE
1	CASSIA POWDER STEAM STERILIZED 2.5% VO;	\$2.723	2.5% VO
2	CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.115	3% VO
3	CASSIA BROKEN STEAM STERILIZED 2.5% VO;	\$2.829	2.5% VO
4	CASSIA BROKEN STEAM STERILIZED 3% VO;	\$3.038	3% VO



N <u>O</u>	: <u> </u>	FOB	NOTE
1	STAR ANISE SPRING CROP	\$6.551	2.0cm, 80% up
2	STAR ANISE AUTUMN CROP;	\$6.946	2.5cm, 80% up
3	STAR ANISE SUNDRIED EU COMPLIANCE;	\$7.246	2.5cm, 80% up

TURMERIC GINGER



TURMERIC

N <u>O</u>	≣ ITEM	FOB
1	TURMERIC FINGER;	\$1.997
2	POLISHED TURMERIC FINGER;	\$2.076
3	TURMERIC POWDER;	\$1.760
4	TURMERIC SLICE SUN DRIED;	\$1.563
5	WASHED TURMERIC SLICE SUN DRIED;	\$1.760
6	TURMERIC SLICE MACHINE DRIED;	\$2.195

GINGER

	NQ	:= ITEM	
	1	GINGER POWDER	\$3.063
The second	2	GINGER SLICED	\$3.655
7	3	POLISHED GINGER FINGER	\$3.260

Organic Casia Casia





6 ORGANIC WHOLE CASSIA;	\$3.344
7 ORGANIC CASSIA SPLIT;	\$3.012
8 ORGANIC CASSIA BROKEN MACHINE CLEANED 3.5% VO;	\$3.179
9 ORGANIC CASSIA STICK ROLLED 90%;	\$4.948
10 ORGANIC CASSIA POWDER STEAM STERILIZED 3% VO;	\$3.638

OTHER HERBS & SPICES

NO		ITEM	PTEXIM OFFER (\$/MT)
1	NIPM Ground Red pepper 20,000 , 70 A	STA	\$1,190
2	NIPM Ground Red pepper 20,000 SHU,	20 ASTA	\$1,940
3	NIPM Ground Red pepper 60,000 SHU,	70 ASTA	\$1,160
4	NIPM Crushed Red pepper 25,000 +/- 5		\$3,050
5	NIPM Crushed Red pepper 50,000 +/- 5		\$2,520
6	Ground Fennel		\$1,780
7	Ground Fenugreek		\$1,190
8	Whole Fenugreek		\$940
9	Whole cumin		\$2,780
10	Ground Cumin- 2% vo		\$2,290
11	Ground Ginger (Fine Ground)		\$3,090
12	Ground Turmeric 2.5% curcumin		\$2,110
13	Ground Turmeric 3% curcumin		\$2,170
14	Ground Turmeric 5% curcumin		\$2,520



Please do not hesitate to send me if you have any further request.



Hien, Nguyen Vu **General Director**



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SUSTAINABLE

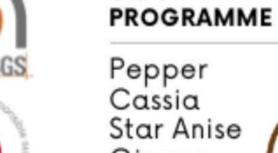
PTEXIM CERTIFICATE

























PTEXIM FACTORY



WHOLE SPICES FACTORY (Daklak Province, VN)



2. FOOD FACTORY (Ngai Giao Communue, HCMC, VN)



3. CASSIA & STAR ANISE FACTORY (Xuan Ai Communue, Lao Cai Province, VN)